





**ANNUAL STOCKHOLDER'S MEETING  
OF  
HARBORSTAR SHIPPING SERVICES, INC.  
0930 HRS - 1100 HRS**

**AGENDA**

**17 July 2024**

**TO ALL STOCKHOLDERS:**

1. Call to Order
2. Certificate of Notice and Quorum
3. Approval of the Minutes of the Annual Stockholders' Meeting held on 12 July 2023
4. Management Report
5. Approval of Audited Financial Statements as of 31 December 2023
6. Ratification of all legal acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business, since the 12 July 2023 Annual Stockholders' Meeting up to 17 July 2024
7. Election of Directors
8. Appointment of External Auditor
9. Other Matters
10. Adjournment



## NOTICE OF ANNUAL STOCKHOLDERS' MEETING

Pursuant to **HARBOR STAR SHIPPING SERVICES, INC.**'s ("HSSSI") By-Laws, HSSSI's Annual Stockholders' Meeting is scheduled on the third Wednesday of May of each year. Due to time constraints in complying with all the reportorial requirements to hold the annual stockholders' meeting on 15 May 2024, the 2024 Annual Meeting of the Stockholders of HSSSI will be held and conducted virtually via the Zoom online meeting platform on Wednesday, 17 July 2024, 9:30 a.m. for the following purposes:

1. Call to Order
2. Certification of Notice and Quorum
3. Approval of the Minutes of the Annual Stockholders' Meeting held on 12 July 2023
4. Management Report
5. Approval of Audited Consolidated Financial Statements of HSSSI and its subsidiaries as of 31 December 2023
6. Ratification of all acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business since the 12 July 2023 Annual Stockholders' Meeting up to 17 July 2024
7. Election of Directors
8. Appointment of External Auditor
9. Other Matters
10. Adjournment

The Board of Directors has fixed 13 June 2024 as the record date for the determination of stockholders entitled to be notified, participate, and vote at the Annual Stockholders' Meeting ("Stockholders of Record").

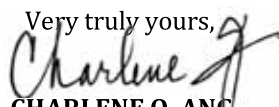
Stockholders of Record may only attend/participate via proxy, remote communication or vote in absentia, subject to validation procedures.<sup>1</sup> Only validated stockholders will be provided access to the Zoom meeting platform and can cast their votes in absentia on or before 08 July 2024 via the Corporation's secure online voting facility.

Stockholders who wish to participate in the meeting via the Zoom online meeting platform and to vote in absentia should notify the Office of the Corporate Secretary through a Letter of Intent to be sent via e-mail to [asm-2024@harborstar.com.ph](mailto:asm-2024@harborstar.com.ph) or fill up the registration form at [www.harborstar.com.ph/asm2024registrationform](http://www.harborstar.com.ph/asm2024registrationform) on or before 01 July 2024.

HSSSI is not soliciting proxies. Stockholders who are unable to join the meeting but wish to vote on items in the agenda by proxy must submit their duly accomplished proxy forms via email to [asm-2024@harborstar.com.ph](mailto:asm-2024@harborstar.com.ph) on or before 01 July 2024.

Stockholders may send their queries and comments to the Management Report and other items in the Agenda to [asm-2024@harborstar.com.ph](mailto:asm-2024@harborstar.com.ph) on or before 10 July 2024.

The Definitive Information Statement containing the attendance, voting, and election procedures, along with the Notice, Agenda, Proxy, Management Report, SEC Form 17-A, SEC Form 17-Q and other information related to the Annual Stockholders' Meeting can be accessed at [http://www.harborstar.com.ph/investors/pse\\_disclosures](http://www.harborstar.com.ph/investors/pse_disclosures).

Very truly yours,  
  
**CHARLENE O. ANG**  
Corporate Secretary

<sup>1</sup> For the detailed registration and voting procedures, please visit <http://www.harborstar.com.ph/> and refer to the "Guidelines for Participation via Remote Communication and Voting in Absentia and through Proxy".

## EXPLANATION AND RATIONAL OF EACH ITEM IN THE AGENDA

### 1. Call to order

The Chairman of the Board (the “Board”), Mr. Geronimo P. Bella, Jr., will call the meeting to order.

### 2. Certification of notice and quorum

The Corporate Secretary will certify that notice requirements for the 2024 Annual Stockholders’ Meeting have been complied with in accordance with the By-Laws, Revised Corporation Code, and issuances of the SEC.

The Corporate Secretary will further certify the presence of a quorum. The stockholders representing a majority of the outstanding voting capital stock of the Corporation, present in person or by proxy, shall constitute a quorum for the transaction of business.

### 3. Approval of the Minutes of the Annual Stockholders Meeting held on 12 July 2023

The minutes are available at the Corporation website, <http://www.harborstar.com.ph/>.

A motion for the approval of the following resolution will be presented:

*“RESOLVED, that the Minutes of the Annual Stockholders’ meeting held on 12 July 2023 as appearing in the Minutes Book of the Corporation be approved.”*

The affirmative vote of stockholders representing at least a majority of the outstanding voting capital stock of the Corporation present at the meeting is necessary to approve the resolution.

### 4. The Management Report

The President, Mr. Geronimo P. Bella, Jr., shall render the Management Report, which provides the highlights of the performance of the Corporation for the year 2023 and the outlook of the Corporation for the year 2024.

The President shall also report on the significant operational and financial performance as well as the milestones and achievements of the Corporation for the year 2023.

The Annual Report will also be posted on the Corporation’s website, <http://www.harborstar.com.ph/>. A resolution noting the Annual Report will be presented to the stockholders for adoption.

A motion for the approval of the following resolution will be presented:

*“RESOLVED, that that the Management Report for 2023 be noted and approved.”*

The affirmative vote of stockholders constituting at least a majority of the outstanding voting capital stock of the Corporation present at the meeting is necessary to approve the resolution.

### 5. Approval of the Audited Consolidated Financial Statements of the Corporation and its subsidiaries as of December 31, 2023

The approval of the Audited Consolidated Financial Statements as of December 31, 2023 audited by Isla Lipana & Co. (FS), contained in the published version of the Annual Report will be presented to the stockholders. The FS will also be embodied in the Information Statement to be sent to the stockholders at least fifteen (15) business days prior to the meeting. The Audit Committee has recommended, and the Board has approved, the FS.

A resolution approving the FS will be presented to the stockholders, who will be given the opportunity to ask questions on the Annual Report and the FS.

A motion for the approval of the following resolution will be presented:

*“RESOLVED, that the Audited Consolidated Financial Statements of the Corporation and its subsidiaries for the period ending 31 December 2023 as discussed in the Annual Report be noted and approved.”*

The affirmative vote of stockholders constituting at least a majority of the outstanding voting capital stock of the Corporation present at the meeting is necessary to approve the resolution.

6. Ratification of all legal acts, resolutions, and proceedings of the Board of Directors and of Management since the 12 July 2023 Annual Stockholders’ Meeting up to 17 July 2024. A list of the corporate acts to be ratified is enumerated in Item 16, page 21 of the 20-IS.

A motion for the approval of the following resolution will be presented:

*“RESOLVED, that all acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business, since the 12 July 2023 Annual Stockholders’ Meeting up to 17 July 2024 be approved, confirmed and ratified.”*

The affirmative vote of stockholders constituting at least a majority of the outstanding voting capital stock of the Corporation present at the meeting is necessary to approve the resolution.

7. Election of directors, including independent directors

In accordance with Section 16, Article II of the Corporation’s By-Laws and the 2017 Manual on Corporate Governance, the deadline for nominations to the Board was on 31 May 2024. After the deadline, the Corporate Governance Committee evaluated the nominees to the Board and determined that all the nominees, including the nominees for independent directors, have all the qualifications of a director pursuant to the By-Laws and applicable laws. Copies of the curriculum vitae and profiles of the candidates to the Board are provided in the Information Statement.

The election of the directors shall be by plurality of votes. Every stockholder may vote the number of shares owned by him for as many persons as there are directors to be elected or cumulate his votes by giving one candidate as many votes as the number of such directors multiplied by the number of his shares shall equal or distribute such votes on the same principle among as many candidates as he shall see fit. The seven (7) directors receiving the highest number of votes will be declared elected as directors of the Corporation.

In evaluating the nominations to the Board, the Corporate Governance Committee was guided by its established nomination principles and procedures set forth hereafter.

8. Appointment of external auditor

The Audit Committee has recommended, and the Board has approved, the appointment of Isla Lipana & Co. as the external auditor of the Corporation.

The profile of the proposed external auditors is provided in the Information Statement.

A motion for the approval of the following resolution will be presented:

*“RESOLVED, to approve the appointment of the firm of Isla Lipana & Co. as external auditor of the Corporation for the calendar year 2024.”*

The affirmative vote of stockholders representing at least a majority of the outstanding voting capital stock of the stock of the Corporation present at the meeting is necessary to approve the resolution.

9. Consideration of such other business as may properly come before the meeting

Any relevant questions or comments received by the Office of the Corporate Secretary via email within the prescribed period given to registered stockholders shall be properly acknowledged, noted, and addressed, accordingly.

10. Adjournment

Upon confirmation by the Corporate Secretary that there are no other matters to be considered, and on motion by a stockholder duly seconded, the Chairman will declare the meeting adjourned. The meeting proceedings shall be recorded in audio and video format to be safely kept by the Office of the Corporate Secretary and shall be made available in a secured manner to stockholders upon request by sending an email to <http://www.harborstar.com.ph/>.

## PROXY

The undersigned stockholder of **HARBOR STAR SHIPPING SERVICES, INC.** (the "Corporation") hereby appoints \_\_\_\_\_ or in his/her absence, the Chairman of the meeting, as attorney-in-fact or proxy, with power of substitution, to represent and vote all shares registered in his/her name as proxy of the undersigned stockholder, at the **Annual Stockholders' Meeting** of the Corporation to be held via remote communication on **17 July 2024 at 09:30 p.m.**, and at any of the adjournments thereof for the purpose of acting on the following matters:

1. Approval of minutes of annual stockholders' meeting held on 12 July 2023

Yes                       No                       Abstain

2. Approval of the 2022 Management Report

Yes                       No                       Abstain

3. Approval of the 2022 Audited Consolidated Financial Statements

Yes                       No                       Abstain

4. Ratification of all acts of Management and the Board of Directors

Yes                       No                       Abstain

5. Election of Directors

Vote for nominees listed below:

Geronimo P. Bella, Jr. Ryota Nagata Ceasar Daniel T. Castro Gemma V. Sadiua (Independent Director)	Ricardo Rodrigo P. Bella Ramon C. Liwag Gene S. De Guzman (Independent Director)
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Withhold authority to vote for the nominees listed below:


6. Appointment of Isla Lipana and Co. as external auditor

Yes                      No                      Abstain

7. At their discretion, the proxies named above are authorized to vote upon such other matters as may properly come before the meeting.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Printed Name of Stockholder

\_\_\_\_\_  
Signature of Stockholder/  
Authorized Signatory

This proxy should be received by the Corporate Secretary on or before **01 July 2024**, the deadline for submission of proxies.

This proxy, when properly executed, will be voted in the manner as directed herein by the stockholder(s). If no direction is made, this proxy will be voted “for” the election of all nominees and for the approval of the matters stated above and for such other matters as may properly come before the meeting in the manner described in the information statement and/or as recommended by management or the board of directors.

A proxy submitted by a corporation should be accompanied by a Corporate Secretary’s Certificate quoting the board resolution designating a corporate officer to execute the proxy. Proxies executed by brokers must be accompanied by a certification under oath stating that the broker has obtained the written consent of the account holder.

A stockholder giving a proxy has the power to revoke it at any time before the right granted is exercised. A proxy is also considered revoked if the stockholder attends the meeting in person and expresses his intention to vote in person.



**SECURITIES AND EXCHANGE COMMISSION  
SEC FORM 20-IS  
INFORMATION STATEMENT PURSUANT TO SECTION 20  
OF THE SECURITIES REGULATION CODE**

1. Check the appropriate box:  
 Preliminary Information Statement  
 Definitive Information Statement
2. Name of Registrant as specified in its charter: **Harbor Star Shipping Services, Inc.**
3. **Philippines**  
Province, country or other jurisdiction of incorporation or organization
4. SEC Identification Number: **152897**
5. BIR Tax Identification Code: **201-128-653-000**
6. **2224 A. Bonifacio Street corner Pres. Sergio Osmeña Highway, Bangkal, Makati City, 1233**  
Address of principal office Postal Code
7. Registrant's telephone number, including area code **(+632) 8886-3703**
8. **To be conducted virtually on 17 July 2024 via the Zoom online meeting platform**  
Date, time and place of the meeting of security holders
9. Approximate date on which the Information Statement is first to be sent or given to security holders: **26 June 2024**
10. In case of Proxy Solicitations: **Not Applicable**  
Name of Person Filing the Statement/Solicitor:  
Address and Telephone No.:
11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares of Common Stock Outstanding or Amount of Debt Outstanding
<b>Common</b>	<b>894,586,870</b>
<b>Treasury</b>	<b>13,271,000</b>

12. Are any or all of registrant's securities listed in a Stock Exchange?  
Yes  No
- If yes, disclose the name of such Stock Exchange and the class of securities listed therein:

**Philippine Stock Exchange** Common Stock

**WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY**

## PART I

### INFORMATION REQUIRED IN INFORMATION STATEMENT

#### A. GENERAL INFORMATION

##### Item 1. Date, time and place of meeting of security holders.

Date of Meeting:	17 July 2024
Time of Meeting:	9:30 a.m.
Place of Meeting:	To be conducted virtually conducted virtually via the Zoom online meeting platform from Makati City which is the city where the office of the Company is located
Registrant's Mailing Address:	2224 A. Bonifacio St. corner Pres. Sergio Osmeña Highway, Barangay Bangkal, Makati City 1233
Approximate Date on Which the Information Statement is First Sent Or Given to Security Holders:	26 June 2024

##### Item 2. Dissenters' Right of Appraisal

A stockholder has the right to dissent and demand payment of the fair value of his shares in the following instances:

- (a) In case any amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence;
- (b) In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Revised Corporation Code;
- (c) In case of merger or consolidation; and
- (d) In case of investment of corporate funds for any purpose other than the primary purpose of the corporation.

The appraisal right may be exercised by any stockholder who shall have voted against the proposed corporate action, by making a written demand on the Company within thirty (30) days after the date on which the vote was taken, for payment of the fair value of his shares, provided that failure to make the demand within such period shall be deemed a waiver of the appraisal right. If the proposed corporate action is implemented or effected, the Company shall pay to such dissenting stockholder, upon surrender of the certificate(s) of stock representing his shares within ten (10) days after demanding payment of his shares, the fair value thereof.

In case of disagreement as to the fair value of the shares, the same shall be determined in accordance with the procedure set forth in Section 81 of the Revised Corporation Code. No payment shall be made to any dissenting stockholder unless the Company has unrestricted retained earnings in its books to cover such payment. Upon payment of the shares, the dissenting stockholder shall forthwith transfer his shares to the Company.

There are no matters to be taken up during the Annual Stockholders' Meeting which may trigger the exercise of a stockholder's appraisal right.

### Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No director or officer of the Company since the beginning of the last fiscal year, nominee for election as director, or associate of the foregoing persons, has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon, other than election to office.

No director of the Company has informed it in writing that he intends to oppose any action to be taken by the Company at the meeting.

#### **Market Information**

The Company's share was listed in the Philippine Stock Exchange on 30 October 2013. The Company's common stock is traded in the PSE under the stock symbol "TUGS". As of the latest practicable trading date on 31 May 2024, the share prices of the Company were:

<b>Price/Common Share (in Philippine Peso)</b>	
Opening :	0.61
High :	0.62
Low :	0.61
Closing :	0.62

The high and low share prices for 2021, 2022, 2023 and first quarter of 2024 are indicated below:

<b>Calendar Period</b>	<b>Price/Common Share (in Philippine Peso)</b>	
	<b>High</b>	<b>Low</b>
2024		
1st Quarter	0.89	0.65
2023		
4th Quarter	0.90	0.71
3rd Quarter	0.95	0.75
2nd Quarter	1.06	0.88
1st Quarter	1.13	0.89
2022		
4th Quarter	1.22	0.87
3rd Quarter	1.38	0.84
2nd Quarter	1.06	0.62
1st Quarter	0.91	0.68
2021		
4th Quarter	1.07	0.82
3rd Quarter	1.29	1.01
2nd Quarter	1.38	1.12
1st Quarter	1.97	1.05

As of 31 May 2024, Harbor Star's public float is 30.93%.

#### **B. CONTROL AND COMPENSATION INFORMATION**

##### **Item 4. Voting Securities and Principal Holders Thereof**

(a) Voting securities entitled to be voted at the meeting as of 31 May 2024

<b>Title of Each Class</b>	<b>Number of Shares Outstanding</b>	<b>Number of Votes</b>
Common	894,586,870	One (1) vote per share

As of 31 May 2024, the Company's shareholders consist of the following:

Shares Owned by Filipinos	834,112,300
Shares Owned by Non-Filipinos	60,474,570
Total	894,586,870

(b) Record date

Only stockholders of record in the books of the Company at the end of trading hours at the Philippine Stock Exchange on 13 June 2024 shall be entitled to notice of and to vote at the Annual Stockholders' Meeting.

- (c) To ensure the safety and well-being of our shareholders in light of the current circumstances, the Company shall, subject to validation, allow attendance and participation (including voting) only by remote communication, voting in absentia or through the Chairman of the meeting as proxy. A stockholder who votes in absentia as well as a stockholder participating by remote communication shall be deemed present for purposes of quorum. Unless otherwise provided by law, each stockholder shall have one vote for each share of stock entitled to vote and recorded in his name in the books of the Company. Stockholders are entitled to cumulative voting in the election of the board of directors, as provided by the Revised Corporation Code. At all meetings of the stockholders, all elections and all questions shall be decided by the plurality of vote of stockholders present in person or by proxy and entitled to vote thereat, a quorum being present, except in cases where other provision is made under a statute. Voting shall be done by ballots or by proxy. All votes received shall be tabulated by the office of the Corporate Secretary and the stock transfer agent and shall be validated by an external independent party. The Corporate Secretary shall report the results on the voting of each matter during the meeting.

In the election of Directors, each stockholder shall be entitled to cumulate his votes in the manner prescribed by Title III, Section 23 of the Revised Corporation Code of the Philippines.

(d) Security Ownership of Certain Record and Beneficial Owners and Management

(1) Security Ownership of Certain Record/Beneficial Owners as of 31 May 2024

The record and/or beneficial owners of more than 5% of the outstanding common shares of the Company as of 31 May 2024 are as follows:

Title of Class	Name, Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held	Percent
Common	PCD Nominee Corporation*  37/F Tower I, The Enterprise Center, 6766 Ayala Avenue cor. Paseo de Roxas, Makati City  Stockholder	PCD participants acting for themselves or for their clients	Filipino	750,230,812	83.86%

Common	PCD Nominee Corporation*	PCD participants acting for themselves or for their clients	Non-Filipino	60,473,070	6.76%
	37/F Tower I, The Enterprise Center, 6766 Ayala Avenue cor. Paseo de Roxas, Makati City				
	Stockholder				

The owners under the PCD account holding more than 5% of the outstanding capital stock of the Company as of 31 May 2024 are as follows:

<b>Title of Class</b>	<b>Name and Relationship with Issuer</b>	<b>Name of Beneficial Owner and Relationship with Record Owner</b>	<b>No. of Shares Held</b>	<b>Percent</b>
Common	Unicapital Securities Inc.	Unicapital Securities Inc. acting for itself or for its clients	205,375,100	22.96%
	Stockholder			
Common	Abacus Securities Corporation	Abacus Securities Corporation acting for itself or for its clients	197,160,851	22.04%
	Stockholder			
Common	RCBC Securities, Inc.	RCBC Securities, Inc. acting for itself or for its clients	158,537,872	17.72%
	Stockholder			
Common	COL Financial Group, Inc.	COL Financial Group, Inc. acting for itself or for its clients	56,482,848	6.31%
	Stockholder			
Common	AB Capital Securities, Inc.	AB Capital Securities, Inc. acting for itself or for its clients	47,657,600	5.33%
	Stockholder			

Note: \*PCD Nominee Corporation is a wholly-owned subsidiary of the Philippine Central Depository, Inc. (PCD), and is the registered owner of the shares in the book of the Company's transfer agent. The participants of the PCD (with respect to securities in the principal accounts) or the clients of such participants (with respect to securities in the participants' client accounts) are, as far as the PCD and PCD Nominee Corporation are concerned, the presumed beneficial owners of such lodged shares. PCD Nominee Corporation merely holds legal title (and not beneficial title) to the Company's lodged shares to facilitate the book-entry trading and settlement of the Company's shares. Except for Abacus Securities Corporation, RCBC Securities, Inc., AB Capital Securities, Inc., and COL Financial Group, Inc., no natural person or juridical entity whose shares are lodged in the name of PCD Nominee Corporation is known to the Company to be directly or indirectly the record or beneficial owner of more than five percent (5%) of the Company's voting securities. The identity of the person(s) who will vote on the shares lodged in the name of the PCD Nominee Corporation shall be verified only upon submission of the proxies with the Office of the Corporate Secretary of the Company which shall be no later than 23 June 2021.

The following table sets forth the top twenty (20) shareholders of the Company's common stock, the number of shares held, and the percentage of total shares outstanding held by each as of 31 May 2024:

	NAME	NUMBER OF SHARES HELD	% OF TOTAL
1	PCD Nominee Corporation (Filipino)	750,230,812	83.86%
2	PCD Nominee Corporation (Non-Filipino)	60,473,070	6.76%
3	Bella Jr., Geronimo P.	42,000,000	4.69%
4	Bella, Ricardo Rodrigo P.	41,553,487	4.64%
5	Bella, Maria Elizabeth Jean E.	225,000	Less than 1.0%
6	G Galicia, Filomena G.	30,000	Less than 1.0%
7	Villanueva, Myra P.	20,000	Less than 1.0%
8	Villanueva, Milagros P.	19,000	Less than 1.0%
9	Villanueva, Myrna P.	9,000	Less than 1.0%
10	Cabreza, Marietta V.	9,000	Less than 1.0%
11	Cabreza, Juan Carlos V.	9,000	Less than 1.0%
12	Tacub, Felicitas F.	3,000	Less than 1.0%
13	Soliven, Stephen G.	2,500	Less than 1.0%
14	Reiterer, Alfred	1,500	Less than 1.0%
15	Valencia, Jesus San Luis	1,500	Less than 1.0%
16	Bautista, Joselito T.	1	Less than 1.0%

The number of stockholders of record as of the latest practicable date on 31 May 2024 was sixteen (16). Common shares outstanding as of the same date were Eight Hundred Ninety-Four Million Five Hundred Eighty-Six Thousand Eight Hundred Seventy (894,586,870).

(2) Security Ownership of Management as of 31 May 2024

The aggregate shareholdings in the Company of the Company's directors and executive officers and the percentage of their shareholdings as of 31 May 2024 were as follows:

NAME	CITIZENSHIP		NUMBER OF COMMON SHARES	PERCENTAGE OWNERSHIP
Geronimo P. Bella, Jr.	Filipino	Direct	366,012,998	40.9142%
		Indirect	975,000	0.1090%
Ricardo Rodrigo P. Bella	Filipino	Direct	241,553,487	27.0017%
		Indirect	2,642,000	0.2953%
Ryota Nagata	Japanese	Direct	6,089,645	0.6807%
		Indirect	0	0.0000%
Ramon C. Liwag	Filipino	Direct	15,000	0.0017%
		Indirect	0	0.0000%
Ceasar Daniel T. Castro	Filipino	Direct	10,000	0.0011%
		Indirect	0	0.0000%
Gene S. De Guzman	Filipino	Direct	10,000	0.0011%
		Indirect	0	0.0000%
Gemma V. Sadiua	Filipino	Direct	10,000	0.0011%
		Indirect	0	0.0000%

All of the above-named directors and officers of the Company are the record and/or beneficial owners of the shares of stocks set forth opposite their respective names.

(3) Voting Trust Holders of 5% or More

No person holds at least 5% or more than 5% of a class under a voting trust or similar agreement.

(4) Changes in Control

No change in control in the Company has occurred since the beginning of its last fiscal year.

There is no existing arrangement which may result in a change of control in the Company.

(5) Dividends

The Company's dividend policy empowers its Board of Directors to declare at least 20.0% of the Company's prior year's net income as dividends, whether in stock or in cash or a combination of both, payable out of its unrestricted retained earnings and at such time as the Board may deem proper. No dividend shall be declared that will impair the capital stock of the Company.

The Company's dividend policy of declaring a yearly property or cash payout is, as worded, subject to the terms, conditions and restrictions imposed by, among others, the Company's creditors. Several loan agreements entered into by the Company include the standard covenant which requires the consent of the creditor bank prior to the declaration of any dividends. We have been unable to secure the creditors' consent for the last 3 years, especially during this time of COVID where the operations and cashflow are severely affected.

We are confident that we can continue to resume declaring dividends once business activities return to normal.

**Item 5. Directors and Executive Officers**

(a) Incumbent Directors, Including Independent Directors and Executive Officers

The incumbent directors, including independent directors and officers of the Company, with their corresponding ages and citizenships are the following:

<b>NAME</b>	<b>AGE</b>	<b>CITIZENSHIP</b>	<b>POSITION</b>	<b>YEAR APPOINTED</b>
Geronimo P. Bella, Jr.	64	Filipino	Chairman/President	2006
Ricardo Rodrigo P. Bella	58	Filipino	Executive Director/Vice President	2006
Ryota Nagata	59	Japanese	Director	2011
Ramon C. Liwag	68	Filipino	Director	2017
Cesar Daniel T. Castro	50	Filipino	Director	2021
Gene S. De Guzman	62	Filipino	Independent Director	2020
Gemma V. Sadiua	58	Filipino	Independent Director	2020
Charlene O. Ang	56	Filipino	Corporate Secretary	2023
Dany Cleo B. Uson	62	Filipino	Treasurer, Chief Finance Officer and Compliance Officer	2020
Lorenzo C. Caranzo	57	Filipino	Operations Division Head	2018
Emmanuel L. Falcunit	45	Filipino	Operations Manager – Fleet Operations	2018

<b>NAME</b>	<b>AGE</b>	<b>CITIZENSHIP</b>	<b>POSITION</b>	<b>YEAR APPOINTED</b>
Rudiardo L. Arcellana	59	Filipino	Operations Manager – Salvage, Towage, Lighterage & Special Projects	2016
Jay-R L. Castillo	38	Filipino	QHSE Manager	2016
Edwin G. Amejana	59	Filipino	Commercial Manager	2008
Virginia May P. Bella	50	Filipino	Legal Services Manager	2008
Elionarda L. Refil	55	Filipino	General Services Manager	2009
Adolfo R. Isanan	52	Filipino	Accounting Manager	2020
Effel T. Santillan	47	Filipino	Human Resource Manager	2014
Maria Elizabeth Jean E. Bella	35	Filipino	Procurement Manager	2019
Ryan L. Orila	46	Filipino	ICT Manager	2018
Ronaldo C. Samong	54	Filipino	Business Development Manager for Visayas & Mindanao	2019
Marvin William Trinidad	46	Filipino	Sales & Marketing Manager	2020
Elisalde M. Fantillo	52	Filipino	Engineering & Maintenance Manager	2022
Edith P. Parro	44	Filipino	Administration Manager	2022
Marlon D. Dabu	42	Filipino	Audit Manager	2022
Daisy A. Sta. Maria	51	Filipino	Treasury & Budget Manager	2022

(b) Term of Office

The term of office of the directors of the Company is one (1) year and they are to serve as such until the election and qualification of their successors. Officers are appointed annually by the Board of Directors at its first meeting following the Annual Stockholders' Meeting, each to hold office until the corresponding meeting of the Board of Directors in the next year or until a successor shall have been appointed or shall have qualified.

Pursuant to Rule 38 of the Securities Regulations Code, and Article II of the Company's Amended By-Laws and 2017 Manual on Corporate Governance, the nomination of all of the members of the Company's Board of Directors, including independent directors, shall be conducted by the Corporate Governance Committee prior to the Annual Stockholders' Meeting in accordance with the following procedure:

- (1) All recommendations shall be signed by the nominating stockholders together with the acceptance and conformity of the would-be nominees and shall be submitted to the Corporate Governance Committee and the Corporate Secretary at least forty five (45) days before the date of the actual meeting.
- (2) The Corporate Governance Committee shall pre-screen the qualifications and prepare a Final List of all Candidates.
- (3) After the nomination, the Corporate Governance Committee shall prepare a Final List of Candidates to be submitted to the Board of Directors, which shall



contain all the information regarding the background and the experience of the nominees required to be ascertained and made known under the Securities Regulation Code and relevant rules and regulations.

- (4) Said Final List of Candidates shall be disclosed in the reports required by law, rules and regulations to be submitted to the Securities Exchange Commission, Philippine Stock Exchange and to all stockholders.
- (5) Only nominees whose names appear on the Final List of Candidates shall be eligible for election as directors. No other nominations shall be entertained after the Final List of Candidates shall have been prepared. No further nomination shall be entertained or allowed on the floor during the actual Annual Stockholders' Meeting.

(c) Business Experience of Directors and Officers during the past five (5) years

***Geronimo P. Bella, Jr., 64, Filipino, Chairman of the Board and President.*** Mr. Bella, Jr. is the Chairman of the Board and President of Harbor Star since 2006. He is also the President and Director of ASTRONERGY Development Gensan Inc (ADGI), ASTRONERGY Development F1 (ADF1), ASTRONERGY Development F2 (ADF2), Harbor Star Energy Corporation (HSEC), Harbor Star Subic Corp (HSSC), Harbor Star East Asia (Myanmar) Ltd (HSEA), and Harbor Star Construction Company (HSCC). Prior to his present position, he worked in Transpacific Towage, Inc. from 1978 to 1988 and Keppel Smit-Transpacific from 1988 to 2000. Mr. Bella, Jr. is currently the President for the Harbor Tug owners Association of the Philippines, Inc. and a director in Harbor Star Subic Corp., and Peak Flag Sdn. Bhd. He obtained his Bachelor of Science degree in Commerce, Major in Business Management from De La Salle University in 1983.

***Ricardo Rodrigo P. Bella, 58, Filipino, Director and Vice President.*** Mr. Bella is the Vice President of Harbor Star. He is the Director and Vice President of ASTRONERGY Development Gensan Inc (ADGI), ASTRONERGY Development F1 (ADF1), ASTRONERGY Development F2 (ADF2), Harbor Star Energy Corporation (HSEC), and Harbor Star Subic Corp (HSSC). He is also the Director of Harbor Star East Asia (Myanmar) Ltd (HSEA) and Harbor Star Construction Company (HSCC). Mr. Bella participated in various training seminars in the fields of corporate management, shipbuilding repair and maintenance, and other related disciplines, locally and abroad. Prior to his role as Vice President of Harbor Star, he served as the Vice President of Transpacific Towage, Inc. from 1983 to 1998. Currently, he is a director in various corporations, namely, Harbor Star Subic Corp., Great Eastern Tug Corporation, and Bellridge Resources, Inc. He pursued undergraduate studies in Business Management at De La Salle University in 1985.

***Ryota Nagata, 59, Japanese, Director.*** Mr. Nagata serves as a Director of Harbor Star Shipping Services Inc (HSSSI), Harbor Star Subic Corp (HSSC), and Harbor Star Energy Corporation (HSEC). Currently, he is the President of Philster Corporation. He started his career as a Sales Representative in Kirin Brewery Company Limited from 1987 to 1990. He was a Sales Representative from 1990 to 1996 in Naigai Corporation. In 2001 to 2008, he became the Vice President of Naigai Corporation and eventually became the President and CEO from 2008 to 2011. He obtained his Bachelor of Arts degree in Politics in Keio University, Japan in 1987.

***Ramon C. Liwag, 68, Filipino, Director.*** Mr. Liwag serves as a director of Harbor Star Shipping Services, Inc. Currently the President of Asia Security Education and Consultancy Inc., Inc. Member of the Philippine Military Academy Class of 1979 and served as the 23rd Commandant of the Philippine Coast Guard from 2011 to 2012. He was the commander of six (6) Coast Guard Districts and commanded five (5) Coast Guard Field Stations. He served as Chairman in the PCG's Deputy Commandant for Operations from 2008 to 2011 and the Chairman of the PCG's Board of Marine Inquiry (BMI). He was awarded with two (2) Legion of Honor (Degree of Maginoo); Gawad sa Kaunlaran Medal; Coast Guard Outstanding Achievement Medal; Six (6) Distinguished Service Stars Medals, Military Merit Medals; Military Commendation Medals, Insurgency Campaign and Rescue and Relief Medals; and scores of Plaques / Certificates of Merit / Appreciation and Letters of Commendation in various capacities and positions both in government and civic organization.

He graduated Bachelor of Science degree in Military Education from the Philippine Military Academy in 1979. And later on, in 1996, he then took his Master's degree in M.S in Maritime Safety Administration from the World Maritime University in Sweden.

**Cesar Daniel Castro, 50, Director.** Mr. Castro serves as a Director of Harbor Star Shipping Services, Inc. Currently, he is the President of The Real Bank and Acting Deputy Chief Operating Officer of New San Jose Builders Inc. He obtained his Bachelor of Science degree in Commerce Major in Business Administration in University of Santo Tomas in 1996.

**Gene S. De Guzman, 62, Filipino, Independent Director.** Mr. De Guzman serves as an Independent Director of Harbor Star Shipping Services, Inc. Currently, he is the Vice President and heads the Service Assurance support for the whole PLDT domestic enterprise market, including Global Bilateral partners. He obtained his Bachelor of Science degree in Electrical Engineering from the University of Sto. Tomas in 1983, and pre-Masters at Ateneo School of Business Management in 2001.

**Gemma V. Sadiua, 58, Filipino, Independent Director.** Ms. Sadiua serves as an Independent Director of Harbor Star Shipping Services, Inc and Director of Harbor Star Construction Company (HSCC). Currently, she is the President of Venture Management Systems Inc. She previously led and served in various institutions such as Talent Bridge, Inc., MIASCOR Aviation Products Inc., Pacific Airside Services Inc., ISLA Logistics Corporation, Rapid Airfreight Inc., and Citadel Shipping Services, Inc. She obtained her degree in Business Management in De La Salle University in 1991 and completed post-graduate studies in Business Planning in the Asian Institute of Management in 2005.

**Charlene O. Ang, 56, Filipino, Corporate Secretary.** Atty. Ang serves as the Corporate Secretary of Harbor Star. Currently, she serves as a tax counsel, manager, and technical support for various financial institutions domestically and internationally. She previously served as a legal assistant and research consultant specializing in the field of taxation and corporate practices in various firms, among others. She also co-authored the Philippine volume of CCH's Tax Planning and Compliance in Asia. Atty. Ang obtained her Bachelor of Arts in Social Sciences Major in Economics and Development Studies from Ateneo de Manila University College of Arts and Sciences in 1988 and earned her Juris Doctor from Ateneo de Manila University School of Law in 1996.

**Dany Cleo B. Uson, 62, Filipino, Treasurer, Chief Finance Officer & Compliance Officer.** Mr. Uson is concurrently the Business Development for Asia Pacific and the Investor Relation Officer. He is also Director of ASTRONERGY Development Gensan Inc (ADGI) ASTRONERGY Development F1 (ADF1), ASTRONERGY Development F2 (ADF2), and Harbor Star East Asia (Myanmar) Ltd (HSEA). Mr. Uson served as Harbor Star's Budget Committee Head, Funds Planning & Financing and Marketing Manager before becoming the Corporate Planning Manager. He was involved in the Sales and Marketing department of a number of companies prior to his position at Harbor Star, including Servequest, Inc., Capitol Wireless, Inc., PNB Securities, Inc., G.K. Goh Securities Philippines, Fortune Life and General Insurance Co., and RGV Real Estate Center. He also worked as a Stock Trader for AAA Southeast Equities, Inc. from 1990 to 1996. Mr. Uson obtained his Bachelor of Science degree in Marketing Management and Applied Economics from De La Salle University in 1983. He took up units in MS Computational Finance at De La Salle University.

**Lorenzo C. Caranzo, 57, Filipino, Operations Division Head.** Captain Caranzo serves as the Operations Division Head of Harbor Star. He also serves as the Salvage Master of the Company. Capt. Caranzo is also the Director and Operations Head of Harbor Star Subic Corp (HSSC). Prior to his appointment, he served as the Company's Safety Manager from 2006 to 2015 and served as a Captain and Master for Harbor Star from 2004 until 2006. Prior to his stint with the Company, Capt. Caranzo was the Assistant Harbor Master for Philippine National Oil Company – Petrochemical Development Corp. from 2000 to 2003, and Master Chief Mate for Loadstar International Shipping Company, Inc. from 1990 to 2000. Currently, Captain Caranzo is also a director of Harbor Star Subic Corp. He obtained his Bachelor of Science degree in Marine Transportation from Bataan Heroes University formerly (BHMC) in 1989. He also finished the Business Leadership and Management course from Ateneo De Manila School of Business in 2015.

**Emmanuel L. Falcunit, 45, Filipino, Operations Manager - Fleet.** Capt. Falcunit is the Operations Manager of Harbor Star. He is a homegrown employee of the company, having started as a Cadet way back in 2002. Also in the same year, he went onboard as a Deck Cadet. In 2003, he officially started his career as a seaman having been a Deck Rating onboard tug. Later on, he became tug master from 2006 to 2009. Then, he went back to head office to become a Safety Officer from 2009 to 2013. He again went back onboard via Harbor Star's AHTS vessel, M/V Rho Cas, as a 2<sup>nd</sup> Mate in 2013 and later on got promoted as Chief Mate. He officially became a full-pledged Captain in 2016. By 2018, he was assigned back to head office to take on the position of Operations Manager. Capt. Falcunit obtained his degree in B.S. Marine Transportation from the Philippine Merchant Marine School. He got his Marine Deck Officer license in 2005 and got his Master Mariner license in 2016.

**Rudiardo L. Arcellana, 59, Filipino, Operations Manager – Salvage, Towage, Lighterage & Special Projects.** Captain Arcellana is the Operations Manager for Salvage, Towage, Lighterage & Special Projects of Harbor Star. Prior to joining Harbor Star, he served as a Master Mariner in various vessel types, trading internationally. He also worked as a Crewing Manager in Blue Manila, Inc. Captain Arcellana completed his Bachelor of Science in Marine Transportation at Philippine Merchant Marine Academy in 1985 and is currently taking his Master in Ship Management in the same academy's graduate school. He is a licensed Master Mariner, with diverse professional experience in Seafaring for thirty-two (32) years. He is also a MARINA Licensed instructor for IMO course 6.09 and Assessor for IMO course 3.12. His land-based experience includes crew management, technical training, and dry-docking of manned vessels.

**Jay-R L. Castillo, 38, Filipino, Quality, Health, Safety, Environment (OHSE) Manager.** Mr. Castillo is the OHSE Manager of Harbor Star. Prior to his appointment, he served as the Company's Safety Officer from 2014 to 2015. Before joining the Company, he served as a Occupational Health and Safety Practitioner in various companies such as Atlantic Gulf and Pacific of Manila Inc., Asian Terminals, Inc., and Toshiba. He acquired his accreditation as Occupational Safety and Health (OSH) Consultant last 2020. Mr. Castillo obtained his Bachelor of Science in Mechatronics Engineering at Batangas State University in 2007.

**Edwin G. Amejana, 59, Filipino, Commercial Manager.** Mr. Amejana serves as the Commercial Manager of Harbor Star. Prior to his present position in the Company, he was the Operations Officer-in-Charge from 1999 to 2006 and became the Business Development Officer in 2006 to 2008. He obtained his degree in Bachelor of Science major in Marine Transportation in Iloilo Maritime Academy in 1983.

**Virginia May P. Bella, 50, Filipino, Legal Services Manager.** Ms. Bella is the Legal Services Manager of Harbor Star. Her role also includes serving the subsidiaries as Corporate Secretary to Harbor Star Energy Corporation (HSEC), Harbor Star Subic Corp (HSSC), and Harbor Star Construction Corporation (HSCC). Likewise, she also serves the subsidiaries of HSEC, where she acts as both a Director and Corporate Secretary of ASTRONERGY Development Gensan Inc (ADGI), ASTRONERGY Development F1 (ADF1), and ASTRONERGY Development F2 (ADF2). In her personal capacity, Ms. Bella is currently the Director and Corporate Secretary of Asclepius Recruitment Inc., and Belleridge Resources Inc. Prior to her present position, Ms. Bella also served as Director of Bellport Shipping Corporation, Mearnz Green Technology Proponents, Inc., Earthlink Resources Inc., and Luscent Oil Services, Inc. She obtained her degree of Bachelor of Science Major in Biology in De La Salle University in 1993 and pursued her degree in Bachelor of Laws from San Beda College in 2000. After passing the bar exams, she worked as a Legal Associate at Rondain & Mendiola Law Offices for several years prior to joining Harbor Star.

**Elionarda L. Refil, 55, Filipino, General Services Department Manager.** Ms. Refil is the General Services Department Manager of Harbor Star. She is also a Director of Harbor Star Subic Corp (HSSC). Prior to her present position in the Company, she was the HR Manager and Executive Secretary of the Company from 2006 to 2009. She obtained her Bachelor of Arts Major in Journalism in 1988 at Manuel L. Quezon University. She finished Ateneo's Leadership and Management Development Program ("LMDP") in 2010 and completed her Master's Degree in

Development Communication from the University of the Philippines Open University (UPOU) Los Banos, Laguna in 2016.

**Adolfo R. Isanan, 52, Accounting Manager.** Mr. Isanan served as the Accounting Manager & Chief Accountant of Harbor Star from 2001 until 2008 and Comptroller from 2009 until October 2011. Mr. Isanan rejoined Harbor Star in June 2020 assuming the post of Accounting Manager. Prior to rejoining, he was employed in various companies of different industries such as manufacturing, fishing, ship building and construction which he held positions of Accountant and CFO. Among the companies he previously employed were Soonly Food Products, Inc. North Star Shipping & Marine Services, Inc, South Star Towage, Inc., RBL Fishing Corporation, RBL Shipyard and Zobel Oil Corporation. He is formerly an Accounting Professor & CPA Reviewer at the University of Manila and National College of Business & Arts with combined academic experience of fifteen (15) years. Mr. Isanan is a Certified Public Accountant by Profession who passed the CPA Licensure Examinations in May 1994. He obtained his Bachelor of Science in Business Administration Major in Accounting at the National College of Business & Arts – Manila in 1992.

**Effel T. Santillan, 47, Filipino, Human Resource Manager.** Ms. Santillan is the Human Resource Manager of Harbor Star. Ms. Santillan has been an HR practitioner for the past twenty-three (23) years. Prior to joining Harbor Star, she worked as an Employee Administration Manager and later headed the crew retention team of Aboitiz-Jepsen Company Inc. as Crew and Family Welfare and Protection and Indemnity Manager. Aside from her 13-year experience in the shipping industry, she also worked in various industries like BPO, IT, and retail. Ms. Santillan obtained her Bachelor of Science degree in Psychology from Pamantasan ng Lungsod ng Maynila (PLM) in 1998. She is currently completing her Master's in Business Administration in same University. She completed various certificate programs in San Beda specifically in Human Resource Development, Compensation and Benefits, and Organization Development.

**Maria Elizabeth Jean E. Bella, 35, Filipino, Procurement Manager.** Ms. Bella is the Procurement Manager of Harbor Star. Prior to her appointment, she was the Company's Management Trainee then eventually served as the Special Assistant to the Operations Division Head from 2013 to 2015 then served as the Procurement Officer-in-Charge from 2016 to 2018. Before joining Harbor Star, Ms. Bella worked for Topcon Positioning Systems Inc. as an International Sales Assistant. She completed her degree in International Business at St. Mary's College of California in Moraga, California in 2012. She also received a certification for taking courses in Naval Architecture from Lloyd's Maritime Academy in 2013.

**Ryan L. Orila, 46, Filipino and the ICT Manager of Harbor Star.** He is a dynamic IT professional with over 22 years of experience in administering and maintaining various IT systems, applications, and networks. He has solid experience in IT management particularly in data center infrastructure, analytics, security, endpoint solutions, and low-code development. Prior to joining Harbor Star, he has been part of multinational companies like Philippine AXA Life Insurance Corporation, TeleTech, and AboJeb Company Inc. where he was able to hone his technical skills as an IT practitioner. He completed his degree in Computer Science from AMA Computer College in 1999.

**Ronaldo Antonio C. Samong, 54, Filipino, Business Development Manager for Visayas & Mindanao.** Mr. Samong served as Davao Branch Head from 2010-2019 before becoming the Business Development Manager for Visayas & Mindanao of Harbor Star. He was involved in the Sales, Marketing, and Operation department of several companies prior to his position at Harbor Star, including Essen Pharma Inc, G&G Logistic Inc, Crown Pacific Logistics, and Sumifru (Phils.) Corporation. Mr. Samong obtained his Bachelor of Arts Major in Political Science from Western Mindanao State University in 1991 with Postgraduate studies in Master of Ship Management from John B Lacson Foundation Maritime University (Distance Learning module) in Iloilo City, Philippines from June 2015 to June 2016.

**Marvin William F. Trinidad, 46, Filipino, Sales & Marketing Manager.** Mr. Trinidad served as a Sales & Marketing Officer from 2011-2019 and Sales & Marketing Officer-in-Charge from 2019-2020 before becoming the Sales & Marketing Manager. Prior to joining Harbor Star, He was involved in the Sales & Marketing Department of a number of companies, namely, Mariveles

Grain Corporation, Asian Terminals Incorporated, BCI Asia, and PCIB Cignal Life Insurance Corporation and Security Bank Corporation. Mr. Trinidad obtained his degree in B.S.C. Major in Marketing Management from San Beda University (formerly San Beda Collage) in 1999.

***Elisalde M. Fantillo, 52, Filipino, Technical Manager.*** Mr. Fantillo served as a Technical Auditor and Engineering & Maintenance Officer-in-Charge for more than one year before becoming the Technical Manager. Prior to His present position in the Company, he was the Technical Superintendent for GoldenStar Cargo Trade Shipping Corporation from 2018 until 2019, and Maintenance Supervisor for Loadstar Shipping Co. Inc. from 1996 until 2018. Mr. Fantillo obtained his degree in Bachelor of Science in Mechanical Engineering in Technological Institute of the Philippines in 1995 and Bachelor of Science in Marine Engineering in the same University in 1997. He also received a Certificate of Participation in Ship Management Course ISM Internal Audits by ClassNK Academy.

***Ma. Edith P. Parro, 44, Filipino, Administration Manager.*** Honed by time and experience, Ms. Parro served as an HR Supervisor from 2017 until 2019, then became the Diving, Marine Maintenance and Construction Admin Officer-in-Charge from 2020 until 2021 before becoming the Administration Manager. Prior to joining Harbor Star, she was engaged and exposed in different facets of Human Resource Management, Training Development and Administrative work of different industries such as Business Process Outsourcing (BPO), Manufacturing and Construction. Companies she has worked with are San R Mining & Construction Corp, Assurant BPO, Infinit Outsourcing Inc and 24/7. Ms. Parro obtained her degree in Bachelor of Science in Psychology at Ateneo de Naga University in 1999. She is currently the Authorized Managing Officer (AMO) of Harbor Star Construction Corporation (HSCC), the emerging new construction company and subsidiary of Harbor Star Shipping Services Inc.

***Marlon D. Dabu, 42, Filipino, Audit Manager.*** Mr. Dabu served as an Internal Auditor from 2009 to 2016, Senior Internal Auditor from 2016 to 2021, Audit Officer-in-Charge from 2021 to 2022 before becoming the Audit Manager. Prior to joining Harbor Star, he was the Auditor of Tri SM Professional Services before becoming the Internal Audit Supervisor of Executive Optical Inc. Mr. Dabu obtained his Bachelor in Science in Accountancy from Philippine School of Business Administration in 2002.

***Daisy A. Sta. Maria, 51, Filipino, Treasury and Budget Manager.*** Ms. Sta Maria served as Accounting Clerk upon joining the Company in June 2001 and rose to ranks from being the Accountant from 2001 to 2009 and Budget Officer from 2009 to 2022 before becoming the Treasury and Budget Manager. Prior to her present position with Harbor Star, she was the Junior Supervisor of A Open Inc. Taiwan (Acer Group of Co.) and she was involved in Accounting Department of several companies, including Golden Landmark, Inc., Renaissance Towers Condo Corporation and Jollibee Foods Corporation. Ms. Sta. Maria obtained her degree in Bachelor of Science in Accountancy from Polytechnic University of the Philippines in 1993.

#### **Nominees for Election/Re-Election**

The Corporate Governance Committee has screened the nominees and prepared the Final List of Candidates for election to the Board of Directors at the Annual Stockholders' Meeting on 17 July 2024. The nominees have been found to possess all of the qualifications and none of the disqualifications for election as director or as independent director. In approving the nominations for independent directors, the Nominations Committee considered the guidelines on the nomination of independent directors under SRC Rule 38.

The Corporate Governance Committee is composed of Mr. Gene S. De Guzman as Chairman with Mr. Ryota Nagata and Ms. Gemma V. Sadiua as members.

The following are the Final List of Candidates for directors as determined by the Company's Corporate Governance Committee:

<b>Candidate for Nomination as Director</b>	<b>Nominating Stockholder</b>	<b>Relationship</b>
Geronimo P. Bella, Jr.	Ricardo Rodrigo P. Bella	Siblings
Ricardo Rodrigo P. Bella	Geronimo P. Bella, Jr.	Siblings
Cesar Daniel Castro	Geronimo P. Bella, Jr.	None
Ryota Nagata	Geronimo P. Bella, Jr.	None
Ramon C. Liwag	Geronimo P. Bella, Jr.	None
Gene S. De Guzman (Independent Director)	Geronimo P. Bella, Jr.	None
Gemma V. Sadiua (Independent Director)	Geronimo P. Bella, Jr.	None

Mr. Gene S. De Guzman and Ms. Gemma V. Sadiua are the nominees for independent directors for the ensuing year.

In compliance with SEC Memorandum Circular No. 5, Series of 2017, Mr. Gene S. De Guzman and Ms. Gemma V. Sadiua hereby submit their respective Certification(s) as independent directors, which are attached hereto as Annexes "A" and "B", respectively.

(d) Other Directorships held in reporting companies naming each company

All of the directors and officers of the Company are not directors in other reporting companies.

(e) Significant Employees

No person, who is not a director or an executive officer, is expected to make a significant contribution to the business of the Company. Neither is the business highly dependent on the services of certain key personnel.

(f) Family Relationships

Except for the Chairman and President, Mr. Geronimo P. Bella, Jr., Director and Vice-President, Mr. Ricardo Rodrigo P. Bella, and the Legal Services Manager, Ms. Virginia May P. Bella, of the Company, who are siblings, and Procurement Officer-in-Charge, Ms. Maria Elizabeth Jean E. Bella, who is the offspring of Mr. Geronimo P. Bella, Jr., no family relationships up to the fourth civil degree either by consanguinity or affinity exist among the directors, executive officers or persons nominated or chosen by the Company to become directors or executive officers.

(g) Involvement in Certain Legal Proceedings

To the knowledge and/or information of the Company, the above named directors and executive officers of the Company are not, presently or during the last five (5) years up to the present date, involved or have been involved in: (a) any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer; (b) any conviction by final judgment, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses; (c) being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and (d) being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

The Company has no pending legal proceedings which would materially affect its financial auditing or operational capability and to which it or any of its subsidiaries or affiliates is a party or of which any of their property is the subject.

(h) Certain Relationships and Related Transactions

The Company's policy with respect to related-party transactions is to ensure that these transactions are entered into on an arms-length basis and on terms which are comparable to those available from unrelated third parties.

Except for the material related party transactions described in note 20 of the Company's interim financial statements as of 31 March 2024, there has been no material transaction during the last two years, nor is there any material transaction currently proposed, to which the Company was or is to be a party, in which any director or executive officer, any nominee for election as director, stockholder of more than ten percent (10.0%) of the Company's voting shares, and any member of the immediate family (including spouse, parents, children, siblings, and in-laws) of any such director or officer or stockholder of more than ten percent (10.0%) of the Company's voting shares had or is to have a direct or indirect material interest.

The Company has no transaction for the covered period with parties that fall outside the definition of "related parties" under PAS 24, Related Party Disclosures, but with whom the Company or its related parties has a relationship that enables the parties to negotiate terms of material transactions that may not be available from other, more clearly independent parties on an arm's length basis.

(i) Disagreement with a Director

No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual stockholders' meeting because of a disagreement with the Company on any matter relating to the Company's operations, policies or practices.

**Item 6. Compensation of Directors and Executive Officers**

(a) Executive Compensation

The following summarizes the executive compensation received by the top five (5) most highly compensated officers of the Company for 2021, 2022 and 2023. It also summarizes the aggregate compensation received by all the officers and directors, unnamed.

<b>Name and Position</b>	<b>Year</b>	<b>Total</b>	<b>Salary</b>	<b>Bonus</b>	<b>Other Annual Compensation</b>
Geronimo P. Bella, Jr. <i>Chairman &amp; President</i> Ricardo Rodrigo P. Bella <i>Director and Vice President</i> Ignatius A. Rodriguez <i>Director, Corporate Secretary, Chief of Staff, and CIO</i> Dany Cleo B. Uson <i>Chief Finance Officer</i> Lorenzo C. Caranzo <i>Operations Division Head</i>	2021	PHP 26,614,242	PHP 24,333,022	PHP 1,874,976	PHP 456,245
Geronimo P. Bella, Jr. <i>Chairman &amp; President</i> Ricardo Rodrigo P. Bella <i>Director and Vice President</i> Dany Cleo B. Uson <i>Chief Finance Officer</i> Lorenzo C. Caranzo <i>Operations Division Head</i>	2022	PHP 26,731,598	PHP 22,132,000	PHP 1,975,583	PHP 624,015

<b>Name and Position</b>	<b>Year</b>	<b>Total</b>	<b>Salary</b>	<b>Bonus</b>	<b>Other Annual Compensation</b>
Geronimo P. Bella, Jr. <i>Chairman &amp; President</i> Ricardo Rodrigo P. Bella <i>Director and Vice President</i> Dany Cleo B. Uson <i>Chief Finance Officer</i> Lorenzo C. Caranzo <i>Operations Division Head</i>	2023	PHP 30,677,218	PHP 27,045,600	PHP 2,816,000	PHP 815,618
Aggregate compensation paid to all officers and directors as a group of unnamed	2021	PHP 54,486,384	PHP 49,816,124	PHP 3,736,208	PHP 934,052
	2022	PHP 62,622,313	PHP 55,562,604	PHP 5,034,765	PHP 2,024,944
	2023	PHP 70,436,426	PHP 60,409,909	PHP 6,323,215	PHP 3,703,302
	2024 (est.)	PHP 75,387,388	PHP 71,352,612	PHP 1,486,513	PHP 2,548,263

(b) Compensation of Directors and Chairman

Each director receives a reasonable per diem allowance for their attendance at each meeting of the Board.

Under the By-Laws of the Company, by resolution of the Board, each director shall receive a reasonable per diem allowance for their attendance at each meeting of the Board. As compensation, the Board shall receive and allocate an amount of not more than ten percent (10.0%) of the net income before income tax of the Company during the preceding year. Such compensation shall be determined and apportioned among the directors in such manner as the Board may deem proper, subject to the approval of stockholders representing at least a majority of the outstanding capital stock at a regular or special meeting of the stockholders.

The Directors total per diem allowance for 2021, 2022, 2023 and 2024(est.) is presented in the following table:

<b>Year</b>	<b>Amount</b>
2021	PHP1,330,927
2022	PHP1,330,927
2023	PHP520,000
2024 (est.)	PHP1,320,000

Except for Geronimo P. Bella, and Ricardo Rodrigo P. Bella, who are officers of the Company, the directors only receive reasonable per diem allowance for their attendance at meetings of the Board.

(c) Employment Contracts and Termination of Employment and Change-in-control Arrangement

There are no special arrangements as to the employment contract of any executive officer such that said officer will be compensated upon his resignation, retirement or other termination from the Company or its subsidiaries, or as may result from a change-in-control except as provided by law.

(d) Warrants and Options Outstanding

There are no outstanding warrants and options outstanding held by the Company's President, the named executive officers and all officers and directors as a group.



## Item 7. Independent Public Accountants

Isla Lipana & Co., a member firm of PwC network, (“Isla Lipana”) has been the Company’s independent auditor since 2014 up to the present. Isla Lipana has been selected by the Board of Directors as the Company’s independent auditor for the calendar year ending 31 December 2023. A representative of Isla Lipana is expected to be present at the Annual Stockholders’ Meeting and will have an opportunity to make a statement if he or she so desires. The representative will also be available to respond to appropriate questions from the stockholders.

### Audit and Audit Related Fees

The Company paid its external auditors the following fees (in thousands) for the last three (3) years for professional services rendered:

<i>In PHP thousands</i>	<b>2023</b>	<b>2022</b>	<b>2021</b>
<b>Audit Fees</b>	2,285	1,919	1,874
	<b>2,285</b>	<b>1,919</b>	<b>1,874</b>

The Company engaged the services of SGV & Co. up to 2013 and Isla Lipana & Co. starting 2014.

The Audit Committee makes recommendations to the Board concerning the external auditors and pre-approves audit plans, scope and frequency before the conduct of the external audit. The Audit Committee reviews the nature of the non-audit related services rendered by the external auditors and the appropriate fees paid for these services.

The re-appointment of Isla Lipana and Co. as the Company’s external auditors was approved by the stockholders in a regular meeting held on 12 July 2023.

### Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There were no changes or disagreements with the Company’s external auditors, Isla Lipana, on accounting and financial disclosures.

The Board of Directors of the Company recommends a vote for ratification of the appointment of Isla Lipana as the independent auditor for the current year.

Mr. Pocholo C. Domondon of Isla Lipana is the partner in charge of the Company’s 2023 audit. The handling audit partner is rotated every five (5) years and may only be re-engaged by the Company after the two (2) years cooling-off period in compliance with SEC Memorandum Circular No. 8, Series of 2003 and the provisions of SRC Rule 68(3)(b)(iv)(ix).

The Audit Committee of the Company reviewed, evaluated, and approved the policies and procedures for the professional services rendered by Isla Lipana. The Company’s Audit Committee is composed of Ms. Gemma V. Sadiua as Chairperson and Messrs. Ceasar Daniel T. Castro and Ramon C. Liwag, as members.

### Tax Fees

No consultancy tax services were secured by the Company from Isla Lipana in the past two (2) years.

### All Other Fees (Non-Audit Fees)

There were no non-audit related services rendered by the external auditors in the past two (2) years.

## Item 8. Compensation Plans

There is no action to be taken with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed.

The Company does not have any stock option, warrants or rights plan or any other type of compensation plan.

**C. ISSUANCES AND EXCHANGE OF SECURITIES**

**Item 9. Authorization or Issuance of Securities Other than for Exchange**

No action will be taken with respect to the authorization or issuance of any securities otherwise or exchange for outstanding securities of the Company.

**Item 10. Modification of Exchange of Securities**

No action will be taken with respect to the modification of any class of securities of the Company or the issuance or authorization for issuance of one class of securities of the Company in exchange for outstanding securities of another class.

**Item 11. Financial and Other Information**

None, inasmuch as no action is to be taken with respect to any matter specified in Items 9 or 10 above.

**Item 12. Mergers, Consolidation, Acquisition and Similar Matters**

No action will be taken with respect to any of the following: (a) the merger or consolidation of the Company into or with any other person or of any other person into or with the Company; (b) the acquisition by the Company or any of its security holders of securities of another person; (c) the acquisition by the Company of any other ongoing business or of the assets thereof; (d) the sale or other transfer of all or substantially all of the assets of the Company; or (e) the liquidation or dissolution of the Company.

**Item 13. Acquisition or Disposition of Property**

No action will be taken with respect to the acquisition or disposition by the Company of any property.

**Item 14. Restatement of Accounts**

No action will be taken with respect to the restatement of any asset, capital or surplus account of the Company.

**D. OTHER MATTERS**

**Item 15. Action with Respect to Reports**

The Board of Directors of the Company recommends a vote for confirmation, ratification and approval of the following:

- (1) Minutes of the Annual Stockholders' Meeting held on 12 July 2023 (the "ASM")

The Minutes of the Annual Stockholders' Meeting held on 12 July 2023 contain the following items:

- (i) Call to Order
- (ii) Certificate of Notice and Quorum
- (iii) Approval of the Minutes of the Annual Stockholders' Meeting held on 13 July 2022
- (iv) Management Report
- (v) Approval of Audited Financial Statements as of 31 December 2022

- (i) Ratification of all legal acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business, since the 13 July 2022 Annual Stockholders' Meeting up to 12 July 2023. Said acts and resolutions of the Board of Directors and of Management since the Annual Stockholders' Meeting on 13 July 2022 up to 12 July 2023 include, among others:
  - (1) Execution of contracts in the ordinary course of business;
  - (2) Designation of bank signatories;
  - (3) Availment and/or renew credit facility and/or other loans from banks and/or financial institutions;
  - (4) Application for regulatory permits and licenses; and
  - (5) Appointment of officers and members of committees.
- (vi) Election of Directors
- (vii) Appointment of External Auditor
- (viii) Other Matters
- (ix) Adjournment

The Minutes of the ASM also contains the following information:

- a. List of directors and officers who attended the ASM;
- b. A description of the voting and vote tabulation procedures used during the ASM;
- c. Matters discussed and resolutions adopted;
- d. A record of the voting results for each agenda item; and
- e. A description of the opportunity given to the stockholders to ask questions.

At the ASM, the President and CEO reported the results of operations of the Company through an audio-visual presentation.

Voting and vote tabulation procedures used in the previous meeting. For the election of Directors, each stockholder was entitled to one (1) vote per share multiplied by the number of board seats provided in the Articles of Incorporation (i.e., eleven (11)). Cumulative voting was allowed for the election of members of the Board of Directors. Each stockholder was allowed to vote the number of shares of stock outstanding in his or her own name as of the record date of the meeting for as many persons as there are directors to be elected or he may cumulate said shares and give one (1) candidate as many votes as the number of Directors to be elected multiplied by the number of his shall see fit; provided that the total number of votes cast by him or her shall not exceed the number of shares owned by him or her as shown in the books of the Company multiplied by the whole number of Directors to be elected and provided, however, that no delinquent stock shall be voted.

Abstentions were treated to have the same effect as negative votes. Broker non-votes and shares as to which proxy authority has been withheld with respect to any matter are not deemed to be present or represented for purposes of determining whether stockholder approval of that matter has been obtained.

Items that required the vote of stockholders were presented for approval of the stockholders at the previous meeting. Voting was through electronic ballot, counted thereafter by the Corporate Secretary in the presence of Isla Lipana to validate the counting. The results were tallied in a book kept exclusively for such purpose and signed by the Corporate Secretary and the External Auditor.

- (2) Management Report
- (3) Audited Financial Statements for the year ending 31 December 2023

**Item 16. Matters Not Required to be Submitted**

The Board of Directors and Management have the power to act as agents of the Company based on statute, charter, by-laws or in delegation of authority to an officer from the acts of the Board, formally expressed or implied from a habit or custom of doing business. In this regard, where an officer has been entrusted with the general management and control of the Company's business, that officer is considered to possess an implied authority to enter into any contract or do any other act which is necessary or appropriate for the conduct of the ordinary business of the Company.

The Board of Directors recommends a vote for approval, confirmation and ratification of all acts and resolutions of the Board of Directors and of Management since the Annual Stockholders' Meeting on 12 July 2023 up to 17 July 2024. Said acts and resolutions of the Board of Directors and of Management since the Annual Stockholders' Meeting on 12 July 2023 up to 17 July 2024 include, among others:

- (1) Execution of contracts in the ordinary course of business;
- (2) Designation of bank signatories;
- (3) Availment and/or renew credit facility and/or other loans from banks and/or financial institutions;
- (4) Application for regulatory permits and licenses;
- (5) Authorizing Company to purchase new tugboat; and
- (6) Appointment of officers and members of committees.

Once the ratification has been given, all acts or transactions entered into by the Board of Directors and of Management since the Annual Stockholders' Meeting on 12 July 2023 up to 17 July 2024 become finally and absolutely binding and neither the Company nor individual stockholders nor strangers can afterwards sue to set them aside or otherwise attack their validity.

**Item 17. Amendment of Charter, By-laws or Other Documents**

There is no action to be taken at the Annual Stockholder's Meeting with respect to any matter not specifically referred to above.

**Item 18. Other Proposed Action**

There is no action to be taken at the Annual Stockholders' Meeting with respect to any matter not specifically referred to above.

**Item 19. Voting Procedures**

- Each share of the Common Stock outstanding on the record date will be entitled to one (1) vote on all matters. Voting shall be done by ballots or by proxy.
- For all matters subject to a vote of the stockholders, the Corporate Secretary and the stock transfer agent shall tabulate all votes received which shall be validated by the independent auditor. The Corporate Secretary shall report the results on the voting of each matter during the meeting.
- For the election of directors, cumulative voting shall be followed.
- The following shall require the affirmative vote of stockholders holding at least a majority of the Company's issued and outstanding capital stock present or represented and entitled to vote at the Annual Stockholders' Meeting:
  - (1) the approval of the Minutes of the Annual Stockholders' Meeting held on 12 July 2023;
  - (2) the approval of the Management Report;
  - (3) the approval of the Audited Financial Statements for the year ending 31 December 2023;
  - (4) all acts, resolutions, and proceedings of the Board of Directors and Management since the Annual Stockholders' Meeting held on 12 July 2023 to 17 July 2024;
  - (5) the election of directors; and

- (6) the appointment of the Company's external auditor for the current year.

### **Compliance with Section 49 of the Revised Corporation Code**

- (a) *A description of the voting and the vote tabulation procedures used in the previous meeting*

See discussion in Item 15.

- (b) *A description of the opportunity given to stockholders or members to ask questions and record of the questions asked and answers given*

See discussion in Item 15.

- (c) *The matters discussed and resolutions reached*

See discussion in Item 15.

- (d) *A record of the voting results for each agenda item*

See discussion in Item 15.

- (e) *A list of the director or trustees, officers and stockholders or members who attended the meeting*

See discussion in Item 15.

- (f) *Material information on the current stockholders, and their voting rights*

See discussion in Item 4.

- (g) *Appraisals and performance reports for the board and the criteria and procedure for assessment*

See discussion under Corporate Governance.

- (h) *Director disclosures on self-dealings and related party transactions*

In 2023, none of the Company's directors have entered into self-dealing and related party transactions involving the Company.

- (i) *A director compensation report prepared in accordance with the Revised Corporation Code and the rules of the Securities and Exchange Commission*

See discussion in Item 6 (b).

### **Corporate Governance**

- (a) *Evaluation system established by the Company to measure or determine the level of compliance of the Board of Directors and top-level management with its Manual of Corporate Governance*

- (i) The Company completed and submitted its Integrated Annual Corporate Governance Report (I-ACGR) to the Philippine Stock Exchange on 29 May 2024. Said I-ACGR is considered by the Company as a tool to evaluate the level of compliance of the Board of Directors and top-level management with its Manual on Corporate Governance (the "Manual").

- (ii) The Compliance Officer is responsible for determining violation/s and shall recommend to the Chairman of the Board the imposable penalty for such violation, for further review and approval of the Board.

- (iii) The Company has a Corporate Governance Committee tasked to undertake an annual performance assessment of the Board, its committees and the individual directors, through a Performance Assessment Guideline and Scorecard.
  - (iv) The Company ensures that it has at least two (2) independent directors, or such number of independent directors that constitutes twenty percent (20%) of the members of the Board, whichever is higher, but in no case less than two (2). The Company, through its Corporate Governance Committee, likewise makes certain that its independent directors are independent from management and free from any business or other relationship which could, or could reasonably be perceived to materially interfere with the exercise of independent judgment in carrying out their respective responsibilities as director.
  - (v) The Company, through its Corporate Governance Committee, ensures that all the nominees to the Board possess all the qualifications and none of the disqualifications provided for in the Company's By-Laws and Manual, the Revised Corporation Code, Securities Regulation Code and other relevant laws, rules and regulations.
  - (vi) The Company also has an Audit Committee, which is tasked to review the Audited Financial Statements of the Company. The Chairman of the Audit Committee is an independent director, and each member thereof has at least an adequate understanding or competence of most of the Company's financial management systems and environment.
- (b) *Measures being undertaken by the Company to fully comply with the adopted leading practices on good corporate governance*
- (i) The Company will elect two (2) Independent Directors.

The SEC Code of Corporate Governance defines an independent director as a person other than an officer or employee of a corporation, its parents or subsidiaries, or any other individual who has a relationship with the corporation which would interfere with the exercise of independent judgment in fulfilling the duties of a director.

The By-Laws of the Company provide that an independent director shall include, among others, any person who: (a) is not a director or officer of the corporation or of its related companies or any of its substantial shareholders, except when an independent director of any of the foregoing; (b) does not own more than two percent (2%) of the shares of the Company and/or its related companies or any of its substantial shareholders; (c) is not related to any director, officer or substantial shareholder of the corporation, any of its related companies or any of its substantial shareholders, provided that for this purpose, relatives include a spouse, parent, child, brother, sister and the spouse of such child, brother or sister; (d) is not acting as a nominee or representative of any director or substantial shareholder of the Company and/or any of its related companies and/or any of its substantial shareholders, pursuant to a Deed of Trust or under any contract or arrangement; (e) has not been employed in any executive capacity by the Company, any of its related companies and/or by any of its substantial shareholders within the last five (5) years; (f) is not retained, either personally or through his firm or any similar entity, as professional adviser, by the Company, any of its related companies and/or any of its substantial shareholders within the last five (5) years; or (g) has not engaged and does not engage in any transaction with the Company and/or with any of its related companies or substantial shareholders, other than transactions which are conducted at arms-length and which are immaterial. A related company shall mean another company which is: (a) the holding company of the Company; (b) the Company's subsidiary; or (c) a subsidiary of the Company's holding company. A substantial shareholder shall mean any person who is directly or indirectly the beneficial owner of more than ten percent (10%) of any class of the Company's equity security.

Under the SEC Code of Corporate Governance, an independent director is required to attend board meetings for quorum requirements, unless he has a justifiable cause for failing to

attend the meeting despite due notice. Justifiable causes are limited to grave illness or death of immediate family and serious accidents.

Any controversy or issue arising from the selection, nomination or election of independent directors shall be resolved by the SEC by appointing independent directors from the list of nominees submitted by the stockholders.

(ii) On 14 March 2014, the Company adopted a Code of Business Conduct and Ethics and a Performance Evaluation Procedure for the Board of Directors, Board Committees, Individual Directors and Chief Executive Officer/President.

(iii) On 31 May 2017, in compliance with SEC Memorandum Circular No. 19, Series of 2016, the Company adopted its 2017 Manual on Corporate Governance which provide for the creation of the Audit Committee, Corporate Governance Committee and Executive Committee, among others.

(iv) The Company's 2017 Manual on Corporate Governance is likewise subject to periodic review.

*(c) Any deviation from the Company's 2017 Manual of Corporate Governance.*

There was no deviation from the Company's 2017 Manual on Corporate Governance warranting sanction on any individual.

*(d) Any plan to improve corporate governance of the Company.*

The Company will continue to develop and strengthen its corporate governance structures and mechanisms in line with relevant SEC circulars/memoranda and good global corporate governance principles and practices.

---- NOTHING FOLLOWS ----

## UNDERTAKING TO PROVIDE INTERIM AND ANNUAL REPORT

UPON THE WRITTEN REQUEST OF THE STOCKHOLDER, THE COMPANY UNDERTAKES TO FURNISH SECURITY HOLDERS WITHOUT CHARGE, AND UPON THEIR WRITTEN REQUEST, COPIES OF THE COMPANY'S INTERIM FINANCIAL STATEMENTS (SEC FORM 17-Q) AS OF 31 MARCH 2024 AND ITS CORRESPONDING MANAGEMENT'S DISCUSSION AND ANALYSIS AND/OR ANNUAL REPORT (SEC FORM 17-A). COPIES OF OTHER EXHIBITS MAY BE PROVIDED UPON WRITTEN REQUEST AND UPON THE PAYMENT OF NOMINAL CHARGES TO DEFRAY ADMINISTRATIVE COSTS AND EXPENSES SUBJECT TO CONDITIONS AS THE BOARD OF DIRECTORS MAY PROMULGATE.

SUCH WRITTEN REQUEST FOR A COPY OF SEC FORM 17-Q AS OF 31 MARCH 2024 AND ITS CORRESPONDING MANAGEMENT'S DISCUSSION AND ANALYSIS AND/OR SEC FROM 17-A SHALL BE DIRECTED TO: MR. DANY CLEO B. USON, CORPORATE INFORMATION OFFICER, 2224 A. BONIFACIO ST., CORNER PRES. SERGIO OSMEÑA HIGHWAY, BRGY. BANGKAL, MAKATI CITY, 1233, PHILIPPINES.

ALL STOCKHOLDERS OF RECORD AND THOSE ACTING AS FIDUCIARIES, NOMINEES, TRUSTEES OR SIMILAR CAPACITIES IN BEHALF OF BENEFICIAL OWNERS WHO ARE NOT OF RECORD, MAY ALSO REQUEST IN WRITING TO THE PERSON AND AT THE ADDRESS PROVIDED ABOVE, AS MANY COPIES OF THIS INFORMATION STATEMENT, SEC FORM 17-Q AS OF 31 MARCH 2024 AND ITS CORRESPONDING MANAGEMENT'S DISCUSSION AND ANALYSIS AND/OR SEC FORM 17-A FOR DISTRIBUTION TO SUCH BENEFICIAL OWNERS, AND UPON RECEIPT OF SUCH WRITTEN REQUEST, THE COMPANY UNDERTAKES TO SUPPLY THE REQUESTED MATERIAL IN A TIMELY MANNER.

## PART II

### INFORMATION REQUIRED IN A PROXY FORM

The Company is not soliciting proxies and the stockholders are not required to send proxies.

## PART III

### SIGNATURE PAGE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on 21<sup>st</sup> day of June 2024.

**HARBOR STAR SHIPPING SERVICES, INC.**

By:

  
**CHARLENE O. ANG**  
*Corporate Secretary*



**MINUTES OF THE ANNUAL MEETING  
OF THE STOCKHOLDERS  
OF  
HARBOR STAR SHIPPING SERVICES, INC.**

Held on 12 July 2023  
Conducted virtually via remote communication

<u>PRESENT:</u>	<u>NO. OF SHARES</u>
Total No. of Shares Represented In Person and By Proxy	614,658,325
Total Outstanding Shares	894,586,870
Attendance Percentage to Total Outstanding Shares	68.71%

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**I. CALL TO ORDER**

The Chairman, Mr. Geronimo P. Bella, Jr., called the meeting to order and presided over the same. The Corporate Secretary, Atty. Charlene O. Ang, recorded the minutes of the proceedings.

The Chairman informed the stockholders that the meeting is held in a remote communication format.

**II. CERTIFICATION OF NOTICE AND QUORUM**

The Corporate Secretary certified that:

(a) In accordance with the Securities and Exchange Commission's Notice dated 13 March 2023 and the provisions of the Securities Regulation Code, notice for this meeting was published in the business section of two (2) newspapers of general circulation, namely: Philippine Daily Inquirer and The Manila Standard, in print and online format, for two (2) consecutive days at least twenty-one (21) days prior to the date of this meeting. The Affidavits of Publication dated 22 June 2023 executed by Ms. Adela G. Mendoza and Mr. Mario P. Policarpio, Jr. were submitted to the Corporate Secretary, respectively. Copies of the Affidavits of Publication dated 22 July 2023 are attached hereto as Annexes "A" and "B", respectively;

(b) Electronic copies of the Definitive Information Statement and its attachments were also made available on the Corporation's website and the PSE Edge portal;

(c) Accordingly, stockholders of record as of 08 June 2023 were notified of this meeting. The stockholders were also notified of the internal guidelines of the Corporation for participation in this meeting through remote communication in accordance with applicable rules; and

(c) Present in person and by proxy are Six Hundred Fourteen Million Six Hundred Fifty Eight Thousand Three Hundred Twenty Five (614,658,325) shares out of the total outstanding Eight Hundred Ninety Four Million Five Hundred Eighty Six Thousand Eight Hundred Seventy (894,586,870) shares, or 68.71%, of the Corporation's total outstanding capital stock, and that a quorum existed for the valid transaction of business.

### **III. RULES OF CONDUCT AND VOTING PROCEDURES**

Since the Corporation is conducting the meeting through remote communication format, the Chairman requested the Corporate Secretary to share the rules of conduct and voting procedure for this meeting.

Thereafter, the Corporate Secretary explained that "Guidelines for Participation via Remote Communication and Voting in Absentia and through Proxy" for this meeting were made available in the Corporation's website, the Definitive Information Statement and in the Explanation of Agenda items which forms part of the Notice of the Annual Stockholders' Meeting. She emphasized the following points:

1. Only stockholders whose Letter(s) of Intent or proxy forms have been validated or verified were allowed to cast their votes for this meeting through the voting portal.
2. Resolutions proposed to be approved by the stockholders under the Agenda will be shown on the screen as it is being taken up.
3. Votes cast as of 03 July 2023 for each proposed resolution have been tabulated and results will be announced during the meeting.
4. A detailed result of the tabulation of the votes cast indicating the affirmative votes, negative votes and abstentions will be reflected in the Minutes of this meeting.
5. Relevant questions which have been submitted on or before 05 July 2023 will be addressed accordingly under the Other Matters item in the Agenda. Questions and comments not taken up during the meeting shall be addressed by the Corporation directly to the stockholder via email.

### **IV. APPROVAL OF PREVIOUS MINUTES**

The Chairman stated that electronic copies of the Minutes of the Annual Stockholders' Meeting held on 13 July 2022 were made available for inspection on the Corporation's website.

The Corporate Secretary presented the resolution proposed by management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

*“RESOLVED, that the Minutes of the Annual Stockholders’ Meeting held on 13 July 2022 as appearing in the Minutes Book of the Corporation be approved.”*

As tabulated, the votes for the adoption of foregoing resolution providing for the approval of the minutes of the previous meeting are as follows:

	<u>For</u>	<u>Against</u>	<u>Abstain</u>
Number of Voted Shares	609,830,725		4,827,600
% of Shares of Shareholders Present	99.21%		0.79%

**V. MANAGEMENT REPORT**

The Chairman and President rendered the Management Report for the period ending 31 December 2022. The Treasurer, Mr. Dany Cleo B. Uson, also presented the 1st quarter updates for the year 2023. Copies of the Management Report and 1st quarter updates for the year 2023 are attached as Annexes “C” and “D”.

Thereafter, the Corporate Secretary presented the resolution proposed by management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

*“RESOLVED, that the Management Report for 2022 be noted and approved.”*

As tabulated, the votes for the adoption of foregoing resolution providing for the approval of the minutes of the previous meeting are as follows:

	<u>For</u>	<u>Against</u>	<u>Abstain</u>
Number of Voted Shares	609,830,725		4,827,600
% of Shares of Shareholders Present	99.21%		0.79%

**VI. APPROVAL OF THE AUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDING 31 DECEMBER 2022**

The Chairman presented for approval the Audited Consolidated Financial Statements for the period ending 31 December 2022 as discussed in the Management Report.

Thereafter, the Corporate Secretary presented the resolution proposed by management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

*“RESOLVED, that the Audited Consolidated Financial Statements of the Corporation as of 31 December 2022 be noted and approved.”*

As tabulated, the votes for the adoption of foregoing resolution providing for the approval of the minutes of the previous meeting are as follows:

	<u>For</u>	<u>Against</u>	<u>Abstain</u>
Number of Voted Shares	609,830,725		4,827,600
% of Shares of Shareholders Present	99.21%		0.79%

**VII. APPROVAL, CONFIRMATION AND RATIFICATION OF ALL ACTS, PROCEEDINGS AND RESOLUTIONS OF THE BOARD OF DIRECTORS AND MANAGEMENT**

The Chairman stated that a summary of the acts, proceedings, and resolutions to be ratified by the stockholders have been included in Item 16 of the Definitive Information Statement which were made available on the Corporation's website and the PSE Edge portal.

Thereafter, the Corporate Secretary presented the resolution proposed by management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

*"RESOLVED, that all legal acts, proceedings and resolutions of the Board of Directors and of the Management of the Corporation since the Annual Stockholders' Meeting held on 13 July 2021 up to 12 July 2023, be, as they are hereby, approved, confirmed and ratified."*

As tabulated, the votes for the adoption of foregoing resolution providing for the approval of the minutes of the previous meeting are as follows:

	<u>For</u>	<u>Against</u>	<u>Abstain</u>
Number of Voted Shares	609,830,725		4,827,600
% of Shares of Shareholders Present	99.21%		0.79%

**VIII. ELECTION OF DIRECTORS**

The Corporate Secretary stated that the Articles of Incorporation of the Corporation provides for seven (7) directors, two (2) of whom are required to be independent directors.

Under the Corporation's By-Laws and Manual on Corporate Governance, the nomination of the Corporation's directors shall be conducted by the Corporate Governance Committee prior to the annual stockholders' meeting. All recommendations shall be signed by the nominating stockholders together with the acceptance and conformity of the would-be nominees and shall be submitted to the Corporate Governance Committee and the Corporate Secretary at least forty-five (45) days before the date of the actual meeting.

The Corporate Governance Committee shall pre-screen the qualifications and prepare a Final List of all Candidates for directors. Only nominees whose names appear on the Final List of Candidates shall be eligible for election as directors.

The Final List of Candidates for directors as determined by the Corporation's Corporate Governance Committee and as disclosed in the Corporation's Information Statement are:

1. Geronimo P. Bella, Jr.
2. Ricardo Rodrigo P. Bella
3. Ceasar Daniel T. Castro
4. Ramon C. Liwag
5. Ryota Nagata

For Independent Directors:

6. Gene S. De Guzman; and
7. Gemma V. Sadiua.

Thereafter, the Corporate Secretary, reported that, after tabulating the votes cast, the votes garnered by the nominees mentioned in the Final List of Candidates are as follows:

<i>Nominee</i>	<i>Votes</i>
<i>Geronimo P. Bella, Jr.</i>	<i>609,830,725</i>
<i>Ricardo Rodrigo P. Bella</i>	<i>609,830,725</i>
<i>Ceasar Daniel T. Castro</i>	<i>609,830,725</i>
<i>Ryota Nagata</i>	<i>609,830,725</i>
<i>Ramon C. Liwag</i>	<i>609,830,725</i>
<i>Gene S. De Guzman (Independent Director)</i>	<i>609,830,725</i>
<i>Gemma V. Sadiua (Independent Director)</i>	<i>609,830,725</i>

The Corporate Secretary certified that the seven (7) nominees mentioned in the Final List of Candidates for directors prepared by the Corporation's Corporate Governance Committee have received sufficient votes for election to the Board of Directors and they shall serve as such for the ensuing year until the election and qualification of their successors.

#### **X. APPOINTMENT OF EXTERNAL AUDITOR**

The Chairman stated that the present external auditor of the Corporation is auditing firm of Isla Lipana & Co. The handling partner of Isla Lipana & Co. is rotated at least once every 5 years, in compliance with the 5-year limit under the rules of the Securities Regulation Code.

Thereafter, the Corporate Secretary presented the resolution proposed by management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

*“RESOLVED, That the auditing firm of Isla Lipana & Co. be, as it is hereby appointed to be the Corporation’s external auditor for the calendar year 2023.”*

As tabulated, the votes for the adoption of foregoing resolution providing for the approval of the minutes of the previous meeting are as follows:

	<u>For</u>	<u>Against</u>	<u>Abstain</u>
Number of Voted Shares	609,830,725		4,827,600
% of Shares of Shareholders Present	99.21%		0.79%

## **XI. OTHER MATTERS**

After confirming with the Corporate Secretary that there were no other matters that require consideration by the stockholders, the Chairman requested the Host, to read aloud the questions and comments together with the names of the stockholders who sent them.

The first question read by the Host was from Ms. Marlyn Yao who asked “How is Harbor Star maintaining its competitive edge in the market?”

The Chairman answered by stating that Harbor Star remains a leader in the maritime business by being the most diversified tugboat company - with a total fleet of Sixty Two (62) vessels servicing One Hundred Sixty Eight (168) ports in the Philippines. This allows Harbor Star to cater to its clients’ needs on time and to serve as a one-stop-shop for vessel service requirements, while also expanding its revenue streams. Harbor Star’s dominant market position also gives it a competitive advantage in negotiating favorable contracts with suppliers and partners.

Aside from having well-maintained fleets and a diversified portfolio, Harbor Star’s competitive edge also lies in other areas of strength such as (1) its highly committed, efficient, trained, and skilled personnel who are the backbone of its operations, working tirelessly to deliver its services safely; (2) advanced technology in operations through implementation of Planned Maintenance System and use of Enterprise Resource Program in its supply chain management; and (3) excellent customer service.

The second question read by the Host was from Mr. Eduardo Jose Trapaga who asked “Is Harbor Star doing well in the stock market?”

The Chairman referred the question to the Treasurer, Mr. Dany B. Uson who answered by stating that Harbor Star’s Board and Management do not comment on share price movements. Harbor Star’s Board and Management Team are focused on creating long-term value for its stockholders, rather than achieving a specific stock price target. Harbor Star’s top priorities are executing across its strategic initiatives and enhancing the value proposition for its clients.

Thereafter, the Host relayed to the Chairman that there are no other questions.

**XII. ADJOURNMENT**

There being no further business to transact, and upon motion duly made and seconded, the meeting was adjourned.

**CHARLENE O. ANG**  
*Corporate Secretary*

**Confirmed and Approved:**

**GERONIMO P. BELLA, JR.**  
*Chairman of the Board*

REPUBLIC OF THE PHILIPPINES)  
CITY OF MAKATI ) S. S.

**AFFIDAVIT OF PUBLICATION**

I, ADELA GERSALIA MENDOZA, of legal age, Filipino, married and a resident of 14 Registration St. SSS Homes North, Quezon City Philippines after having duly sworn to in accordance with law, hereby declare and testify.

1. That I am the Sales Director – Classified Advertising of the PHILIPPINE DAILY INQUIRER, INC., publisher of the Philippine Daily Inquirer which is being published daily in English, of general circulation with editorial and business address at Chino Roces St. cor. Yague and Mascardo Sts., Makati.

2. That at the order of  
**HARBOR STAR SHIPPING SERVICES, INC.**

RE: Notice of Annual Stockholders' Meeting

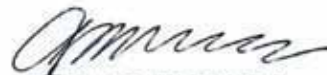
Text of which would be described as follows:

**AS PER ATTACHED**

Has been published in the Philippine Daily Inquirer in its issue/issues of:

June 20 and 21, 2023

Affiant Further Sayeth  
Naught, Makati Philippines



**ADELA G. MENDOZA**  
Affiant

**SUBSCRIBED AND SWORN** to before me this  
**JUN 22 2023** day of \_\_\_\_\_

PHILIPPINES, affiant exhibited to me her Driver's License No. 102-01-455507 issued at Quezon City valid until October 10, 2023 and her SSS No. 03-9451924-9, bearing her photograph and signature.

**ATTY. JOSHUA P. LAPUZ**  
Notary Public Makati City  
Until Dec. 31, 2023

Appointment No. M-019-(2022-2023)  
PTR No. 9563523 Jan. 3, 2023 / Makati City  
IBP Lifetime No. 04897 Roll No. 45790  
MCLC Compliance No. VI-0016565  
G/F Fedmen Bldg., 199 Salcedo St.  
Legaspi Village, Makati City



**HARBOR STAR**  
SHIPPING SERVICES, INC.

**NOTICE OF ANNUAL STOCKHOLDERS' MEETING**

Please be informed that the Annual Meeting of the Stockholders of HARBOR STAR SHIPPING SERVICES, INC. ("HSSSI") will be held and conducted virtually via the Zoom online meeting platform on Wednesday, 12 July 2023, 09:30 A.M. for the following purposes:

1. Call to Order
2. Certification of Notice and Quorum
3. Approval of the Minutes of the Annual Stockholders' Meeting held on 13 July 2022
4. Management Report
5. Approval of Audited Consolidated Financial Statements of HSSSI and its subsidiaries as of 31 December 2022
6. Ratification of all acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business since the 13 July 2022 Annual Stockholders' Meeting up to 12 July 2023
7. Election of Directors
8. Appointment of External Auditor
9. Other Matters
10. Adjournment

The record date for stockholders entitled to notice of, participate and vote at the Annual Stockholders' Meeting is set on 08 June 2023 ("Stockholders of Record").

Considering the current circumstances, Stockholders of Record may only attend/participate via proxy, remote communication or vote in absentia, subject to validation procedures. Only validated stockholders will be provided access to the Zoom meeting platform and can cast their votes in absentia on or before 04 July 2023 via the Corporation's secure online voting facility.

Stockholders who wish to participate in the meeting via the Zoom online meeting platform and to vote in absentia should notify the Office of the Corporate Secretary through a Letter of Intent to be sent via e-mail to [asm-2023@harborstar.com.ph](mailto:asm-2023@harborstar.com.ph) or fill-up the registration form at [www.harborstar.com.ph/asm2023registrationform](http://www.harborstar.com.ph/asm2023registrationform) on or before 28 June 2023.

The Corporation is not soliciting for proxies. Stockholders who are unable to join the meeting but wish to vote on items in the agenda by proxy must submit their duly accomplished proxy forms via e-mail to [asm-2023@harborstar.com.ph](mailto:asm-2023@harborstar.com.ph) on or before 28 June 2023.

Stockholders may send their queries and comments to the Management Report and other items in the Agenda to [asm-2023@harborstar.com.ph](mailto:asm-2023@harborstar.com.ph) on or before 06 July 2023.

The Definitive Information Statement containing the attendance, voting and election procedures, along with the Notice, Agenda, Proxy, Management Report, SEC Form 17-A, SEC Form 17-Q and other information related to the Annual Stockholders' Meeting can be accessed at [www.harborstar.com.ph/investors/pse\\_disclosures](http://www.harborstar.com.ph/investors/pse_disclosures).

Very truly yours,

(Sgd.) **CHARLENE O. ANG**  
Corporate Secretary

(PDI - June 20 & 21, 2023)

Doc. No. 230;  
Page No. 47;  
Book No. 127;  
Series of 2023.



# Manila Standard

PHILIPPINE MANILA STANDARD PUBLISHING, INC.



**HARBOR STAR**  
SHIPPING SERVICES, INC.

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Very truly yours,

(SGD.)  
**CHARLENE O. ANG**  
Corporate Secretary

090-09622 & 01-2023

## AFFIDAVIT OF PUBLICATION

I, Mario R. Policarpio Jr., Chief Accountant of Manila Standard, with office address at 6<sup>th</sup> Floor - Universal Re Building, 106 Paseo de Roxas, Makati City, hereby depose and state that:

**Manila Standard** is a newspaper of general circulation and is distributed nationwide;

**Manila Standard** at the same time, publishes its online version through its website <https://manilastandard.net>;

**Manila Standard** is qualified to publish all kinds of judicial notices.

**Manila Standard** published on

June 22 & 23, 2023

a Notice:

HARBOR STAR SHIPPING SERVICES, INC.

RE: NOTICE OF ANNUAL  
STOCKHOLDERS' MEETING

IN WITNESS WHEREOF, I hereby affix my signature this 23RD day of JUNE, 2023 in Makati City.

**MARIO R. POLICARPIO JR.**  
Authorized Signatory

SUBSCRIBED AND SWORN to before me this 23RD day of JUNE, 2023 in Makati City, affiant exhibiting to me his SSS No. 33-0476897-7.

Doc. No.: 187  
Page No.: 17  
Book No.: 17  
Series of 2023.

ATTY. SHERLUCK JUN C. WILLEGAS  
Notary Public for Makati City  
Appt. No. 274 until Dec. 31, 2024  
Unit 201 LTA Building, 106 Paseo St.  
Legaspi Village, Makati City  
Roll No. 70942  
TSP No. 160225/11-22-2021 Pasig City  
PTR No. 9583991 / 01-17-2021 Makati City  
ACL: Compliance No. VF-020863A-14, 2025



## **MESSAGE TO OUR STOCKHOLDERS**

*Annual Stockholders' Meeting 2023*

Fellow Shareholders,

The year 2022 saw another dynamic but challenging business environment for the shipping industry. The continued impact of the COVID-19 pandemic and the war in Ukraine led to an unprecedented fuel price hike, as well as increased environmental regulations, geopolitical tensions, and trade disputes affecting our operational costs.

Despite these external challenges, I am pleased to report that Harbor Star and its related companies delivered strong overall results in 2022 -- with an all-time high revenue total of PHP 2.7 billion, representing a 41.4% increase from the PHP 1.91 billion in revenues in 2021. More importantly, this allowed the Company to post a modest profit this year coming from incurring losses the previous three (3) years. We believe this may be the start of the turning point as the plans and programs we laid out the last few years are beginning to bear fruit.

### **Turning the Tide in Profitability**

To mitigate the external impacts on our operational results, we remained attuned to the changing business and economic landscape. We implemented appropriate measures to address challenges and capitalize on opportunities throughout the year. These included proactive cost management, investment in sustainable practices, and strengthening customer relationships, all of which have allowed us to push forward steadily with PHP 10 million in net income for 2022. This was a result of the Company focusing more on flexing its muscles in its core businesses of harbor assist and salvage operations.

I am pleased to share that Harbor Star's gross profit of PHP1.05 billion in 2022 is 94% higher than the PHP 543 million recorded in 2021. This can be attributed to the significant increase in net revenues for the year. Likewise, the Group's gross profit margin ratio improved to 39.0% in 2022 from 28.4% in 2021.

As in previous years, Harbor Assistance remains the top revenue contributor for the Company. Harbor Assist grew to PHP1.5 billion in 2022 from PHP 1.1 billion in 2021. Another significant contributor was the Salvage Division which saw revenues grow at PHP 471 million in 2022 from PHP 260 million in 2021, due to salvage projects during the year.

Harbor Star's excellent performance in 2022 was also supported by increased demand for maritime transportation services globally. This is a result of improving and more favorable macroeconomic factors such as steady global economic growth, increased global trade, and improved consumer confidence.

In October 2022, Peak Flag Sdn Bhd, a subsidiary of Harbor Star, took delivery of M/T Izar at Port Klang, Malaysia. M/T Izar joins Peak Flag's fleet of 3 other tugs which are already on time charter with major ports and clients in Malaysia. Peak Flag contributed PHP 97.3 million revenue in 2022.



The shipping businesses were also able to close nine (9) service agreements for harbor assist, to engage in five (5) salvage projects, nine (9) towing services and eight (8) charter hires.

We continue our capacity building and expanding our customer base for our other services such as the construction and lighterage divisions which we feel will be critical sources of revenue in the coming years. We will stay on course by fully utilizing our assets and continuing to strengthen services that are major contributors to profitability such as dredging and power generation. We will remain supportive of our subsidiaries and affiliates as we recognize their continued profitability and positive contributions to the revenue of the Company.

### **Looking Ahead**

We continue to invest our time, energy, and resources to improve the way we do things. We believe in the value of innovation and in always finding ways to better serve our clients, partners, and stakeholders. Our strong company culture and leadership are critical to maintaining our competitive edge. We foster an environment of collaboration and continuous improvement, which enables us to adapt to the changing needs of the market while promoting sustainability and resilience. This approach helps us stay ahead of the competition and positions us for long-term success.

Moving forward, Harbor Star will remain dedicated to maintaining our leadership position in the marine service industry by implementing the following major initiatives: (1) strengthening our services, (2) investing in technology and innovation, (3) implementing sustainability and environmental initiatives, (4) continuing to enter into strategic partnerships and alliances, (5) talent development and succession planning and (6) strengthening our customer-first policy.

By undertaking these major initiatives, we will position ourselves for further growth in the coming years, expand our market presence, enhance operational efficiency, drive innovation, and demonstrate our commitment to sustainability and responsible business practices.

As always, I would like to thank all our stakeholders for the trust and support through all the industry challenges that we have worked to overcome. We believe that the marine services industry will be filled with potential and opportunities in the years ahead, and with your support, I am confident that we will remain in an excellent position to build on these opportunities and to increase overall profitability while aiding in the country's economic development.

Again, thank you all for your continued support.

Stay safe always!





## **2023 1st Quarter Updates**

*Annual Stockholders' Meeting 2023*

Good morning, ladies and gentlemen. We are delighted to announce that we have achieved strong performance in the first quarter, surpassing our own projections. Although the current year presents a highly dynamic and demanding business landscape for our customers and potential clients, we firmly believe that the advantages of collaborating with a reliable and comprehensive maritime services organization, boasting almost 25 years of industry knowledge, are more appealing than ever. Our consistent sales growth, initiation of new projects, high client satisfaction rates, and ability to retain customers all contribute to our positive outcomes.

During the initial three months of 2023, Harbor Star recorded a net service income of Php631 million, which reflected a 10% decrease compared to the same period in 2022 when it reached Php703 million. The primary source of revenue for the Company remained to be its harbor assistance services, generating Php407.6 million, a 32% increase from the first quarter of the previous year with Php308 million. The revenue received a boost from the oil spill response in Mindoro, contributing Php83 million during the first quarter. Additionally, our lighterage services experienced a significant positive growth, contributing Php34.6 million, a substantial 223% increase compared to the first quarter of 2022.

Harbor Star is not spared of the challenges of the industry, some of our core services has been affected and contributed below expectations revenue for the first quarter of 2023. Our towing services generated Php 17.6 million, underwater services generated Php 5.8 million and other marine services made Php 13.3 million in revenues. Our construction division generated Php 9.4 million and our 25 MW solar power plant company, Astronergy Development Gensan, Inc. added Php 57.8 million to the total revenue for the first quarter of 2023.

Harbor Star reached profitability in the first quarter of 2023 as a result of the Company's efforts to cut expenses, improve customer relationships, provide high-quality services, and capitalize on new business prospects. Despite a 75% decline from the first quarter of 2022's net income of Php198 million, the company's profit of Php50 million is still ahead of our expectation given the economic headwinds in 2023.

The cost of services for Harbor Star Shipping Services increased by 19% to Php402 million, up from Php337.5 million, due to variables like as higher fuel prices, direct labor expenditures, depreciation, outsourced services, insurance, and travel and transportation costs. With the Company's focused effort to cost reduction, general and administrative expenditures only increased by 3%, reaching Php102 million from Php99 million in the first quarter of 2022. In addition, other charges increased by 11% to Php7 million, mostly owing to higher interest rates as compared to the same time last year.

Our total assets increased by 4% in the first three months of 2023, reaching Php7.1 billion from Php6.8 billion at the end of December 31, 2022. Total liabilities increased by 3% at the same time. Stockholders' equity rose as a result of higher retained earnings.



The Company's financial ratios for the first quarter of 2023 are better than they were in the first quarter of 2022, demonstrating the efficient use of its resources and assets. In particular, our current ratio increased from 1.13 to 1.55, and our quick ratio increased from 0.87 to 1.20.

Harbor Star Shipping Services, Inc. is actively modifying its strategy to strengthen its core operations, invest in new technologies and innovations, form strategic alliances and partnerships, expand its resource base, and manage the solar power operations effectively. We are confident that over the coming quarters, our integrated services will continue to grow steadily.

We want to reassure our stakeholders that we are dedicated to providing high-quality service while striving for excellence. Our goal is to maintain our leadership position in the marine services industry while also pursuing opportunities that generate revenue and contribute to our company's overall growth.

Thank you and keep safe.

## CERTIFICATION OF INDEPENDENT DIRECTOR

I, **GENE S. DE GUZMAN**, Filipino, of legal age, and residing at 600 PC Santos Street (near corner Tolentino Street), Barangay 133, Pasay City 1303, after having been duly sworn in accordance with law do hereby declare that:

1. I am an independent director of **HARBOR STAR SHIPPING SERVICES, INC.** (the "Corporation").
2. I am currently not affiliated with any companies or organizations.
3. I possess all the qualifications and none of the disqualifications to serve as an independent director of the Corporation, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations, to the best of my knowledge.
4. I am not related to any director/officer/substantial shareholder of the Corporation and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.
5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceedings.
6. I do not hold any position in Government Owned and Controlled Corporations and/or work for the government of the Republic of the Philippines.
7. I shall faithfully and diligently comply with my duties and responsibilities as an independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and SEC issuances.
8. I shall inform the Corporate Secretary of the Corporation of any changes in the above-mentioned information within five (5) days from its occurrence.

IN WITNESS WHEREOF, I have executed this Certificate of Independent Director on this JUN 03 2024 at Makati City.

  
GENE S. DE GUZMAN  
Affiant

REPUBLIC OF THE PHILIPPINES )  
MAKATI CITY )SS.

SUBSCRIBED AND SWORN to before me this JUN 03 2024, affiant exhibiting to me his Philippine Driver's License No. N12-80-010882, Valid until 2023/04/28/170

Doc. No. 17 ;  
Page No. 5 ;  
Book No. 14 ;  
Series of 2024.

  
**STEPHEN DANIEL H. JAVIER**


Notary Public for Makati City  
Appointment No. M-283  
Until 31 December 2024  
5/F SGV II Building,  
6758 Ayala Avenue, Makati City  
Roll of Attorneys No. 81371  
PTR No. 10074459 / Makati / 02 January 2024  
IBP No. 295714 / Makati / 12 October 2023

## CERTIFICATION OF INDEPENDENT DIRECTOR

I, **GEMMA V. SADIUA**, Filipino, of legal age, and residing at 6A Cleveland Tower, Pacific Avenue, Asiaworld, Barangay Don Galo, Parañaque City 1700, after having been duly sworn in accordance with law do hereby declare that:

1. I am an independent director of **HARBOR STAR SHIPPING SERVICES, INC.** (the "Corporation").
2. I am currently not affiliated with any companies or organizations.
3. I possess all the qualifications and none of the disqualifications to serve as an independent director of the Corporation, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations, to the best of my knowledge.
4. I am not related to any director/officer/substantial shareholder of the Corporation and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.
5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceedings.
6. I do not hold any position in Government Owned and Controlled Corporations and/or work for the government of the Republic of the Philippines.
7. I shall faithfully and diligently comply with my duties and responsibilities as an independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and SEC issuances.
8. I shall inform the Corporate Secretary of the Corporation of any changes in the above-mentioned information within five (5) days from its occurrence.

IN WITNESS WHEREOF, I have executed this Certificate of Independent Director on this JUN 03 2024 at Makati City.

  
**GEMMA V. SADIUA**  
*Affiant*

REPUBLIC OF THE PHILIPPINES )  
MAKATI CITY )SS.

SUBSCRIBED AND SWORN to before me this JUN 03 2024, affiant exhibiting to me her Philippine Passport No. P4410812B issued on 16 January 2020 at DFA Manila.

Doc. No. 18;  
Page No. 5;  
Book No. W;  
Series of 2024.

  
**STEPHEN DANIEL H. JAVIER**

Notary Public for Makati City  
Appointment No. M-283  
Until 31 December 2024  
5/F BGV II Building,  
6758 Ayala Avenue, Makati City  
Roll of Attorneys No. 81371

PTR No. 10074459 / Makati / 02 January 2024  
IBP No. 295714 / Makati / 12 October 2023



## **HARBOR STAR SHIPPING SERVICES, INC. ANNUAL REPORT**

### **1. GENERAL NATURE AND SCOPE OF THE BUSINESS**

#### **1.1 Business Development**

##### *Parent Company*

Harbor Star Shipping Services, Inc. (“Harbor Star” or “the Company” or “Parent Company”) was registered with the Securities and Exchange Commission (“SEC”) on 05 July 1988 under the name “Seatows, Inc.” with the primary purpose of engaging in domestic and international towage, commerce, and navigation in the carriage of goods and passengers by water upon the seas, lakes, rivers, canals, bays, harbors, and other waterways.

Through the years, Harbor Star amended its Articles of Incorporation to engage in other business endeavors. It is now a company with diversified businesses interests ranging from towing to construction to energy.

For its maritime business, Harbor Star is the leading marine services company having the widest area of service coverage and most diverse service lines. In 2009, the Company raised the bar in the tug industry when it was certified as being compliant with ISO 9001:2015 for quality management system, ISO 14001:2015 for environmental management system, and OHSAS 45001:2018 for occupational health safety management system. The Company continues to maintain and upgrade its certifications with DNV-GL.

From its initial office in Manila in 1998, Harbor Star now has offices in Batangas, Cebu, Davao, Cagayan de Oro, Iloilo, Subic and Zamboanga.

On 30 October 2013, Harbor Star’s common shares were listed in the Philippine Stock Exchange following the initial public offering of 30.0% of its shares at an issue price of PHP1.88 per share.

In 2014, Harbor Star through its subsidiary, Peak Flag Sdn Bhd., became the first Filipino tugboat company to operate in Malaysia. Its tugs render harbor assist and ship-to-ship transfer operations at Malacca, Malaysia under a service contract in force until 2020.

In 2016, Harbor Star created the Diving, Marine Maintenance and Construction (DMMC) Division and secured its Contractor’s License with the Philippine Contractors Accreditation Board (“PCAB”) to engage in general construction and engineering in the Philippines. The Company obtained its Triple “A” PCAB License in 2018 allowing it to take on broader and more complex range of projects.

In 2017, Harbor Star formalized its entry into the energy industry when it incorporated a wholly-owned subsidiary, Harbor Star Energy Corporation (HSEC). In 2018, HSEC acquired 100% shareholdings of ASTRONERGY Development Gensan Inc. (ADGI), and 100% of ADGI’s subsidiaries, ASTRONERGY Development F1, Inc. and ASTRONERGY Development F2, Inc. The said acquisitions allowed Harbor Star, thru HSEC, to own and control a 25 MW solar power plant project, with option to expand to 75 MW, in General Santos City.

In February 2018, Harbor Star incorporated a wholly-owned subsidiary, Harbor Star East Asia (Myanmar) Ltd.

In August 2018, the Company acquired 31% of the outstanding capital stock of tugboat operator High Energy Marine Services, Inc. (HEMSI). HEMSI is the dominant tugboat operator in the Manila South Harbor which is managed by Asian Terminals, Inc. (“ATI”).

In April 2021, the Securities and Exchange Commission issued the certificate of incorporation of Harbor Star Construction (“HSCC”). HSCC is a wholly-owned subsidiary of Harbor Star.



In May 2021, Harbor Star signed a Two (2) year time charter agreement with Philippine Associated Smelting and Refining Corporation (“PASAR”) for the second and third tug requirement. PASAR processes and exports refined copper and precious metal in Isabel, Leyte.

In September 2021, Harbor Star together with T&T Salvage of the United States, successfully salvaged the Panamanian registered Bulk Carrier “Ambition Journey”. The massive 189-meter vessel ran aground last 02 August 2021 in Sulangan Island in Guiuan town, Eastern Samar. Harbor Star and T&T continue to coordinate with the Philippine Coast Guard and the appropriate local government units to ensure the orderly departure of Ambition Journey and the protection of the marine environment.

Also in September 2021, Harbor Star signed a Two (2) year service agreement with Mariveles Grain Corporation (“MGC”) to provide towage, salvage, deep-sea diving, wreck removal, docking / undocking, berthing / unberthing and other services to all foreign vessels using the MGC facility at Mariveles, Bataan.

In 2022, Harbor Star continued its market dominance rendering its core competence of harbor assist by assisting 5,447 foreign vessels and 2,639 domestic vessels during the year. The Company also won biddings and contracts as it sought to strengthen its market position and develop its other service lines.

In January 2022, Harbor Star was hired by ILA Adventures, Inc. to salvage the yacht MY Infiniti which ran aground in Cebu on 16 December 2021 due to Typhoon “Odette”.

In February 2022, Harbor Star was hired by the owners of MV Sunny Link for the safe grounding, oil spill response, and bunker removal of the said vessel which suffered heavy mid-ship damage while on her voyage to China. Likewise, in March 2022, the cargo owners separately hired Harbor Star to arrange the transfer of 471 steel slabs from the Vessel to another vessel for the safe delivery of the cargo to China.

Also in February 2022, Harbor Star was hired by the Owners of vessel Scorpio Honor, which was fully laden with nickel ore, to refloat the vessel after she ran aground in Quezon, Palawan.

In April 2022, Harbor Star was hired by Sub-See Philippines, Inc. for the wreck removal of vessels Yume and Wakaseto which capsized at Pier 3, due to Typhoon Odette.

In October 2022, Peak Flag Sdn Bhd, a subsidiary of Harbor Star, took delivery of M/T Izar at Port Klang, Malaysia. The 48-ton bollard pull rated tugboat was acquired by Peak Flag from Japan to meet the current market demand for harbor tugs in Malaysia. M/T Izar joins Peak Flag's fleet of 3 other tugs which are already on time charter with major ports and clients in Malaysia.

On 07 March 2023, Harbor Star was hired by the owners of the M/V Princess Empress for the deployment of manpower and resources for shoreline clean-up and oily waste disposal, after it sank on 28 February 2023, while en route from Bataan to Iloilo. The vessel was carrying 800,000 liters of industrial oil before it sank.

In October 2023, the SEC approved the incorporation of Kaibuok Star Shipyard Inc. (“KSSI”), with Harbor Star bought 30% of KSSI's capital stock, while Malaysian company Kaibuok Shipyard (M) Sdn. Bhd. subscribed and paid for 70% equity.

In November 2023, Harbor Star signed a Memorandum of Agreement with the Provincial Government of Ilocos Norte (“PGIN”) to commit to the Bislak River Restoration Project, covering 1.5 km of river mouth and navigational access. It will also cover 26 km of the Bislak River Dredging Zone, including five sites.

In December 2023, Harbor Star continued its market dominance rendering its core competence of harbor assist by assisting 5,207 foreign vessels and 2,916 domestic vessels during the year. The Company also won biddings and contracts as it sought to strengthen its market position and develop its other service lines.

### The Impact of COVID-19 Pandemic

In 2023, the state lifted the state of public health emergency throughout the Philippines due to COVID-19. Even though most containment measures have been relaxed and businesses have reopened, new virus variants are still possible. Most economies have opened, the prevalent problem at the moment is the rising geopolitical issues, especially in the Middle East produced cascading effects on the economy already afflicted by the pandemic. This caused an unprecedented increase in inflation and fuel prices that

slowed economic and business recovery which continues to affect the shipping industry significantly. Foreign vessel calls have remained volatile to international shipping lines lessening their vessel calls and/or consolidating their calls with other shipping lines due to a lack of cargo. Furthermore, China witnessed a notable resurgence in economic growth in 2023; nevertheless, its full potential was limited by uneven recuperation and external factors, including global deceleration. The year presented a chance to adjust to a post-COVID-19 society as the government implemented measures to address the enduring challenges. In 2023, China's economic performance demonstrated a blend of tenacity and the intricacies inherent in navigating a global landscape in the aftermath of the pandemic. The year in question marked a turning point when the government acknowledged the imperative for adjustments to be made in order to maintain growth for a prolonged duration.

These events have significantly reduced the foreign vessels calls to the Philippines.

In response to the challenges of the pandemic, Harbor Star implemented several measures to adapt to the business issues presented by the epidemic while ensuring the safety of its employees.

The Company focused on generating revenue from its other service lines such as its special projects division, which focuses on construction and provision of specialized marine services.

The Company also adopted a strict and encompassing COVID-19 Pandemic Policy to mitigate the risk of being exposed. The Policy includes screening, social distancing, travel restrictions, and a quarantine procedure for all its employees and persons visiting Company premises. The Company also has a business continuity plan, which provides for a work-from-home process and a skeletal workforce and schedule to ensure that the Company will continue to operate in the event of any natural or man-made disaster, such as the present COVID-19 pandemic. The Company also offered free vaccination, regular COVID-19 antigen test, sanitation facilities, and personal protective equipment to transform a safer workplace further and mitigate the exposure of our employees to COVID-19.

### *Subsidiaries*

#### Peak Flag Sdn. Bhd.

Peak Flag Sdn. Bhd. ("Peak Flag") was incorporated in Malaysia on 18 October 2011. Peak Flag aims to provide marine services at select ports in Malaysia which exhibit high vessel traffic and the opening of additional berthing areas.

Peak Flag's commercial operations commenced in February 2015 with M/T Hamal operating at Malaysia's North port. Months after Peak Flag brought in an additional vessel, M/T Mirzam, which operated at Kuantan Port.

In 2019, Peak Flag was awarded a contract to provide harbor tug services to Westports Malaysia Sdn Bhd in Port Klang, Malaysia ("Westports Malaysia"). Peak Flag will provide a sixty (60) ton bollard pull tug for a period of three (3) years with an option for extension for another two (2) years. On 30 May 2019, Peak Flag acquired the 2500 BHP M/T Pollux.

In August 2022, the contract of Pollux was renewed by Westports Malaysia for another 3+2 years. Subsequently, on 10 September 2022, Mirzam was awarded a 1 year contract from Penang Port.

In October 2022, Peak Flag Sdn Bhd, took delivery of M/T Izar at Port Klang, Malaysia. The 48-ton bollard pull rated tugboat was acquired by Peak Flag from Japan to meet the current market demand for harbor tugs in Malaysia.

Harbor Star owns a 45.0% stake at Peak Flag.

#### Harbor Star Subic Corp.

Harbor Star Subic Corp. ("HSSC") was registered with the SEC on 17 September 2015. Its primary purpose is to engage in marine-related ancillary services such as harbor assistance, towage, lighterage, oil-spill response and underwater marine services.

HSSC commercial operations commenced in 2016 with the arrival of its first vessel M/T Lucida.

In December 2018, Harbor Star Subic has now two deployed vessels, M/T Lucida and M/T Zaniah, to service calling the economic zone.

On 15 March 2019, Harbor Star Subic acquired the 3,600 BPH M/T Jabbar to support its operations in Subic.

Harbor Star owns 99.9% of HSSC.

#### Harbor Star Energy Corporation

On 11 May 2017, the Securities and Exchange Commission approved the incorporation of Harbor Star Energy Corporation ("HSEC"), a wholly owned subsidiary of the Company. The primary purpose of HSEC is to carry on the general business of generating, distributing and storing electric power derived from solar energy, other renewable energy sources and fuels.

In 2018, HSEC acquired 100% shareholdings of ASTRONERGY Development Gensan Inc. (ADGI), and 100% of ADGI's subsidiaries, ASTRONERGY Development F1, Inc. and ASTRONERGY Development F2, Inc. The said acquisitions allowed Harbor Star, thru HSEC, to own and control a 25 MW solar power plant project, with option to expand to 75 MW, in General Santos City.

As of 31 December 2023, ADGI has delivered 23,050,690 KWh of electricity to SOCOTECO II.

Harbor Star owns 99.9% of HSEC.

#### Harbor Star East Asia (Myanmar) Ltd.

On 15 February 2018, the Republic of the Union of Myanmar approved the incorporation of Harbor Star East Asia (Myanmar) Ltd. (HSEA), a wholly-owned subsidiary of Harbor Star Shipping Services, Inc., primarily to explore several business opportunities in Myanmar by marketing its expertise in integrated maritime services.

As of 18 May 2021, the registered office of HSEA is located in Yangon, Myanmar. There is currently no operation due to the current political struggle and COVID pandemic.

Harbor Star owns 99.99% of HSEA.

#### Harbor Star Construction Corporation

On 23 April 2021, the Securities and Exchange Commission issued the certificate of incorporation of Harbor Star Construction ("HSCC"). HSCC is a wholly-owned subsidiary of TUGS with an authorized capital stock of Ninety Million Pesos (P90,000,000.00) of which Thirty Million Pesos (P30,000,000.00) have been subscribed and fully paid.

Harbor Star owns 100% of HSCC.

#### Kaibuok Star Shipyard Inc.

On 23 February 2019, the SEC issued the certificate of incorporation of Kaibuok Star Shipyard Inc., with Harbor Star subscribed to 30% of the issued and outstanding capital stock, while 70% was subscribed and paid up by Kaibuok Shipyard (M) Sdn. Bhd., a company organized and existing in Malaysia.

KSSI's primary purpose is to build, construct, fabricate, repair, own, manage, operate, maintain, buy, sell, or otherwise deal in with ships, vessels, boats, and marine structures of every kind and nature, graving docks, drydocks, floating docks, various land, and other structures and other conveniences for building, repairing, or docking of ships and other vessels for building and repairing marine and other land structures.

## 1.2 Business of the Issuer

### 1.2.1 Overview

Harbor Star offers a wide range of indispensable maritime services such as harbor assistance, towing, lighterage, ship salvage, marine construction, repair and maintenance works, wreck removal, firefighting, oil spill abatement and recovery, handling hazardous chemical, ship and crew management, diving and underwater marine works.

With strategically deployed tugs in Luzon, Visayas, and Mindanao, Harbor Star is renowned as having the widest area of coverage of tug services in the Philippine archipelago.

As of 31 December 2023, Harbor Star, including its domestic subsidiaries and affiliates, has established operations in eleven (12) base ports all over the country, providing services to approximately eight thousand one hundred twenty-three 8,123 ships as of yearend 2023. The major ports that the Company services include: the Manila International Container Terminal ("MICT"), Manila South Harbor, Bataan, Batangas, Cagayan de Oro ("CDO"), Cebu, Davao, and Iloilo.

The Company maintains and manages a fleet of: fifty-two (53) domestically and internationally classed tugboats; seven (7) barges; one (1) LCT (Landing Craft Tank); one (1) Dredger and one (1) other marine vessel. The company has a total of sixty-two (63) vessels.

### 1.2.2 Marine Services

Harbor Star derives the bulk of its revenues from six (6) main service lines, namely; (a) harbor assistance, (b) lighterage, (c) towing, (d) salvage, (e) marine construction, repair and maintenance works and (f) other marine services. Other marine services include oil and chemical spill response, diving and underwater services, and ship and crew management.

**Harbor Assistance.** Harbor Star focuses its harbor assistance operations at ports with heavy vessel traffic, such as MICT, and the ports of Bataan, Batangas, CDO, and Davao. In addition to public or open ports, Harbor Star also provides services to a number of private ports managed by corporations engaged in the oil and gas, power, and mining industries.

As of 31 December 2023, revenues from harbor assistance amounted to PHP1,783 million, equivalent to 71% of total revenue.

**Lighterage.** Harbor Star's tug and barge tandems are capable of transporting different types of cargo domestically and within the region. For lighterage services, Harbor Star charges the client a fixed charter rate. The charter rate covers the use and maintenance of the vessel, crewing, insurance, and administrative support costs incurred during operations.

As of 31 December 2023, revenues from lighterage services amounted to PHP113 million, equivalent to 4% of total revenue.

**Salvage.** Salvage is any act or activity undertaken to assist a vessel or any other property in danger in navigable waters or in any other waters. Using international methods and standards, Harbor Star offers the following salvage services:

- a. Vessels in distress – This include instances when vessels are on fire, capsized or sinking vessels, among others, that require rescuing.
- b. Wreck removal – This include refloating of vessels that ran aground, retrieval of vessels, among others.
- c. Wayward vessels – This pertains to breakaway or abandoned vessels drifting afloat and wandering into waters that are vulnerable to collisions and other maritime accidents.

As of 31 December 2023, revenues from salvage operations amounted to PHP8 million, equivalent to 0.35% of total revenue.

**Towing.** Harbor Star provides services in various stages of the towing cycle, from planning activities to the actual towage operation. The company provides two (2) types of towing services:

- a. Regular towing – when a tugboat is chartered to tow a vessel or barge from one port to another port.
- b. Emergency towing – when a vessel in distress needs a towing service.

As of 31 December 2023, revenues from towing services amounted to PHP56 million, equivalent to 2% of total revenue.

**Construction, Repair and Maintenance Works.** Harbor Star strengthened its marine ancillary services by offering port construction, pier repair, port-related development, road development, and other non-residential construction.

As of 31 December 2023, revenues from other construction, repair, and maintenance work amounted to PHP72 million, equivalent to 3% of total revenue.

**Other Marine Services.** Harbor Star’s marine and other ancillary services include:

- a. Oil and Chemical Spill Response
- b. Ship repairs
- c. Buoy construction deployment and maintenance
- d. Diving services, which includes underwater repairs, and Single Buoy Moorings (SBM) and repair
- e. Ship and crew management
- f. Fire fighting
- g. Offshore tug services

As of 31 December 2023, revenues from other marine services amounted to PHP487 million, equivalent to 19% of total revenue.

### 1.3 Legal Proceedings

The Company has no pending legal proceedings which would materially affect its financial auditing or operational capability to which the registrant or any of its subsidiaries or affiliates is a party or of which any of their property is the subject.

## 2. MANAGEMENT'S DISCUSSION AND ANALYSIS AND PLAN OF OPERATIONS

The following discussion and analysis relate to the consolidated financial condition and results of operations of Harbor Star Shipping Services, Inc. and its subsidiary (the “Group”) and should be read in conjunction with the accompanying audited consolidated financial statements and related notes as of and for the interim period ended 31 March 2023 and the year ended 31 December 2022. References to “Harbor Star” and “the Company” pertain to Harbor Star Shipping Services, Inc., Parent Company, while references to “the Group” pertain to Harbor Star Shipping Services, Inc. and its subsidiaries.

### Results of Operation

#### A. For the interim period ended 31 March 2024

#### Results of Operations

	For the Three Months Ended		% Change
	March 31, 2024 (Unaudited)	2023 (Unaudited)	
Service income, net	548,738,698	631,452,280	(13.10%)
Cost of Services	410,686,818	402,214,881	2.11%
General and Admin. Expenses	92,527,146	102,161,640	(9.43%)
Other Charges, net	87,504,145	75,104,519	16.51%
Net Income (Loss) Before Income Tax	(21,880,621)	51,971,239	(142.10%)

#### Service income

The Group has posted total service income, net of P548.74 million for the three-month period ended March 31, 2024, or 13.10% lower than P631.45 million posted in 2023 of the same period (Note 16).

#### Cost of services

The Group's total cost of services for the three-month period ended March 31, 2024 has increased by 2.11% (P8.4 million) from P402.21 million posted in March 2023 to P410.68 million posted in March 2024 mainly due to fuel and lubricants, depreciation, personnel cost, insurance, supplies, transportation, port expense and others (Note 17).

#### General and administrative expenses

The Group's general and administrative expenses posted as of first quarter of 2024 have decrease by 9.43% (P9.6 million) from P102.10 million on March 31, 2023, to P92.5 million on March 31, 2024 mainly due to depreciation, professional fees, supplies, personnel cost, transportation, taxes and license and others (Note 18).

#### Other charges, net

The net increase change in other charges, net of 16.51% (P12.3 million) from P75.10 million on March 31, 2023 to P87.5 million on March 31, 2024 is mainly due to the interest expense on borrowings and loans.

#### Net loss before tax

The pre-tax net income of the Group has decreased by 142.10% amounting to P73.85 million from net income of P51.97 million on March 31, 2023 to net loss of P21.88 million on March 31, 2024 mainly because there was no salvage activity during the 1st quarter 2024, lower revenues from construction and generation of solar power posted in 1st quarter of 2024.

#### Financial Condition

	As of March 31, 2024 (Unaudited)	As of December 31, 2023 (Audited)
Total Assets	7,094,555,819	7,133,402,198
Total Liabilities	5,024,206,775	5,045,958,423
Total Equity	2,070,349,043	2,087,443,775

#### Cash and Cash Equivalent

The account has decreased by 10.97% or (P31.6 million) from P288.19 million on December 31, 2023 to P256.58 million on March 31, 2024 mainly due to collections from recurring activities and short-term borrowings for working capital requirements. (Note 4).

#### Trade and Other Receivables, Net

The account has increased by 1.84% (P24.5 million) from P1.33 billion on December 31, 2023 to P1.35 billion on March 31, 2024 mainly due to trade receivable on operations. (Note 5).

#### Prepayments and Other Current Assets

The account has increased by 29.84% (P112.18 million) from P375.99 million on December 31, 2023 to P488.17 million on March 31, 2024 mainly due increase in refundable deposits, input tax and other prepayments (Note 6).

#### Property and Equipment at Cost, Net

The account has decreased by 1.56% (P32.5 million) from P2.08 billion on December 31, 2023 to P2.05 billion on March 31, 2024 mainly due to depreciation of the assets (Note 9).

#### Trade and Other Payables

The account has increased by 5.91% (P59.9 million) from P1.01 billion on December 31, 2023 to P1.07 billion on March 31, 2024 mainly due to trade payables related to operations, advances from employees and payable to government agencies and others (Note 13).

#### Borrowings, Current Portion

The account has decreased by 18.18% (P46.87 million) from P257.8 million on December 31, 2023 to P210.92 million on March 31, 2024 due to payment of borrowings (Note 14).

#### Lease Liabilities, Current Portion

The account has decreased by 13.73% (P1.2 million) from P9.066 million on December 31, 2023 to P7.82 million to March 31, 2024 mainly due to repayment of lease amortization. (Note 14).

#### Trade payables, net of current portion

The account has increased by 100% (P.70 million) from P0.0 million on December 31, 2023 to P0.7 million on March 31, 2024 due to unsettled obligations related to operations due more than one year from the end of reporting period.

#### Borrowings, net of current portion

The account has not significantly changed from December 31, 2023 to March 31, 2024. (Note 14).

#### Retained earnings (Deficit)

The account has a surplus of P4.2 million, from a positive retained of P52.2 million in December 2023 to P4.2 million in March 2024.

#### Discussion and Analysis of Material Events and Uncertainties

As at and for the periods ended March 31, 2024 and December 31, 2023:

- There are no other material changes in the Group's financial position (changes of 5.00% or more) and condition that will warrant a more detailed discussion.
- The Group is not aware of any known trends, or any known demands, commitments, events, or uncertainties that will result in or that are reasonably likely to result in the Group's liquidity increasing or decreasing in any material way.
- The Group is not aware of any event that would trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation.
- All material off-balance sheet transactions, arrangements, obligations, and other relationships of the Group with unconsolidated entities or other persons created during the period were considered.
- There are no known trends, events, or uncertainties that have had or that are reasonably expected to have materially favorable or unfavorable impact on net revenues or income from continuing operations.
- The Group is not aware of any significant elements of income and loss that did not arise from the Group's continuing operations.
- The Group is not aware of any seasonal aspects that had a material effect on the financial condition or results of operations.

## Comparative Key Performance Indicators

The Group uses the following financial metrics to assess its performance from period to period:

Financial Soundness Indicator	March 31 2024 (Unaudited)	March 31 2023 (Unaudited)	December 31 2023 (Audited)	December 31 2022 (Audited)
Current Ratio	1.57:1	1.55:1	1.53:1	1.53:1
Quick Ratio	1.26:1	1.20:1	1.24:1	1.24:1
Debt-to-Equity Ratio	2.47:1	2.64:1	2.22:1	2.71:1
Asset-to-Equity Ratio	3.49:1	3.82:1	3.43:1	3.87:1
Interest Coverage Ratio	0:70	1.77	1.22:1	0.98
Net Profit Margin Ratio	3.99%	7.93%	3.92%	0.39%
Gross Profit Margin Ratio	25.16%	36.30%	(18.7%)	39.03%

## Financial Risk Management Objectives and Policies

Please refer to Note 22 of the notes to the consolidated financial statements.

## B. For the year ended 31 December 2023

The table shows a summary of the consolidated results of operations for the years ended 31 December 2023, 2022, and 2021 as derived from the accompanying audited financial statements.

**Table 5: Condensed Statements of Total Comprehensive Income**

<i>In PHP thousands</i>	December 2023	December 2022	December 2021	% Change 2023 vs 2022	% Change 2022 vs 2021
Service income, net of discounts	2,663,062	2,699,555	1,909,340	(1.35%)	41.4%
Cost of service	(1,806,331)	(1,645,928)	(1,366,190)	9.75%	20.5%
General and administrative expenses	(454,559)	(380,909)	(336,686)	19.34%	13.1%
Net impairment losses on financial assets	(47,103)	(111,383)	(99,678)	(57.71%)	11.7%
Impairment loss on goodwill	-	(154,207)	-	(100%)	100%
Other income (loss), net	43,183	(40,666)	(3,804)	218.5%	969%
Finance cost	(278,752)	(290,590)	(270,062)	(4.1%)	7.6%
Share in profit of associates	5,707	(4,546)	20,278	(225.54%)	(122.4%)
Income tax benefit (expense)	(49,733)	20,458	(11,210)	(343.10%)	(282.5%)
Profit (loss) after tax	19,266	10,499	(158,011)	83.5%	(106.6%)
EBITDA (1)	922,786	787,952	588,178	17.11%	33.96%
EBIT (2)	342,044	285,176	102,982	19.94%	176.9%
Remeasurements on retirement benefits, net of tax	(2,615)	(16,323)	25,807	(84.0%)	(163.3%)
Share in other comprehensive income (loss) of associates	-	-	-	-	-
Basic and diluted earnings (loss) per share	0.00	0.00	(0.19)	1,550%	(101.0%)

(1) EBITDA is not a uniform or legally defined financial measure. It generally represents earnings before interest, taxes, depreciation and amortization. EBITDA is presented because the Group believes it is an important measure of its performance and liquidity. EBITDA is also frequently used by securities analysts, investors and other interested parties in the evaluation of companies in the industry. The Group's EBITDA figures are not, however, readily comparable with other companies' EBITDA figures as they are calculated differently and thus, must be read in conjunction with related additional explanations. EBITDA has limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of the Group's results as reported under PFRS. Some of the limitations concerning EBITDA are:

- EBITDA does not reflect cash expenditures or future requirements for capital expenditures or contractual commitments; ss
- EBITDA does not reflect changes in, or cash requirements for working capital needs;
- EBITDA does not reflect the interest expense, or the cash requirements necessary to service interest or principal debt payments;
- Although depreciation and amortization are non-cash charges, the assets being depreciated or amortized will often have to be replaced in the future, and EBITDA does not reflect any cash requirements for such replacements; and



- Other companies in the industry may calculate EBITDA differently, which may limit its usefulness as a comparative measure.

*Because of these limitations, EBITDA should not be considered as a measure of discretionary cash available to the Group to invest in the growth of the business. The Group compensates for these limitations by relying primarily on the PFRS results and uses EBITDA only as supplementary information.*

*(2) EBIT, or Earnings Before Interest and Taxes, is calculated by taking net revenues and deducting cash operating expenses and depreciation and amortization.*

## Comparison of Operating Results for The Year Ended 31 DECEMBER 2023 VS. 31 DECEMBER 2022

### Service Income

The breakdown of service income is presented as follows:

**Table 6: Service Income Breakdown December 2023 vs. December 2022**

<i>In PHP thousands</i>	<b>December 2023</b>	<b>December 2022</b>	<b>% Increase (Decrease)</b>	<b>December 2023 % Contribution</b>	<b>December 2022 % Contribution</b>
Harbor assistance*	1,783,626	1,537,022	16.0%	67.0%	56.9%
Revenue on generation of solar power	140,330	324,358	(56.7%)	0.3%	12.0%
Salvage income	8,928	470,972	(98.1%)	4.2%	17.4%
Lighterage services	113,086	118,825	(4.8%)	2.7%	4.4%
Construction revenue	72,598	63,997	11.9%	2.1%	2.4%
Towing services	56,603	50,580	264.6%	18.3%	1.9%
Others	487,891	133,801	(56%)	5.3%	5.0%
<b>Service Income</b>	<b>2,663,062</b>	<b>2,699,555</b>	<b>(1.4%)</b>	<b>100%</b>	<b>100%</b>

*\*Net of service discount, which refers to discounts given to client for Harbor assistance service only.*

The Group's consolidated service income decreased by 1.4% from PHP2,699.5 million to PHP2,663.0 million on December 31, 2022 and 2023, respectively.

Major positive contributor is the oil spill response services which grew from PHP134 million on December 31, 2022 to PHP488 million on December 31, 2023 due to some oil spill response during the year. Harbor assistance also grew from PHP1,537.0 million on December 31, 2022 to PHP 1,783.6 million on December 31, 2023 pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port.

Below presents the breakdown of the cost of services:

**Table 7: Cost of Services Breakdown December 2023 vs. December 2022**

<i>In PHP thousands</i>	<b>December 2023</b>	<b>December 2022</b>	<b>% Increase (Decrease)</b>	<b>December 2023 % Contribution</b>	<b>December 2022 % Contribution</b>
Depreciation and amortization	538,642	416,862	29.2%	29.8%	25.3%
Fuel and lubricants	430,826	467,909	(7.9%)	23.9%	28.4%
Personnel costs	308,458	270,039	14.2%	17.1%	16.4%
Outside services	100,754	110,518	(8.8%)	5.6%	6.7%
Supplies and construction supplies	157,183	123,572	27.2%	8.7%	7.5%
Rent	17,353	5,382	222.4%	1.0%	0.3%
Insurance	73,597	107,435	(31.5%)	4.1%	6.5%
Charter hire	31,883	43,900	(27.4%)	1.8%	2.7%
Port expense	26,262	20,297	29.40%	1.5%	1.2%
Repairs and maintenance	44,340	25,144	76.3%	2.5%	1.5%
Professional fees	16,853	3,224	422.6%	0.9%	0.2%
Transportation and travel	24,223	13,156	84.1%	1.3%	0.8%
Amortization right-of-use asset	2,838	4,378	(35.2%)	0.2%	0.3%
Communication, light and water	5,739	3,358	71.2%	0.3%	0.2%
Taxes and licenses	4,426	2,910	52.1%	0.2%	0.2%
Others	22,954	27,844	(17.6%)	1.3%	1.8%
<b>Cost of Services</b>	<b>1,806,331</b>	<b>1,645,928</b>	<b>9.7%</b>	<b>100%</b>	<b>100%</b>

## Cost of services

Cost of services increased by 9.7% amounting to PHP160.4 million from PHP1,645.9 million on December 31, 2022, to PHP1,806.3 million on December 31, 2023. The increase is mainly due to higher costs of rent, port expense, professional fees, repairs and maintenance, taxes and licenses, transportation and travel, communication, light and water, insurance and supplies and construction supplies.

## Gross profit and gross profit margin

The Group's gross profit is lower by 33% amounting to PHP346.2 million from PHP1,053.6 million on December 31, 2022, to PHP856.7 million on December 31, 2023, primarily due to increase in cost of sales. Likewise, the Group's gross profit margin ratio has decreased to 32.2% in 2023 from 39.0% in 2022.

Below presents the breakdown of the general and administrative expenses:

**Table 8: General and Administrative Expenses Breakdown  
December 2023 vs. December 2022**

<i>In PHP thousands</i>	December 2023	December 2022	% Increase (Decrease)	December 2023 % Contribution	December 2022 % Contribution
Personnel costs	159,032	138,703	14.7%	35.0%	36.4%
Taxes and licenses	49,323	42,839	15.1%	10.9%	11.2%
Representation and entertainment	52,252	32,646	60.1%	11.5%	8.6%
Repairs and maintenance	36,061	32,951	9.4%	7.9%	8.7%
Depreciation and amortization	14,517	19,465	(25.4%)	3.2%	5.1%
Transportation and travel	35,097	26,088	34.5%	7.7%	6.8%
Provision for assessment	-	-	-	0.0%	0.0%
Professional fees	11,574	10,151	14.0%	2.5%	2.7%
Outsourced services	14,067	16,639	(15.5%)	3.1%	4.4%
Provision for impairment of input VAT	15,906	8,159	95.0%	3.5%	2.1%
Amortization of computer software	13,152	8,451	55.6%	2.9%	2.2%
Insurance	6,526	7,780	(16.1%)	1.4%	2.0%
Communications	5,988	4,070	47.1%	1.3%	1.1%
Supplies and construction supplies	12,858	6,976	85.8%	2.8%	1.8%
Utilities	4,498	3,036	48.2%	1.0%	0.8%
Rent	5,649	2,177	159.4%	1.2%	0.6%
Amortization of right-of-use assets	2,586	2,540	1.8%	0.6%	0.7%
Registration and membership fees	1,799	2,518	(28.5%)	0.4%	0.7%
Amortization of leasehold rights	1,891	770	16.7%	0.4%	0.2%
Advertising and promotions	143	205	(30.1%)	0.0%	0.1%
Fuel and lubricants	40	47	(14.0%)	0.0%	0.0%
Write-off of receivable	26	-	100%	0.0%	-
Others	11,573	14,698	(16.5%)	2.5%	3.9%
<b>Gen. and Admin. Expenses</b>	<b>454,560</b>	<b>380,909</b>	<b>19.3%</b>	<b>100%</b>	<b>100%</b>

## General and administrative expenses

The Group's general and administrative expenses increased by 19.3% amounting to PHP73.6 million from PHP380.9 million on December 31, 2022, to PHP454.5 million on December 31, 2023. This is mainly due to higher costs of rent, representation and entertainment, provision of impairment of input VAT, supplies and construction supplies, utilities, transportation and travel, amortization of computer software and leasehold rights.

## Other income (loss), net

Other income (loss), net consists of foreign exchange gain and loss, interest income, loss on debt restructuring, gain (loss) on sale of property and equipment, ship management, insurance claims, gain on

reversal of finance lease liability, provision on construction receivables, cost recharges and non-routine special projects. This account increased by 206% amounting to PHP83.8 million from (PHP40.6) million other loss on December 31, 2022, to PHP43.2 million other income on December 31, 2023. This is mainly due to the recognized loss on debt restructuring and loss on sale of property and equipment.

#### Operating profit (loss) and operating profit (loss) margin

The Group's operating profit has increased 19.9% amounting to PHP56.8 million from PHP285.2 million on December 31, 2022, to PHP342 million operating profit on December 31, 2023. This is mainly due to an increase in revenues. The Operating profit (loss) margin ratio has likewise increased from 10.6% in 2022 to 12.8% in 2023.

#### Finance Cost

The Company incurred finance costs, consisting of interest expense and unrealized foreign exchange gain on borrowings. It decreased by PHP11.8 million from PHP290.5 million posted in 2022 to PHP278.7 million in 2023.

#### EBITDA

EBITDA (earnings before interests, taxes, depreciation and amortization) is higher by 17.11% from PHP285.1 million on December 31, 2022 to PHP342.0 million on December 31, 2023. The increase can be attributable to the lower impairment and other gains.

#### Net profit (loss) and net profit (loss) margin

The Group's net profit has improved by 83.5% to PHP19.3 million net income in 2023 from PHP10.5 million in 2022. The ratio of consolidated net income to consolidated net service income has likewise improved to +0.72% in 2023 from +0.39% in 2022.

### **Material Changes to the Statements of Financial Position as of 31 December 2023 Compared to the Statements of Financial Position as of 31 December 2022**

#### Cash and cash equivalents

The account increased by 7.0% amounting to PHP18.7 million from PHP266.5 million in 2022 to PHP285.2 million in 2023 mainly due to collections of receivables and proceeds from salvages, and short-term borrowings for operational requirements.

#### Trade and other receivables, net

The account increased by 6.5% amounting to PHP80.8 million from PHP1,249.6 million in 2022 to PHP1,329.3 million in 2023 mainly due receivables from customers for rendering harbor assistance and other marine services and solar energy fee to energy supply which are not yet collected during the year.

#### Property and equipment at revalued amounts, net

The account increased by 10.8% amounting to PHP235.7 million from PHP2,184.6 million in 2022 to PHP2,420.3 million in 2023 mainly due to revaluation of tugboats.

#### Property and equipment at cost, net

The account decreased by 3.9% amounting to (PHP85.4) million from PHP2,170.5 million in 2022 to PHP2,085.0 million in 2023 mainly due to depreciations of barges, building and building improvements, equipment for transportation, diving and oil spill, construction.

#### Computer software, net

The account decreased by 46.7% amounting to (PHP5.7) million from PHP12.2 million in 2022 to PHP6.5 million in 2023 mainly due to amortization.

#### Investment properties

The account increased by 29.6% amounting to PHP15.9 million from PHP54 million in 2022 to PHP69.9 million in 2023 mainly due to capitalized expenditure.

#### Investment in associates

The account increased by 6.4% amounting to PHP12.4 million from PHP194.2 million in 2022 to PHP206.6 million in 2023 mainly due to investment to Kaibuok Star Shipyard Inc. and recognition of dividends from associates.

#### Trade and other payables

The account increased by 13.0% amounting to PHP116.7 million from PHP896.8 million in 2022 to PHP1,013.6 million in 2023 mainly due to increases in payables related to operations, accrued interest on interest bearing loans, accrued construction costs in relation to unliquidated expenses of construction projects employees, other accrued expenses related to insurance companies and unliquidated business expenses.

#### Short term loans

The account decreased by 100.0% amounting to (PHP22.7) million from PHP22.7 million in 2022 to PHP0.0 million in 2023 due to conversion of short-term loans into long term loans.

#### Borrowings, current portion

The account decreased by 8.4% amounting to (PHP23.5) million from PHP281.3 million in 2022 to PHP257.8 million in 2023 mainly due to payment of borrowings current portion.

#### Lease liabilities, current portion

The account increased by 46.7% amounting to PHP2.9 million from PHP6.2 million in 2022 to PHP9.1 million in 2023 mainly due to reclassification of lease liabilities from non-current to current portion.

#### Trade payables, non-current portion

The account decreased by 100.0% amounting to (PHP7.1) million from PHP7.11 million in 2022 to PHP0.0 million in 2023 mainly due to reclassification of trade payables from non-current to current portion.

#### Borrowings, net of current portion

The account decreased by 6.2% amounting to (PHP216.5) million from PHP3,509.3 million in 2022 to PHP3,292.8 million in 2023 mainly due to reclassification of non-current to current borrowings.

#### Lease liabilities, net of current portion

The account increased by 53.5% amounting to PHP14.4 million from PHP27.0 million in 2022 to PHP41.4 million in 2023 mainly due to renewal of long-term lease agreements.

#### Deferred income tax liabilities, net

The account increased by 42.9% amounting to PHP73.0 million from PHP170.4 million in 2022 to PHP243.4 million in 2023 due to deferred income tax credited to profit or loss and other comprehensive income.

#### Retirement benefits obligation

The account increased by 15.7% amounting to PHP22.3 million from PHP142.2 million in 2022 to PHP164.5 million in 2023 mainly due to remeasurement brought about by experience adjustments.

Revaluation surplus, net of tax

The account increased by 34.9% amounting to PHP267.3 million from PHP765.9 million in 2022 to PHP1,033.2 million in 2023 due to revaluation increment.

Retained earnings (deficit)

The account reflects a profit of PHP52.2 million at the end of 2023 from a deficit of (PHP7.7) Million in 2022 or P59.9 million addition in retained earnings. The addition was mainly due to the company's net income.

### Comparison of Operating Results for the Years Ended 31 December 2022 vs. 31 December 2021

Service Income

The breakdown of service income is presented as follows:

**Table 9: Service Income Breakdown December 2022 vs. December 2021**

<i>In PHP thousands</i>	<b>December 2022</b>	<b>December 2021</b>	<b>% Increase (Decrease)</b>	<b>December 2022 % Contribution</b>	<b>December 2021 % Contribution</b>
Harbor assistance*	1,537,022	1,109,333	38.6%	56.9%	58.1%
Revenue on generation of solar power	324,358	301,641	7.5%	12.0%	15.8%
Salvage income	470,972	260,371	80.9%	17.4%	13.6%
Lighterage services	118,825	110,737	7.3%	4.4%	5.8%
Construction revenue	63,997	70,309	(9.0%)	2.4%	3.7%
Towing services	50,580	24,307	108.1%	1.9%	1.3%
Others	133,801	32,641	309.9%	5.0%	1.7%
<b>Service Income</b>	<b>2,699,555</b>	<b>1,909,339</b>	<b>41.4%</b>	<b>100%</b>	<b>100%</b>

\*Net of service discount, which refers to discounts given to client for Harbor assistance service only.

The Group's consolidated service income increased by 41.4% from PHP1,909.3 million to PHP2,699.5 million on December 31, 2021 and 2022, respectively.

A major positive contributor is the salvage income which grew from PHP260.4 million on December 31, 2021 to PHP471 million on December 31, 2022 due to some salvage projects during the year. Harbor assistance also grew from PHP1,109.3 million on December 31, 2021 to PHP 1,537.0 million on December 31, 2022 pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port

Cost of services

Cost of services increased by 20.5% amounting to PHP279.7 million from PHP1,366.2 million on December 31, 2021 to PHP1,645.9 million on December 31, 2022. The increase is mainly due to higher costs of fuel and lubricants, charter hire, repairs and maintenance, taxes and licenses, transportation and travel, communication, light and water, insurance and supplies and construction supplies.

Below presents the breakdown of the cost of services:

**Table 10: Cost of Services Breakdown December 2022 vs. December 2021**

<i>In PHP thousands</i>	<b>December 2022</b>	<b>December 2021</b>	<b>% Increase (Decrease)</b>	<b>December 2022 % Contribution</b>	<b>December 2021 % Contribution</b>
Depreciation and amortization	416,862	384,614	8.4%	25.3%	28.2%
Fuel and lubricants	467,909	256,783	82.2%	28.4%	18.8%
Personnel costs	270,039	249,312	8.3%	16.4%	18.2%
Outside services	110,518	130,285	(15.2%)	6.7%	9.5%
Supplies and construction supplies	123,572	82,546	49.7%	7.5%	6.0%
Rent	5,382	75,826	(92.9%)	0.3%	5.6%
Insurance	107,435	50,657	112.1%	6.5%	3.7%

<i>In PHP thousands</i>	<b>December 2022</b>	<b>December 2021</b>	<b>% Increase (Decrease)</b>	<b>December 2022 % Contribution</b>	<b>December 2021 % Contribution</b>
Charter hire	43,900	29,770	47.5%	2.7%	2.2%
Port expense	20,297	21,765	(6.7%)	1.2%	1.6%
Repairs and maintenance	25,144	17,526	43.5%	1.5%	1.3%
Professional fees	3,224	8,862	(63.6%)	0.2%	0.6%
Transportation and travel	13,156	5,912	122.5%	0.8%	0.4%
Amortization right-of-use asset	4,378	4,891	(10.5%)	0.3%	0.4%
Communication, light and water	3,358	2,358	42.2%	0.2%	0.2%
Taxes and licenses	2,910	1,693	71.9%	0.2%	0.1%
Others	27,844	43,390	(35.8%)	1.8%	3.2%
<b>Cost of Services</b>	<b>1,645,928</b>	<b>1,366,190</b>	<b>20.5%</b>	<b>100%</b>	<b>100%</b>

### Gross profit and gross profit margin

The Group's gross profit is higher by 94% amounting to PHP510.5 million from PHP543.1 million on December 31, 2021 to PHP1,053.6 million on December 31, 2022, primarily due to increase in net revenues. Likewise, the Group's gross profit margin ratio has improved to 39.0% in 2022 from 28.4% in 2021.

### General and administrative expenses

The Group's general and administrative expenses increased by 13.1% amounting to PHP44.2 million from PHP336.7 million on December 31, 2021 to PHP380.9 million on December 31, 2022. This is mainly due to higher costs of outsourced services, supplies and construction supplies, transportation and travel, registration and membership fees and amortization of right-of-use assets.

Below presents the breakdown of the general and administrative expenses:

**Table 11: General and Administrative Expenses Breakdown  
December 2022 vs. December 2021**

<i>In PHP thousands</i>	<b>December 2022</b>	<b>December 2021</b>	<b>% Increase (Decrease)</b>	<b>December 2022 % Contribution</b>	<b>December 2021 % Contribution</b>
Personnel costs	138,703	121,601	14.1%	36.4%	36.1%
Taxes and licenses	42,839	51,071	(16.1%)	11.2%	11.7%
Representation and entertainment	32,646	29,519	10.6%	8.6%	8.8%
Repairs and maintenance	32,951	28,278	16.5%	8.7%	8.4%
Depreciation and amortization	19,465	20,330	(4.3%)	5.1%	6.0%
Transportation and travel	26,088	19,411	34.4%	6.8%	5.8%
Provision for assessment	-	8,352	(100%)	0.0%	3.6%
Professional fees	10,151	9,555	6.2%	2.7%	2.8%
Outsourced services	16,639	8,902	86.9%	4.4%	2.6%
Provision for impairment of input VAT	8,159	8,284	(1.5%)	2.1%	2.5%
Amortization of computer software	8,451	7,260	16.4%	2.2%	2.2%
Insurance	7,780	6,849	13.6%	2.0%	2.0%
Communications	4,070	4,023	1.2%	1.1%	1.2%
Supplies and construction supplies	6,976	3,909	78.4%	1.8%	1.2%
Utilities	3,036	2,909	4.3%	0.8%	0.9%
Rent	2,177	1,935	12.5%	0.6%	0.6%
Amortization of right-of-use assets	2,540	1,915	32.7%	0.7%	0.6%
Registration and membership fees	2,518	1,878	34.0%	0.7%	0.6%
Amortization of leasehold rights	770	1,621	(52.5%)	0.2%	0.5%
Advertising and promotions	205	787	(74.0%)	0.1%	0.2%
Fuel and lubricants	47	89	(47.2%)	0.0%	0.0%
Write-off of receivable	-	-	-	-	-
Others	14,698	(1,792)	(919.9%)	3.9%	1.9%
<b>Gen. and Admin. Expenses</b>	<b>380,909</b>	<b>336,686</b>	<b>13.1%</b>	<b>100%</b>	<b>100%</b>

#### Other income (loss), net

Other income (loss), net consists of foreign exchange gain and loss, interest income, loss on debt restructuring, gain (loss) on sale of property and equipment, ship management, insurance claims, gain on reversal of finance lease liability, provision on construction receivables, cost recharges and non-routine special projects. This account increased by 3,146% amounting to PHP119.7 million from (PHP3.8) million other loss on December 31, 2021 to (PHP123.5) million on December 31, 2022. This is mainly due to the recognized loss on debt restructuring and loss on sale of property and equipment.

#### Operating profit (loss) and operating profit (loss) margin

The Group's operating profit has increased 175.5% amounting to PHP180.7 million from PHP103.0 million on December 31, 2021 to PHP283.7 million operating profit on December 31, 2022. This is mainly due to increase in revenues. The Operating profit (loss) margin ratio has likewise increase from 5.4% in 2021 to 10.5% in 2022.

#### Finance cost

The Company incurred finance costs, consisting of interest expense and unrealized foreign exchange loss on borrowings. It increased by PHP18.7 million from PHP270.3 million posted in 2021 to PHP289.0 million in 2022 due to increase in borrowings to bridge salvages and other projects in 2022.

#### EBITDA

EBITDA (earnings before interests, taxes, depreciation and amortization) is higher by 33.9% from PHP588.1 million on December 31, 2021 to PHP787.9 million on December 31, 2022. The decrease can be attributable to the higher cost of services and general and administrative expenses, impairment and other losses.

#### Net profit (loss) and net profit (loss) margin

The Group's net profit (loss) has improved by 106.6% to PHP10.5 million net income in 2022 from (PHP158.0) Million net loss in 2021. The increase was attributable to increase in revenue in 2022. The ratio of consolidated net income to consolidated net service income has likewise improved to +0.39% in 2022 from (8.3%) in 2021.

### **Material Changes to the Statements of Financial Position as of 31 December 2022 Compared to the Statements of Financial Position as of 31 December 2021**

#### Cash and cash equivalents

The account increased by 1.0% amounting to PHP2.5 million from PHP264.0 million in 2021 to PHP266.5 million in 2022 mainly due to collections of receivables and proceeds from salvages, and short-term borrowings for operational requirements.

#### Trade and other receivables, net

The account increased by 30.4% amounting to PHP291.1 million from PHP958.5 million in 2021 to PHP1,249.6 million in 2022 mainly due receivables from customers for rendering harbor assistance and other marine services and solar energy fee to energy supply which are not yet collected during the year.

#### Property and equipment at revalued amounts, net

The account increased by 31.4% amounting to PHP521.7 million from PHP1,662.9 million in 2021 to PHP2,184.6 million in 2022 mainly due to revaluation of tugboats.

#### Property, plant and equipment at cost, net

The account decreased by 2.4% amounting to (PHP54.0) million from PHP2,224.5 million in 2021 to PHP2,170.5 million in 2022 mainly due to depreciations of barges, building and building improvements, equipment for transportation, diving and oil spill, construction.

#### Computer software, net

The account decreased by 36.9% amounting to (PHP7.2) million from PHP19.4 million in 2022 to PHP12.2 million in 2021 mainly due to amortization.

#### Investment properties

The account increased by 3.5% amounting to PHP1.8 million from PHP52.2 million in 2021 to PHP54 million in 2022 mainly due to capitalized expenditure.

#### Investment in associates

The account decreased by 6.3% amounting to (PHP13.1) million from PHP207.3 million in 2021 to PHP194.2 million in 2022 mainly due to recognition of dividends from associates.

#### Deferred income tax assets, net

The account increased by 100% amounting to PHP501 million from NIL in 2021 to PHP501 in 2022 mainly due to recognition of deferred tax asset.

#### Trade and other payables

The account increased by 40.4% amounting to PHP258.0 million from PHP638.8 million in 2021 to PHP896.8 million in 2022 mainly due to increases in payables related to operations, accrued interest on interest bearing loans, accrued construction costs in relation to unliquidated expenses of construction projects employees, other accrued expenses related to insurance companies and unliquidated business expenses

#### Short-term loans

The account decreased by 95.6% amounting to (PHP499.5) million from PHP522.2 million in 2021 to PHP22.7 million in 2022 due to conversion of short-term loans into long term loans.

#### Borrowings, current portion

The account increased by 8.5% amounting to PHP22 million from PHP259.3 million in 2021 to PHP281.3 million in 2022 mainly due to borrowings and reclassification of borrowings from non-current to current portion.

#### Lease liabilities, current portion

The account decreased by 8.8% amounting to (PHP0.6) million from PHP6.8 million in 2021 to PHP6.2 million in 2022 mainly due to lease payments.

#### Trade payables, net of current portion

The account decreased by 53.4% amounting to (PHP8.1) million from PHP15.2 million in 2021 to PHP7.11 million in 2022 mainly due to payments construction cost, fuel, provisions and interest payable on long-term loans.

#### Borrowings, net of current portion

The account increased by 6% amounting to PHP197.4 million from PHP3,311.9 million in 2021 to PHP3,509.3 million in 2022 mainly due to reclassification of current to non-current borrowings.

#### Lease liabilities, net of current portion

The account decreased by 15.2% amounting to (PHP4.8) million from PHP31.8 million in 2021 to PHP27.0 million in 2022 mainly due to lease payment.

#### Deferred income tax liabilities, net



The account increased by 245.5% amounting to PHP121.4 million from PHP49.5 million in 2021 to PHP170.9 million in 2022 due to deferred income tax credited to profit or loss and other comprehensive income.

#### Retirement benefits obligation

The account increased by 34.2% amounting to PHP36.2 million from PHP106.0 million in 2021 to PHP142.2 million in 2022 mainly due to remeasurement brought about by experience adjustments.

#### Revaluation surplus, net of tax

The account increased by 167.1% amounting to PHP479.1 million from PHP286.7 million in 2021 to PHP765.9 million in 2022 due to revaluation increment.

#### Retained earnings

The account decreased by 134.3% amounting to PHP126.2 million from PHP94.0 million in 2021 to (PHP32.2) million in 2022 mainly due to loss incurred by the Group during the year.

### Key Performance Indicators

The Company uses the following measures to assess its performance from period to period.

**Table 12: Key Performance Indicators**

	2023	2022	2021
Revenue Growth	(1.4%)	41.4%	13.5%
Gross Profit Margin	(18.7%)	39.0%	28.4%
EBITDA Margin	34.7%	18.0%	28.5%
Net Income Margin	0.7%	0.0%	(8.3%)
Return on Asset	0.3%	0.0%	(2.5%)
Return on Equity	0.9%	0.1%	(12.6%)
Current Ratio	1.53	0.53	0.05
Debt-to-Equity Ratio	2.22	2.71	3.93

- Revenue growth measures the percentage change in revenues for a given period
- Gross profit margin pertains to the ratio of gross profit to revenues. This reflects the profitability of the Group's core business
- EBITDA margin pertains to the ratio of EBITDA to revenues. This reflects the operating profitability of the Group
- Net income margin pertains to the ratio of net income after tax to revenues. This reflects the Group's overall profitability
- Return on Asset pertains to the ratio of the Group's net income to total assets. This measures the Group's ability to generate returns on its assets
- Return on Equity pertains to the ratio of the Group's net income to total equity. This measures the Group's ability to generate returns on its stockholders' equity
- Current ratio is the ratio of the Group's total current assets to total current liabilities. This reflects the Group's liquidity
- Debt-to-equity ratio is the ratio of the Group's total debt to total stockholders' equity. This reflects the degree to which the Group is financing its operations through debt versus wholly-owned funds.

### Cash Flows

The table below shows the Group's cash flows for the years ended 31 December 2023, 2022 and 2021:

**Table 13: Cash Flows**

<i>In PHP thousands,</i>	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>% Change 2023 vs 2022</b>	<b>% Change 2022 vs 2021</b>
Net cash provided by operating activities	781,989	863,485	618,714	(9.4%)	40.6%
Net cash flow used in investing activities	(305,668)	(381,577)	(231,171)	(19.9%)	65.1%
Net cash provided by (used in) financing activities	(456,165)	(477,887)	(396,045)	(4.57%)	20.7%
EFFECTS OF EXCHANGE RATE CHANGES IN CASH	(1,428)	(1,520)	(17)	(6.1%)	8,841.2%
<b>NET INCREASE (DECREASE) IN CASH</b>	<b>20,156</b>	<b>4,020</b>	<b>(8,519)</b>	<b>401.4%</b>	<b>(147.2%)</b>
<b>CASH AT BEGINNING OF THE YEAR</b>	<b>266,464</b>	<b>263,963</b>	<b>272,482</b>	<b>(0.9%)</b>	<b>(3.1%)</b>
<b>CASH AT THE END OF THE YEAR</b>	<b>285,190</b>	<b>266,464</b>	<b>263,963</b>	<b>7.0%</b>	<b>1.0%</b>

Cash and cash equivalents increased by 7.0% amounting to PHP18.7 million from PHP266.5 million in 2022 to PHP285.2 million in 2023 mainly due to acquisition of property, plant and equipment, software, investment properties, payment of borrowings and payment of lease liabilities.

### Capital Resources

The table below illustrates the Group's capital sources as of 31 December 2023, 2022 and 2021:

**Table 14: Capital Sources**

<i>In PHP thousands</i>	December 31, 2023	December 31, 2022	December 31, 2021	% Change 2023 vs 2022	% Change 2022 vs 2021
Trade and other payables	957,271	903,938	654,030	5.9%	38.2%
Short-term loans	-	22,729	522,272	(100.0%)	(95.6%)
Borrowings	3,550,642	3,790,612	3,571,166	(6.3%)	6.1%
Lease liabilities	50,499	33,174	38,603	52.2%	(91.8%)
<b>Total debt</b>	<b>4,558,412</b>	<b>4,750,453</b>	<b>4,786,071</b>	<b>(4.0%)</b>	<b>(0.7%)</b>
Share capital	907,858	907,858	907,858	-	-
Additional paid-in-capital	121,633	121,633	121,633	-	-
Retained earnings (Deficit) attributable to the owners of the Parent Company	52,269	(7,689)	(32,195)	779.8%	(76.1%)
Fair value reserve on financial assets at fair value through other comprehensive income	(160)	(160)	(160)	-	-
Treasury stock	(37,615)	(37,615)	(37,615)	-	-
Revaluation surplus, net of tax	1,033,172	765,856	286,743	34.9%	167.1%
<b>Total Equity</b>	<b>2,077,157</b>	<b>1,749,883</b>	<b>1,246,264</b>	<b>18.7%</b>	<b>40.4%</b>
<b>Total</b>	<b>6,635,569</b>	<b>6,500,336</b>	<b>6,032,335</b>	<b>2.1%</b>	<b>7.8%</b>

Capital is a critical component of running a business from day to day and financing its future growth. Business capital may derive from the operations of the business or be raised from debt or equity financing.

### Trends, Events, or Uncertainties Affecting Recurring Revenues and Profits

The Group is exposed to a number of trends, events and uncertainties which can affect its recurring revenues and profits. These include levels of general economic activity and containerized trade volume in countries where it operates, as well as certain cost items, such as labor, fuel and power. In addition, the Group operates in a number of jurisdictions other than the Philippines and collects revenues in various currencies. Continued appreciation of the US dollar relative to other major currencies, particularly the Philippine peso, may have a negative impact on the Group's reported levels of revenues and profits.

The COVID-19 pandemic may also affect the operations of the Group.

## Risks

The group's diverse operations expose the group to various risks such as market risks, credit and liquidity which movements may materially impact the financial results of the group. The importance of managing these risks has significantly increased in light of the heightened volatility in both the Philippine and international financial markets. With a view to managing these risks, the group has incorporated a financial risk management function in its organization.

### 3. FINANCIAL STATEMENTS

Please see Annex "A".

### 4. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There were no changes or disagreements with Harbor Star's external auditors, Isla Lipana & Co., a member firm of PwC network, on accounting and financial statement disclosures.

### 5. MARKET PRICE OF AND DIVIDENDS ON REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

#### 5.1 Market Information

Harbor Star's share was listed in the Philippine Stock Exchange on 30 October 2013. The Company's common stock is traded in the PSE under the stock symbol "TUGS". As of the latest practicable trading date on 31 May 2024, the share prices of the Company were:

	<b>Price/Common Share (in Philippine Peso)</b>
Opening :	0.61
High :	0.62
Low :	0.61
Closing :	0.62

The high and low share prices for 2021, 2022, 2023 and first quarter of 2024 are indicated below:

<b>Calendar Period</b>	<b>Price/Common Share (in Philippine Peso)</b>	
	<b>High</b>	<b>Low</b>
2024		
1st Quarter	0.89	0.65
2023		
4th Quarter	0.90	0.71
3rd Quarter	0.95	0.75
2nd Quarter	1.06	0.88
1st Quarter	1.13	0.89
2022		
4th Quarter	1.22	0.87
3rd Quarter	1.38	0.84
2nd Quarter	1.06	0.62
1st Quarter	0.91	0.68
2021		
4th Quarter	1.07	0.82
3rd Quarter	1.29	1.01
2nd Quarter	1.38	1.12
1st Quarter	1.97	1.05

As of 31 May 2024, Harbor Star's public float is 30.93%.

## 5.2 Holders

The number of stockholders of record as of the latest practicable date on 31 March 2024 was sixteen (16). Common shares outstanding as of the same date were Eight Hundred Ninety-Four Million Five Hundred Eighty-Six Thousand Eight Hundred Seventy (894,586,870) [inclusive of Thirteen Million Two Hundred Seventy-One (13,271,000) Treasury shares].

The following are the Company's registered common stockholders as of 31 May 2024:

### Registered Stockholders As of 31 May 2024

	NAME	NUMBER OF SHARES HELD	% OF TOTAL
1	PCD Nominee Corporation (Filipino)	750,230,812	83.86%
2	PCD Nominee Corporation (Non-Filipino)	60,473,070	6.76%
3	Bella Jr., Geronimo P.	42,000,000	4.69%
4	Bella, Ricardo Rodrigo P.	41,553,487	4.64%
5	Bella, Maria Elizabeth Jean E.	225,000	Less than 1.0%
6	Galicia, Filomena G.	30,000	Less than 1.0%
7	Villanueva, Myra P.	20,000	Less than 1.0%
8	Villanueva, Milagros P.	19,000	Less than 1.0%
9	Villanueva, Myrna P.	9,000	Less than 1.0%
10	Cabreza, Marietta V.	9,000	Less than 1.0%
11	Cabreza, Juan Carlos V.	9,000	Less than 1.0%
12	Tacub, Felicitas F.	3,000	Less than 1.0%
13	Soliven, Stephen G.	2,500	Less than 1.0%
14	Reiterer, Alfred	1,500	Less than 1.0%
15	Valencia, Jesus San Luis	1,500	Less than 1.0%
16	Bautista, Joselito T.	1	Less than 1.0%

## 5.3 Dividends

The Company's dividend policy empowers its Board of Directors to declare at least 20.0% of the Company's prior year's net income as dividends, whether in stock or in cash or a combination of both, payable out of its unrestricted retained earnings and at such time as the Board may deem proper. No dividend shall be declared that will impair the capital stock of the Company.

### 5.3.1 Stock Dividends

No stock dividends have been declared in the last three (3) years.

### 5.3.2 Cash Dividends

No cash dividends have been declared in the last three (3) years.

## 5.4 Recent Sales of Unregistered or Exempt Securities, Including Recent Issuance of Securities Constituting an Exempt Transaction

Within the past three (3) years, there has been no sale of the Company's securities which were not registered under the Securities Regulations Code.

## 6. DIRECTORS AND EXECUTIVE OFFICERS

The Board of Directors of the Company consists of seven (7) members. The Board is responsible for the overall management and supervision of the Company. The term of office of the directors of the Company is one (1) year and they are to serve as such until the election and qualification of their successors.

The Executive Officers of the Company cooperate with the Board of Directors by preparing appropriate information and documents concerning the Company's business operations, financial condition and

results of its operations for the review of the Board. The Executive Officers are appointed annually by the Board of Directors at its first meeting following the Annual Meeting of Stockholders, each to hold office until the corresponding meeting of the Board of Directors in the next year or until a successor shall have been appointed or shall have qualified.

The incumbent directors, including independent directors and officers of the Company, with their corresponding ages and citizenships are the following:

<b>NAME</b>	<b>AGE</b>	<b>CITIZENSHIP</b>	<b>POSITION</b>	<b>YEAR APPOINTED</b>
Geronimo P. Bella, Jr.	64	Filipino	Chairman/President	2006
Ricardo Rodrigo P. Bella	58	Filipino	Executive Director/Vice President	2006
Ryota Nagata	59	Japanese	Director	2011
Ramon C. Liwag	68	Filipino	Director	2017
Cesar Daniel T. Castro	50	Filipino	Director	2021
Gene S. De Guzman	62	Filipino	Independent Director	2020
Gemma V. Sadiua	58	Filipino	Independent Director	2020
Charlene O. Ang	56	Filipino	Corporate Secretary	2023
Dany Cleo B. Uson	62	Filipino	Treasurer, Chief Finance Officer and Compliance Officer	2020
Lorenzo C. Caranzo	57	Filipino	Operations Division Head	2018
Emmanuel L. Falcunit	45	Filipino	Operations Manager – Fleet Operations	2018
Rudiardo L. Arcellana	59	Filipino	Operations Manager – Salvage, Towing, Lighterage & Special Projects	2016
Jay-R L. Castillo	38	Filipino	QHSE Manager	2016
Edwin G. Amejana	59	Filipino	Commercial Manager	2008
Virginia May P. Bella	50	Filipino	Legal Services Manager	2008
Elionarda L. Refil	55	Filipino	General Services Manager	2009
Adolfo R. Isanan	52	Filipino	Accounting Manager	2020
Effel T. Santillan	47	Filipino	Human Resource Manager	2014
Maria Elizabeth Jean E. Bella	35	Filipino	Procurement Manager	2019
Ryan L. Orila	46	Filipino	ICT Manager	2018
Ronaldo C. Samong	54	Filipino	Business Development Manager for Visayas & Mindanao	2019
Marvin William Trinidad	46	Filipino	Sales & Marketing Manager	2020
Elisalde M. Fantillo	52	Filipino	Engineering & Maintenance Manager	2022
Edith P. Parro	44	Filipino	Administration Manager	2022
Marlon D. Dabu	42	Filipino	Audit Manager	2022
Daisy A. Sta. Maria	51	Filipino	Treasury & Budget Manager	2022

Please see Item 5. Directors and Executive Officers of the Company's Information Statement on SEC Form 20-IS for the business experience of the Company's directors and officers during the past five (5) years.

## **7. CORPORATE GOVERNANCE**

Please see Corporate Governance on SEC Form 20-IS for discussion on compliance with leading practices on Corporate Governance.

UPON THE WRITTEN REQUEST OF THE STOCKHOLDER, THE COMPANY UNDERTAKES TO FURNISH SECURITY HOLDERS WITHOUT CHARGE, AND UPON THEIR WRITTEN REQUEST, A COPY OF THE COMPANY'S INTERIM FINANCIAL STATEMENTS (SEC FORM 17-Q) AS OF 31 MARCH 2024 AND ITS CORRESPONDING MANAGEMENT'S DISCUSSION AND ANALYSIS AND/OR ANNUAL REPORT (SEC FORM 17-A). COPIES OF OTHER EXHIBITS MAY BE PROVIDED UPON WRITTEN REQUEST AND UPON THE PAYMENT OF NOMINAL CHARGES TO DEFRAID ADMINISTRATIVE COSTS AND EXPENSES SUBJECT TO CONDITIONS AS THE BOARD OF DIRECTORS MAY PROMULGATE.

SUCH WRITTEN REQUEST FOR A COPY OF SEC FORM 17-Q AS OF 31 MARCH 2024 AND ITS CORRESPONDING MANAGEMENT'S DISCUSSION AND ANALYSIS AND/OR SEC FROM 17-A SHALL BE DIRECTED TO: MR. DANY CLEO B. USON, CORPORATE INFORMATION OFFICER, 2224 A. BONIFACIO ST., CORNER PRES. SERGIO OSMEÑA HIGHWAY, BRGY. BANGKAL, MAKATI CITY, PHILIPPINES 1233.

ALL STOCKHOLDERS OF RECORD AND THOSE ACTING AS FIDUCIARIES, NOMINEES, TRUSTEES OR SIMILAR CAPACITIES IN BEHALF OF BENEFICIAL OWNERS WHO ARE NOT OF RECORD, MAY ALSO REQUEST IN WRITING TO THE PERSON AND AT THE ADDRESS PROVIDED ABOVE, AS MANY COPIES OF THIS INFORMATION STATEMENT, SEC FORM 17-Q AS OF 31 MARCH 2024 AND ITS CORRESPONDING MANAGEMENT'S DISCUSSION AND ANALYSIS AND/OR SEC FORM 17-A FOR DISTRIBUTION TO SUCH BENEFICIAL OWNERS, AND UPON RECEIPT OF SUCH WRITTEN REQUEST, THE COMPANY UNDERTAKES TO SUPPLY THE REQUESTED MATERIAL IN A TIMELY MANNER.

#### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the Issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**HARBOR STAR SHIPPING SERVICES, INC.**

**Issuer**

By:

  
**CHARLENE O. ANG**  
Corporate Secretary

Date: 21 June 2024

**Re: CGFD\_HARBOR STAR SHIPPING SERVICES, INC.\_Amended 17-A FY2023\_22 May 2024**

ICTD Submission <ictdsubmission+canned.response@sec.gov.ph>

Wed 2024-05-22 13:35

To:HSSSI SEC <HSubd-sec@harborstar.com.ph>

Thank you for reaching out to ictdsubmission@sec.gov.ph!

Your submission is subject for Verification and Review of the Quality of the Attached Document only for Secondary Reports. The Official Copy of the submitted document/report with Barcode Page (Confirmation Receipt) will be made available after 7 working days via order through the SEC Express at <https://secexpress.ph/>. For further clarifications, please call (02) 8737-8888.

----- NOTICE TO  
COMPANIES -----

Please be informed of the reports that shall be filed only through ictdsubmission@sec.gov.ph.

Pursuant to SEC MC Circular No. 3 s 2021, scanned copies of the printed reports with wet signature and proper notarization shall be filed in PORTABLE DOCUMENT FORMAT (pdf) through email at ictdsubmission@sec.gov.ph such as the following SECONDARY REPORTS:

1. 17-A 6. ICA-QR 11. IHAR 16. 39-AR 21. Monthly Reports
2. 17-C 7. 23-A 12. AMLA-CF 17. 36-AR 22. Quarterly Reports
3. 17-L 8. 23-B 13. NPM 18. PNFS 23. Letters
4. 17-Q 9. GIS-G 14. NPAM 19. MCG 24. OPC (Alternate Nominee)
5. ICASR 10. 52-AR 15.BP-FCLC 20.S10/SEC-NTCE-EXEMPT

Further, effective 01 July 2023, the following reports shall be submitted through <https://efast.sec.gov.ph/user/login>.

1. FORM MC 18 7. Completion Report
2. FORM 1 - MC 19 8. Certificate-SEC Form MCG- 2009
3. FORM 2- MC 19 9. Certificate-SEC Form MCG- 2002, 2020 ETC.
4. ACGR 10. Certification of Attendance in Corporate Governance
5. I-ACGR 11. Secretary's Certificate Meeting of Board Directors (Appointment)
6. MRPT

Please be informed that the submission of the abovementioned eleven (11) reports through the ictdsubmission@sec.gov.ph shall no longer be accepted. For further information, please access this link Notice for guidance on the filing of reports:

Likewise, the following reports shall be filed through the Electronic Filing and Submission Tool (eFAST) at <https://efast.sec.gov.ph/user/login> :

1. AFS 7. IHFS 13. SSF
2. GIS 8. LCFS 14. AFS with Affidavit of No Operation
3. BDFS 9. LCIF 15. AFS with NSPO Form 1,2, and 3
4. FCFS 10. OPC\_AO 16. AFS with NSPO Form 1,2,3 and 4,5,6
5. FCIF 11. PHFS 17. FS - Parent
6. GFFS 12. SFFS 18. FS – Consolidated

For the submission and processing of compliance in the filing of Memorandum Circular No. 28 Series of 2020, please visit this link – <https://apps010.sec.gov.ph/>

For your information and guidance.

Thank you.



SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-A

ANNUAL REPORT PURSUANT TO SECTION 17  
OF THE SECURITIES REGULATION CODE AND SECTION 141  
OF THE CORPORATION CODE OF THE PHILIPPINES

1. For the fiscal year ended **31 December 2023**
2. SEC Identification Number **152897**
3. BIR Tax Identification No. **201-128-653-000**
4. Exact name of issuer as specified in its charter  
**HARBOR STAR SHIPPING SERVICES, INC.**
5. **PHILIPPINES**  
Province, Country or other jurisdiction of  
incorporation or organization
6.  (SEC Use Only)  
Industry Classification Code:
7. Address of principal office **2224 A. BONIFACIO ST., CORNER PRES. SERGIO  
OSMEÑA HIGHWAY, BRGY. BANGKAL, MAKATI CITY** Postal Code **1233**
8. Issuer's telephone number, including area code **(+632) 8886-37-03**
9. Former name, former address, and former fiscal year, if changed since last report **N.A.**
10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	903,781,870
Treasury	13,271,000

11. Are any or all of these securities listed on a Stock Exchange.  
Yes [  ] No [  ]

If yes, state the name of such stock exchange and the classes of securities listed therein:

**PHILIPPINE STOCK EXCHANGE**                      **COMMON STOCK**

12. Check whether the issuer:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17.1 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);

Yes [  ]                      No [  ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [  ]                      No [  ]

13. The aggregate market value a s of the voting stock held by non-affiliates is about **PHP1.3 Billion**, based on average price of Harbor Star common shares as of **31 December 2023**.



## SEC FORM 17-A

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## PART I - BUSINESS AND GENERAL INFORMATION

### ITEM 1. BUSINESS

#### 1.1 BUSINESS DEVELOPMENT AND UPDATES

##### *Parent Company*

Harbor Star Shipping Services, Inc. (“Harbor Star” or “the Company” or “Parent Company”) was registered with the Securities and Exchange Commission (“SEC”) on 05 July 1988 under the name “Seatows, Inc.” with the primary purpose of engaging in domestic and international towage, commerce, and navigation in the carriage of goods and passengers by water upon the seas, lakes, rivers, canals, bays, harbors, and other waterways.

Through the years, Harbor Star amended its Articles of Incorporation to engage in other business endeavors. It is now a company with diversified businesses interests ranging from towing to construction to energy.

For its maritime business, Harbor Star is the leading marine services company having the widest area of service coverage and most diverse service lines. In 2009, the Company raised the bar in the tug industry when it was certified as being compliant with ISO 9001:2015 for quality management system, ISO 14001:2015 for environmental management system, and OHSAS 45001:2018 for occupational health safety management system. The Company continues to maintain and upgrade its certifications with DNV-GL.

From its initial office in Manila in 1998, Harbor Star now has offices in Batangas, Cebu, Davao, Cagayan de Oro, Iloilo, Subic, and Zamboanga.

On 30 October 2013, Harbor Star’s common shares were listed in the Philippine Stock Exchange (“PSE”) following the initial public offering of 30.0% of its shares at an issue price of PHP1.88 per share.

In 2014, Harbor Star through its subsidiary, Peak Flag Sdn. Bhd. (“Peak Flag”) became the first Filipino tugboat company to operate in Malaysia. Its tugs render harbor assist and ship-to-ship transfer operations at Malacca, Malaysia under a service contract in force until 2020.

In 2016, Harbor Star created the Diving, Marine Maintenance and Construction (“DMMC”) Division and secured its Contractor’s License with the Philippine Contractors Accreditation Board (“PCAB”) to engage in general construction and engineering in the Philippines. The Company obtained its Triple “A” PCAB License in 2018 allowing it to take on a broader and more complex range of projects.

In 2017, Harbor Star formalized its entry into the energy industry when it incorporated a wholly owned subsidiary, Harbor Star Energy Corporation (“HSEC”). In 2018, HSEC acquired 100% shareholdings of ASTRONERGY Development Gensan Inc. (“ADGI”), and 100% of ADGI’s subsidiaries, ASTRONERGY Development F1, Inc. (“ADF1”) and ASTRONERGY Development F2, Inc. (“ADF2”) The said acquisitions allowed Harbor Star, thru HSEC, to own and control a 25 MW solar power plant project, with option to expand to 75 MW, in General Santos City.

In February 2018, Harbor Star incorporated a wholly owned subsidiary, Harbor Star East Asia (Myanmar) Ltd.

In August 2018, the Company acquired 31% of the outstanding capital stock of tugboat operator High Energy Marine Services, Inc. ("HEMSI"). HEMSI is the dominant tugboat operator in the Manila South Harbor, which is managed by Asian Terminals, Inc. ("ATI").

In April 2021, the SEC issued the certificate of incorporation of Harbor Star Construction ("HSCC"). HSCC is a wholly owned subsidiary of Harbor Star.

In May 2021, Harbor Star signed a two (2) year time charter agreement with Philippine Associated Smelting and Refining Corporation ("PASAR") for the second and third tug requirement. PASAR processes and exports refined copper and precious metal in Isabel, Leyte.

In September 2021, Harbor Star together with T&T Salvage of the United States, successfully salvaged the Panamanian registered Bulk Carrier "Ambition Journey". The massive 189-meter vessel ran aground last 02 August 2021 in Sulangan Island in Guiuan town, Eastern Samar. Harbor Star and T&T continue to coordinate with the Philippine Coast Guard ("PCG") and the appropriate local government units to ensure the orderly departure of Ambition Journey and the protection of the marine environment.

Also in September 2021, Harbor Star signed a Two (2) year service agreement with Mariveles Grain Corporation ("MGC") to provide towage, salvage, deep-sea diving, wreck removal, docking / undocking, berthing / unberthing and other services to all foreign vessels using the MGC facility at Mariveles, Bataan.

In January 2022, Harbor Star was hired by ILA Adventures, Inc. to salvage the yacht M/Y Infiniti which ran aground in Cebu on 16 December 2021 due to Typhoon "Odette".

In February 2022, Harbor Star was hired by the owners of M/V Sunny Link for the safe grounding, oil spill response, and bunker removal of the said vessel, which suffered heavy mid-ship damage while on her voyage to China. Likewise, in March 2022, the cargo owners separately hired Harbor Star to arrange the transfer of 471 steel slabs from the Vessel to another vessel for the safe delivery of the cargo to China.

Also in February 2022, Harbor Star was hired by the Owners of vessel Scorpio Honor, which was fully laden with nickel ore, to refloat the vessel after she ran aground in Quezon, Palawan.

In April 2022, Harbor Star was hired by Sub-See Philippines, Inc. for the wreck removal of vessels Yume and Wakaseto which capsized at Pier 3, due to Typhoon Odette.

In October 2022, Peak Flag, took delivery of M/T Izar at Port Klang, Malaysia. The 48-ton bollard pull rated tugboat was acquired by Peak Flag from Japan to meet the current market demand for harbor tugs in Malaysia. M/T Izar joins Peak Flag's fleet of 3 other tugs, which are already on time charter with major ports and clients in Malaysia.

On 07 March 2023, Harbor Star was hired by the owners of the M/V Princess Empress for the deployment of manpower and resources for shoreline clean-up and oily waste disposal, after it sank on 28 February 2023, while en route from Bataan to Iloilo. The vessel was carrying 800,000 liters of industrial oil before it sank.

In October 2023, the SEC approved the incorporation of Kaibuok Star Shipyard Inc. ("KSSI"), with Harbor Star bought 30% of KSSI's capital stock, while Malaysian company Kaibuok Shipyard (M) Sdn. Bhd. subscribed and paid for 70% equity.

In November 2023, Harbor Star signed a Memorandum of Agreement with the Provincial Government of Ilocos Norte ("PGIN") to commit to the Bislak River Restoration Project, covering 1.5 km of river mouth and navigational access. It will also cover 26 km of the Bislak River Dredging Zone, including five sites.

In December 2023, Harbor Star continued its market dominance rendering its core competence of harbor assist by assisting 5,207 foreign vessels and 2,916 domestic vessels during the year. The Company also won biddings and contracts as it sought to strengthen its market position and develop its other service lines.

### The Impact of COVID-19 Pandemic

In 2023, the state lifted the state of public health emergency throughout the Philippines due to COVID-19. Even though most containment measures have been relaxed and businesses have reopened, new virus variants are still possible. Most economies have opened, the prevalent problem at the moment is the rising geopolitical issues, especially in the Middle East produced cascading effects on the economy already afflicted by the pandemic. This caused an unprecedented increase in inflation and fuel prices that slowed economic and business recovery which continues to affect the shipping industry significantly. Foreign vessel calls have remained volatile to international shipping lines lessening their vessel calls and/or consolidating their calls with other shipping lines due to a lack of cargo.

Furthermore, China witnessed a notable resurgence in economic growth in 2023; nevertheless, its full potential was limited by uneven recuperation and external factors, including global deceleration. The year presented a chance to adjust to a post-COVID-19 society as the government implemented measures to address the enduring challenges. In 2023, China's economic performance demonstrated a blend of tenacity and the intricacies inherent in navigating a global landscape in the aftermath of the pandemic. The year in question marked a turning point when the government acknowledged the imperative for adjustments to be made in order to maintain growth for a prolonged duration.

These events have significantly reduced the foreign vessels calls to the Philippines.

In response to the challenges of the pandemic, Harbor Star implemented several measures to adapt to the business issues presented by the epidemic while ensuring the safety of its employees.

The Company focused on generating revenue from its other service lines such as its special projects division, which focuses on construction and provision of specialized marine services.

The Company also adopted a strict and encompassing COVID-19 Pandemic Policy to mitigate the risk of being exposed. The Policy includes screening, social distancing, travel restrictions, and a quarantine procedure for all its employees and persons visiting Company premises. The Company also has a business continuity plan, which provides for a work-from-home process and a skeletal workforce and schedule to ensure that the Company will continue to operate in the event of any natural or man-made disaster, such as the present COVID-19 pandemic. The Company also offered free vaccination, regular COVID-19 antigen test, sanitation facilities, and personal protective equipment to transform a safer workplace further and mitigate the exposure of our employees to COVID-19.

### *Subsidiaries*

#### Peak Flag Sdn. Bhd.

Peak Flag Sdn. Bhd. ("Peak Flag") was incorporated in Malaysia on 18 October 2011. Peak Flag aims to provide marine services at select ports in Malaysia which exhibit high vessel traffic and the opening of additional berthing areas.

Peak Flag's commercial operations commenced in February 2015 with M/T Hamal operating at Malaysia's North port. Months after Peak Flag brought in an additional vessel, M/T Mirzam, which operated at Kuantan Port.

In 2019, Peak Flag was awarded a contract to provide harbor tug services to Westports Malaysia Sdn. Bhd. in Port Klang, Malaysia ("Westports Malaysia"). Peak Flag will provide a sixty (60) ton bollard pull tug for a period of three (3) years with an option for extension for another two (2) years. On 30 May 2019, Peak Flag acquired the 2500 bhp M/T Pollux.

In August 2022, the contract of Pollux was renewed by Westports Malaysia for another three plus two (3+2) years.

Subsequently, on 10 September 2022, M/T Mirzam was awarded a 1-year contract from Penang Port.

In October 2022, Peak Flag Sdn Bhd, took delivery of M/T Izar at Port Klang, Malaysia. The 48-ton bollard pull rated tugboat was acquired by Peak Flag from Japan to meet the current market demand for harbor tugs in Malaysia.

Harbor Star owns a 45.0% stake at Peak Flag.

#### Harbor Star Subic Corp.

Harbor Star Subic Corp. ("HSSC") was registered with the SEC on 17 September 2015. Its primary purpose is to engage in marine-related ancillary services such as harbor assistance, towage, lighterage, oil-spill response, and underwater marine services.

HSSC commercial operations commenced in 2016 with the arrival of its first vessel M/T Lucida.

In December 2018, Harbor Star Subic has now deployed two vessels, M/T Lucida and M/T Zaniah, to service calling the economic zone.

On 15 March 2019, Harbor Star Subic acquired the 3,600 BPH M/T Jabbah to support its operations in Subic.

Harbor Star owns 99.9% of HSSC.

#### Harbor Star Energy Corporation

On 11 May 2017, the SEC approved the incorporation of Harbor Star Energy Corporation ("HSEC"), a wholly owned subsidiary of the Company. The primary purpose of HSEC is to carry on the general business of generating, distributing, and storing electric power derived from solar energy, other renewable energy sources and fuels.

In 2018, HSEC acquired 100% shareholdings of ASTRONERGY Development Gensan Inc. ("ADGI"), and 100% of ADGI's subsidiaries, ASTRONERGY Development F1, Inc. ("ADF1") and ASTRONERGY Development F2, Inc. ("ADF2") The said acquisitions allowed Harbor Star, through HSEC, to own and control a 25 MW solar power plant project, with an option to expand to 75 MW, in General Santos City.

As of 31 December 2023, ADGI has delivered 23,050,690 KWh of electricity to SOCOTECO II.

Harbor Star owns 99.9% of HSEC.

### Harbor Star East Asia (Myanmar) Ltd.

On 15 February 2018, the Republic of the Union of Myanmar approved the incorporation of Harbor Star East Asia (Myanmar) Ltd., a wholly owned subsidiary of Harbor Star, primarily to explore several business opportunities in Myanmar by marketing its expertise in integrated maritime services.

As of 18 May 2021, the registered office of HSEA is located in Yangon, Myanmar. There is currently no operation due to the current political struggle and COVID pandemic.

Harbor Star owns 99.99% of HSEA.

### Harbor Star Construction Company

On 23 April 2021, the SEC issued the certificate of incorporation of Harbor Star Construction ("HSCC"). HSCC's primary purpose is to engage in the business of general building construction and other allied business including the constructing, developing, repairing, altering, enlarging, removing, restoring, designing, or otherwise engaging in any construction jobs of all description or works.

Harbor Star owns 100% of HSCC.

### Kaibuok Star Shipyard Inc.

On 23 February 2019, the SEC issued the certificate of incorporation of Kaibuok Star Shipyard Inc., with Harbor Star subscribed to 30% of the issued and outstanding capital stock, while 70% was subscribed and paid up by Kaibuok Shipyard (M) Sdn. Bhd., a company organized and existing in Malaysia.

KSSI's primary purpose is to build, construct, fabricate, repair, own, manage, operate, maintain, buy, sell, or otherwise deal in with ships, vessels, boats, and marine structures of every kind and nature, graving docks, drydocks, floating docks, various land, and other structures and other conveniences for building, repairing, or docking of ships and other vessels for building and repairing marine and other land structures.

## **1.2 BUSINESS OF THE ISSUER**

### **1.2.1 OVERVIEW**

Harbor Star offers a wide range of indispensable maritime services such as harbor assistance, towing, lighterage, ship salvage, marine construction, repair and maintenance works, wreck removal, firefighting, oil spill abatement and recovery, handling hazardous chemical, ship and crew management, diving, and underwater marine works.

With strategically deployed tugs in Luzon, Visayas, and Mindanao, Harbor Star is renowned as having the widest area of coverage of tug services in the Philippine archipelago.

As of 31 December 2023, Harbor Star, including its domestic subsidiaries and affiliates, has established operations in eleven (12) base ports all over the country, providing services to approximately eight thousand one hundred twenty-three 8,123 ships as of yearend 2023. The major ports that the Company services include: the Manila International Container Terminal ("MICT"), Manila South Harbor, Bataan, Batangas, Cagayan de Oro ("CDO"), Cebu, Davao, and Iloilo.



The Company maintains and manages a fleet of: fifty-two (53) domestically and internationally classed tugboats; seven (7) barges; one (1) LCT (Landing Craft Tank); one (1) Dredger and one (1) other marine vessel. The company has a total of sixty-two (63) vessels.

## 1.2.2 MARINE SERVICES

Harbor Star derives the bulk of its revenues from six (6) main service lines, namely; (a) harbor assistance, (b) lighterage, (c) towing, (d) salvage, (e) marine construction, repair and maintenance works and (f) other marine services. Other marine services include oil and chemical spill response, diving and underwater services, and ship and crew management.

**Harbor Assistance.** Harbor Star focuses its harbor assistance operations at ports with heavy vessel traffic, such as MICT, and the ports of Bataan, Batangas, CDO, Cebu and Davao. In addition to public or open ports, Harbor Star also provides services to a number of private ports managed by corporations engaged in the oil and gas, power, and mining industries.

As of 31 December 2023, revenues from harbor assistance amounted to PHP 1,783 million, equivalent to 71% of total revenue.

**Lighterage.** Harbor Star's tug and barge tandems are capable of transporting different types of cargo domestically and within the region. For lighterage services, Harbor Star charges the client a fixed charter rate. The charter rate covers the use and maintenance of the vessel, crewing, insurance, and administrative support costs incurred during operations.

As of 31 December 2023, revenues from lighterage services amounted to PHP113 million, equivalent to 4% of total revenue.

**Salvage.** Salvage is any act or activity undertaken to assist a vessel or any other property in danger in navigable waters or in any other waters. Using international methods and standards, Harbor Star offers the following salvage services:

- a. Vessels in distress – This includes instances when vessels are on fire, capsized or sinking vessels, among others, that require rescuing.
- b. Wreck removal – This includes refloating of vessels that ran aground, retrieval of vessels, among others.
- c. Wayward vessels – This pertains to breakaway or abandoned vessels drifting afloat and wandering into waters that are vulnerable to collisions and other maritime accidents.

As of 31 December 2023, revenues from salvage operations amounted to PHP 8 million, equivalent to 0.35% of total revenue.

**Towing.** Harbor Star provides services in various stages of the towing cycle, from planning activities to the actual towage operation. The company provides two (2) types of towing services:

- a. Regular towing – when a tugboat is chartered to tow a vessel or barge from one port to another port.
- b. Emergency towing – when a vessel in distress needs a towing service.

As of 31 December 2023, revenues from towing services amounted to PHP56 million, equivalent to 2% of total revenue.



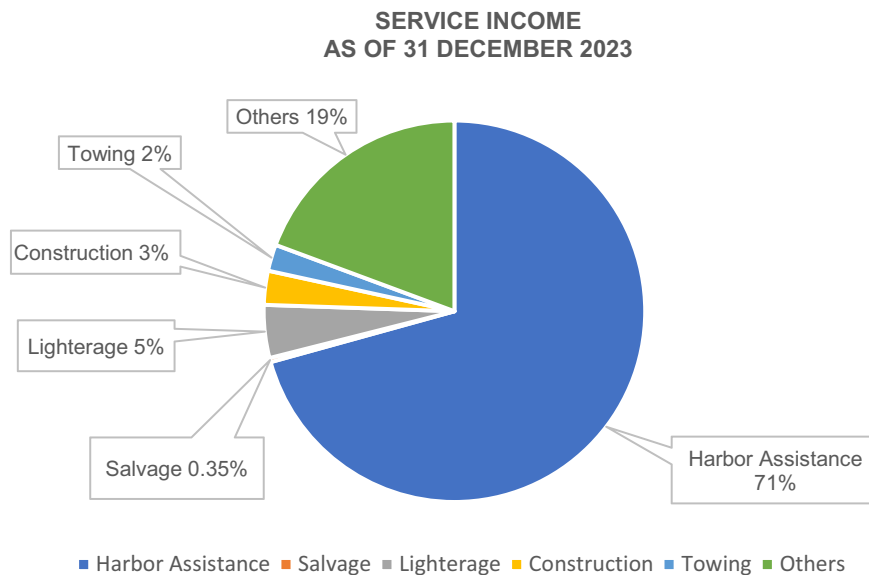
**Construction, Repair and Maintenance Works.** Harbor Star strengthened its marine ancillary services by offering port construction, pier repair, port-related development, road development, and other non-residential construction.

As of 31 December 2023, revenues from other construction, repair and maintenance work amounted to PHP72 million, equivalent to 3% of total revenue.

**Other Marine Services.** Harbor Star’s marine and other ancillary services include:

- a. Oil and Chemical Spill Response
- b. Ship repairs
- c. Buoy construction deployment and maintenance
- d. Diving services, which includes underwater repairs, and Single Buoy Moorings (SBM) and repair
- e. Ship and crew management
- f. Fire fighting
- g. Offshore tug services

As of 31 December 2023, revenues from other marine services amounted to PHP487 million, equivalent to 19% of total revenue.



**1.2.3 MARKET**

As of 31 December 2023, Harbor Star services has approximately one hundred sixty-eight (170) ports within the Philippines, of which twelve (12) are base or hub ports. These base ports include the following:

1	Bataan	5	Davao	9	Manila
2	Batangas	6	Iligan	10	Quezon: Mauban
3	Cagayan de Oro	7	Iloilo	11	Subic
4	Cebu	8	Leyte	12	Zamboanga

In some of the base ports mentioned above, there are a number of sub-ports or privately owned and operated ports that the Company also provides maritime services. There are fifteen (15) sub-ports in Bataan, thirty-three (33) in Batangas, twenty-four (24) in CDO, thirty-eight (38) in Davao, and forty-four (44) in Cebu.

#### **1.2.4 COMPETITION**

In the marine services industry, the Company has identified Davao Gulf Marine Services, Inc. ("DGMI"), Malayan Salvage and Towage Corporation ("Salvtug"), Golden Star Manning & Ship Management Corp. ("Golden Star"), and Sedar Tug Services Corp. as significant competitors. In addition, Pilotage Integrated Services, Corp. ("PISCOR"), North Harbor Tugs, Eagle Asia Marine, Marcoso, Speedy Vismin, Aguilar Maritime, Assist Tow, Amarr Marine, Fortis Tugs Corporation, Golden Star, Orient Star Tugs, Metro Cebu Tugs Services, Ouano Tugs Services, Panguil Bay Marine, Venus Marine, Iligan Coast Marine Services, Genesis Tugs Services, and FF Cruz & Co. are regional competitors.

While there are several tug operators, only Salvtug compares to the Company in terms of services offered and market reach.

Harbor Star believes it can effectively and successfully compete in the marine services industry given that it has the widest area of coverage among harbor assistance service providers. The strategic positioning of its fleet allows the Company to rapidly deploy its vessels to service a vast number of ports nationwide.

Further, Harbor Star is acknowledged as being at par with international standards proven by its accreditation from various local and domestic associations. The accreditations and memberships in the organizations, which impose very stringent entry requirements, bolster Harbor Star's image of focusing on quality of service and safety of operations, both of which are of paramount importance when dealing with multinational clients.

Finally, Harbor Star has a classed vessel fleet and an established maintenance and dry-docking program for its vessel fleet to ensure optimal engine performance and hull quality. Having classed vessels distinguishes the Company's fleet as meeting operational and safety standards. Its vessel maintenance and dry-docking program minimizes the potential for engine breakdowns, engine overhauls, and other types of repairs.

#### **1.2.5 PRINCIPAL SUPPLIERS**

Harbor Star is not dependent on a single supplier, nor has it executed a major supply contract. For its primary cost for operation, fuel expense which as of 31 December 2023 accounts for 33% of total cost of service, the Company maintains five (5) fuel suppliers namely: Paragon Petroleum Corp., Unioil, Peitriam Corporation, Megs Fuels and Lubes Inc, and PTT Philippines Corporation.

Meanwhile, Harbor Star purchases its tugboats from the following traders namely: Fuji Kaiji Company Ltd., Ocean Wing Corporation, One Royal Shipping Pte Ltd, Pacific Workboat Pte Ltd and JX Nippon Oil & Energy Marine Service Corporation.

#### **1.2.6 CUSTOMERS**

Harbor Star services a variety of customers, including but not limited to, domestic and international containerized vessels, bulk carriers, and Port Operators. The Company also services cement, mining, and power generation companies while also catering to government projects that were awarded to the company through biddings.

## 1.2.7 RELATED PARTIES

The Company, in its ordinary course of business, engages in transactions with its affiliates. Transactions with related parties include investments in and advances granted to or obtained from the related parties. Advances granted to and obtained from the related parties are for working capital requirements and other related purposes. Other related parties include investees which investments are accounted for under the equity method and other entities which are owned and managed by investors/owners of the Company.

Major related party transactions are discussed in Note 21, *Related Party Transactions*, to the Annual Audited Financial Statements.

## 1.2.8 INTELLECTUAL PROPERTY, LICENSES, CONTRACTS, AND AGREEMENTS

Harbor Star's operations require various licenses and permits from different government offices and agencies. Government approvals are discussed further under "Government Regulations and Licenses".

Contracts and agreements that the Company entered into are done in the ordinary course of business, which include but are not limited to tugboat charter agreements, marine tugboat service agreements or service contracts, purchase agreements, marketing agreements, and insurance contracts.

## 1.2.9 GOVERNMENT REGULATIONS AND LICENSES

The government approvals required for services rendered by the Company are enumerated in the succeeding table below, including the issuing government agency, validity of license/accreditation, and expiration date of license/accreditation.

**Table 1: Summary of Licenses & Accreditation  
As of Dec 31, 2023**

No.	Accreditation	Issuing Government Agency	Validity	Issued Date	Expiration
1	Permit to Operate - Port of Batangas Baseport (Towing / Tugging Services)	Philippine Ports Authority	3 years	05-Mar-21	05-Mar-24
2	Permit to Operate - Private Port of Chervon Philippines Inc in San Pascual, Batangas (Towing / Tugging Services)	Philippine Ports Authority	3 years	05-Mar-21	05-Mar-24
3	Permit to Operate - Private Port of PNOC-EC Energy Supply Base in Mabini Batangas (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
4	Permit to Operate - Private Port of First Gas Power Corporation in Sta. Rita Batangas City (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
5	Permit to Operate - Private Port of Golden Bay Grain Terminal Corporation in Mabini Batangas (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
6	Permit to Operate - Private Port of Himmel Industries Inc in Brgy Pinamucan Ibaba, Batangas City (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
7	Permit to Operate - Private Port of Balayan Distillery Inc. in Calaca, Batangas (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24

8	Permit to Operate - Private Port of South Bay Bulk Terminal Inc. in Calaca Batangas (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
9	Permit to Operate - Private Port of LMG Land Development Corporation in Bgry. Pinamucan, Batangas City (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
10	Permit to Operate - Private Port of Bauan International Port Inc in Bauan Batanags (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
11	Permit to Operate - Private Port of United Coconut Chemicals Inc / Cocochem Agro-Industrial Park, Inc in Bauan Batangas (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
12	Permit to Operate - Private Port of Batangas Bay Terminal Inc. (Towing / Tugging Services)	Philippine Ports Authority	3 years	26-Mar-21	26-Mar-24
13	Coastal Radio Station License	NTC	3 years	05-May-21	19-May-24
14	Permit to Operate - South Harbor (Underwater Surveying Services)	Philippine Ports Authority	3 years	21-May-21	19-May-24
15	Underwater Survey	MARINA	3 years	29-Jul-21	13-Jun-24
16	Ship Management Business	MARINA	3 years	11-Sep-21	10-Sep-24
17	Permit to Operate - PHIVEDEC Industrial Authority (Tug Assistance)	Philippine Ports Authority	1 year	21-Feb-24	31-Dec-24
18	Certificate of Accreditation	Philippine Ports Authority	3 years	04-Mar-22	04-Mar-25
19	Salvor Certificate	Philippine Coast Guard	3 years	13-Dec-22	13-Dec-25
20	Domestic Shipping Business	MARINA	3 years	05-Apr-23	31-Mar-26
21	Permit to Operate - MICT	Philippine Ports Authority	3 years	12-Dec-23	10-Dec-26
22	Permit to Operate - MICT (Bunkering)	Philippine Ports Authority	3 years	12-Dec-23	10-Dec-26
23	Permit to Operate - Bataan / Aurora (Towing / Tugging Service)	Philippine Ports Authority	3 years	01-Jan-24	31-Dec-26
24	Permit to Operate - Port of Baseport - Cagayan De Oro (Towing / Tugging Service)	Philippine Ports Authority	3 years	11-Jan-24	09-Jan-27
25	Permit to Operate - Port of Surigao (Baseport - Towing / Tugging Service)	Philippine Ports Authority	3 years	11-Jan-24	09-Jan-27
26	Permit to Operate - PMO Misamis Occidental / Ozamiz (Towing / Tugging Service)	Philippine Ports Authority	3 years	13-Jan-24	11-Jan-27
27	Permit to Operate - Port Jurisdiction of Lanao Del Norte / Iligan (Towing / Tugging Service)	Philippine Ports Authority	3 years	12-Jan-24	11-Jan-27
28	Permit to Operate - Zamboanga (Towing / Tugging Service)	Philippine Ports Authority	3 years	16-Jan-24	14-Jan-27
29	Permit to Operate - Western Leyte / Biliran - Pasar, Isabel Leyte (Towing / Tugging Service)	Philippine Ports Authority	3 years	17-Jan-24	15-Jan-27
30	Permit to Operate - Zamboanga Del Norte (Towing / Tugging Service)	Philippine Ports Authority	3 years	02-Feb-24	31-Jan-27
31	Permit to Operate - TMO - Pasig	Philippine Ports Authority	3 years	07-Mar-24	06-Mar-27

32	Permit to Operate - Puerto Princesa, Palawan	Philippine Ports Authority	3 years	27-Mar-24	26-Mar-27
33	Permit to Operate - Negros Oriental / Siquijor (Towing / Tugging Service) - Port of Tandayag	Philippine Ports Authority	3 years	03-Apr-24	02-Apr-27
34	Certificate of Public Convenience (CPC)	MARINA	25 years	13-Jul-12	13-Jul-37

### 1.2.10 EFFECTS OF EXISTING OR PROBABLE GOVERNMENTAL REGULATIONS ON THE BUSINESS

The Company believes that it complies with relevant laws, rules, and regulations for all the business activities that it is currently engaged in. The Company cannot provide assurance that new rules and regulations will not be enacted or that existing rules and regulations will not be applied in a manner that could limit or curtail further exploration or development. Additionally, new rules and regulations that may be enacted may increase the Company's operating costs and may adversely affect the Company's results of operations and financial condition.

### 1.2.11 DEVELOPMENT ACTIVITIES EXPENSES

The company's efforts in strengthening its core business in harbor assistance with its international subsidiary led to Peak Flag Sdn. Bhd. the purchase of M/T Izar at Port Klang, Malaysia. The 48-ton bollard pull rated tugboat was acquired by Peak Flag from Japan to meet the current market demand for harbor tugs in Malaysia.

### 1.2.12 SAFETY, QUALITY, MAINTENANCE, AND COMPLIANCE WITH ENVIRONMENTAL LAWS

Safety, Quality, Maintenance, and Compliance with Environmental Laws are discussed in the Sustainability Report.

### 1.2.13 EMPLOYEES

As of 31 December 2022, the Company has a total of six hundred twelve (612) employees, of which four hundred forty-eight (448) are crewmen and are stationed at various ports of operation, while the other one hundred sixty-four (164) employees are office personnel or are members of support services.

Benefits received by employees include government mandated benefits (Social Security System, Pag-Ibig, and Philhealth), rice subsidies, vacation leave of fifteen (15) days per year, health plans, and retirement pay. The Company supports employee development through the conduct of in-house seminars, drills, and training. Employees are enrolled in various technical, professional, management, and leadership training, here and abroad. The Company has no existing collective bargaining agreement with its employees. Furthermore, there is no labor union in the Company. Also, there has been no incidence of labor strikes in the past three (3) years up to the present. There is also no impending or threatened labor strike.

The following table presents the breakdown of employees per category and employment status.

**Table 2: Employee per Category**  
*As of 31 December 2023*

Category	Regular/ Probationary	Casual	Total
Office of the President	22	0	22
Operations	60	2	62
Finance & Procurement	26	0	26

DMCC	13	1	14
Support Services	31	0	31
Sales & Marketing	9	0	9
Vessel (Crew Members)	337	75	448
<b>Total</b>	<b>609</b>	<b>3</b>	<b>612</b>

#### 1.2.14 DISCUSSION OF RISKS

*Tugboats, the Company's primary assets, are susceptible to maritime accidents such as collision with target vessels and/or to the port where it is docked while in the course of operations.* Such accidents may result in extensive damage to the tugboat's hull and may result to the integrity and safety of the tugboat being compromised or even a complete loss of the tugboat. To mitigate this risk, the Company ensures that its crew members have undergone necessary orientations and trainings on operations and safety. Crewmen are also required to complete quarterly safety training seminars, semi-annual IMS seminars, and yearly assessments to promote the progressive enhancement of their skills. The Company also conducts drills to ensure crew safety and minimize damage to property and the environment.

*Harbor Star's operations are susceptible to acts of piracy and terrorism as the clients it services are potential targets of maritime pirates and terrorists.* To mitigate this risk, the Company works closely with the PCG and the Philippine National Police to ensure safety during operations. The Company also maintains insurance policies for its vessel fleet to shield it from losses arising from vessel damage, including war-risk coverage for tugboats deployed at high-risk areas.

*Tugboats, which are mechanical vessels, are susceptible to regular wear and tear that can cause operational downtime and opportunity losses for the Company.* To mitigate this risk, the Company has a programmed maintenance schedule for its tugboats. The Company also allocates extra tugboats at major ports to limit the suspension of operations. It also has a strategic deployment plan to allow quick redeployment of tugboats in ports where they are needed.

*Harbor Star is obliged to continue investing in capital-intensive assets such as its tugboat fleet in order to remain competitive in the market, thus necessitating significant capital expenditures on a regular basis.* To address this, the Company formulated a re-fleeting plan that presents a systematic retirement and acquisition of tugboats.

*Harbor Star is exposed to the volatility of global petroleum prices since diesel fuel is a key component in tug operations.* In the event of a sudden increase in world petroleum prices, the Company may not be able to impose a reactionary increase in its service fees in order to keep clients and will have to absorb the increase in direct costs, which will then decrease its profit margins. To mitigate this, the Company has negotiated tariff adjustments to ensure that a certain margin is maintained by the Company for each assist.

*Harbor Star bears the risk of losing its technically skilled boat-captains, engineers, and crewmen that seek employment in other countries that offer more attractive compensation packages.* Given the technical expertise and experience necessary in operating tugboats, foreign companies seek to recruit personnel from the Philippine shipping industry. To mitigate this, the Company progressively evaluates its employees' compensation packages and overall job satisfaction.

*The vertical integration of port operators may result in Harbor Star's loss of some clients.* Private port operators may choose to provide tug assistance services themselves, thereby negating the need for third party tug assistance services providers. To mitigate this risk, Harbor Star constantly markets and seeks new clients. The Company also strives to maintain a high service quality to satisfy existing clients.



*At present, the Philippine government is looking at possible privatization of certain public ports, which may increase the barrier to entry for Harbor Star into new ports and displace the Company from current ports serviced.* Port operators of such privatized ports may opt to engage an exclusive tug assistance services provider. The Company is currently expanding its port coverage and is dedicated to maintaining market share at current ports it services. It is also strengthening its operations in other service lines such as lighterage and salvage.

*The prospective deregulation of Philippine ports may cause the removal of existing cabotage restrictions and may increase the level of competition from foreign players, which may impede Harbor Star's plans in maintaining and increasing market share at the ports it currently services and penetrating up and coming ports.* Existing law disallows the entry of foreign marine services providers in the Philippines as long as there exists a Philippine entity that has the capability and capacity to provide the specific marine service. A repeal of this law will allow foreign operators to service ports that the Company currently services. To address this, the Company co-founded the Harbor Tugowners Association of the Philippines or HTAP, which is an industry group formed to protect the interests of local marine service providers and aims to become the official organization of the industry.

*Harbor Star is exposed to reputational risk when the Company conducts salvage operations. Unsuccessful salvage attempts may have an adverse impact on Harbor Star's reputation.* To minimize such incidents, the Company implements risk assessment procedures that attempt to measure the probability of succeeding in a salvage operation. In addition, for major salvage projects, the Company partners with established institutional salvors based in Singapore, Australia, and the USA who initially fund the salvage operation. The Company also employs highly competent maritime professionals and requires its crew members to attend training seminars both locally and abroad to further improve their knowledge and proficiency in conducting salvage operations.

*Harbor Star's tugboats may inadvertently damage high-cost port infrastructure in the course of its operations and may expose the Company to potential lawsuits, resulting in financial expenditures. The port operators may also impose a service ban on the Company. These types of accidents may negatively affect the Company's reputation in the shipping industry and the general public.* To mitigate this, the Company hires highly competent crewmen and provides them with adequate training to progressively improve their skills. The Company also implements international best practices in its systems and operational safety procedures. Financial liabilities arising from these occurrences are covered by the Company's indemnity coverage from the Shipowners' Mutual Protection and Indemnity Association (Luxembourg), a P&I Club to which Harbor Star is a contributor.

*The COVID-19 pandemic may result in Harbor Star's decrease in clients served due to less foreign vessels calling the Philippines.* To mitigate this, the Company initiated internal cost saving measures requiring departments and units to reduce fixed costs by 5% - 15%. These measures included terminating outsourced non-essential services, renegotiating with/changing suppliers, merging of office functions, and suspending non-critical office activities and programs. Further, the Company has also focused on generating more revenue from its other service lines such as its special projects division which focuses on construction and provision of specialized marine services.

## **ITEM 2. PROPERTIES**

### **2.1 PRINCIPAL FACILITIES (FLEET)**

Harbor Star maintains and manages a fleet of fifty-two (52) domestically and internationally classed tugboats; seven (7) barges; one (1) LCT (Landing Craft Tank); one (1) dredger, and one (1) other marine vessel. The company has a total of sixty-two (62) vessels. The table below enumerates the Company's fleet as of 31 December 2023.

**Table 3: Fleet List**  
As of 31 December 2023

NO	VESSEL NAME	ENCUMBRANCE
<b>TUGBOATS</b>		
1	M/T ACHERNAR	Mortgaged
2	M/T ADARA	Mortgaged
3	M/T AGENA	Mortgaged
4	M/T ALPHARD	Mortgaged
5	M/T ALUDRA	Mortgaged
6	M/T ALYA	Mortgaged
7	M/T ARNEB	Mortgaged
8	M/T ATRIA	Mortgaged
9	M/T AVIOR	Mortgaged
10	M/T CANOPUS	None
11	M/T CAPELLA	Mortgaged
12	M/T CAPH	None
13	M/T CENTAURUS	Mortgaged
14	M/T DENEK	Mortgaged
15	M/T DUBHE	Mortgaged
16	M/T ENIR	Mortgaged
17	M/T GALINA	Mortgaged
18	M/T GIEDI	Mortgaged
19	M/T GREAT FALCON	None
20	M/T GREAT HAWK	Mortgaged
21	M/T GREAT LARK	Mortgaged
22	M/T HOMAM	Mortgaged
23	M/T JABBAH	None
24	M/T KEID	Mortgaged
25	M/T KRAZ	Mortgaged
26	M/T LUCIDA	Mortgaged
27	M/T MARKAB	Mortgaged
28	M/T MERAK	Mortgaged
29	M/T MERGA	Mortgaged
30	M/T MIMOSA	Mortgaged
31	M/T MINKAR	Mortgaged
32	M/T MIRA	Mortgaged
33	M/T MIZAR	Mortgaged
34	M/T PROCYON	None
35	M/T PROPUS	Mortgaged
36	M/T REGULUS	Mortgaged
37	M/T RIGEL	Mortgaged
38	M/T SARGAS	Mortgaged
39	M/T SARIN	Mortgaged
40	M/T SCHEDAR	Mortgaged
41	M/T SHAULA	Mortgaged
42	M/T SIRIUS	Mortgaged
43	M/T SKAT	Mortgaged
44	M/T SPICA	Mortgaged
45	M/T TABIT	Mortgaged
46	M/T TYL	Mortgaged
47	M/T WEZEN	Mortgaged
48	M/T ZANIAH	Mortgaged



MALAYSIA TUGBOATS		
49	M/T HAMAL	None
50	M/T IZAR	None
51	M/T MIZRAM	None
52	M/T POLLUX	Mortgaged
53	M/T SYRMA	None
BARGES		
1	Barge AQUILA	Mortgaged
2	Barge AURIGA	Mortgaged
3	Barge CENTAURUS	Mortgaged
4	Barge CORONA	None
5	Barge CORVUS	Mortgaged
6	Barge HYDRUS	Mortgaged
7	Barge KENRAM	Mortgaged
OTHER VESSELS		
1	LCT DRACO	Mortgaged
2	M/V WISE	Mortgaged
3	M/V HYDRA	Mortgaged

## 2.2 OTHER PROPERTIES

The Company invested in the following properties and/or mortgages the same:

- a. A 1,253.38 sq. m. parcel of land located at 2224 A. Bonifacio St. cor. Pres. Sergio Osmeña Highway, Bangkal, Makati City with improvements consisting of a 2-storey commercial building.
- b. A 377 sq. m. parcel of land located at Lot 11, Block 8, Phase 5A, Ayala Greenfield Estates, Calamba City, Laguna.
- c. A 356 sq. m. parcel of land located at Bansalangin Street, Barangay San Martin De Porres, Parañaque City.
- d. A 200 sq. m. parcel of land located at No. 31 Belarmino St., Bangkal, Makati City with improvements consisting of a 7-storey commercial building.
- e. 95 sq. m. office condominium units with 2 parking units at 12.5 sq. m each located at 11th Ave. cor. 26th Street, High Street South Block, Bonifacio Global City, Taguig.
- f. A 39,930 sq. m. parcel of land located at Brgy. Balanga, Lemery, Batangas.

The Company leases/exercises real rights over the following properties for its operations:

- a. An 80 sq. m. office space located at Door No. 2, G/F, Bldg. 1, Insular Village Phase 1, Lanang, Davao City with a lease rate of PHP17,000.00 per month plus 12.0% VAT.
- b. A commercial 71 sq. meter office located at Door 15B, 2nd Floor, Mio Central Arcade, Cugman, Cagayan De Oro City, monthly rate of 12,018.72.
- c. A 47.5 sq. m office space located at Unit 1, Benley Building, J. De Veyra Street, North Reclamation Area, Cebu City, 6000 with a monthly lease rate of PHP20,160.00 net, inclusive of 12.0% input tax, less withholding tax, and PHP1,187.50 for common area maintenance services.
- d. A 300 sq. m storage facility located at SOS, Mabini Batangas with a lease rate of US\$660.00 per month.
- e. A 54 sq. meter office located at Sea Boulevard, Unit 4 Brgy Libertad, Iloilo City with a lease rate of 16,200 plus VAT.
- f. A 27.27 sq. m. more or less located at 2nd Floor, Batangas Business Center, Calicanto, Batangas City, water and electricity exclusive, VAT inclusive at PHP17,507.34 per month.

## 2.3 ESTIMATED CAPITAL EXPENDITURES AND SOURCES OF FINANCING

Due to the COVID-19 pandemic and the effects of Russia-Ukraine war, the Company did not invest in any tugboat or any expansion activities in the Philippines.

## ITEM 3. LEGAL PROCEEDINGS

The Company has no pending legal proceedings which would materially affect its financial auditing or operational capability to which the registrant or any of its subsidiaries or affiliates is a party or of which any of their property is the subject.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Except for the matters taken up during the regular annual meeting, held 13 July 2022 covered by the Company's SEC Form 20-IS report, no matter was submitted to a vote of security holders through solicitation of proxies or otherwise during the calendar year covered by this report.

## PART II - OPERATIONAL AND FINANCIAL INFORMATION

### ITEM 5. MARKET FOR ISSUER'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

#### 5.1 MARKET INFORMATION

Principal Market where Company's common equity is traded: **Philippine Stock Exchange**

Principal Market for the Company's common equity: **Philippine Stock Exchange**

Harbor Star's share was listed in the Philippine Stock Exchange on 30 October 2013. The Company's common stock is traded in the PSE under the stock symbol "TUGS". As of the latest practicable trading date on 31 March 2024, the share prices of Harbor Star were:

<b>Price/Common Share</b> <i>(in Philippine Peso)</i>	
Opening :	0.66
High :	0.69
Low :	0.66
Closing :	0.69

The high and low share prices for 2021, 2022, 2023 and first quarter of 2024 are indicated below:

<b>Calendar Period</b>	<b>Price/Common Share</b> <i>(in Philippine Peso)</i>	
	<b>High</b>	<b>Low</b>
2024		
1st Quarter	0.89	0.65
2023		
4th Quarter	0.90	0.71
3rd Quarter	0.95	0.75
2nd Quarter	1.06	0.88
1st Quarter	1.13	0.89
2022		
4th Quarter	1.22	0.87
3rd Quarter	1.38	0.84
2nd Quarter	1.06	0.62
1st Quarter	0.91	0.68

2021		
4th Quarter	1.07	0.82
3rd Quarter	1.29	1.01
2nd Quarter	1.38	1.12
1st Quarter	1.97	1.05

As of 31 March 2023, Harbor Star's public float is 31.07%.

## 5.2 HOLDER

The number of stockholders of record as of the latest practicable date on 31 March 2024 was 16. Common shares outstanding as of the same date were Nine Hundred Seven Million Eight Hundred Fifty-Seven Thousand Eight Hundred Seventy (907,857,870) shares.

The following are the Company's registered common stockholders as of 31 December 2023:

**Table 4: Registered Stockholders**  
*As of 31 December 2023*

	NAME	NUMBER OF SHARES HELD	% OF TOTAL
1	PCD NOMINEE CORP - FILIPINO	749,990,812.00	83.97%
2	PCD NOMINEE CORP - NON-FILIPINO	60,713,070.00	6.77%
3	Bella Jr., Geronimo Dela Paz	42,000,000.00	4.69%
4	Ricardo Rodrigo Dela Paz Bella	41,553,487.00	4.64%
5	Maria Elizabeth Jean E. Bella	225,000.00	Less than 1.0%
6	Galicia, Filomena G.	30,000.00	Less than 1.0%
7	Villanueva, Myra P.	20,000.00	Less than 1.0%
8	Villanueva, Milagros P.	19,000.00	Less than 1.0%
9	Villanueva, Myrna P.	9,000.00	Less than 1.0%
10	Cabreza, Marietta V.	9,000.00	Less than 1.0%
11	Cabreza, Juan Carlos V.	9,000.00	Less than 1.0%
12	Tacub, Felicitas F.	3,000.00	Less than 1.0%
13	Soliven, Stephen G.	2,500.00	Less than 1.0%
14	Reiterer, Alfred	1,500.00	Less than 1.0%
15	Valencia, Jesus San Luis	1,500.00	Less than 1.0%
16	Bautista, Joselito T.	1.00	Less than 1.0%

## 5.3 DIVIDENDS AND DIVIDEND POLICY

The Company's dividend policy empowers its Board of Directors to declare at least 20.0% of the Company's prior year's net income as dividends, whether in stock or in cash or a combination of both, payable out of its unrestricted retained earnings and at such time as the Board may deem proper. No dividend shall be declared that will impair the capital stock of the Company.

No dividends were declared in 2023.

## 5.4 RECENT SALE OF UNREGISTERED SECURITY

No sales of unregistered securities were executed in 2023.

## 5.5 DESCRIPTION OF REGISTRANT'S SECURITIES

Harbor Star's capital stock is all common shares and is listed in the Philippine Stock Exchange. A discussion of the Company's Capital Stock may be seen in Note 13 of the Audited Financial Statement.

## ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS

The following discussion and analysis relate to the consolidated financial condition and results of operations of Harbor Star Shipping Services, Inc., and its subsidiary (the "Group") and should be read in conjunction with the accompanying audited consolidated financial statements and related notes as of and for the year ended 31 December 2023. References to "Harbor Star" and "the Company" pertain to Harbor Star Shipping Services, Inc., Parent Company, while references to "the Group" pertain to Harbor Star Shipping Services, Inc. and its subsidiaries.

### 6.1 RESULTS OF OPERATION

The table shows a summary of the consolidated results of operations for the years ended 31 December 2023, 2022, and 2021 as derived from the accompanying audited financial statements.

**Table 5: Condensed Statements of Total Comprehensive Income**

<i>In PHP thousands</i>	<b>December 2023</b>	<b>December 2022</b>	<b>December 2021</b>	<b>% Change 2023 vs 2022</b>	<b>% Change 2022 vs 2021</b>
Service income, net of discounts	2,663,062	2,699,555	1,909,340	(1.35%)	41.4%
Cost of service	(1,806,331)	(1,645,928)	(1,366,190)	9.75%	20.5%
General and administrative expenses	(454,559)	(380,909)	(336,686)	19.34%	13.1%
Net impairment losses on financial assets	(47,103)	(111,383)	(99,678)	(57.71%)	11.7%
Impairment loss on goodwill	-	(154,207)	-	(100%)	100%
Other income (loss), net	43,183	(40,666)	(3,804)	218.5%	969%
Finance cost	(278,752)	(290,590)	(270,062)	(4.1%)	7.6%
Share in profit of associates	5,707	(4,546)	20,278	(225.54%)	(122.4%)
Income tax benefit (expense)	(49,733)	20,458	(11,210)	(343.10%)	(282.5%)
Profit (loss) after tax	19,266	10,499	(158,011)	83.5%	(106.6%)
EBITDA (1)	922,786	787,952	588,178	17.11%	33.96%
EBIT (2)	342,044	285,176	102,982	19.94%	176.9%
Remeasurements on retirement benefits, net of tax	(2,615)	(16,323)	25,807	(84.0%)	(163.3%)
Share in other comprehensive income (loss) of associates	-	-	-	-	-
Basic and diluted earnings (loss) per share	0.00	0.00	(0.19)	1,550%	(101.0%)

(1) EBITDA is not a uniform or legally defined financial measure. It generally represents earnings before interest, taxes, depreciation, and amortization. EBITDA is presented because the Group believes it is an important measure of its performance and liquidity. EBITDA is also frequently used by securities analysts, investors, and other interested parties in the evaluation of companies in the industry. The Group's EBITDA figures are not; however, readily comparable with other companies' EBITDA figures as they are calculated differently and thus, must be read in conjunction with related additional explanations. EBITDA has limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of the Group's results as reported under PFRS. Some of the limitations concerning EBITDA are:

- EBITDA does not reflect cash expenditures or future requirements for capital expenditures or contractual commitments;
- EBITDA does not reflect changes in, or cash requirements for working capital needs;
- EBITDA does not reflect the interest expense, or the cash requirements necessary to service interest or principal debt payments;
- Although depreciation and amortization are non-cash charges, the assets being depreciated or amortized will often have to be replaced in the future, and EBITDA does not reflect any cash requirements for such replacements; and
- Other companies in the industry may calculate EBITDA differently, which may limit its usefulness as a comparative measure.

*Because of these limitations, EBITDA should not be considered as a measure of discretionary cash available to the Group to invest in the growth of the business. The Group compensates for these limitations by relying primarily on the PFRS results and uses EBITDA only as supplementary information.*

*(2) EBIT, or Earnings Before Interest and Taxes, is calculated by taking net revenues and deducting cash operating expenses and depreciation and amortization.*

## 6.2 COMPARISON OF OPERATING RESULTS FOR THE YEAR ENDED 31 DECEMBER 2023 VS. 31 DECEMBER 2022

### Service income

The breakdown of service income is presented as follows:

**Table 6: Service Income Breakdown December 2023 vs. December 2022**

<i>In PHP thousands</i>	<b>December 2023</b>	<b>December 2022</b>	<b>% Increase (Decrease)</b>	<b>December 2023 % Contribution</b>	<b>December 2022 % Contribution</b>
Harbor assistance*	1,783,626	1,537,022	16.0%	67.0%	56.9%
Revenue on generation of solar power	140,330	324,358	(56.7%)	0.3%	12.0%
Salvage income	8,928	470,972	(98.1%)	4.2%	17.4%
Ligherage services	113,086	118,825	(4.8%)	2.7%	4.4%
Construction revenue	72,598	63,997	11.9%	2.1%	2.4%
Towing services	56,603	50,580	264.6%	18.3%	1.9%
Others	487,891	133,801	(56%)	5.3%	5.0%
<b>Service Income</b>	<b>2,663,062</b>	<b>2,699,555</b>	<b>(1.4%)</b>	<b>100%</b>	<b>100%</b>

*\*Net of service discount, which refers to discounts given to client for Harbor assistance service only.*

The Group's consolidated service income decreased by 1.4% from PHP2,699.5 million to PHP2,663.0 million on December 31, 2022 and 2023, respectively.

Major positive contributor is the oil spill response services which grew from PHP134 million on December 31, 2022 to PHP488 million on December 31, 2023 due to some oil spill response during the year. Harbor assistance also grew from PHP1,537.0 million on December 31, 2022 to PHP 1,783.6 million on December 31, 2023 pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port.

Below presents the breakdown of the cost of services.

**Table 7: Cost of Services Breakdown December 2023 vs. December 2022**

<i>In PHP thousands</i>	<b>December 2023</b>	<b>December 2022</b>	<b>% Increase (Decrease)</b>	<b>December 2023 % Contribution</b>	<b>December 2022 % Contribution</b>
Depreciation and amortization	538,642	416,862	29.2%	29.8%	25.3%
Fuel and lubricants	430,826	467,909	(7.9%)	23.9%	28.4%
Personnel costs	308,458	270,039	14.2%	17.1%	16.4%
Outside services	100,754	110,518	(8.8%)	5.6%	6.7%
Supplies and construction supplies	157,183	123,572	27.2%	8.7%	7.5%
Rent	17,353	5,382	222.4%	1.0%	0.3%
Insurance	73,597	107,435	(31.5%)	4.1%	6.5%
Charter hire	31,883	43,900	(27.4%)	1.8%	2.7%
Port expense	26,262	20,297	29.40%	1.5%	1.2%
Repairs and maintenance	44,340	25,144	76.3%	2.5%	1.5%
Professional fees	16,853	3,224	422.6%	0.9%	0.2%
Transportation and travel	24,223	13,156	84.1%	1.3%	0.8%
Amortization right-of-use asset	2,838	4,378	(35.2%)	0.2%	0.3%
Communication, light and water	5,739	3,358	71.2%	0.3%	0.2%
Taxes and licenses	4,426	2,910	52.1%	0.2%	0.2%
Others	22,954	27,844	(17.6%)	1.3%	1.8%
<b>Cost of Services</b>	<b>1,806,331</b>	<b>1,645,928</b>	<b>9.7%</b>	<b>100%</b>	<b>100%</b>

#### Cost of services

Cost of services increased by 9.7% amounting to PHP160.4 million from PHP1,645.9 million on December 31, 2022 to PHP1,806.3 million on December 31, 2023. The increase is mainly due to higher costs of rent, port expense, professional fees, repairs and maintenance, taxes and licenses, transportation and travel, communication, light and water, insurance and supplies and construction supplies.

#### Gross profit and gross profit margin

The Group's gross profit is lower by 33% amounting to PHP346.2 million from PHP1,053.6 million on December 31, 2022 to PHP856.7 million on December 31, 2023, primarily due to increase in cost of sales. Likewise, the Group's gross profit margin ratio has decreased to 32.2% in 2023 from 39.0% in 2022.

Below presents the breakdown of the general and administrative expenses.

**Table 8: General and Administrative Expenses Breakdown  
December 2023 vs. December 2022**

<i>In PHP thousands</i>	<b>December 2023</b>	<b>December 2022</b>	<b>% Increase (Decrease)</b>	<b>December 2023 % Contribution</b>	<b>December 2022 % Contribution</b>
Personnel costs	159,032	138,703	14.7%	35.0%	36.4%
Taxes and licenses	49,323	42,839	15.1%	10.9%	11.2%
Representation and entertainment	52,252	32,646	60.1%	11.5%	8.6%
Repairs and maintenance	36,061	32,951	9.4%	7.9%	8.7%
Depreciation and amortization	14,517	19,465	(25.4%)	3.2%	5.1%
Transportation and travel	35,097	26,088	34.5%	7.7%	6.8%
Provision for assessment	-	-	-	0.0%	0.0%
Professional fees	11,574	10,151	14.0%	2.5%	2.7%
Outsourced services	14,067	16,639	(15.5%)	3.1%	4.4%
Provision for impairment of input VAT	15,906	8,159	95.0%	3.5%	2.1%
Amortization of computer software	13,152	8,451	55.6%	2.9%	2.2%
Insurance	6,526	7,780	(16.1%)	1.4%	2.0%
Communications	5,988	4,070	47.1%	1.3%	1.1%
Supplies and construction supplies	12,858	6,976	85.8%	2.8%	1.8%
Utilities	4,498	3,036	48.2%	1.0%	0.8%
Rent	5,649	2,177	159.4%	1.2%	0.6%
Amortization of right-of-use assets	2,586	2,540	1.8%	0.6%	0.7%
Registration and membership fees	1,799	2,518	(28.5%)	0.4%	0.7%
Amortization of leasehold rights	1,891	770	16.7%	0.4%	0.2%
Advertising and promotions	143	205	(30.1%)	0.0%	0.1%
Fuel and lubricants	40	47	(14.0%)	0.0%	0.0%
Write-off of receivable	26	-	100%	0.0%	-
Others	11,573	14,698	(16.5%)	2.5%	3.9%
<b>Gen. and Admin. Expenses</b>	<b>454,560</b>	<b>380,909</b>	<b>19.3%</b>	<b>100%</b>	<b>100%</b>

#### General and administrative expenses

The Group's general and administrative expenses increased by 19.3% amounting to PHP73.6 million from PHP380.9 million on December 31, 2022 to PHP454.5 million on December 31, 2023. This is mainly due to higher costs of rent, representation and entertainment, provision of impairment of input VAT, supplies and construction supplies, utilities, transportation and travel, amortization of computer software and leasehold rights.

#### Other income (loss), net

Other income (loss), net consists of foreign exchange gain and loss, interest income, loss on debt restructuring, gain (loss) on sale of property and equipment, ship management, insurance claims, gain on reversal of finance lease liability, provision on construction receivables, cost recharges and non-routine special projects. This account increased by 206% amounting to PHP83.8 million from (PHP40.6) million other loss on December 31, 2022 to PHP43.2 million other income on December 31, 2023. This is mainly due to the recognized loss on debt restructuring and loss on sale of property and equipment.



### Operating profit (loss) and operating profit (loss) margin

The Group's operating profit has increased 19.9% amounting to PHP56.8 million from PHP285.2 million on December 31, 2022 to PHP342 million operating profit on December 31, 2023. This is mainly due to increase in revenues. The Operating profit (loss) margin ratio has likewise increase from 10.6% in 2022 to 12.8% in 2023.

### Finance Cost

The Company incurred finance costs, consisting of interest expense and unrealized foreign exchange gain on borrowings. It decreased by PHP11.8 million from PHP290.5 million posted in 2022 to PHP278.7 million in 2023.

### EBITDA

EBITDA (earnings before interests, taxes, depreciation and amortization) is higher by 17.11% from PHP285.1 million on December 31, 2022 to PHP342.0 million on December 31, 2023. The increase can be attributable to the lower impairment and other gains.

### Net profit (loss) and net profit (loss) margin

The Group's net profit has improved by 83.5% to PHP19.3 million net income in 2023 from PHP10.5 million in 2022. The ratio of consolidated net income to consolidated net service income has likewise improved to +0.72% in 2023 from +0.39% in 2022.

## **6.3 MATERIAL CHANGES TO THE STATEMENTS OF FINANCIAL POSITION AS OF 31 DECEMBER 2023 COMPARED TO THE STATEMENTS OF FINANCIAL POSITION AS OF 31 DECEMBER 2022**

### Cash and cash equivalents

The account increased by 7.0% amounting to PHP18.7 million from PHP266.5 million in 2022 to PHP285.2 million in 2023 mainly due to collections of receivables and proceeds from salvages, and short-term borrowings for operational requirements.

### Trade and other receivables, net

The account increased by 6.5% amounting to PHP80.8 million from PHP1,249.6 million in 2022 to PHP1,329.3 million in 2023 mainly due receivables from customers for rendering harbor assistance and other marine services and solar energy fee to energy supply which are not yet collected during the year.

### Property and equipment at revalued amounts, net

The account increased by 10.8% amounting to PHP235.7 million from PHP2,184.6 million in 2022 to PHP2,420.3 million in 2023 mainly due to revaluation of tugboats.

### Property and equipment at cost, net

The account decreased by 3.9% amounting to (PHP85.4) million from PHP2,170.5 million in 2022 to PHP2,085.0 million in 2023 mainly due to depreciations of barges, building and building improvements, equipment for transportation, diving and oil spill, construction.



#### Computer software, net

The account decreased by 46.7% amounting to (PHP5.7) million from PHP12.2 million in 2022 to PHP6.5 million in 2023 mainly due to amortization.

#### Investment properties

The account increased by 29.6% amounting to PHP15.9 million from PHP54 million in 2022 to PHP69.9 million in 2023 mainly due to capitalized expenditure.

#### Investment in associates

The account increased by 6.4% amounting to PHP12.4 million from PHP194.2 million in 2022 to PHP206.6 million in 2023 mainly due to investment to Kaibuok Star Shipyard Inc. and recognition of dividends from associates.

#### Trade and other payables

The account increased by 13.0% amounting to PHP116.7 million from PHP896.8 million in 2022 to PHP1,013.6 million in 2023 mainly due to increases in payables related to operations, accrued interest on interest bearing loans, accrued construction costs in relation to unliquidated expenses of construction projects employees, other accrued expenses related to insurance companies and unliquidated business expenses.

#### Short term loans

The account decreased by 100.0% amounting to (PHP22.7) million from PHP22.7 million in 2022 to PHP0.0 million in 2023 due to conversion of short-term loans into long term loans.

#### Borrowings, current portion

The account decreased by 8.4% amounting to (PHP23.5) million from PHP281.3 million in 2022 to PHP257.8 million in 2023 mainly due to payment of borrowings current portion.

#### Lease liabilities, current portion

The account increased by 46.7% amounting to PHP2.9 million from PHP6.2 million in 2022 to PHP9.1 million in 2023 mainly due to reclassification of lease liabilities from non-current to current portion.

#### Trade payables, non-current portion

The account decreased by 100.0% amounting to (PHP7.1) million from PHP7.11 million in 2022 to PHP0.0 million in 2023 mainly due to reclassification of trade payables from non-current to current portion.

#### Borrowings, net of current portion

The account decreased by 6.2% amounting to (PHP216.5) million from PHP3,509.3 million in 2022 to PHP3,292.8 million in 2023 mainly due to reclassification of non-current to current borrowings.

#### Lease liabilities, net of current portion

The account increased by 53.5% amounting to PHP14.4 million from PHP27.0 million in 2022 to PHP41.4 million in 2023 mainly due to renewal of long-term lease agreements.

#### Deferred income tax liabilities, net

The account increased by 42.9% amounting to PHP73.0 million from PHP170.4 million in 2022 to PHP243.4 million in 2023 due to deferred income tax credited to profit or loss and other comprehensive income.

#### Retirement benefits obligation

The account increased by 15.7% amounting to PHP22.3 million from PHP142.2 million in 2022 to PHP164.5 million in 2023 mainly due to remeasurement brought about by experience adjustments.

#### Revaluation surplus, net of tax

The account increased by 34.9% amounting to PHP267.3 million from PHP765.9 million in 2022 to PHP1,033.2 million in 2023 due to revaluation increment.

#### Retained earnings (deficit)

The account reflects a profit of PHP52.2 million at the end of 2023 from a deficit of (PHP7.7) Million in 2022 or P59.9 million addition in retained earnings. The addition was mainly due to the company's net income.

### 6.4 COMPARISON OF OPERATING RESULTS FOR THE YEAR ENDED 31 DECEMBER 2022 VS. 31 DECEMBER 2021

#### Service income

The breakdown of service income is presented as follows:

**Table 9: Service Income Breakdown December 2022 vs. December 2021**

<i>In PHP thousands</i>	<b>December 2022</b>	<b>December 2021</b>	<b>% Increase (Decrease)</b>	<b>December 2022 % Contribution</b>	<b>December 2021 % Contribution</b>
Harbor assistance*	1,537,022	1,109,333	38.6%	56.9%	58.1%
Revenue on generation of solar power	324,358	301,641	7.5%	12.0%	15.8%
Salvage income	470,972	260,371	80.9%	17.4%	13.6%
Lighterage services	118,825	110,737	7.3%	4.4%	5.8%
Construction revenue	63,997	70,309	(9.0%)	2.4%	3.7%
Towing services	50,580	24,307	108.1%	1.9%	1.3%
Others	133,801	32,641	309.9%	5.0%	1.7%
<b>Service Income</b>	<b>2,699,555</b>	<b>1,909,339</b>	<b>41.4%</b>	<b>100%</b>	<b>100%</b>

\*Net of service discount, which refers to discounts given to client for Harbor assistance service only.

The Group's consolidated service income increased by 41.4% from PHP1,909.3 million to PHP2,699.5 million on December 31, 2021 and 2022, respectively.

Major positive contributor is the salvage income which grew from PHP260.4 million on December 31, 2021 to PHP471 million on December 31, 2022 due to some salvage projects during the year. Harbor assistance also grew from PHP1,109.3 million on December 31, 2021 to PHP 1,537.0 million on December 31, 2022 pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port.

Below presents the breakdown of the cost of services.

**Table 10: Cost of Services Breakdown December 2022 vs. December 2021**

<i>In PHP thousands</i>	<b>December 2022</b>	<b>December 2021</b>	<b>% Increase (Decrease)</b>	<b>December 2022 % Contribution</b>	<b>December 2021 % Contribution</b>
Depreciation and amortization	416,862	384,614	8.4%	25.3%	28.2%
Fuel and lubricants	467,909	256,783	82.2%	28.4%	18.8%
Personnel costs	270,039	249,312	8.3%	16.4%	18.2%
Outside services	110,518	130,285	(15.2%)	6.7%	9.5%
Supplies and construction supplies	123,572	82,546	49.7%	7.5%	6.0%
Rent	5,382	75,826	(92.9%)	0.3%	5.6%
Insurance	107,435	50,657	112.1%	6.5%	3.7%
Charter hire	43,900	29,770	47.5%	2.7%	2.2%
Port expense	20,297	21,765	(6.7%)	1.2%	1.6%
Repairs and maintenance	25,144	17,526	43.5%	1.5%	1.3%
Professional fees	3,224	8,862	(63.6%)	0.2%	0.6%
Transportation and travel	13,156	5,912	122.5%	0.8%	0.4%
Amortization right-of-use asset	4,378	4,891	(10.5%)	0.3%	0.4%
Communication, light and water	3,358	2,358	42.2%	0.2%	0.2%
Taxes and licenses	2,910	1,693	71.9%	0.2%	0.1%
Others	27,844	43,390	(35.8%)	1.8%	3.2%
<b>Cost of Services</b>	<b>1,645,928</b>	<b>1,366,190</b>	<b>20.5%</b>	<b>100%</b>	<b>100%</b>

#### Cost of services

Cost of services increased by 20.5% amounting to PHP279.7 million from PHP1,366.2 million on December 31, 2021 to PHP1,645.9 million on December 31, 2022. The increase is mainly due to higher costs of fuel and lubricants, charter hire, repairs and maintenance, taxes and licenses, transportation and travel, communication, light and water, insurance and supplies and construction supplies.

#### Gross profit and gross profit margin

The Group's gross profit is higher by 94% amounting to PHP510.5 million from PHP543.1 million on December 31, 2021 to PHP1,053.6 million on December 31, 2022, primarily due to increase in net revenues. Likewise, the Group's gross profit margin ratio has improved to 39.0% in 2022 from 28.4% in 2021.

Below presents the breakdown of the general and administrative expenses.

**Table 11: General and Administrative Expenses Breakdown  
December 2022 vs. December 2021**

<i>In PHP thousands</i>	<b>December 2022</b>	<b>December 2021</b>	<b>% Increase (Decrease)</b>	<b>December 2022 % Contribution</b>	<b>December 2021 % Contribution</b>
Personnel costs	138,703	121,601	14.1%	36.4%	36.1%
Taxes and licenses	42,839	51,071	(16.1%)	11.2%	11.7%
Representation and entertainment	32,646	29,519	10.6%	8.6%	8.8%
Repairs and maintenance	32,951	28,278	16.5%	8.7%	8.4%
Depreciation and amortization	19,465	20,330	(4.3%)	5.1%	6.0%
Transportation and travel	26,088	19,411	34.4%	6.8%	5.8%
Provision for assessment	-	8,352	(100%)	0.0%	3.6%
Professional fees	10,151	9,555	6.2%	2.7%	2.8%
Outsourced services	16,639	8,902	86.9%	4.4%	2.6%
Provision for impairment of input VAT	8,159	8,284	(1.5%)	2.1%	2.5%
Amortization of computer software	8,451	7,260	16.4%	2.2%	2.2%
Insurance	7,780	6,849	13.6%	2.0%	2.0%
Communications	4,070	4,023	1.2%	1.1%	1.2%
Supplies and construction supplies	6,976	3,909	78.4%	1.8%	1.2%
Utilities	3,036	2,909	4.3%	0.8%	0.9%
Rent	2,177	1,935	12.5%	0.6%	0.6%
Amortization of right-of-use assets	2,540	1,915	32.7%	0.7%	0.6%
Registration and membership fees	2,518	1,878	34.0%	0.7%	0.6%
Amortization of leasehold rights	770	1,621	(52.5%)	0.2%	0.5%
Advertising and promotions	205	787	(74.0%)	0.1%	0.2%
Fuel and lubricants	47	89	(47.2%)	0.0%	0.0%
Write-off of receivable	-	-	-	-	-
Others	14,698	(1,792)	(919.9%)	3.9%	1.9%
<b>Gen. and Admin. Expenses</b>	<b>380,909</b>	<b>336,686</b>	<b>13.1%</b>	<b>100%</b>	<b>100%</b>

#### General and administrative expenses

The Group's general and administrative expenses increased by 13.1% amounting to PHP44.2 million from PHP336.7 million on December 31, 2021 to PHP380.9 million on December 31, 2022. This is mainly due to higher costs of outsourced services, supplies and construction supplies, transportation and travel, registration and membership fees and amortization of right-of-use assets.

#### Other income (loss), net

Other income (loss), net consists of foreign exchange gain and loss, interest income, loss on debt restructuring, gain (loss) on sale of property and equipment, ship management, insurance claims, gain on reversal of finance lease liability, provision on construction receivables, cost recharges and non-routine special projects. This account increased by 3,146% amounting to PHP119.7 million from (PHP3.8) million other loss on December 31, 2021 to (PHP123.5) million on December 31, 2022. This is mainly due to the recognized loss on debt restructuring and loss on sale of property and equipment.

### Operating profit (loss) and operating profit (loss) margin

The Group's operating profit has increased 175.5% amounting to PHP180.7 million from PHP103.0 million on December 31, 2021 to PHP283.7 million operating profit on December 31, 2022. This is mainly due to increase in revenues. The Operating profit (loss) margin ratio has likewise increase from 5.4% in 2021 to 10.5% in 2022.

### Finance cost

The Company incurred finance costs, consisting of interest expense and unrealized foreign exchange loss on borrowings. It increased by PHP18.7 million from PHP270.3 million posted in 2021 to PHP289.0 million in 2022 due to increase in borrowings to bridge salvages and other projects in 2022.

### EBITDA

EBITDA (earnings before interests, taxes, depreciation and amortization) is higher by 33.9% from PHP588.1 million on December 31, 2021 to PHP787.9 million on December 31, 2022. The decrease can be attributable to the higher cost of services and general and administrative expenses, impairment and other losses.

### Net profit (loss) and net profit (loss) margin

The Group's net profit (loss) has improved by 106.6% to PHP10.5 million net income in 2022 from (PHP158.0) Million net loss in 2021. The increase was attributable to increase in revenue in 2022. The ratio of consolidated net income to consolidated net service income has likewise improved to +0.39% in 2022 from (8.3%) in 2021.

## **6.5 MATERIAL CHANGES TO THE STATEMENTS OF FINANCIAL POSITION AS OF 31 DECEMBER 2022 COMPARED TO THE STATEMENTS OF FINANCIAL POSITION AS OF 31 DECEMBER 2021**

### Cash and cash equivalents

The account increased by 1.0% amounting to PHP2.5 million from PHP264.0 million in 2021 to PHP266.5 million in 2022 mainly due to collections of receivables and proceeds from salvages, and short-term borrowings for operational requirements.

### Trade and other receivables, net

The account increased by 30.4% amounting to PHP291.1 million from PHP958.5 million in 2021 to PHP1,249.6 million in 2022 mainly due receivables from customers for rendering harbor assistance and other marine services and solar energy fee to energy supply which are not yet collected during the year.

### Property and equipment at revalued amounts, net

The account increased by 31.4% amounting to PHP521.7 million from PHP1,662.9 million in 2021 to PHP2,184.6 million in 2022 mainly due to revaluation of tugboats.

### Property, plant and equipment at cost, net

The account decreased by 2.4% amounting to (PHP54.0) million from PHP2,224.5 million in 2021 to PHP2,170.5 million in 2022 mainly due to depreciations of barges, building and building improvements, equipment for transportation, diving and oil spill, construction.

#### Computer software, net

The account decreased by 36.9% amounting to (PHP7.2) million from PHP19.4 million in 2021 to PHP12.2 million in 2022 mainly due to amortization.

#### Investment properties

The account increased by 3.5% amounting to PHP1.8 million from PHP52.2 million in 2021 to PHP54 million in 2022 mainly due to capitalized expenditure.

#### Investment in associates

The account decreased by 6.3% amounting to (PHP13.1) million from PHP207.3 million in 2021 to PHP194.2 million in 2022 mainly due to recognition of dividends from associates.

#### Deferred income tax assets, net

The account increased by 100% amounting to PHP501 million from NIL in 2021 to PHP501 in 2022 mainly due to recognition of deferred tax asset.

#### Trade and other payables

The account increased by 40.4% amounting to PHP258.0 million from PHP638.8 million in 2021 to PHP896.8 million in 2022 mainly due to increases in payables related to operations, accrued interest on interest bearing loans, accrued construction costs in relation to unliquidated expenses of construction projects employees, other accrued expenses related to insurance companies and unliquidated business expenses.

#### Short-term loans

The account decreased by 95.6% amounting to (PHP499.5) million from PHP522.2 million in 2021 to PHP22.7 million in 2022 due to conversion of short-term loans into long term loans.

#### Borrowings, current portion

The account increased by 8.5% amounting to PHP22 million from PHP259.3 million in 2021 to PHP281.3 million in 2022 mainly due to borrowings and reclassification of borrowings from non-current to current portion.

#### Lease liabilities, current portion

The account decreased by 8.8% amounting to (PHP0.6) million from PHP6.8 million in 2021 to PHP6.2 million in 2022 mainly due to lease payments.

#### Trade payables, net of current portion

The account decreased by 53.4% amounting to (PHP8.1) million from PHP15.2 million in 2021 to PHP7.11 million in 2022 mainly due to payments construction cost, fuel, provisions and interest payable on long-term loans.

#### Borrowings, net of current portion

The account increased by 6% amounting to PHP197.4 million from PHP3,311.9 million in 2021 to PHP3,509.3 million in 2022 mainly due to reclassification of current to non-current borrowings.

### Lease liabilities, net of current portion

The account decreased by 15.2% amounting to (PHP4.8) million from PHP31.8 million in 2021 to PHP27.0 million in 2022 mainly due to lease payment.

### Deferred income tax liabilities, net

The account increased by 245.5% amounting to PHP121.4 million from PHP49.5 million in 2021 to PHP170.9 million in 2022 due to deferred income tax credited to profit or loss and other comprehensive income.

### Retirement benefits obligation

The account increased by 34.2% amounting to PHP36.2 million from PHP106.0 million in 2021 to PHP142.2 million in 2022 mainly due to remeasurement brought about by experience adjustments.

### Revaluation surplus, net of tax

The account increased by 167.1% amounting to PHP479.1 million from PHP286.7 million in 2021 to PHP765.9 million in 2022 due to revaluation increment.

### Retained earnings

The account decreased by 134.3% amounting to PHP126.2 million from PHP94.0 million in 2020 to (PHP32.2) million in 2021 mainly due to loss incurred by the Group during the year.

## 6.6 KEY PERFORMANCE INDICATORS

The Company uses the following measures to assess its performance from period to period.

**Table 12: Key Performance Indicators**

	<b>2023</b>	<b>2022</b>	<b>2021</b>
Revenue Growth	(1.4%)	41.4%	13.5%
Gross Profit Margin	(18.7%)	39.0%	28.4%
EBITDA Margin	34.7%	18.0%	28.5%
Net Income Margin	0.7%	0.0%	(8.3%)
Return on Asset	0.3%	0.0%	(2.5%)
Return on Equity	0.9%	0.1%	(12.6%)
Current Ratio	1.53	0.53	0.05
Debt-to-Equity Ratio	2.22	2.71	3.93

- Revenue growth measures the percentage change in revenues for a given period
- Gross profit margin pertains to the ratio of gross profit to revenues. This reflects the profitability of the Group's core business
- EBITDA margin pertains to the ratio of EBITDA to revenues. This reflects the operating profitability of the Group
- Net income margin pertains to the ratio of net income after tax to revenues. This reflects the Group's overall profitability
- Return on Asset pertains to the ratio of the Group's net income to total assets. This measures the Group's ability to generate returns on its assets
- Return on Equity pertains to the ratio of the Group's net income to total equity. This measures the Group's ability to generate returns on its stockholders' equity
- Current ratio is the ratio of the Group's total current assets to total current liabilities. This reflects the Group's liquidity Debt-to-equity ratio is the ratio of the Group's total debt to total stockholders' equity. This reflects the degree to which the Group is financing its operations through debt versus wholly owned funds.



## 6.7 CASH FLOWS

The table below shows the Group's cash flows for the years ended 31 December 2023, 2022, and 2021:

**Table 13: Cash Flows**

<i>In PHP thousands,</i>	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>% Change 2023 vs 2022</b>	<b>% Change 2022 vs 2021</b>
Net cash provided by operating activities	781,989	863,485	618,714	(9.4%)	40.6%
Net cash flow used in investing activities	(305,668)	(381,577)	(231,171)	(19.9%)	65.1%
Net cash provided by (used in) financing activities	(456,165)	(477,887)	(396,045)	(4.57%)	20.7%
EFFECTS OF EXCHANGE RATE CHANGES IN CASH	(1,428)	(1,520)	(17)	(6.1%)	8,841.2%
<b>NET INCREASE (DECREASE) IN CASH</b>	<b>20,156</b>	<b>4,020</b>	<b>(8,519)</b>	<b>401.4%</b>	<b>(147.2%)</b>
<b>CASH AT BEGINNING OF THE YEAR</b>	<b>266,464</b>	<b>263,963</b>	<b>272,482</b>	<b>(0.9%)</b>	<b>(3.1%)</b>
<b>CASH AT THE END OF THE YEAR</b>	<b>285,190</b>	<b>266,464</b>	<b>263,963</b>	<b>7.0%</b>	<b>1.0%</b>

Cash and cash equivalents increased by 7.0% amounting to PHP18.7 million from PHP266.5 million in 2022 to PHP285.2 million in 2023 mainly due to acquisition of property, plant and equipment, software, investment properties, payment of borrowings and payment of lease liabilities.

## 6.8 CAPITAL RESOURCES

The table below illustrates the Group's capital sources as of 31 December 2023, 2022, and 2021:

**Table 14: Capital Sources**

<i>In PHP thousands</i>	December 31, 2023	December 31, 2022	December 31, 2021	% Change 2023 vs 2022	% Change 2022 vs 2021
Trade and other payables	957,271	903,938	654,030	5.9%	38.2%
Short-term loans	-	22,729	522,272	(100.0%)	(95.6%)
Borrowings	3,550,642	3,790,612	3,571,166	(6.3%)	6.1%
Lease liabilities	50,499	33,174	38,603	52.2%)	(91.8%)
<b>Total debt</b>	<b>4,558,412</b>	<b>4,750,453</b>	<b>4,786,071</b>	<b>(4.0%)</b>	<b>(0.7%)</b>
Share capital	907,858	907,858	907,858	-	-
Additional paid-in-capital	121,633	121,633	121,633	-	-
Retained earnings (Deficit) attributable to the owners of the Parent Company	52,269	(7,689)	(32,195)	779.8%	(76.1%)
Fair value reserve on financial assets at fair value through other comprehensive income	(160)	(160)	(160)	-	-
Treasury stock	(37,615)	(37,615)	(37,615)	-	-
Revaluation surplus, net of tax	1,033,172	765,856	286,743	34.9%	167.1%
<b>Total Equity</b>	<b>2,077,157</b>	<b>1,749,883</b>	<b>1,246,264</b>	<b>18.7%</b>	<b>40.4%</b>
<b>Total</b>	<b>6,635,569</b>	<b>6,500,336</b>	<b>6,032,335</b>	<b>2.1%</b>	<b>7.8%</b>



Capital is a critical component of running a business from day to day and financing its future growth. Business capital may derive from the operations of the business or be raised from debt or equity financing.

## 6.9 TRENDS, EVENTS, OR UNCERTAINTIES AFFECTING RECURRING REVENUES AND PROFITS

The Group is exposed to a number of trends, events and uncertainties which can affect its recurring revenues and profits. These include levels of general economic activity and containerized trade volume in countries where it operates, as well as certain cost items, such as labor, fuel, and power. In addition, the Group operates in a number of jurisdictions other than the Philippines and collects revenues in various currencies. Continued appreciation of the US dollar relative to other major currencies, particularly the Philippine peso, may have a negative impact on the Group's reported levels of revenues and profits.

The COVID-19 pandemic may also affect the operations of the Group.

## 6.10 RISKS

The group's diverse operations expose the group to various risks such as market risks, credit, and liquidity which movements may materially impact the financial results of the group. The importance of managing these risks has significantly increased in light of the heightened volatility in both the Philippine and international financial markets. With a view to managing these risks, the group has incorporated a financial risk management function in its organization.

## ITEM 7. FINANCIAL STATEMENTS

The audited consolidated financial statements meeting the requirements of Securities Regulation Code (SRC) Rule 68, together with Statement of Management's Responsibility and Auditors' Report, and supplementary schedules are attached hereto as Exhibit 1 and incorporated herein by reference.

## ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There were no changes or disagreements with Harbor Star's external auditors, Isla Lipana & Co., a member firm of PwC network, on accounting and financial statement disclosures.

### 8.1 INFORMATION ON INDEPENDENT ACCOUNTANT

The principal external auditor is the firm Isla Lipana & Co. The Group has engaged Mr. Pocholo C. Domondon, partner of Isla Lipana & Co., for the audit of the Group's books and accounts in 2023.

### 8.2 EXTERNAL AUDIT FEES AND SERVICES

Harbor Star paid its external auditors the following fees for the last three years for professional services rendered:

**Table 15: Audit Fees**

<i>In PHP thousands</i>	<b>2023</b>	<b>2022</b>	<b>2021</b>
<b>Audit Fees</b>	2,285	1,919	1,874

The Audit Committee makes recommendations to the Board concerning the external auditors and pre-approves audit plans, scope and frequency before the conduct of the external audit.

The Audit Committee reviews the nature of the non-audit related services rendered by the external auditors and the appropriate fees paid for these services.

The reappointment of Isla Lipana and Co. as the Company’s external auditors was approved by the stockholders in a regular meeting held on 12 July 2023.

## PART III - CONTROL AND COMPENSATION INFORMATION

### ITEM 9. DIRECTORS AND EXECUTIVE OFFICERS OF THE ISSUER

The following are the Company’s Board of Directors and Key Officers as of 31 December 2023:

**Table 16: Board of Directors**

NAME	AGE	CITIZENSHIP	POSITION	YEAR APPOINTED
Geronimo P. Bella, Jr.	63	Filipino	Chairman of the Board	2006
Ricardo Rodrigo P. Bella	57	Filipino	Executive Director	2006
Cesar Daniel T. Castro	49	Filipino	Director	2021
Ramon C. Liwag	67	Filipino	Director	2017
Ryota Nagata	59	Japanese	Director	2011
Gene S. De Guzman	62	Filipino	Independent Director	2020
Gemma V. Sadiua	58	Filipino	Independent Director	2020

*Latest Election of Directors held 12 July 2023.*

**Geronimo P. Bella, Jr., 63, Filipino, Chairman of the Board and President.** Mr. Bella, Jr. is the Chairman of the Board and President of Harbor Star since 2006. He is also the President and Director of ASTRONERGY Development Gensan Inc (ADGI), ASTRONERGY Development F1 (ADF1), ASTRONERGY Development F2 (ADF2), Harbor Star Energy Corporation (HSEC), Harbor Star Subic Corp (HSSC), Harbor Star East Asia (Myanmar) Ltd (HSEA), and Harbor Star Construction Company (HSCC). Prior to his present position, he worked in Transpacific Towage, Inc. from 1978 to 1988 and Keppel Smit-Transpacific from 1988 to 2000. Mr. Bella, Jr. is currently the President for the Harbor Tugowners Association of the Philippines, Inc. and a director in Harbor Star Subic Corp., and Peak Flag Sdn. Bhd. He obtained his Bachelor of Science degree in Commerce, Major in Business Management from De La Salle University in 1983.

**Ricardo Rodrigo P. Bella, 57, Filipino, Director and Vice President.** Mr. Bella is the Vice President of Harbor Star. He is the Director and Vice President of ASTRONERGY Development Gensan Inc (ADGI), ASTRONERGY Development F1 (ADF1), ASTRONERGY Development F2 (ADF2), Harbor Star Energy Corporation (HSEC), and Harbor Star Subic Corp (HSSC). He is also the Director of Harbor Star East Asia (Myanmar) Ltd (HSEA) and Harbor Star Construction Company (HSCC). Mr. Bella participated in various training seminars in the fields of corporate management, shipbuilding repair and maintenance, and other related disciplines, locally and abroad. Prior to his role as Vice President of Harbor Star, he served as the Vice President of Transpacific Towage, Inc. from 1983 to 1998. Currently, he is a director in various corporations, namely, Harbor Star Subic Corp., Great Eastern Tug Corporation, and Bellridge Resources, Inc. He pursued undergraduate studies in Business Management at De La Salle University in 1985.

**Cesar Daniel Castro, 49, Director.** Mr. Castro serves as a Director of Harbor Star Shipping Services, Inc. Currently he is the President of The Real Bank and Acting Deputy Chief Operating Officer of New San Jose Builders Inc. He obtained his Bachelor of Science degree in Commerce Major in Business Administration in University of Santo Tomas in 1996.

**Ramon C. Liwag, 67, Filipino, Director.** Mr. Liwag serves as a director of Harbor Star Shipping Services, Inc. Currently the President of Asia Security Education and Consultancy Inc., Inc. Member of the Philippine Military Academy Class of 1979 and served as the 23<sup>rd</sup> Commandant of the Philippine Coast Guard from 2011 to 2012. He was the commander of six (6) Coast Guard Districts and commanded five (5) Coast Guard Field Stations. He served as Chairman in the PCG’s Deputy Commandant for Operations from 2008 to 2011 and the Chairman of the PCG’s Board of Marine Inquiry (BMI). He was awarded with two (2) Legion of Honor (Degree of Maginoo); Gawad sa Kaunlaran Medal; Coast Guard Outstanding Achievement Medal; Six (6) Distinguished Service Stars Medals, Military Merit Medals; Military Commendation Medals, Insurgency Campaign and Rescue and Relief Medals; and scores of Plaques / Certificates of Merit / Appreciation and Letters of Commendation in various capacities and positions both in government and civic organization.

He graduated Bachelor of Science degree in Military Education from the Philippine Military Academy in 1979. And later on, in 1996, he then took his Master’s degree in M.S in Maritime Safety Administration from the World Maritime University in Sweden.

**Ryota Nagata, 59, Japanese, Director.** Mr. Nagata serves as a Director of Harbor Star Shipping Services Inc (HSSSI), Harbor Star Subic Corp (HSSC), and Harbor Star Energy Corporation (HSEC). Currently, he is the President of Philster Corporation. He started his career as a Sales Representative in Kirin Brewery Company Limited from 1987 to 1990. He was a Sales Representative from 1990 to 1996 in Naigai Corporation. In 2001 to 2008, he became the Vice President of Naigai Corporation and eventually became the President and CEO from 2008 to 2011. He obtained his Bachelor of Arts degree in Politics in Keio University, Japan in 1987.

**Gene S. De Guzman, 62, Filipino, Independent Director.** Mr. De Guzman serves as an Independent Director of Harbor Star Shipping Services, Inc. Currently, he is the Vice President and heads the Service Assurance support for the whole PLDT domestic enterprise market, including Global Bilateral partners. He obtained his Bachelor of Science degree in Electrical Engineering from the University of Sto. Tomas in 1983, and pre-Masters at Ateneo School of Business Management in 2001.

**Gemma V. Sadiua, 58, Filipino, Independent Director.** Ms. Sadiua serves as an Independent Director of Harbor Star Shipping Services, Inc and Director of Harbor Star Construction Company (HSCC). Currently, she is the President of Venture Management Systems Inc. She previously led and served in various institutions such as Talent Bridge, Inc., MIASCOR Aviation Products Inc., Pacific Airside Services Inc., ISLA Logistics Corporation, Rapid Airfreight Inc., and Citadel Shipping Services, Inc. She obtained her degree in Business Management in De La Salle University in 1991, and completed post-graduate studies in Business Planning in the Asian Institute of Management in 2005.

**Table 17: Key Officers**

NAME	AGE	CITIZENSHIP	POSITION	YEAR ASSUMED
Geronimo P. Bella, Jr.	63	Filipino	President	2006
Ricardo Rodrigo P. Bella	57	Filipino	Vice President	2006
Charlene O. Ang	56	Filipino	Corporate Secretary	2023
Dany Cleo B. Uson	61	Filipino	Treasurer, Chief Finance Officer and Compliance Officer	2020
Lorenzo C. Caranzo	57	Filipino	Operations Division Head	2018
Emmanuel L. Falcunit	45	Filipino	Operations Manager (Fleet Operations)	2018

NAME	AGE	CITIZENSHIP	POSITION	YEAR ASSUMED
Rudiardo L. Arcellana	59	Filipino	Operations Manager (Salvage, Towage, Lighterage & Special Projects)	2016
Jay-R L. Castillo	38	Filipino	QHSE Manager	2016
Edwin G. Amejana	59	Filipino	Commercial Manager	2008
Virginia May P. Bella	49	Filipino	Legal Services Manager	2008
Elionarda L. Refil	55	Filipino	General Services Manager	2009
Adolfo R. Isanan	52	Filipino	Accounting Manager	2020
Effel T. Santillan	46	Filipino	Human Resource Manager	2014
Maria Elizabeth Jean E. Bella	35	Filipino	Procurement Manager	2019
Ryan L. Orila	45	Filipino	ICT Manager	2018
Ronaldo C. Samong	54	Filipino	Business Development Manager for Visayas & Mindanao	2019
Marvin William Trinidad	46	Filipino	Sales & Marketing Manager	2021
Elisalde M. Fantillo	52	Filipino	Engineering & Maintenance Manager	2022
Ma. Edith P. Parro	44	Filipino	Administration Manager	2022
Marlon D. Dabu	42	Filipino	Audit Manager	2022
Daisy A. Sta. Maria	51	Filipino	Treasury & Budget Manager	2022

**Charlene O. Ang, 56, Filipino, Corporate Secretary.** Atty. Ang serves as the Corporate Secretary of Harbor Star. Currently, she serves as a tax counsel, manager, and technical support for various financial institutions domestically and internationally. She previously served as a legal assistant and research consultant specializing in the field of taxation and corporate practices in various firms, among others. She also co-authored the Philippine volume of CCH's Tax Planning and Compliance in Asia. Atty. Ang obtained her Bachelor of Arts in Social Sciences Major in Economics and Development Studies from Ateneo de Manila University College of Arts and Sciences in 1988, and earned her Juris Doctor from Ateneo de Manila University School of Law in 1996.

**Dany Cleo B. Uson, 61, Filipino, Treasurer, Chief Finance Officer & Compliance Officer.** Mr. Uson is concurrently the Business Development for Asia Pacific and the Investor Relation Officer. He is also Director of ASTRONERGY Development Gensan Inc (ADGI) ASTRONERGY Development F1 (ADF1), ASTRONERGY Development F2 (ADF2), and Harbor Star East Asia (Myanmar) Ltd (HSEA). Mr. Uson served as Harbor Star's Budget Committee Head, Funds Planning & Financing and Marketing Manager before becoming the Corporate Planning Manager. He was involved in the Sales and Marketing department of a number of companies prior to his position at Harbor Star, including Servequest, Inc., Capitol Wireless, Inc., PNB Securities, Inc., G.K. Goh Securities Philippines, Fortune Life and General Insurance Co., and RGV Real Estate Center. He also worked as a Stock Trader for AAA Southeast Equities, Inc. from 1990 to 1996. Mr. Uson obtained his Bachelor of Science degree in Marketing Management and Applied Economics from De La Salle University in 1983. He took up units in MS Computational Finance at De La Salle University.

**Lorenzo C. Caranzo, 57, Filipino, Operations Division Head.** As of 1 October 2015, Captain Caranzo is appointed as Operations Division Head of Harbor Star. He also serves as the Salvage Master of the Company. Capt. Caranzo is also the Director and Operations Head of Harbor Star Subic Corp (HSSC). Prior to his appointment, he served as the Company's Safety Manager from 2006 to 2015 and served as a Captain and Master for Harbor Star from 2004 until 2006. Prior to his stint with the Company, Capt. Caranzo was the Assistant Harbor Master for Philippine National Oil Company – Petrochemical Development Corp. from 2000 to 2003, and Master Chief Mate for Loadstar International Shipping Company, Inc. from 1990 to 2000. Currently, Captain Caranzo is also a director of Harbor Star Subic Corp. He obtained his Bachelor of Science degree in Marine Transportation from Bataan Heroes University formerly (BHMC) in 1989. He also finished the Business Leadership and Management course from Ateneo De Manila School of Business in 2015.

**Emmanuel L. Falcunit, 45, Filipino, Operations Manager - Fleet.** Capt. Falcunit is the Operations Manager of Harbor Star. He is a homegrown employee of the company, having started as a Cadet way back 2002. Also in the same year, he went onboard as a Deck Cadet. In 2003, he officially started his career as a seaman having been a Deck Rating onboard tug. Later on, he became tug master from 2006 to 2009. Then, he went back to head office to become a Safety Officer from 2009 to 2013. He again went back onboard via Harbor Star's AHTS vessel, M/V Rho Cas, as a 2<sup>nd</sup> Mate in 2013 and later on got promoted as Chief Mate. He officially became a full-pledged Captain in 2016. By 2018, he was assigned back to head office to take on the position of Operations Manager. Capt. Falcunit obtained his degree in B.S. Marine Transportation from the Philippine Merchant Marine School. He got his Marine Deck Officer license in 2005 and got his Master Mariner license in 2016.

**Rudiardo L. Arcellana, 59, Filipino, Operations Manager - Salvage, Towage, Lighterage & Special Projects.** Captain Arcellana is the Operations Manager for Salvage, Towage, Lighterage & Special Projects of Harbor Star. Prior to joining Harbor Star, he served as a Master Mariner in various vessel types, trading internationally. He also worked as a Crewing Manager in Blue Manila, Inc. Captain Arcellana completed his Bachelor of Science in Marine Transportation at Philippine Merchant Marine Academy in 1985 and is currently taking his Master in Ship Management in the same academy's graduate school. He is a licensed Master Mariner, with diverse professional experience in Seafaring for thirty-two (32) years. He is also a MARINA Licensed instructor for IMO course 6.09 and Assessor for IMO course 3.12. His land-based experience includes crew management, technical training, and dry-docking of manned vessels.

**Jay-R L. Castillo, 38, Filipino, Quality, Health, Safety, Environment (OHSE) Manager.** Mr. Castillo is the OHSE Manager of Harbor Star. Prior to his appointment, he served as the Company's Safety Officer from 2014 to 2015. Before joining the Company, he served as a Occupational Health and Safety Practitioner in various companies such as Atlantic Gulf and Pacific of Manila Inc., Asian Terminals, Inc., and Toshiba. He acquired his accreditation as Occupational Safety and Health (OSH) Consultant last 2020. Mr. Castillo obtained his Bachelor of Science in Mechatronics Engineering at Batangas State University in 2007.

**Edwin G. Amejana, 59, Filipino, Commercial Manager.** Mr. Amejana serves as the Commercial Manager of Harbor Star. Prior to his present position in the Company, he was the Operations Officer-in-Charge from 1999 to 2006 and became the Business Development Officer in 2006 to 2008. He obtained his degree in Bachelor of Science major in Marine Transportation in Iloilo Maritime Academy in 1983.

**Virginia May P. Bella, 49, Filipino, Legal Services Manager.** Ms. Bella is the Legal Services Manager of Harbor Star. Her role also includes serving the subsidiaries as Corporate Secretary to Harbor Star Energy Corporation (HSEC), Harbor Star Subic Corp (HSSC), and Harbor Star Construction Corporation (HSCC). Likewise, she also serves the subsidiaries of HSEC, where she acts as both a Director and Corporate Secretary of ASTRONERGY Development Gensan Inc (ADGI), ASTRONERGY Development F1 (ADF1), and ASTRONERGY Development F2



(ADF2). In her personal capacity, Ms. Bella is currently the Director and Corporate Secretary of Asclepius Recruitment Inc., and Belleridge Resources Inc. Prior to her present positions, Ms. Bella also served as Director of Bellport Shipping Corporation, Mearnz Green Technology Proponents, Inc., Earthlink Resources Inc., and Luscent Oil Services, Inc. She obtained her degree of Bachelor of Science Major in Biology in De La Salle University in 1993 and pursued her degree in Bachelor of Laws from San Beda College in 2000. After passing the bar exams, she worked as a Legal Associate at Rondain & Mendiola Law Offices for several years prior to joining Harbor Star.

***Elionarda L. Refil, 55, Filipino, General Services Department Manager.*** Ms. Refil is the General Services Department Manager of Harbor Star. She is also a Director of Harbor Star Subic Corp (HSSC). Prior to her present position in the Company, she was the HR Manager and Executive Secretary of the Company from 2006 to 2009. She obtained her Bachelor of Arts Major in Journalism in 1988 at Manuel L. Quezon University. She finished Ateneo's Leadership and Management Development Program ("LMDP") in 2010 and completed her Master's Degree in Development Communication from the University of the Philippines Open University (UPOU) Los Banos, Laguna in 2016.

***Adolfo R. Isanan, 52, Accounting Manager.*** Mr. Isanan served as the Accounting Manager & Chief Accountant of Harbor Star from 2001 until 2008 and Comptroller from 2009 until October 2011. Mr. Isanan rejoined Harbor Star in June 2020 assuming the post of Accounting Manager. Prior to rejoining, he was employed in various companies of different industries such as manufacturing, fishing, ship building and construction which he held positions of Accountant and CFO. Among the companies he previously employed were Soonly Food Products, Inc. North Star Shipping & Marine Services, Inc, South Star Towage, Inc., RBL Fishing Corporation, RBL Shipyard and Zobel Oil Corporation. He is formerly an Accounting Professor & CPA Reviewer at the University of Manila and National College of Business & Arts with combined academic experience of fifteen (15) years. Mr. Isanan is a Certified Public Accountant by Profession who passed the CPA Licensure Examinations in May 1994. He obtained his Bachelor of Science in Business Administration Major in Accounting at the National College of Business & Arts - Manila in 1992.

***Effel T. Santillan, 46, Filipino, Human Resource Manager.*** Ms. Santillan is the Human Resource Manager of Harbor Star. Ms. Santillan has been an HR practitioner for the past twenty-three (23) years. Prior to joining Harbor Star, she worked as an Employee Administration Manager and later headed the crew retention team of Aboitiz Jebsen Company Inc. as Crew and Family Welfare and Protection and Indemnity Manager. Aside from her 13-year experience in the shipping industry, she also worked in various industries like BPO, IT, and retail. Ms. Santillan obtained her Bachelor of Science degree in Psychology from Pamantasan ng Lungsod ng Maynila (PLM) in 1998. She is currently completing her Master's in Business Administration in same University. She completed various certificate programs in San Beda specifically in Human Resource Development, Compensation and Benefits, and Organization Development.

***Maria Elizabeth Jean E. Bella, 35, Filipino, Procurement Manager.*** Ms. Bella is the Procurement Manager of Harbor Star. Prior to her appointment, she was the Company's Management Trainee then eventually served as the Special Assistant to the Operations Division Head from 2013 to 2015 then served as the Procurement Officer-in-Charge from 2016 to 2018. Before joining Harbor Star, Ms. Bella worked for Topcon Positioning Systems Inc. as an International Sales Assistant. She completed her degree in International Business at St. Mary's College of California in Moraga, California in 2012. She also received a certification for taking courses in Naval Architecture from Lloyd's Maritime Academy in 2013.

***Ryan L. Orila, 45, Filipino and the ICT Manager*** of Harbor Star. He is a dynamic IT professional with over 22 years of experience in administering and maintaining various IT systems, applications, and networks. He has solid experience in IT management particularly in data center infrastructure, analytics, security, endpoint solutions, and low-code development. Prior

to joining Harbor Star, he has been part of multinational companies like Philippine AXA Life Insurance Corporation, TeleTech, and AboJeb Company Inc. where he was able to hone his technical skills as an IT practitioner. He completed his degree in Computer Science from AMA Computer College in 1999.

**Ronaldo Antonio C. Samong, 54, Filipino, Business Development Manager for Visayas & Mindanao.** Mr. Samong served as Davao Branch Head from 2010-2019 before becoming the Business Development Manager for Visayas & Mindanao of Harbor Star. He was involved in the Sales, Marketing, and Operation department of several companies prior to his position at Harbor Star, including Essen Pharma Inc, G&G Logistic Inc, Crown Pacific Logistics, and Sumifru (Phils.) Corporation. Mr. Samong obtained his Bachelor of Arts Major in Political Science from Western Mindanao State University in 1991 with Postgraduate studies in Master of Ship Management from John B Lacson Foundation Maritime University (Distance Learning module) in Iloilo City, Philippines from June 2015 to June 2016.

**Marvin William F. Trinidad, 45, Filipino, Sales & Marketing Manager.** Mr. Trinidad served as a Sales & Marketing Officer from 2011-2019 and Sales & Marketing Officer-in-Charge from 2019-2020 before becoming the Sales & Marketing Manager. Prior to joining Harbor Star, He was involved in the Sales & Marketing Department of a number of companies, namely, Mariveles Grain Corporation, Asian Terminals Incorporated, BCI Asia, and PCIB Cignal Life Insurance Corporation and Security Bank Corporation. Mr. Trinidad obtained his degree in B.S.C. Major in Marketing Management from San Beda University (formerly San Beda Collage) in 1999.

**Elisalde M. Fantillo, 52, Filipino, Technical Manager.** Mr. Fantillo served as a Technical Auditor and Engineering & Maintenance Officer-in-Charge for more than one year before becoming the Technical Manager. Prior to His present position in the Company, he was the Technical Superintendent for GoldenStar Cargo Trade Shipping Corporation from 2018 until 2019, and Maintenance Supervisor for Loadstar Shipping Co. Inc. from 1996 until 2018. Mr. Fantillo obtained his degree in Bachelor of Science in Mechanical Engineering in Technological Institute of the Philippines in 1995 and Bachelor of Science in Marine Engineering in the same University in 1997. He also received a Certificate of Participation in Ship Management Course ISM Internal Audits by ClassNK Academy.

**Ma. Edith P. Parro, 44, Filipino, Administration Manager.** Honed by time and experience, Ms. Parro served as an HR Supervisor from 2017 until 2019, then became the Diving, Marine Maintenance and Construction Admin Officer-in-Charge from 2020 until 2021 before becoming the Administration Manager. Prior to joining Harbor Star, she was engaged and exposed in different facets of Human Resource Management, Training Development and Administrative work of different industries such as Business Process Outsourcing (BPO), Manufacturing and Construction. Companies she has worked with are San R Mining & Construction Corp, Assurant BPO, Infinit Outsourcing Inc and 24/7. Ms. Parro obtained her degree in Bachelor of Science in Psychology in Ateneo de Naga University in 1999. She is currently the Authorized Managing Officer (AMO) of Harbor Star Construction Corporation (HSCC), the emerging new construction company and subsidiary of Harbor Star Shipping Services Inc.

**Marlon D. Dabu, 42, Filipino, Audit Manager.** Mr. Dabu served as an Internal Auditor from 2009 to 2016, Senior Internal Auditor from 2016 to 2021, Audit Officer-in-Charge from 2021 to 2022 before becoming the Audit Manager. Prior to joining Harbor Star, he was the Auditor of Tri SM Professional Services before becoming the Internal Audit Supervisor of Executive Optical Inc. Mr. Dabu obtained his Bachelor in Science in Accountancy from Philippine School of Business Administration in 2002.

*Daisy A. Sta. Maria, 51, Filipino, Treasury and Budget Manager.* Ms. Sta Maria served as Accounting Clerk upon joining the Company in June 2001 and rose to ranks from being the Accountant from 2001 to 2009 and Budget Officer from 2009 to 2022 before becoming the Treasury and Budget Manager. Prior to her present position with Harbor Star, she was the Junior Supervisor of A Open Inc. Taiwan (Acer Group of Co.) and she was involved in Accounting Department of several companies, including Golden Landmark, Inc., Renaissance Towers Condo Corporation and Jollibee Foods Corporation. Ms. Sta. Maria obtained her degree in Bachelor of Science in Accountancy from Polytechnic University of the Philippines in 1993.

## **9.1 SIGNIFICANT EMPLOYEES**

A competitive strength of the Company is its roster of technically skilled and most experienced work force in the maritime industry, led by its management team. While the Company values the contribution of each employee, no single person is expected to contribute more significant than others due to the business since the Company considers the collective efforts of all its employees as instrumental to the overall success of the Company's performance.

## **9.2 FAMILY RELATIONSHIPS**

Mr. Geronimo P. Bella, Jr., Ricardo Rodrigo P. Bella, who are major shareholders, directors and key officers of the Company and Virginia May P. Bella who is the Legal Services Manager are siblings. Meanwhile Procurement Manager, Maria Elizabeth Jean E. Bella, is the daughter of Mr. Geronimo P. Bella, Jr.

There are no other family relationships known to the Company other than the ones disclosed.

## **9.3 INVOLVEMENT IN CERTAIN LEGAL PROCEEDINGS**

The Company is not aware of any of legal cases which occurred during the past five years that are material to an evaluation of the ability or integrity of any of its directors/ independent directors and officers, including but not limited to the following:

- a. any bankruptcy petition filed by or against any business of which a director/independent director or officer or person nominated for election as a director/independent director or officer was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- b. any conviction by final judgment in a criminal proceeding, domestic or foreign, or any criminal proceeding, domestic or foreign, pending against any director/independent director or officer or person nominated for election as a director/independent director or officer, except as noted below;
- c. any order, judgment, or decree, not subsequently reversed, suspended, or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting the involvement of any director/independent director or officer or person nominated for election as a director/independent director or officer in any type of business, securities, commodities or banking activities; and
- d. any finding by a domestic or foreign court of competent jurisdiction (in a civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or self-regulatory organization, that any director/independent director or officer or person nominated for election as a director/independent director or officer, has violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.



## ITEM 10. EXECUTIVE COMPENSATION

As of 31 December 2023, the following are the Company's top five (5) compensated executive officers, including its CEO/President:

**Table 17: Top Five (5) Compensated Executive Officers**

Name	Present Position
Geronimo P. Bella, Jr.	Chairman of the Board and President
Ricardo Rodrigo P. Bella	Director and Vice President
Dany Cleo B. Uson	Chief Finance Officer and Compliance Officer
Lorenzo C. Caranzo	Operations Division Head

The following summarizes the executive compensation received by the top five (5) most highly compensated officers of the Company for 2021, 2022 and 2023. It also summarizes the aggregate compensation received by all the officers and directors, unnamed.

**Table 18: Executive Compensation**

Name and Position	Year	Total	Salary	Bonus	Other Annual Compensation
Geronimo P. Bella, Jr. <i>Chairman &amp; President</i>  Ricardo Rodrigo P. Bella <i>Director and Vice President</i>  Ignatius A. Rodriguez <i>Director, Corporate Secretary,                      Chief of Staff, and CIO</i>  Dany Cleo B. Uson <i>Chief Finance Officer</i>  Lorenzo C. Caranzo <i>Operations Division Head</i>	2021	PHP 26,614,242	PHP 24,333,022	PHP 1,874,976	PHP 456,245
Geronimo P. Bella, Jr. <i>Chairman &amp; President</i>  Ricardo Rodrigo P. Bella <i>Director and Vice President</i>  Dany Cleo B. Uson <i>Chief Finance Officer</i>  Lorenzo C. Caranzo <i>Operations Division Head</i>	2022	PHP 26,731,598	PHP 22,132,000	PHP 1,975,583	PHP 624,015
Geronimo P. Bella, Jr. <i>Chairman &amp; President</i>  Ricardo Rodrigo P. Bella <i>Director and Vice President</i>  Dany Cleo B. Uson <i>Chief Finance Officer</i>  Lorenzo C. Caranzo <i>Operations Division Head</i>	2023	PHP 30,677,218	PHP 27,045,600	PHP 2,816,000	PHP 815,618

Name and Position	Year	Total	Salary	Bonus	Other Annual Compensation
Aggregate compensation paid to all officers and directors as a group unnamed	2021	PHP 54,486,384	PHP 49,816,124	PHP 3,736,208	PHP 934,052
	2022	PHP 62,622,313	PHP 55,562,604	PHP 5,034,765	PHP 2,024,944
	2023	PHP 70,436,426	PHP 60,409,909	PHP 6,323,215	PHP 3,703,302

## COMPENSATION OF DIRECTORS

Under the By-Laws of the Company, by resolution of the Board, each director shall receive a reasonable per diem allowance for his attendance at each meeting of the Board. As compensation, the Board shall receive and allocate an amount of not more than ten percent (10.0%) of the net income before income tax of the corporation during the preceding year. Such compensation shall be determined and apportioned among the directors in such manner as the Board may deem proper, subject to the approval of stockholders representing at least a majority of the outstanding capital stock at a regular or special meeting of the stockholders.

The Directors total per diem allowance for 2021, 2022 and 2023 are presented in the following table:

**Table 19: Director's Per Diem Allowance**

Year	Amount
2021	PHP 1,330,927
2022	PHP 1,330,927
2023	PHP 520,000

## ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

As of 31 December 2023, the Company does not know of anyone who beneficially owns in excess of 5.0% of the Company's common stock except as set forth in the table below:

### 11.1 SECURITY OWNERSHIP OF CERTAIN RECORD AND BENEFICIAL OWNERS OF MANAGEMENT AS OF 31 DECEMBER 2022

**Table 20: Summary of Ownership of Management**  
*As of 31 December 2023*

Name	Direct	Indirect	Total direct & indirect shares	% to Total Outstanding Shares
Geronimo P. Bella, Jr.	366,012,998	225,000	366,237,998	40.94%
Ricardo Rodrigo P. Bella	241,553,487	2,205,000	243,758,487	27.24%
Ryota Nagata	6,089,645	0	6,089,645	0.68%
Ramon C. Liwag	15,000	0	15,000	0.00%
Gene S. De Guzman	10,000	0	10,000	0.00%
Gemma V. Sadiua	10,000	0	10,500	0.00%
Dany Cleo B. Uson	500,000	0	500,000	0.00%

## **11.2 VOTING TRUST OF HOLDERS 5.0% OR MORE**

To the best of the Company's knowledge, there were no persons holding more than 5.0% of common shares of the Company under a voting trust or similar agreement as of this writing.

## **11.3 CHANGES IN CONTROL**

There are no arrangements which may result in a change in control of the Company as of this writing.

## **ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

Except for the material related party transactions described in Note 21 of the Company's audited financial statements for the years 2021, 2020 and 2019 there has been no material transaction during the last two years, nor is there any material transaction currently proposed, to which the Company was or is to be a party, in which any director or executive officer, any nominee for election as director, stockholder of more than ten percent (10.0%) of the Company's voting shares, and any member of the immediate family (including spouse, parents, children, siblings, and in-laws) of any such director or officer or stockholder of more than ten percent (10.0%) of the Company's voting shares had or is to have a direct or indirect material interest.

The Company has no transaction for the covered period with parties that fall outside the definition of "related parties" under PAS 24, Related Party Disclosures, but with whom the Company or its related parties has a relationship that enables the parties to negotiate terms of material transactions that may not be available from other, more clearly independent parties on an arm's length basis.

## **PART IV - CORPORATE GOVERNANCE**

### **ITEM 13. CORPORATE GOVERNANCE**

Harbor Star is committed to conducting all aspects of its business to the highest ethical and legal standards. On 11 December 2017, the Board of Directors adopted a revised Manual on Corporate Governance in order to monitor and assess the Company's compliance with leading practices on good corporate governance as specified in the Manual and relevant SEC circulars and memoranda.

During the Board of Directors' meeting on 29 May 2019, the board unanimously approved the Board of Director's Charter and the Insider Trading Policy.

The Board of Directors, Management, Employees and Shareholders, believe that corporate governance is a necessary component of what constitutes sound strategic business management and will therefore undertake every effort necessary to create awareness within the organization.

#### **1. BOARD OF DIRECTORS**

Compliance with the principles of good corporate governance shall start with the Board of Directors. The Board shall act in a manner characterized by transparency, accountability and fairness. It is the Board's responsibility to foster the long-term success of the Corporation, and to sustain its competitiveness and profitability in a manner consistent with its corporate objectives and the best interests of its shareholders.

The Board shall take care of the interests of the shareholders and protect their investment through the implementation of sound corporate policies and plans while maintaining its independent assessment on Management's performance.

The Chairman of the Board is responsible for designating a Compliance Officer to ensure that the Company adheres to the Manual and to corporate best practices.

## 2. INDEPENDENT DIRECTOR

An "independent director" means a person who, apart from his/her fees and shareholdings, is independent of management and free from any business or other relationship which could, or could reasonably be perceived to, materially interfere with his/her exercise of independent judgment in carrying out his/her responsibilities as a director of the Corporation.

## 3. EXECUTIVE COMMITTEE

The Executive Committee, when the Board of Directors is not in session, may exercise the powers of the Board of Directors in the management of the business and affairs of the Corporation, except with respect to: (a) approval of any action for which stockholders' approval is also required; (b) the filling of vacancies in the Board of Directors; (c) the amendment or repeal of these By-Laws or the adoption of new By-Laws; (d) the amendment or repeal of any resolution of the Board of Directors which by its express terms is not so amendable or repealable; (e) a distribution of cash dividends to the stockholders; and (f) such other matters as may be specifically excluded or limited by the Board of Directors.

## 4. AUDIT COMMITTEE

The Audit Committee assists the Board in fulfilling its oversight responsibility of the Company's corporate governance processes relating to the: Financial statements and financial reporting process; Internal control systems; Internal and external auditors; Compliance with accounting standards, legal and regulatory requirements, including disclosure policies and procedures; Risk management policies and processes; and Business practices and ethical standards. The Audit Committee also ensures that, in the performance of the work of the Internal Auditor, it shall be free from interference by outside parties.

## 5. CORPORATE GOVERNANCE COMMITTEE

The Governance Committee assists the Board with respect to governance matters, most especially in the implementation of practices and standards to be observed in an effective stewardship environment. The Committee plays a critical role in fostering a healthier and better culture among the Board Members and Management. Part of the Committee's role is to assess the effectiveness of the Board's processes and procedures in the election or replacement of directors. The Committee also establishes a formal and transparent procedure for developing a policy on remuneration of directors and officers to ensure that their compensation is consistent with the Company's culture, strategy and the business environment in which it operates.

Harbor Star will continue to improve its corporate governance, systems and processes to enhance adherence to practices of good governance.

For further details about the Corporation's governance practices, kindly refer to the Corporation's Annual Corporate Governance Report ("ACGR").

## PART V - EXHIBITS AND SCHEDULES

### ITEM 14. EXHIBITS AND REPORTS ON SEC FORM 17-C

#### 14.1 EXHIBITS

Exhibit No.	Description
1	Audited Consolidated Financial Statements as of 31 December 2023, 2022 and 2021
2	Sustainability Report

#### 14.2 REPORTS ON SEC FORM 17-C

REPORT DATE	ITEM REPORTED
31 January 2023	Resignation of Corporate Secretary
28 February 2023	Appointment of New Corporate Secretary
08 March 2023	HSSSI secures contract for shoreline clean-up and oily waste disposal
09 March 2023	HSSSI subsidiary winds contract award at Penang Port Sdn Bhd
05 May 2023	Notice of Annual Stockholders' Meeting
17 May 2023	Notice of Annual Stockholders' Meeting - Updates on Record Date
25 May 2023	Notice of Annual Stockholders' Meeting - Updates on Time of Event
26 May 2023	Nominees for Election of Board of Directors
12 July 2023	Results of Annual Stockholders' Meeting
12 July 2023	Results of Organizational Meeting of Board of Directors
16 October 2023	Incorporation of Kaibuok Star Shipyard Inc.
22 November 2023	HSSSI signs MOA with Provincial Government of Ilocos Norte
29 November 2023	Change in Stock Transfer Agent
15 December 2023	Change in Stock Transfer Agent - Updates of effectivity date of the engagement

SIGNATURES

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of Makati on **30 APR 2024** day of April 2024.

By:

  
GERONIMO P. BELLA, JR.  
Principal Executive Officer

  
RICARDO RODRIGO P. BELLA  
Principal Operating Officer

  
DANY CLEO B. USON  
Principal Financial Officer

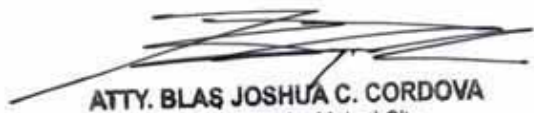
  
CHARLENE O. ANG  
Corporate Secretary

SUBSCRIBED AND SWORN to before me this **30 APR 2024 Makati City** day of April 2024 affiant(s) exhibiting to me their respective government issued identification as follows:

NAMES	TIN No.
Geronimo P. Bella, Jr.	138-640-367
Ricardo Rodrigo P. Bella	162-916-129
Charlene O. Ang	900-321-341
Dany Cleo B. Uson	131-298-796

Notary Public

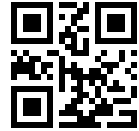


  
**ATTY. BLAS JOSHUA C. CORDOVA**  
Notary Public for Makati City  
Appointment No. M-139  
Until 31 December 2024  
Roll of Attorney's No. 81887  
PTR No. 10077533 / Makati / 03 January 2024  
IBP No. 374398 / PPLM / 26 December 2023  
MCLE Compliance: Exempted  
2224 A. Bonifacio St. cor. President  
Sergio Osmeña Highway, Bangkal, Makati City



# SECURITIES AND EXCHANGE COMMISSION

THE SEC HEADQUARTERS 7907 Makati Avenue, Salcedo Village, Bel-Air, Makati City  
1209 Trunk Line No:02-5322-7696 Email Us:www.sec.gov.ph/imessagemo@sec.gov.ph



**The following document has been received:**

**Receiving:** JAYSON ALDAY

**Receipt Date and Time:** April 30, 2024 08:56:45 AM

## Company Information

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**SEC Registration No.:** 0000152897

**Company Name:** HARBOR STAR SHIPPING SVCS. INC.

**Industry Classification:** I63200

**Company Type:** Stock Corporation

## Document Information

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**Document ID:** OST10430202482304550

**Document Type:** Financial Statement

**Document Code:** FS

**Period Covered:** December 31, 2023

**Submission Type:** Consolidated, Annual

**Remarks:** None

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Acceptance of this document is subject to review of forms and contents

**COVER SHEET**  
for  
**AUDITED FINANCIAL STATEMENTS**

SEC Registration Number

					1	5	2	8	9	7
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**GROUP NAME**

H	A	R	B	O	R		S	T	A	R		S	H	I	P	P	I	N	G		S	E	R	V	I	C	E	S	,
I	N	C	.		A	N	D		I	T	S		S	U	B	S	I	D	I	A	R	I	E	S					

**PRINCIPAL OFFICE (No./Street/Barangay/City/Town/Province)**

2	2	2	4		A		B	O	N	I	F	A	C	I	O		S	T	.	,		C	O	R	.				
P	R	E	S	.		S	E	R	G	I	O		O	S	M	E	N	A		H	I	G	H	W	A	Y	,		
B	A	N	G	K	A	L	,		M	A	K	A	T	I		C	I	T	Y	,		1	2	3	3	,			
P	H	I	L	I	P	P	I	N	E	S																			

**Form Type**

A	F	S	
---	---	---	--

**Department requiring the report**

C	R	R	
---	---	---	--

**Secondary License Type, if Applicable**

	N	A	
--	---	---	--

**GROUP INFORMATION**

**Group's Email Address**

HSsubd-sec@harborstar.com.ph

**Group's Telephone Number/s**

(+632) 8887 3703

**Mobile Number**

NA

**No. of Stockholders**

--

**Annual Meeting (Month/Day)**

--

**Fiscal Year (Month/Day)**

12/31

**CONTACT PERSON INFORMATION**

The designated contact person ***MUST*** be an Officer of the Corporation

**Name of Contact Person**

Dany Cleo B. Uson

**Email Address**

[dbuson@harborstar.com.ph](mailto:dbuson@harborstar.com.ph)

**Telephone Number/s**

(+632) 8853 1578

**Mobile Number**

NA

**CONTACT PERSON'S ADDRESS**

2224 A. Bonifacio Street corner Pres. Sergio Osmeña Highway, Bangkal, Makati City, 1233, Philippines

**Note 1:** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

**2:** All boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.



Audited Consolidated Financial Statements with  
Supplemental Schedules for the  
Securities and Exchange Commission  
December 31, 2023

TABLE OF CONTENTS

**First Section**

Statement of management responsibility

Report of independent auditors

Consolidated statements of financial position

Consolidated statements of total comprehensive income

Consolidated statements of changes in equity

Consolidated statements of cash flows

Notes to consolidated financial statements

# **FIRST SECTION**

**STATEMENT OF MANAGEMENT'S RESPONSIBILITY  
FOR FINANCIAL STATEMENTS**


The management of Harbor Star Shipping Services, Inc. and its Subsidiaries is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2023 and 2022, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.


The Board of Directors is responsible for overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

Isla Lipana & Co., the independent auditor, appointed by the stockholders, has audited the financial statements of the Group in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.



**MR. GERONIMO P. BELLA JR.**  
PRESIDENT



**MR. RICARDO RODRIGO P. BELLA**  
VICE PRESIDENT



**MR. DANY CLEO R. USÓN**  
CHIEF FINANCE OFFICER

Signed this 26<sup>th</sup> day of April, 2024.



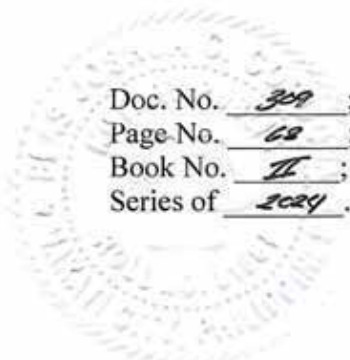
**HARBOR STAR**  
SHIPPING SERVICES, INC.




REPUBLIC OF THE PHILIPPINES )  
CITY OF MAKATI ) S.S.

SUBSCRIBED AND SWORN TO BEFORE ME, this \_\_\_\_\_ day of 26 APR 2024,  
2024, affiants exhibiting to me the following:

Name	Community Tax Certificate	Date / Place Issued
GERONIMO P. BELLA JR.	# 12498788	03 Jan 2024 / Makati City
RICARDO RODRIGO P. BELLA	# 12498792	03 Jan 2024/ Makati City
DANY CLEO B. USON	# 12498793	03 Jan 2024/ Makati City



Doc. No. 309 ;  
Page No. 68 ;  
Book No. II ;  
Series of 2024 .



**ATTY. BLAS JOSHUA C. CORDOVA**  
Notary Public for Makati City  
Appointment No. M-139  
Until 31 December 2024  
Roll of Attorney's No. 81867  
PTR No. 10077533 / Makati / 03 January 2024  
IBP No. 374399 / PPLM / 26 December 2023  
MCLE Compliance: Exempted  
2224 A. Bonifacio St. cor. President  
Sergio Osmeña Highway, Bangkal, Makati City



## Independent Auditor's Report

To the Board of Directors and Shareholders of  
**Harbor Star Shipping Services, Inc. and Subsidiaries**  
2224 A. Bonifacio St., corner Pres. Sergio Osmeña Highway  
Bangkal, Makati City

### Our Opinion

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Harbor Star Shipping Services, Inc. and Subsidiaries (the "Group") as at December 31, 2023 and 2022, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2023 in accordance with Philippine Financial Reporting Standards (PFRS).

#### *What we have audited*

The consolidated financial statements of the Group comprise:

- the consolidated statements of financial position as at December 31, 2023 and 2022;
- the consolidated statements of total comprehensive income for each of the three years in the period ended December 31, 2023;
- the consolidated statements of changes in equity for each of the three years in the period ended December 31, 2023;
- the consolidated statements of cash flows for each of the three years in the period ended December 31, 2023; and
- the notes to the consolidated financial statements, including material accounting policy information.

### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Independence*

We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics), together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics.

Isla Lipana & Co., 29th Floor, AIA Tower, 8767 Paseo de Roxas, 1226 Makati City, Philippines  
T: +63 (2) 8845 2728, [www.pwc.com/ph](http://www.pwc.com/ph)



Independent Auditor's Report  
To the Board of Directors and Shareholders of  
Harbor Star Shipping Services, Inc. and Subsidiaries  
Page 2

### Our Audit Approach

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated financial statements. In particular, we considered where management made subjective judgments; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

#### *Key audit matters*

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarized as follows:

<b>Key audit matters</b>	<b>How our audit addressed the key audit matters</b>
<p><i>Revaluation of tugboats</i></p> <p>Refer to Notes 6 and 27.8 to the consolidated financial statements for the corresponding details and discussion of the Group's policy on revaluation of tugboats presented as part of property and equipment.</p> <p>In 2023, the Group recognized a net revaluation increase amounting to Php300.77 million, net of tax, based on the results of most recent appraisal reports finalized during the year. Accordingly, this resulted in the increase of the Group's tugboats' net book value and revaluation surplus, which amounted to Php2.42 billion and Php1.03 billion, respectively, as at December 31, 2023. This is an area of focus due to the material impact of these account balances to total assets and total comprehensive income.</p>	<p>We addressed the matter through the following procedures:</p> <ul style="list-style-type: none"><li>• Obtained the appraisal reports for tugboats and assessed the objectivity and competence of the accredited appraiser engaged by the Group by evaluating their professional qualifications, experience and reporting responsibilities, as well as confirmed that they are duly accredited by the Securities and Exchange Commission (SEC).</li><li>• Performed understanding and evaluation of the accredited appraiser's work including but not limited to the completeness of data used, reasonableness of assumptions and calculation methods used.</li></ul>



<b>Key audit matters</b>	<b>How our audit addressed the key audit matters</b>
<p>Likewise, the process of revaluation entails distinct expertise particularly third-party appraisers, whose calculations also depend on certain assumptions such as listing of comparable properties, adjustments to sales price based on weight, capacity and year built, as well as replacement cost.</p>	<ul style="list-style-type: none"> <li>• Confirmed that appraised values were determined as the average using both market and cost approaches. Correspondingly, we have performed the following:               <ol style="list-style-type: none"> <li>1. Under the cost approach, we compared relevant information used in calculating replacement cost such as more significant material parts and labor as against historical costs with consideration of inflation and current market data. Assessed reasonableness of depreciation rate applied relative to service life and remaining estimated useful life as of reporting date.</li> <li>2. Under the market approach, we traced indicated values to available listing of similar properties as referred to by the third-party appraiser, and confirmed comparability based on gross tonnage, power or capacity and year built, among others.</li> </ol> </li> <li>• We checked the accuracy of adjustments made to revaluation surplus and to impairment losses, as applicable.</li> </ul>
<p><i>Compliance with debt covenants</i></p> <p>Refer to Notes 12 and 27.11 to the consolidated financial statements for the corresponding details and discussion of the Group's borrowings.</p> <p>As at December 31, 2023, the Group's total borrowings amounted to approximately Php3.55 billion, which provide for debt covenants including compliance to financial ratios namely debt to equity, current and debt service coverage.</p> <p>In addition, loan agreements impose restriction on the sale of any property and equipment and drawdown of new borrowings from other banks.</p> <p>For the year ended December 31, 2023, the Group reported interest expense amounting to Php260.96 million.</p>	<p>We addressed the matter through the following:</p> <ul style="list-style-type: none"> <li>• Obtained bank confirmation for all borrowings of the Group and inspected related documents including loan agreements and promissory notes.</li> <li>• Recalculated interest expense based on the corresponding terms of each borrowings.</li> <li>• Confirmed completeness of debt covenants through inspection of loan agreements and examined each to ascertain the Group's compliance.</li> <li>• On financial ratios, we have checked mathematical accuracy through recalculation and tracing of balances to the audited financial statements.</li> </ul>



Independent Auditor's Report  
To the Board of Directors and Shareholders of  
Harbor Star Shipping Services, Inc. and Subsidiaries  
Page 4

<b>Key audit matters</b>	<b>How our audit addressed the key audit matters</b>
	<ul style="list-style-type: none"><li>On non-financial covenants, we have confirmed with management the attached lien on identified tugboats, barges and other marine vessels, and absence of any disposals or sales and new bank loan facilities which require prior consent and authorization from lender banks.</li></ul>

**Other Information**

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement) and Annual Report are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information namely SEC Form 17-A, which we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the SEC Form 20-IS (Definitive Information Statement) and Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and the SEC.

**Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.





Independent Auditor's Report  
To the Board of Directors and Shareholders of  
Harbor Star Shipping Services, Inc. and Subsidiaries  
Page 5

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.



Independent Auditor's Report  
To the Board of Directors and Shareholders of  
Harbor Star Shipping Services, Inc. and Subsidiaries  
Page 6

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or related safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Pocholo C. Domondon.

**Isla Lipana & Co.**

Pocholo C. Domondon  
Partner  
CPA Cert. No. 108839  
P.T.R. No. 0011401; issued on January 12, 2024 at Makati City  
T.I.N. 213-227-235  
BIR A.N. 08-000745-128-2021; issued on December 9, 2021; effective until December 8, 2024  
BOA/PRC Reg. No. 0142, effective until November 14, 2025

Makati City  
April 26, 2024



## **Statements Required by Rule 68, Securities Regulation Code (SRC)**

To the Board of Directors and Shareholders of  
**Harbor Star Shipping Services, Inc. and Subsidiaries**  
2224 A. Bonifacio St., corner Pres. Sergio Osmeña Highway  
Bangkal, Makati City

We have audited the consolidated financial statements of Harbor Star Shipping Services, Inc. and Subsidiaries (the "Group") as at and for the year ended December 31, 2023, on which we have rendered the attached report dated April 26, 2024. The supplementary information shown in the Reconciliation of Parent Company's Retained Earnings Available for Dividend Declaration, A Map Showing the Relationships between and among the Parent Company and its Subsidiaries and Associates, and Schedules A, B, C, D, E, F, G as required by the Revised SRC Rule 68, are presented for purposes of filing with the Securities and Exchange Commission and are not required parts of the basic consolidated financial statements. Such supplementary information and schedules are the responsibility of management and have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements. In our opinion, the supplementary information and schedules have been prepared in accordance with the Revised SRC Rule 68.

### **Isla Lipana & Co.**

Pocholo C. Domondon  
Partner  
CPA Cert. No. 108839  
P.T.R. No. 0011401; issued on January 12, 2024 at Makati City  
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Makati City  
April 26, 2024

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## **Statements Required by Rule 68, Securities Regulation Code (SRC)**

To the Board of Directors and Shareholders of  
**Harbor Star Shipping Services, Inc. and Subsidiaries**  
2224 A. Bonifacio St., corner Pres. Sergio Osmeña Highway  
Bangkal, Makati City

We have audited the consolidated financial statements of Harbor Star Shipping Services, Inc. (the "Parent Company") and Subsidiaries as at and for the year ended December 31, 2023, on which we have rendered the attached report dated April 26, 2024.

In compliance with SRC Rule 68 and based on the certification received from the Parent Company's corporate secretary and the results of work performed by us, the Parent Company has 113 shareholders owning one hundred (100) or more shares each as at December 31, 2023.

### **Isla Lipana & Co.**

Pocholo C. Domondon  
Partner  
CPA Cert. No. 108839  
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## **Statements Required by Rule 68 Securities Regulation Code (SRC)**

To the Board of Directors and Shareholders of  
**Harbor Star Shipping Services, Inc. and Subsidiaries**  
2224 A. Bonifacio St., corner Pres. Sergio Osmeña Highway  
Bangkal, Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Harbor Star Shipping Services, Inc. and Subsidiaries (the "Group") as at December 31, 2023 and 2022 and for each of the three years in the period ended December 31, 2023, and have issued our report thereon dated April 26, 2024. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised SRC Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2023 and 2022 and for each of the three years in the period ended December 31, 2023 and no material exceptions were noted.

### **Isla Lipana & Co.**

Pocholo C. Domondon  
Partner  
CPA Cert. No. 108839  
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April 26, 2024

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## Harbor Star Shipping Services, Inc. and Subsidiaries

Consolidated Statements of Financial Position  
As at December 31, 2023 and 2022  
(All amounts in Philippine Peso)

	Notes	2023	2022
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	2	285,190,441	266,463,521
Trade and other receivables, net	3	1,329,272,272	1,248,472,398
Prepayments and other current assets	4	375,986,874	355,733,420
Total current assets		1,990,449,587	1,870,669,339
<b>Non-current assets</b>			
Property and equipment at revalued amounts, net	6	2,420,279,318	2,184,552,658
Property, plant and equipment at cost, net	7	2,085,046,463	2,170,480,049
Right-of-use assets, net	22	94,366,832	71,611,039
Computer software, net	8	6,520,820	12,243,950
Investment properties	9	69,983,207	54,004,619
Investments in associates	5	206,628,414	194,193,596
Other non-current assets, net	10	260,127,557	293,414,987
Total non-current assets		5,142,952,611	4,980,500,898
<b>Total assets</b>		7,133,402,198	6,851,170,237
<b>Liabilities and Equity</b>			
<b>Current liabilities</b>			
Trade and other payables	11	1,013,592,635	896,824,732
Short-term loans	12	-	22,728,600
Borrowings, current portion	12	257,790,997	281,282,804
Lease liabilities, current portion	22	9,065,472	6,178,428
Advances from related parties	21	17,316,820	8,515,256
Income tax payable		6,004,558	8,251,953
Total current liabilities		1,303,770,482	1,223,781,773
<b>Non-current liabilities</b>			
Trade payables, net of current portion	11	-	7,112,842
Borrowings, net of current portion	12	3,292,851,423	3,509,329,021
Lease liabilities, net of current portion	22	41,433,779	26,995,624
Deferred income tax liabilities, net	23	243,382,220	170,358,724
Retirement benefit obligation	20	164,520,519	142,225,772
Total non-current liabilities		3,742,187,941	3,856,021,983
Total liabilities		5,045,958,423	5,079,803,756
<b>Equity</b>			
Attributable to owners of the Parent Company			
Share capital	13	907,857,870	907,857,870
Additional paid-in-capital	13	121,632,762	121,632,762
Revaluation surplus, net of tax	6	1,033,172,477	765,856,087
Cumulative translation difference	27.17	(7,829,025)	(7,497,456)
Fair value reserve on financial assets at fair value through other comprehensive income		(160,000)	(160,000)
Treasury shares	13	(37,614,990)	(37,614,990)
Retained earnings (Deficit)		52,269,904	(7,689,495)
Non-controlling interest		2,069,328,998	1,742,384,778
Total equity		18,114,777	28,981,703
<b>Total liabilities and equity</b>		7,133,402,198	6,851,170,237

The notes on pages 1 to 60 are integral part of these consolidated financial statements.

## Harbor Star Shipping Services, Inc. and Subsidiaries

Consolidated Statements of Total Comprehensive Income  
For each of the three years in the period ended December 31, 2023  
(All amounts in Philippine Peso)

	Notes	2023	2022	2021
Service income, net	15	2,522,732,041	2,375,197,590	1,607,698,208
Revenue on generation of solar power	15	140,330,004	324,357,740	301,641,340
<b>Total revenue</b>		<b>2,663,062,045</b>	<b>2,699,555,330</b>	<b>1,909,339,548</b>
Cost of services	16	(1,806,330,960)	(1,645,927,641)	(1,366,189,664)
<b>Gross profit</b>		<b>856,731,085</b>	<b>1,053,627,689</b>	<b>543,149,884</b>
General and administrative expenses	17	(454,559,973)	(380,909,458)	(336,685,866)
Impairment losses on property and equipment, net	6,7	(56,206,741)	(81,286,247)	-
Net impairment losses on financial assets	3	(47,103,248)	(111,382,619)	(99,678,286)
Impairment loss on goodwill	1.2	-	(154,207,159)	-
Other income (loss), net	19	43,183,188	(40,665,782)	(3,803,930)
<b>Operating profit</b>		<b>342,044,311</b>	<b>285,176,424</b>	<b>102,981,802</b>
<b>Finance cost</b>				
Interest expense	11,12,22	(280,161,155)	(289,083,467)	(270,326,344)
Foreign exchange gain (loss) on borrowings	12,24	1,408,908	(1,506,721)	264,670
		<b>(278,752,247)</b>	<b>(290,590,188)</b>	<b>(270,061,674)</b>
Share in profit (loss) of associates	5	5,706,738	(4,546,498)	20,278,057
<b>Income (loss) before income tax</b>		<b>68,998,802</b>	<b>(9,960,262)</b>	<b>(146,801,815)</b>
Income tax (expense) benefit	23	(49,733,067)	20,458,990	(11,209,505)
<b>Income (Loss) for the year</b>		<b>19,265,735</b>	<b>10,498,728</b>	<b>(158,011,320)</b>
<b>Other comprehensive income (loss)</b>				
<b>Items that will not be subsequently reclassified to profit or loss</b>				
Revaluation increment on tugboats, net of tax	6	300,773,629	515,682,323	227,705,159
Remeasurements on retirement benefits, net of tax	20	(2,615,257)	(16,323,060)	25,807,454
<b>Total other comprehensive income, net of tax</b>		<b>298,158,372</b>	<b>499,359,263</b>	<b>253,512,613</b>
<b>Total comprehensive income for the year</b>		<b>317,424,107</b>	<b>509,857,991</b>	<b>95,501,292</b>
Income (Loss) attributable to:				
Owners of the parent	14	29,705,469	2,047,025	(166,628,380)
Non-controlling interest		(10,439,734)	8,451,703	8,617,059
		<b>19,265,735</b>	<b>10,498,728</b>	<b>(158,011,321)</b>
Total comprehensive income (loss) attributable to:				
Owners of the parent		327,863,841	501,406,288	86,884,233
Non-controlling interest		(10,439,734)	8,451,703	8,617,059
		<b>317,424,107</b>	<b>509,857,991</b>	<b>95,501,292</b>
<b>Earnings (Loss) per share</b>				
Basic and diluted	14	0.033	0.002	(0.186)

The notes on pages 1 to 60 are integral part of these consolidated financial statements.

## Harbor Star Shipping Services, Inc. and its Subsidiaries

### Consolidated Statements of Changes in Equity For each of the three years in the period ended December 31, 2023 (All amounts in Philippine Peso)

	Equity attributable to owners of the Parent Company							Total equity			
	Notes	Share capital (Note 13)	Treasury stock (Note 13)	Additional paid-in capital (Note 13)	Revaluation surplus (Note 6)	Cumulative translation difference (Note 27.17)	Fair value reserve on financial assets at fair value through other comprehensive income		Retained earnings	Total	Non- controlling interest
<b>Balances at January 1, 2021</b>		907,857,870	(37,614,990)	121,632,762	70,903,774	(6,580,388)	(160,000)	93,971,704	1,150,010,732	13,367,797	1,163,378,529
<b>Comprehensive income (loss)</b>		-	-	-	-	-	-	(166,628,380)	(166,628,380)	8,617,059	(158,011,321)
Loss for the year		-	-	-	-	-	-	-	-	-	-
Other comprehensive loss		-	-	-	-	-	-	-	-	-	-
Remeasurements on retirement benefits, net of tax	20	-	-	-	-	-	-	25,807,454	25,807,454	-	25,807,454
Revaluation increment on tugboats, net of tax	6	-	-	-	227,705,159	-	-	227,705,159	227,705,159	-	227,705,159
<b>Total comprehensive income (loss)</b>		-	-	-	227,705,159	-	-	(140,820,926)	86,884,233	8,617,059	95,501,292
<b>Depreciation transfer of revaluation surplus</b>	6	-	-	-	(11,865,522)	-	-	11,865,522	-	-	-
<b>Transition adjustments</b>	27.17	-	-	-	(1,294,006)	-	-	2,788,701	1,494,695	(1,454,856)	39,839
<b>Balances at December 31, 2021</b>		907,857,870	(37,614,990)	121,632,762	286,743,411	(7,874,394)	(160,000)	(32,194,999)	1,238,389,660	20,530,000	1,258,919,660
<b>Comprehensive loss</b>		-	-	-	-	-	-	2,047,025	2,047,025	8,451,703	10,498,728
Income for the year		-	-	-	-	-	-	-	-	-	-
Other comprehensive income		-	-	-	-	-	-	-	-	-	-
Remeasurements on retirement benefits, net of tax	20	-	-	-	-	-	-	(16,323,060)	(16,323,060)	-	(16,323,060)
Revaluation increment on tugboats, net of tax	6	-	-	-	515,682,323	-	-	515,682,323	515,682,323	-	515,682,323
<b>Total comprehensive income (loss)</b>		-	-	-	515,682,323	-	-	(14,276,035)	501,406,288	8,451,703	509,857,991
<b>Depreciation transfer of revaluation surplus</b>	6	-	-	-	(36,569,647)	-	-	36,569,647	-	-	-
<b>Transition adjustments</b>	27.17	-	-	-	-	376,938	-	2,211,892	2,588,830	-	2,588,830
<b>Balances at December 31, 2022</b>		907,857,870	(37,614,990)	121,632,762	765,856,087	(7,497,456)	(160,000)	(7,689,495)	1,742,384,778	28,981,703	1,771,366,481
<b>Comprehensive Income</b>		-	-	-	-	-	-	29,705,469	29,705,469	(10,439,734)	19,265,735
Income (loss) for the year		-	-	-	-	-	-	-	-	-	-
Other comprehensive income		-	-	-	-	-	-	-	-	-	-
Remeasurements on retirement benefits, net of tax	20	-	-	-	-	-	-	(2,615,257)	(2,615,257)	-	(2,615,257)
Net revaluation on tugboats, net of tax	6	-	-	-	300,773,629	-	-	300,773,629	300,773,629	-	300,773,629
<b>Total comprehensive income (loss)</b>		-	-	-	300,773,629	-	-	27,090,212	327,863,841	(10,439,734)	317,424,107
<b>Depreciation transfer of revaluation surplus</b>	6	-	-	-	(33,457,239)	-	-	33,457,239	-	-	-
<b>Transition adjustments</b>	27.17	-	-	-	-	(331,569)	-	(588,052)	(919,621)	(427,192)	(1,346,813)
<b>Balances at December 31, 2023</b>		907,857,870	(37,614,990)	121,632,762	1,033,172,477	(7,829,025)	(160,000)	52,269,904	2,069,328,998	18,114,777	2,087,443,775

The notes on pages 1 to 60 are integral part of these consolidated financial statements.



## Harbor Star Shipping Services, Inc. and its Subsidiaries

### Consolidated Statements of Cash Flows For each of the three years in the period ended December 31, 2023 (All amounts in Philippine Peso)

	Notes	2023	2022	2021
<b>Cash flows from operating activities</b>				
Income (Loss) before income tax		68,998,802	(9,960,262)	(146,801,815)
Adjustments for:				
Depreciation and amortization	6,7,10,16,17	555,050,543	437,948,773	430,799,762
Interest expense	11,12,22	280,161,155	289,083,467	270,326,344
Impairment loss on property and equipment, net	6, 7	56,206,741	81,286,247	-
Net impairment losses on financial assets	3	47,103,248	111,382,619	99,678,286
Retirement benefit expense	18,20	20,231,822	14,703,354	16,337,765
Provision for impairment of input VAT	4,10,17	15,906,103	8,158,784	8,283,382
Amortization of computer software	8	13,151,618	8,451,037	7,259,577
Unrealized foreign exchange loss (gain), net	24	10,145,276	(2,761,923)	16,948
Amortization of right-of-use assets	22	5,423,579	6,918,160	6,805,996
Impairment loss on goodwill	1,2	-	154,207,159	-
Loss on sale of property, plant and equipment	19	-	42,618,496	5,104,687
Loss on debt restructuring, net	12,19	-	31,646,568	45,047,143
Provision for assessment	17	-	-	12,094,358
Interest income	2,3,19	(1,304,427)	(678,233)	(108,971)
Unrealized foreign exchange loss (gain) on borrowings	12	(1,408,908)	1,506,721	(264,670)
Share in profit of associate	5	(5,706,738)	4,546,498	(20,278,057)
Direct write-off of accounts receivable	3,17	25,913	-	-
Operating profit before changes in working capital		1,063,984,727	1,179,057,465	734,300,735
Decrease (Increase) in:				
Trade and other receivables		(127,470,501)	(400,617,947)	(315,254,267)
Prepayments and other current assets		(90,004,965)	(57,802,227)	(10,389,292)
Other non-current assets		(653,962)	(20,234,603)	3,986,658
Increase (Decrease) in:				
Trade and other payables		(54,430,656)	164,220,393	209,351,794
Advances from related parties		674,446	-	700,000
Cash generated from operations		792,099,089	864,623,081	622,695,628
Interest received		700,505	678,233	108,971
Retirement obligation paid	20	(1,424,085)	(231,200)	(511,912)
Income taxes paid		(9,386,925)	(1,585,414)	(3,578,488)
Net cash provided by operating activities		781,988,584	863,484,700	618,714,199
<b>Cash flows from investing activities</b>				
Proceeds from disposal of property, plant and equipment	6,7	-	19,638,342	10,578,000
Dividends received	5	9,895,945	8,537,452	11,031,043
Acquisition of investment properties	9	(2,500,000)	(1,810,714)	(3,653,534)
Acquisition of property, plant and equipment and computer software	6,7,8	(313,064,164)	(407,942,374)	(249,126,664)
Net cash used in investing activities		(305,668,219)	(381,577,294)	(231,171,155)
<b>Cash flows from financing activities</b>				
Proceeds from borrowings	12	26,546,740	9,211,669	50,737,392
Net proceeds from (payments of) short-term loans	12	(22,728,600)	(1,486,839)	24,271,500
Payment of interest on lease liabilities	22	(444,113)	(854,444)	(1,876,649)
Payment of lease liabilities	22	(9,074,930)	(8,231,512)	(6,892,929)
Payments of borrowings	12	(255,505,251)	(317,673,358)	(202,284,940)
Payment of interest on borrowings	12	(194,958,664)	(158,852,647)	(259,999,319)
Net cash used in financing activities		(456,164,818)	(477,887,131)	(396,044,945)
<b>Net increase (decrease) in cash and cash equivalents</b>		20,155,547	4,020,275	(8,501,901)
Cash and cash equivalents at January 1	2	266,463,521	263,963,505	272,482,354
Effect of foreign exchange rate changes on cash and cash equivalents		(1,428,627)	(1,520,259)	(16,948)
<b>Cash and cash equivalents at December 31</b>	2	285,190,441	266,463,521	263,963,505

The notes on pages 1 to 60 are integral part of these consolidated financial statements.

## Harbor Star Shipping Services, Inc. and Subsidiaries

Notes to the Consolidated Financial Statements

As at December 31, 2023 and 2022 and

for each of the three years in the period ended December 31, 2023

(In the notes, all amounts are shown in Philippine Peso unless otherwise stated.)

### 1 Business information

#### 1.1 General information

Harbor Star Shipping Services, Inc. (the "Parent Company") was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on July 5, 1988. The primary and secondary purpose of the Parent Company is to invest, own, operate, venture into domestic and international maritime commerce, domestic and international manning recruitment, transport in and between ports of the Philippines, domestic and international port and terminal operations, construction and rehabilitation of marine facilities and real estate development.

In July 2012, the Parent Company commenced activities for an initial public offering (IPO) of its common shares in the Philippines. On October 29, 2012, the Parent Company submitted its Registration Statement to the Philippine SEC. On October 30, 2013, the Parent Company completed its listing in the Philippine Stock Exchange (PSE) and became a public company (Note 13). The Group did not have any follow-on offering subsequent to its initial public offering.

As at December 31, 2023, the Parent Company has 114 shareholders (2022 - 117), 113 of which holds at least 100 common shares (2022 - 114). The Parent Company's major shareholders are its own directors holding 68.93% of its total issued shares and the remaining 31.07% of total issued shares as at December 31, 2023 and 2022 and are held by the public.

The Group's registered office, which is also its principal place of business, is located at 2224 A. Bonifacio Street corner Pres. Sergio Osmena Highway, Bangkal, Makati City, 1233, Philippines.

#### 1.2 Significant developments

Acquisition of Astronergy Development Gensan Inc. (ADGI);  
Astronergy Development F1 Inc. (ADF1) and Astronergy Development F2 Inc. (ADF2)

On October 6, 2017, the Parent Company's BOD resolved to acquire 60% shareholdings of ADGI, an entity engaged in power generation through renewable energy through HSEC, a new subsidiary. On the same date, which became the acquisition date, a total of 599,997 shares were acquired, representing 60% of the issued and outstanding shares of ADGI. As a result, ADGI became a subsidiary of HSEC effective October 6, 2017.

ADGI was registered with the Department of Energy (DOE), with Registration No. SESC 2014-12-096 on December 29, 2014, as a Renewable Energy (RE) Developer of Solar Energy Resources. Pursuant to Section 15 Chapter VI of Republic Act (RA) No. 9513, An Act Promoting The Development, Utilization and Commercialization of Renewable Energy Resources and For Other Purposes, ADGI, as RE Developer, is entitled to certain incentives including income tax holiday (ITH) for the first seven (7) years of its commercial operations, from 2019 to 2026.

ADGI has permits, licenses and entitlements to operate 25MW, expandable to 75MW, solar power plant in General Santos. Agreement (PPA) with South Cotabato II Electric Cooperative, Inc. ("SOCOTECO II"). Under the PPA, SOCOTECO-II will purchase all the energy output from the project. On March 15, 2018, the Parent ADGI has been issued a Certificate of Commerciality by the DOE and has an existing ERC-approved Power Purchase Company's BOD resolved to acquire the following shares of stocks through HSEC, its subsidiary:

- 40% additional shareholdings of ADGI
- 100% shareholdings of Astronergy Development F1 Inc. (ADF1)
- 100% shareholdings of Astronergy Development F2 Inc. (ADF2)

On April 12 and October 18, 2018, HSEC acquired the remaining 25% and 15% shareholdings of ADGI which represents 250,000 and 150,000 shares of stock, respectively for a total of P75,108,479. The acquisition resulted in the reversal of NCI and a charge to retained earnings amounting to P18,695,948 and P83,342,728, respectively. The acquisition of the remaining shares of stocks made ADGI a wholly-owned subsidiary of HSEC.

The total consideration given with respect to the acquisition of ADGI's 60% shares and 100% shares of ADF1 and ADF2 is P147,453,712. The is attributable to the continuing operations of the acquired businesses. It will not be deductible for tax purposes.

ADF1 and ADF2 have their own ancillary permits and contracts to support the expansion of the 25 MW ADGI solar power plant to 75MW.

On July 27, 2019, ADGI started the commercial operation of its solar power plant in Sitio Changco, Brgy. Bawing, General Santos City, South Cotabato with a capacity of 25MW.

#### *Cash paid for the acquisitions*

Cash paid for the acquisition of 60% of ADGI amounting to P20,559,425 is presented net of cash from acquired subsidiary of P50,000 for a net cash paid of P20,509,425 in the consolidated statement of cash flows for the year ended December 31, 2017. In 2018, the cash paid was subsequently adjusted by P20,161,428 due to adjustments in purchase price.

Cash paid for the acquisition of 100% of ADF1 and ADF2 amounting to P147,053,712 is presented net of cash from acquired subsidiaries in the consolidated statement of cash flows for the year ended December 31, 2018.

On May 29, 2019, ADGI has received the Certificate of Approval of Increase in Capital Stock from the SEC. The authorized capital stock was increased from P2,000,000 divided into 2,000,000 shares with a par value of P1 each to P600,000,000 divided into 600,000,000 shares with a par value of P1. Subsequently, HSEC, the parent company of ADGI subscribed to an additional 300,000,000 shares with a par value of P1 for a total of P300,000,000. HSEC has settled P92,000,000 from the subscribed amount through application of its advances of deposit for future subscription.

On December 3, 2019, Energy Regulatory Commission (ERC) granted the Certificate of Compliance (COC No. 19-12-M-00188M) to ADGI after having found to comply with all the requirements in the 2014 Revised COC Rules, the Philippine Grid Code, the Philippine Distribution Code, the Wholesale Electricity Spot Market (WESM) Rules and related laws, orders and regulations. The COC shall be valid for a period of five (5) years, from December 31, 2019 to December 2, 2024, and its application for renewal shall be filed at least six (6) months before its expiration date.

In 2020, ADGI commenced commercial operations for the entire year. On January 26, 2021, SOCOTECO II and ADGI filed an Application on ERC Case No. 2013-2017 RC seeking the Commission's approval of their Renewable Energy Supply Agreement (RESA) for issuance of final authority and collection for the supply of power based on the RESA as at December 31, 2020. In 2020, ADGI has submitted to the ERC all documents to support their claims. As at reporting date, ADGI is awaiting for final ruling from the ERC.

On December 23, 2022, the Department of Energy (DOE) declared the commercial operation of the Wholesale Electricity Spot Market (WESM) in the Mindanao Grid (DC2022-12-0039) mandating all Mindanao Electric Power Industry Participants and entities to become WESM members. On January 26, 2023, ADGI transferred its generation of solar power from SOCOTECO II to WESM.

### Critical accounting estimate

#### *Impairment of goodwill*

The Group's goodwill is carried at cost and is reviewed annually for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Changes in those assessment and judgment could have a significant effect on the carrying value of goodwill and the amount and timing of recorded provision for any period. Goodwill is monitored by the Group's management following its acquisition of ADGI, ADF1 and ADF2.

As at December 31, 2022, management assessed that the goodwill may not be recoverable mainly due to adverse impact of higher interest to discount rate and volatility in electricity prices. As a result, the Group recognized an impairment loss on goodwill amounting to P154,207,159 in 2022.

As at December 31, 2022, the recoverable amount of ADGI's business was determined based on value in use calculation (using Level 3 inputs) using certain assumptions. The calculations made use of cash flow projections based on financial forecasts. The significant assumptions affecting the cash flow projections is limited to the pre-tax adjusted discount rate.

The cash flow forecasts reflect management's expectations of revenue growth, operating costs and margins based on past experience and outlook, consistent with internal measurements and monitoring.

Pre-tax adjusted discount rate applied to the cash flow forecasts is derived using the weighted average cost of capital as at December 31, 2022. The pretax discount rate used amounted to 11% in 2022.

#### Harbor Star East Asia (Myanmar) Limited (HSEAM)

On April 20, 2018, the Parent Company subscribed to 97% or equivalent to 48,500 shares of the 50,000 authorized shares of HSEAM and paid 50% of the subscription amounting to P1,354,522 which gave the Parent Company 100% controlling interest over HSEAM.

HSEAM was incorporated on February 6, 2018 in The Republic of the Union of Myanmar in accordance with Myanmar Companies Act under Registration and Permit no. 1054FC/2017-2018 (YGN) as a Private Company. HSEAM is engaged in providing consultancy and support services, underwater, marine and maritime related business in Myanmar. The period of the validity of permit is from February 6, 2018 to February 5, 2023. The validity of permit was renewed and extended until March 6, 2025.

#### Other business updates

On August 16, 2018, the Parent Company subscribed to 31% (218,464 shares) of the 705,924 authorized shares of Hi-Energy Marine Services, Inc. (HEMSI) and paid 100% of the subscription amounting to P85,368,971. As a result, HEMSI became an associate.

HEMSI was incorporated and registered with the SEC on February 13, 2012 primarily to engage in towage, mooring, maritime commerce and navigation.

On January 29, 2020, the Maritime Industry Authority (MARINA) issued its first endorsement that it has no objection to the amendment of the Second Article of the Articles of Incorporation of TUGS authorizing it to engage in operation of maritime schools/ educational/training facilities. This is in line with the process of applying for an amendment on AOI with the SEC based on the BOD resolution issued last March 6, 2017. On July 7, 2020, the SEC approved the amendment of the AOI.

On September 8, 2020, the Parent Company has been accredited by the Philippine Contractors Accreditation Board (PCAB) for General Building and Engineering. The Parent Company is licensed to perform both private and public construction work which includes building, rehabilitating and repairing roads, piers, terminations and other infrastructure.

On March 17, 2021, the Parent Company has subscribed to 29,999,999 shares of Harbor Star Construction Corporation (HSCC) for a total amount of P29,999,997, which gave the Group 100% controlling interest over HSCC.

On April 23, 2021, the SEC approved the Certificate of Incorporation of HSCC. Its primary purpose is to engage in the business of general building construction and other allied business including the constructing, developing, repairing, altering, enlarging, removing, restoring, designing, or otherwise engaging in any construction jobs of all description or works.

On June 6, 2023, the Parent Company has subscribed to 30% or equivalent to 16,500,000 of the 55,000,000 authorized shares of Kaibuok Star Shipyard Inc. (KSSI) for a total amount of P16,624,025. The total subscribed amount is presented as part of investment in associates (Note 5).

On July 24, 2023, the SEC approved the Certificate of Incorporation of KSSI, the primary purpose of which is to build, construct, fabricate, repair, own, manage, operate, maintain, buy, sell, or otherwise deal in and with ships, vessels, boats, and marine structures of every kind and nature, graving docks, drydocks, floating docks, various land, and other structures and other conveniences for building, repairing, or docking of ships and other vessels for building and repairing marine and other land structures.

### **1.3 Consolidation**

As at December 31, 2023 and 2022, the consolidated financial statements include the Parent Company and its Subsidiaries, namely, Harbor Star Subic Corp., Peak Flag SDN BHD; HSEC; HSEAM; HSCC; ADGI; ADF1 and ADF2, collectively referred to as the "Group".

The principal activities of the subsidiaries and associates are set out below.

	Relationship	% of interest held		Registered place of business/ Country of incorporation	Main activity
		2023	2022		
Harbor Star Subic Corp. (HSSC)	Subsidiary	100%	100%	Philippines	HSSC was incorporated on September 17, 2015 and registered in the Philippines primarily to engage in marine-related ancillary services such as harbor assistance, towage, lighterage, oil spill response and underwater marine services.  Its registered address, which is also its principal place of business, is located at Units 9 and 10, Alava Quay, Waterfront Road, Subic Bay Freeport Zone, Subic, Zambales.
Harbor Star Energy Corporation (HSEC)	Subsidiary	100%	100%	Philippines	HSEC was incorporated on May 11, 2017 and registered in the Philippines primarily to engage in the production and sale of renewable energy.  Its registered address is at 2224 A. Bonifacio cor Pres. Osmeña Bangkal Makati, Metro Manila.
Harbor Star East Asia (Myanmar) Limited (HSEAM)	Subsidiary	100%	100%	Myanmar	HSEAM was incorporated in Myanmar and registered on February 6, 2018 primarily engage in providing consultancy and support services, including, (but not limited to) underwater, marine, maritime-related businesses in Myanmar.  Its registered address, which is also its principal place of business is No. Level 8 A, Union Financial Center, Corner of Mahabandoola and Thein Phyu Road, Botahtaung Township, Yangon.
Harbor Star Construction Corporation (HSCC)	Subsidiary	100%	100%	Philippines	HSCC was incorporated on April 23, 2022 and registered in the Philippines primarily to engage in the business of general building construction and other allied business including the constructing, developing, repairing, altering, enlarging, removing, restoring, designing, or otherwise engaging in any construction jobs of all description or works.  Its registered address, which is also its principal place of business is located at 2224 A. Bonifacio cor Pres. Osmeña Bangkal Makati, Metro Manila.
Peak Flag SDN BHD (Peak Flag)	Subsidiary	45%	45%	Malaysia	Peak Flag was incorporated and registered in Malaysia, primarily to carry on the business of providing tugboat harbor assist/ marine support services.  Its registered address, which is also its principal place of business, is at Suite N-6-04, The Gamuda Biz Suites, No.12, Persiaran Anggerik Vanilla 31/99 Seksyen 31, Kota Kemuning 40460 Shah Alam, Selangor.
Astronergy Development Gensan, Inc. (ADGI)	Subsidiary (indirect)	100%	100%	Philippines	In 2018, HSEC completed full subscription to total share of ADGI, an entity engaged in power generation through renewable energy.  Its registered address is at Unit 202 Midway Court Building, EDSA Mandaluyong, Metro Manila and principal place of business is at 2224 A. Bonifacio St. corner Pres. Sergio Osmeña Highway, Bangkal, Makati City, Philippines.
Astronergy Development F1 Inc. (ADF1)	Subsidiary (indirect)	100%	100%	Philippines	During 2018, HSEC acquired 100% ownership of Astronergy Development F1 Inc., an entity engaged in power generation through renewable energy (Note 1.2). ADF1 has not started commercial operations as at December 31, 2023.  Its registered address, which is also its principal place of business, is at 2224 A. Bonifacio Street corner President Sergio Osmeña Highway, Bangkal, Makati City, Philippines.
Astronergy Development F2 Inc. (ADF2)	Subsidiary (indirect)	100%	100%	Philippines	During 2018, HSEC acquired 100% ownership of Astronergy Development F2 Inc., an entity engaged in power generation through renewable energy (Note 1.2). ADF2 has not started commercial operations as at December 31, 2023.  Its registered address, which is also its principal place of business, is at 2224 A. Bonifacio Street corner President Sergio Osmeña Highway, Bangkal, Makati City, Philippines.
Harbor Star East Asia (Myanmar) Limited (HSEAM)	Subsidiary	100%	100%	Myanmar	During 2018, HSSSI acquired 97% ownership of HSEAM, an entity providing consultancy and support services including underwater, marine and maritime related business.  Its registered address, which is also its principal place of business, is at No. Level 8 A, Union Financial Center, Corner of Mahabandoola and Thein Phyu Road, Botahtaung Township, Yangon.
Hi-Energy Marine Services, Inc. (HEMSI)	Associate	31%	31%	Philippines	During 2018, HSSSI acquired 31% ownership of HEMSI, an entity engaged in towage, mooring, maritime commerce and navigation.  Its registered address, which is also its principal place of business, is at Rm. 306, Velco Center cor. Senior Oca and Delgado Sts., South Port Area, Manila.
Great Eastern Tug Corporation (GETC)	Associate	20%	20%	Philippines	GETC was incorporated and registered with the Philippine SEC on September 9, 2002, primarily to own, charter in/out, operate and manage tugboats or domestic services.  Its registered address, which is also its principal place of business, is located at 11F Marc 2000 Tower, 1973 Taft Avenue, Malate, Manila.

	Relationship	% of interest held		Registered place of business/ Country of incorporation	Main activity
		2023	2022		
Kaibuok Star Shipyard Inc. (KSSI)	Associate	30%	-	Philippines	KSSI was incorporated and registered with the Philippine SEC on July 24, 2023, primarily to build, construct, fabricate, repair, own, manage, operate, maintain, buy, sell, or otherwise deal in and with ships, vessels, boats, and marine structures of every kind and nature, graving docks, drydocks, floating docks, various land, and other structures and other conveniences for building, repairing, or docking of ships and other vessels for building and repairing marine and other land structures.  Its registered address, which is also its principal place of business, is located at Polloc Freeport and Economic Zone Polloc, Parang, Maguindanao, Autonomous Region in Muslim Mindanao.

### Critical accounting judgment

#### *Determining control over investments with ownership of less than half of the entity's total equity*

The Parent Company follows the guidance of Philippine Financial Reporting Standards (PFRS) 10, "Consolidated Financial Statements" in determining if control exists for investments with ownership of less than half of its total equity. In making this judgment, the Parent Company considers the power over more than half of the voting rights by virtue of an agreement with other investors, power to govern the financial and operating policies of the entity under a statute or an agreement, power to appoint or remove the majority of the members of the Board of Directors (BOD), or power to cast the majority of votes at meetings of the BOD.

Having a significant influence based on the percentage ownership, the Parent Company initially considered Peak Flag as associate. However, effective January 1, 2014, the Parent Company has gained control over the key economic decisions and policies affecting Peak Flag under the duly signed amended shareholders' agreement including majority board representation. Consequently, based on management's judgment and continuous assessment of the Parent Company, Peak Flag is considered a subsidiary as at December 31, 2023 and 2022.

#### *Non-controlling interest*

Set out below are the summarized financial information of Peak Flag, a subsidiary, that has non-controlling interests to the Group. The amounts disclosed are before intercompany eliminations.

	2023	2022
Total current assets	165,755,310	226,863,589
Total non-current assets	217,506,794	172,733,247
Total current liabilities	325,634,356	337,765,250
Total non-current liabilities	26,810,108	9,682,008
Equity	30,817,640	52,149,578
Total revenue	111,294,607	97,361,867
Total expenses	(130,275,942)	(81,995,324)
Total income (loss) for the year	(18,981,335)	15,366,543
Total comprehensive income for the year	(18,981,335)	15,366,543
Net cash provided by operating activities	2,328,912	35,442,160
Net cash provided by (used in) financing activities	(21,644,116)	34,704,057

### **1.4 Approval of the consolidated financial statements**

The consolidated financial statements of the Group were approved and authorized for issue by the Parent Company's BOD on April 26, 2024.

## 2 Cash and cash equivalents

Cash and cash equivalents as at December 31 consist of:

	2023	2022
Cash on hand	2,394,176	2,114,456
Cash in banks	216,000,729	163,998,637
Cash equivalents	66,795,536	100,350,428
	285,190,441	266,463,521

Interest income earned from cash in banks and cash equivalents for the year ended December 31, 2023 amounted to P700,505 (2022 - P678,233; 2021 - P108,971) (Note 19).

The carrying values of cash and cash equivalents represent maximum exposure to credit risk other than cash on hand. While cash and cash equivalents are also subject to the impairment of Philippine Financial Reporting Standards (PFRS) 9, there is no identified impairment loss.

## 3 Trade and other receivables, net

Trade and other receivables, net as at December 31 consist of:

	2023	2022
Trade receivables	1,456,708,311	1,424,347,902
Allowance for impairment of trade receivables	(417,742,128)	(371,546,215)
	1,038,966,183	1,066,883,154
Advances to officers, employees and others	261,403,423	207,348,389
Allowance for impairment of advances to employees and others	(23,625,837)	(26,517,886)
	237,777,586	180,830,503
Unbilled revenue	49,967,124	14,081,467
Others	2,561,379	758,741
	1,329,272,272	1,248,472,398

Trade receivables are amounts due from customers for rendering harbor assistance and other marine services and solar energy fee in the ordinary course of the business with an average credit term of 30 to 60 days.

Advances to employees represent outstanding balances with existing employees and regular collections are made through liquidation and salary deduction. As at December 31, 2023, advances to officers representing key management personnel amounted to P68,506,112 (2022 - P37,693,037) (Note 21).

The carrying value of trade and other receivables as at December 31, 2023 and 2022 approximates its fair value as at reporting date.

### Allowance for impairment

The Group applies PFRS 9 simplified approach in measuring expected credit losses (ECL) which uses a lifetime expected loss allowance for all trade receivables.

To measure the ECL, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected loss rates are based on the payment profiles of service fees over a period of 24 months before January 1, 2023 and 2022 and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the inflation rate in the Philippines to be the most relevant factor, and accordingly adjusts the historical loss rates based on expected changes in such rates.



For advances to officers and others and other receivables, the Group applies a general approach in calculating expected credit losses. The Group recognizes a loss allowance based on either 12-month expected credit losses or lifetime expected credit losses, depending on whether there has been a significant increase in credit risk on these financial assets since initial recognition.

Movements in the provision for impairment of trade and other receivables for the years ended December 31 are as follows:

	Note	2023	2022
As at January 1		398,064,101	286,032,825
Provision for impairment of trade and other receivables		47,103,248	111,382,619
Write off		(2,892,049)	-
Cumulative translation adjustment	27.17	(907,335)	648,657
As at December 31		441,367,965	398,064,101

For the year ended December 31, 2023, a net provision for impairment of trade and other receivables amounting to P47,103,248 (2022 - P111,382,619; 2021 - P99,389,922) was charged to net impairment losses on financial assets in the consolidated statements of total comprehensive income, as a result of management's assessment of collectability. Of this amount, provision pertaining to advances to inactive employees amounted to nil in 2023 (2022 - nil; 2021 - P2,892,049).

In 2023, the Group wrote off previously provided uncollectible advances to officers, employees and others amounting to P2,892,049 (2022 - nil; 2021- nil).

In addition, the Group also directly wrote off uncollectible advances to officers, employees and others amounting to P25,913 (2022 - nil; 2021 - nil). This was charged to general and administrative expenses in the consolidated statements of total comprehensive income (Note 17).

For the year ended December 31, 2023, the Group recognized interest income amounting to P603,922 as a result of the late payment of a third-party customer relating to the salvage services provided and generation of solar power (Note 19).

Unbilled revenue pertains to revenue that has been recognized as earned but not yet billed to the customer from operations in relation to diving and other underwater services and construction projects of the Parent Company.

#### Critical accounting estimates and assumptions

##### *Recoverability of trade and other receivables*

The allowance for impairment related to the Group's trade and other receivables is based on assumptions about risk of default and expected loss rates. The Group uses estimates in making these assumptions and selecting the inputs to the impairment calculation, based on the Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period. Details of the key assumptions and inputs used are discussed above.

Estimates and assumptions related to provision for impairment of receivables are continually evaluated based on historical experiences and other factors, including expectations of future events that may have a financial impact on the Group and that are believed to be reasonable under the circumstances.

#### 4 Prepayments and other current assets

Prepayments and other current assets as at December 31 consist of:

	Notes	2023	2022
Construction advances		121,728,437	149,168,309
Allowance for construction advances		-	(24,521,086)
Construction advances, net		121,728,437	124,647,223
Input value-added tax (VAT)		102,832,239	56,456,154
Allowance for impairment of input VAT		(962,646)	(627,879)
Input VAT, net	10	101,869,593	55,828,275
Prepayments		80,586,492	120,292,881
Advances to suppliers		57,636,147	48,465,803
Refundable deposits	22	14,166,205	6,499,238
		375,986,874	355,733,420

Construction advances pertain to advances to suppliers, contractors and employees related to construction projects subject to liquidation. Allowance for construction advances pertain to impaired portion of incomplete projects charged to other losses, net (Note 19). There were no additional provisions recognized during 2023 and 2022. In 2023, the Group wrote off the previously fully-provided construction advances due to high likelihood that this amount will not be liquidated.

Prepayments consist of mainly unexpired hull and machinery insurance, motor car insurance, life and health insurance, and fuel which are expected to be utilized for a period of less than a year.

Advances to suppliers consist of advance payments on services to be performed within 12 months.

The movement in allowance for impairment of input VAT for the years ended December 31 follows:

	Note	2023	2022
As at January 1		627,879	376,239
Provision for impairment	17	334,767	251,640
As at December 31		962,646	627,879

#### 5 Investments in associates

Investments in associates as at December 31 consist of:

	2023	2022
GETC	19,695,850	16,976,429
HEMSI	170,308,539	177,217,167
KSSI	16,624,025	-
	206,628,414	194,193,596

The movement of investments in associates for the years ended December 31 are as follows:

	2023	2022	2021
At January 1	194,193,596	207,277,546	198,030,532
Additions	16,624,025	-	-
Share in net profit (loss)	5,706,738	(4,546,498)	20,278,057
Dividends	(9,895,945)	(8,537,452)	(11,031,043)
At December 31	206,628,414	194,193,596	207,277,546

\*Share in net profit include share in prior year adjustment to equity

(a) GETC

The movements of investment in GETC for the years ended December 31 are as follows:

	2023	2022	2021
At January 1	16,976,429	15,950,725	15,242,514
Share in net profit	2,719,421	1,025,704	708,211
At December 31	19,695,850	16,976,429	15,950,725

*\*Share in net profit include share in prior year adjustment to equity*

Set out below is the summarized financial information of GETC as at and for the year ended December 31:

	2023	2022	2021
Total current assets	25,685,359	14,781,369	11,217,254
Total non-current assets	78,161,011	90,812,853	102,695,301
Total current liabilities	5,367,119	6,412,087	14,658,943
Total non-current liabilities	-	14,299,989	19,499,985
Net assets or equity	98,479,251	84,882,146	79,753,627
Total revenue	17,040,625	23,842,857	16,711,607
Total profit for the year	13,590,273	5,122,019	3,625,017
Total comprehensive income	13,590,273	5,122,019	3,625,017

	2023	2022	2021
Net assets, January 1	84,882,146	79,753,627	76,212,571
Profit for the year	13,590,273	5,122,019	3,625,017
Adjustment to equity	6,832	6,500	(83,961)
Net assets, December 31	98,479,251	84,882,146	79,753,627
Group's share in %	20%	20%	20%
Group's share in net assets	19,695,850	16,976,429	15,950,725

(b) HEMSI

The movements of investment in HEMSI for the years ended December 31 are as follows:

	2023	2022	2021
At January 1	177,217,167	191,326,821	182,788,018
Share in net profit (loss)	2,987,317	(5,572,202)	19,569,846
Dividends received	(9,895,945)	(8,537,452)	(11,031,043)
At December 31	170,308,539	177,217,167	191,326,821

*\*Share in net profit include share in prior year adjustment to equity*

In 2023, the Parent Company received dividend income from HEMSI with a total amount of P9,895,945 (2022 - P8,537,452; 2021 - P11,031,043).

Set out below is the summarized financial information of HEMSI as at and for the year ended December 31:

	2023	2022	2021
Total current assets	277,945,229	281,917,001	335,464,245
Total non-current assets	189,918,980	206,014,911	210,945,316
Total current liabilities	77,739,259	75,521,062	83,817,047
Total non-current liabilities	-	-	4,666,651
Net assets or equity	390,124,949	412,410,850	457,925,863
Total revenue	374,438,532	365,305,885	305,200,713
Total profit for the year	36,011,923	26,319,466	24,148,331
Total comprehensive income	36,011,923	26,319,466	24,148,331

	2023	2022	2021
Net assets, January 1	412,410,850	457,925,863	430,411,336
Profit for the year	36,011,923	26,319,466	24,148,331
Dividends declared	(31,922,403)	(27,540,167)	(35,584,010)
Adjustment to equity	(26,375,421)	(44,294,312)	38,950,206
Net assets, December 31	390,124,949	412,410,850	457,925,863
Group's share in %	31%	31%	31%
Group's share in net assets	120,938,734	127,847,362	141,957,016
Goodwill	49,369,805	49,369,805	49,369,805
Carrying amount	170,308,539	177,217,167	191,326,821

(c) *KSSI*

On June 6, 2023, HSSSI subscribed to 30% of the issued and outstanding capital stock of Kaibuok Star Shipyard Inc. (KSSI). Balance of investment amounted to P16,624,025, P16,499,998 of which is equivalent to the cost of investment. Remaining balance pertains to its transaction costs which amounted to P124,027. As at report date, KSSI remains in the pre-operating phase.

The shares of GETC, HEMSI, and KSSI are unquoted.

Critical accounting judgment

*Impairment of investments in associates*

The Group's investments in associates are carried using equity method. The carrying value is reviewed and assessed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Changes in those management assessment and judgment could have a significant effect on the carrying value of investments in associates and the amount and timing of recorded provision for any period.

As at December 31, 2023 and 2022, based on management's assessment and judgment, there are no indications of impairment or changes in circumstances indicating that the carrying value of its investment in associates may not be recoverable.

## 6 Property and equipment at revalued amounts, net

Details of property and equipment carried at revalued amounts as at December 31 and the movements in the account for the years then ended are as follows:

	Note	2023	2022
As at January 1			
Revalued amount		16,304,205,393	8,242,085,705
Accumulated depreciation		(14,119,652,735)	(6,579,211,337)
Net carrying amount		2,184,552,658	1,662,874,368
Year ended December 31			
Opening net carrying amount		2,184,552,658	1,662,874,368
Additions		177,316,267	151,120,806
Disposal			
Cost		-	(69,054,624)
Accumulated depreciation		-	59,915,891
Depreciation	16	(310,834,837)	(219,535,704)
Revaluation increments			
Cost		4,819,840,608	7,980,053,506
Accumulated depreciation		(4,418,348,520)	(7,299,535,338)
Impairment loss		(63,424,920)	(81,286,247)
Reversal of impairment loss		31,178,062	-
Closing net carrying amount		2,420,279,318	2,184,552,658
At December 31			
Revalued amount		21,301,362,268	16,304,205,393
Accumulated depreciation		(18,881,082,950)	(14,119,652,735)
Net carrying amount		2,420,279,318	2,184,552,658

The net book value of the tugboats, had the assets been carried at cost and not at revalued amount as at December 31 would have been as follows:

	Note	2023	2022
As at January 1			
Cost		2,851,879,238	2,760,674,323
Accumulated depreciation		(1,681,409,765)	(1,480,124,504)
Net carrying amount		1,170,469,473	1,280,549,819
Year ended December 31			
Opening net carrying amount		1,170,469,473	1,280,549,819
Additions		177,316,267	151,120,806
Disposals			
Cost		-	(59,915,891)
Accumulated depreciation		-	59,915,891
Depreciation	16	(266,691,390)	(179,914,905)
Impairment loss		(63,424,920)	(81,286,247)
Reversal of impairment		31,178,062	-
Closing net carrying amount		1,048,847,492	1,170,469,473
At December 31			
Cost		3,029,195,505	2,851,879,238
Accumulated depreciation		(1,980,348,013)	(1,681,409,765)
Net carrying amount		1,048,847,492	1,170,469,473

The movements of revaluation increment for the years ended December 31 are as follows:

	2023	2022
Beginning of year, net of tax	765,856,087	286,743,411
Revaluation		
Revaluation increment during the year	401,492,088	680,518,168
Deferred tax in OCI at 25%	(100,804,818)	(163,512,421)
Deferred tax in OCI at 5%	86,359	(1,323,424)
Revaluation increment of tugboats, net of tax	300,773,629	515,682,323
Amortization		
Amortization of revaluation increment through depreciation	(44,143,447)	(39,620,799)
Amortization of revaluation increment through asset disposal	-	(9,138,733)
Deferred tax in profit and loss at 25%	10,598,794	12,189,885
Deferred tax in profit and loss at 5%	87,414	-
Amortization of revaluation, net of tax	(33,457,239)	(36,569,647)
End of year, net of tax	1,033,172,477	765,856,087

In 2023, 46 out of 48 tugboats have been revalued by the Group's independent valuation specialists (2022 - 43 out of 47). The tugboats which were not subject to revaluation in 2023 and 2022 are located in Malaysia during the time of inspection of independent valuation specialists.

In 2023, the Group recognized a decrease in carrying amount of some of the previously revalued tugboats resulting in a decrease in revaluation surplus amounting to P41,780,736 (2022 - P8,852,231). A revaluation increment of P443,272,824 was recognized for the remaining tugboats (2022 - P689,370,399).

Amortization of revaluation increment, net of tax in 2023 amounted to P33,457,239 (2022 - P36,569,647).

Depreciation and amortization of property and equipment at revalued amounts for the years ended December 31, 2023 and 2022 charged to cost of services (Note 16).

As at December 31, 2023, certain tugboats with a net carrying value of P1,884,659,685 (2022 - P1,308,311,815) were valued at P2,253,904,914 (2022 - P1,907,543,736) by an accredited independent appraisers. The tugboats were revalued based on both market and cost approach due to the specialized nature of the properties. The fair value hierarchy of these assets is Level 2. Certain tugboats were used as collateral to secure the loans obtained from various banks (Note 12). As at December 31, 2023, the Group's tugboats used as collaterals have a net carrying amount of P1,989,548,137 (2022 - P1,620,091,205).

In 2022, the Group sold a tugboat with a carrying value of P9,138,733 for a total consideration of P4,464,286 resulting in a loss amounting to P4,674,447 (Note 19). The total consideration was received in cash during the 2023. No tugboat was disposed of in 2023 and 2021.

In 2023, the Group acquired one of the tugboats of GETC amounting to P13.50 million. This was fully paid during the year. As at December 31, 2023, the Group's unpaid acquisitions of property and equipment amounted to P46,142,105 (2022 - P23,537,295), which is considered as non-cash investing activity.

## Critical accounting estimates and assumptions

### *(a) Useful lives of property and equipment at revalued amounts*

The Group's management determines the estimated useful lives for its property and equipment at revalued amounts based on the period over which the assets are expected to be available for use. The Parent Company annually reviews the estimated useful lives of property and equipment based on factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of assets tempered by related industry benchmark information. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in factors mentioned. If the actual useful lives of the property and equipment differ by +/- 10% from management's estimates, the carrying amount of property and equipment at revalued amount, net as at December 31, 2023 would have been P66,017,773 higher or P80,688,389 lower (2022 - P49,369,415 higher or P60,340,396 lower). The range used was based on the management's assessment where potential impact to operations might occur.

### *(b) Revaluation of tugboats*

The Group carries its tugboats at appraised value, with changes in fair value being recognized directly in equity under revaluation surplus. The Group reviews the fair value of its tugboats periodically every 3 to 5 years. The tugboats are revalued on a rolling basis to keep the revalued amounts up to date.

The Group considers that it is impracticable to disclose with sufficient reliability the possible effects of sensitivities surrounding the estimates on recent market transactions on arm's length terms at the end of each reporting period. However, it is reasonably possible, on the basis of existing knowledge, that changes in estimates would impact the recorded cost of services and property and equipment at a revalued amount.

The Group engaged independent valuation specialists in determining the fair value of its tugboats as at December 31, 2023 and 2022. Management deems that the revalued amounts of tugboats not subjected to the independent appraisal in 2023 and 2022 still approximate the fair value as at reporting dates with these only recently acquired at substantially comparable prices.

The fair value of the tugboats is within Level 2 hierarchy. The fair value of tugboats was determined using market approach and cost approach. Under the market approach, an estimate was made using prices and other relevant information based on market transactions of comparable assets. Prices were derived from market listings of identical tugboats. Under the cost approach, an estimate was made of the current cost of reproduction and/or replacement of the property in accordance with prevailing market prices for materials, equipment and labor, among others. Prices were derived from available dealers and manufacturers. If certain materials are of foreign origin, pricing process considered import costs including freight and handling. Adjustments are then made to reflect depreciation resulting from physical deterioration plus any functional and economic obsolescence taking into account age and condition.

## 7 Property, plant and equipment at cost, net

Details of property, plant and equipment as at December 31 and the movements in the account for the years then ended are as follows:

	Land	Barges	Plant, building and improvements	Transportation equipment	Diving and oil spill, and other equipment	Furniture, fixtures and leasehold improvements	Construction equipment	Construction-in-progress	Total
At January 1, 2022									
Cost	39,556,011	667,988,051	2,015,978,195	68,886,961	358,381,256	6,873,537	12,853,842	18,144,120	3,188,661,973
Accumulated depreciation	-	(382,956,317)	(276,163,302)	(60,343,554)	(223,290,812)	(6,314,499)	(12,534,092)	-	(961,602,576)
Cumulative translation adjustments	-	-	-	-	(2,879,787)	283,778	-	-	(2,596,009)
Net carrying amount	39,556,011	285,031,734	1,739,814,893	8,543,407	132,210,657	842,816	319,750	18,144,120	2,224,463,388
Opening net carrying amount	39,556,011	285,031,734	1,739,814,893	8,543,407	132,210,657	842,816	319,750	18,144,120	2,224,463,388
Additions	-	63,045,066	5,422,589	12,294,642	114,348,455	417,737	9,250,928	4,863,483	209,642,900
Disposal	-	-	-	-	-	-	-	-	-
Cost	-	(116,370,065)	-	(5,652,959)	(29,861)	-	-	-	(122,052,885)
Accumulated depreciation	-	63,257,169	-	5,652,959	24,652	-	-	-	68,934,780
Reclassification	-	-	(1,034,643)	1,034,643	-	-	-	-	-
Depreciation	-	(82,905,551)	(96,527,566)	(7,890,729)	(27,982,792)	(549,478)	(935,486)	-	(216,791,602)
Translation adjustments	-	-	-	-	6,278,911	4,557	-	-	6,283,468
Closing net carrying amount	39,556,011	212,058,353	1,647,675,273	13,981,963	224,850,022	715,632	8,635,192	23,007,603	2,170,480,049
At December 31, 2022									
Cost	39,556,011	614,663,052	2,021,400,784	75,528,644	472,699,850	7,291,274	22,104,770	23,007,603	3,276,251,988
Accumulated depreciation	-	(402,604,699)	(372,690,868)	(62,581,324)	(251,248,952)	(6,863,977)	(13,469,578)	-	(1,109,459,398)
Cumulative translation adjustments	-	-	-	-	3,399,124	288,335	-	-	3,687,459
Net carrying amount	39,556,011	212,058,353	1,648,709,916	12,947,320	224,850,022	715,632	8,635,192	23,007,603	2,170,480,049
Year ended December 31, 2022									
Opening net carrying amount	39,556,011	212,058,353	1,648,709,916	12,947,320	224,850,022	715,632	8,635,192	23,007,603	2,170,480,049
Additions	-	45,601,596	47,121,481	3,998,026	80,408,779	519,280	112,496	250,047	178,011,705
Write-off	-	-	-	-	-	-	-	-	-
Cost	-	-	(30,102,560)	-	-	-	-	-	(30,102,560)
Accumulated depreciation	-	-	6,142,677	-	-	-	-	-	6,142,677
Reclassification	-	-	-	-	-	-	-	-	-
Cost	-	-	-	-	-	-	4,107,143	-	4,107,143
Accumulated depreciation	-	-	-	-	-	-	(4,107,143)	-	(4,107,143)
Depreciation	-	(107,801,168)	(94,622,550)	(3,774,992)	(33,966,717)	(600,633)	(1,558,178)	-	(242,324,238)
Translation adjustments	-	-	-	-	2,774,138	64,692	-	-	2,838,830
Closing net carrying amount	39,556,011	149,858,781	1,577,248,964	13,170,354	274,066,222	698,971	7,189,510	23,257,650	2,085,046,463
At December 31, 2023									
Cost	39,556,011	660,264,648	2,038,419,705	79,526,670	553,108,629	7,810,554	26,324,409	23,257,650	3,428,268,276
Accumulated depreciation	-	(510,405,867)	(461,170,741)	(66,356,316)	(285,215,669)	(7,464,610)	(19,134,899)	-	(1,349,748,102)
Cumulative translation adjustments	-	-	-	-	6,173,262	353,027	-	-	6,526,289
Net carrying amount	39,556,011	149,858,781	1,577,248,964	13,170,354	274,066,222	698,971	7,189,510	23,257,650	2,085,046,463



As at December 31, 2023, the Group's unpaid acquisition of property, plant and equipment amounted to P54,583,407 (2022 - P27,495,921), which is considered a non-cash activity (Note 6).

Depreciation for the years ended December 31 charged to profit or loss consists of:

	Notes	2023	2022	2021
Cost of services	16	227,807,138	197,326,172	176,030,302
General and administrative expenses	17	14,517,100	19,465,430	20,330,020
Other income (loss), net	19	-	-	24,233,800
		242,324,238	216,791,602	220,594,122

Construction-in-progress as at December 31, 2023 and 2022 mainly comprise of condominium property and warehouse being prepared for its intended use.

The net carrying value of transportation equipment and barges used as collateral to secure loans from various banks (Note 12) amounted to P13.56 million and P94.21 million, respectively as at December 31, 2023 (2022 - P13.78 million and P190.25 million).

In 2022, the Group sold barges and equipment with a net carrying value of P53,118,105 for a total consideration of P15,174,056 resulting in a total loss on disposal amounting to P37,944,049 (Note 19). The total consideration was received in cash in 2022. There were no disposal of barges and equipment in 2023.

On July 14, 2023, a significant incident occurred involving ADGI's transformer which forms part of the plant, building and improvements, resulting in write-off of certain equipment with a net book value of P23,959,883. Following the incident, ADGI resumed its operations from July 19 to August 16, 2023 with 40% plant capacity. Consequently, on August 17, 2023, ADGI initiated an immediate 100% shutdown of the solar power plant to prevent any additional hazards. ADGI resumed its full operations on December 22, 2023.

In 2023, the Group recognized additions to solar power plant for the shutdown amounting to P45,703,069. Negotiations for the insurance claims to cover the damages are still ongoing as at December 31, 2023.

As at December 31, 2023, plant, building and improvements include capitalized costs on solar power plant with a carrying value amounting to P1.54 billion (2022 - P1.60 billion).

In 2023, the Group reclassified the cost and related accumulated depreciation of construction equipment under lease amounting to P4,107,143 to property and equipment, net (Note 22). This was considered a non-cash transaction in the consolidated statements of cash flows.

#### Critical accounting estimates

##### *Useful lives of property, plant and equipment at cost*

The Group's management determines the estimated useful lives for its property, plant and equipment at cost based on the period over which the assets are expected to be available for use. The Group annually reviews the estimated useful lives of property, plant and equipment based on factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of assets tempered by related industry benchmark information. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in factors mentioned.

If the actual useful lives of the property and equipment differ by +/- 10% from management's estimates, the carrying amount of property and equipment at cost, net as at December 31, 2023 would have been P9,834,468 higher or P12,019,905 lower (2022 - P8,451,346 higher or P P10,329,423 lower). The range used was based on the management's assessment where potential impact to operations might occur.

## Critical accounting judgment

### (a) *Impairment of property, plant and equipment*

The Group's property, plant and equipment, except for tugboats, is carried at cost. The carrying value is reviewed and assessed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Changes in those assessment and judgment could have a significant effect on the carrying value of property, plant and equipment and the amount and timing of recorded provision for any period.

As at December 31, 2023 and 2022, based on management's assessment and judgment, there are no indications of impairment or changes in circumstances indicating that the carrying value of their property, plant and equipment may not be recoverable.

### (b) *Decommissioning cost*

As at reporting date, ADGI is still discussing with lessor and confirming its contractual obligation to dismantle facilities upon termination of its lease agreement. Hence, management has assessed any obligation to be less likely as at reporting date.

## **8 Computer software, net**

The details of computer software, net as at December 31 and the movements in the account for the years then ended:

	Note	2023	2022
Cost			
At January 1		37,975,713	36,697,986
Additions		7,428,488	1,277,727
At December 31		45,404,201	37,975,713
Accumulated amortization			
At January 1		25,731,763	17,280,726
Amortization	17	13,151,618	8,451,037
At December 31		38,883,381	25,731,763
Net book values		6,520,820	12,243,950

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. Management assessed that there are no indicators that computer software is impaired as at December 31, 2023 and 2022.

## **9 Investment properties**

As at December 31, 2023 and 2022, the Group's investment properties consist of parcels of land in various locations, which are held for capital appreciation.

The movement in investment properties for the years ended December 31 are as follows:

	Note	2023	2022
As at January 1		54,004,619	52,193,905
Additions		2,500,000	1,810,714
Reclassification	10	13,478,588	-
As at December 31		69,983,207	54,004,619

In 2023, the San Vicente, Palawan land previously recognized as leasehold rights is reclassified as Investment property. The management assessed that the asset qualifies as an investment property as the land is held for long-term capital appreciation (Note 22). Additions during the year pertains to the land acquired by the Parent Company in Oriental Mindoro.

The estimated fair value of the investment properties in Lemery, Batangas as at December 31, 2023 and 2022 amounted to P526.88 million and P456.52 million, respectively, based on identified market prices. As at December 31, 2023, the Palawan and Oriental Mindoro land have an estimated fair value of P286.40 million and P296.03 million.

Direct operating expenses amounting to P1.69 million (2022 - P1.60 million), pertaining to the payment for the security and other expenses of Lemery property were incurred for the year ended December 31, 2023. There was no income earned related to the investment properties for the years ended December 31, 2023 and 2022.

#### Critical accounting judgment

The carrying value of the Group's investment properties is reviewed and assessed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Changes in those assessment and judgment could have a significant effect on the carrying value of investment properties and the amount and timing of recorded provision for any period.

As at December 31, 2023 and 2022, based on management's assessment and judgment, there are no indications of impairment or changes in circumstances indicating that the carrying value of its investment properties may not be recoverable.

#### **10 Other non-current assets, net**

Other non-current assets as at December 31 consist of:

	Note	2023	2022
Input VAT, net of output VAT		332,777,710	332,068,750
Allowance for impairment of input VAT		(91,370,425)	(75,799,089)
Input VAT, net		241,407,285	256,269,661
Leasehold rights, net		17,030,780	35,400,839
Performance bond		829,092	829,087
Financial asset at fair value through other comprehensive income (FVOCI)		810,000	810,000
Lease guarantee deposit	22	-	55,000
Refundable deposits		50,400	50,400
		260,127,557	293,414,987

The movements in allowance for impairment of input VAT for the years ended December 31 follows:

	Note	2023	2022
As at January 1		75,799,089	67,891,945
Provision for impairment	17	15,571,336	7,907,144
As at December 31		91,370,425	75,799,089

The Group's leasehold rights pertain to the following:

(a) The Parent Company previously had existing leasehold rights for a piece of land in San Vicente, Palawan for 25 years.

The movements in leasehold rights for the years ended December 31 are as follows:

	Note	2023	2022
Cost			
As at January 1 and December 31		20,598,235	20,598,235
Accumulated amortization			
As at January 1		(3,079,719)	(2,309,789)
Amortization	17	(1,039,929)	(769,930)
As at December 31		(4,119,648)	(3,079,719)
		16,478,587	17,518,516
Reclassification	9, 22	(16,478,587)	-
Net book value		-	17,518,516

(b) ADF1 and ADF2 have existing rights over a property in General Santos City for 25 years.

The movements in leasehold rights for the years ended December 31 are as follows:

	Note	2023	2022
Cost			
As at January 1 and December 31		21,288,472	21,288,472
Accumulated amortization			
As at January 1		(3,406,153)	(2,554,614)
Amortization	17	(851,539)	(851,539)
As at December 31		(4,257,692)	(3,406,153)
Net book value		17,030,780	17,882,319

Performance bond is a security required by the contracting party to ensure completion of performance of obligation in the event that the performing party cannot fulfill its obligations, as set forth in the circular no DOE DC 2009-07-0011 Sec 16 Obligations of a Developer.

#### Critical accounting estimate

Allowance for impairment of input VAT is maintained at a level considered adequate to provide for potentially unrecoverable tax claims from excess input VAT. An evaluation of the recoverability of the excess input VAT, designed to identify potential charges to the provision, is performed on a continuous basis throughout the period. Management uses judgment based on the best available facts and circumstances, including but not limited to the evaluation of its future utilization based on long-term forecasts, in determining provision for impairment of input VAT. A change in the provision would impact the Group's recorded carrying value of input VAT and provision for impairment.

Further, based on management assessment, out of the total carrying amount of input VAT as at December 31, 2023, P101,869,593 presented under "Prepayments and other current assets" in the consolidated statements of financial position (2022 - P55,828,275) (Note 4), will be realized in the next twelve (12) months after reporting date. The remaining balance amounting to P241,407,285 presented under "Other non-current assets" will be realizable beyond twelve (12) months after the reporting date (2022 - P256,269,661).

Management believes that the net carrying amount of input VAT is recoverable based on the long-term business plans of the Group.

## 11 Trade and other payables

Trade and other payables as at December 31 consist of:

	Notes	2023	2022
<b>Current</b>			
Trade payables		444,721,791	399,957,678
Accrued expenses			
Interest	12	318,732,232	246,762,812
Tug assistance		45,469,757	45,469,757
Fuel		42,497,254	39,743,982
Construction costs		36,986,835	31,124,462
Accrued contracted services		23,215,963	-
Marketing		8,006,311	7,190,823
Employee-related costs		4,831,489	3,827,514
Others		18,599,447	49,312,172
Advances from officers and employees		44,152,673	45,989,684
Unearned income		9,373,484	11,772,473
Payable to government agencies		9,961,049	7,478,415
Others		7,044,350	8,194,960
		1,013,592,635	896,824,732
<b>Non-current</b>			
Trade payable		-	7,112,842

Trade payables are generally non-interest-bearing and are settled in thirty (30) to ninety (90) days' term.

In 2019, the Group entered into a purchase agreement with a foreign supplier for the purchase of tugboat to be settled in twenty-four (24) monthly installment payments bearing an interest rate of 2.87%. In 2020, the terms of purchase agreement were modified by extending the monthly installments to thirty-six (36) months bearing an interest rate of 5.30%. The modification did not result in any gain or loss. This was fully settled by the Group in 2022.

In 2021, the Group entered into another purchase agreement with the same foreign supplier for the purchase of tugboat with an upfront payment of 50% and the remaining balance to be settled in 36 monthly installment payment bearing an interest rate of 5.25% per annum.

In 2023, total interest expense related to trade payables to local suppliers charged to total comprehensive income amounted to P1,901,937 (2022 - P5,505,368; 2021 - P1,088,448).

Accrued expenses are obligations on the basis of normal credit terms and do not bear interest. These pertain to accruals made for professional fees, and delivered goods and services not yet billed by suppliers as of reporting period. Accruals are made based on prior month's billings and/or contracts and are normally settled within twelve (12) months from the reporting period. Other accrued expenses are mainly composed of outstanding payable to insurance companies and unliquidated business expenses which are expected to be settled in the subsequent year.

Accrued construction costs pertain to unliquidated expenses of employees in relation to the construction projects of the Group, while accrued contracted services pertain to unbilled repairs and maintenance services from third party contractors.

The Group has outstanding advances from officers amounting to P42,250,380 in 2023 (2022 - P44,265,235) (Note 21), which is part of advances from officers and employees.

Unearned income pertains to advance collection from customers. Unearned income amounting to P9,742,511 and P8,798,494 as at January 1, 2023 and 2022, was recognized as service income in 2023 and 2022, respectively.

Payable to government agencies mainly refers to outstanding withholding taxes and other employee-related statutory contributions that were subsequently paid and remitted by the Group.

## 12 Short-term loans and borrowings

Details of short-term loans and borrowings as at December 31 are as follows:

	2023	2022
Current		
Short-term loans	-	22,728,600
Current portion of long-term borrowings	257,790,997	281,282,804
Non-current		
Long-term borrowings	3,292,851,423	3,509,329,021
	3,550,642,420	3,813,340,425

Details and movements in the financial liabilities related to borrowings as at and for the years ended December 31 are as follows:

	Note	2023	2022
As at January 1		4,033,745,546	3,688,384,236
Proceeds from new borrowings		26,546,740	9,211,669
Interest expense		260,955,189	281,522,357
Principal payments		(255,505,251)	(317,673,358)
Interest payments		(194,958,664)	(158,852,647)
Reclassification from short-term loans		-	498,000,000
Loss on debt restructuring		-	31,646,568
Total		3,870,783,560	4,032,238,825
Unrealized foreign exchange (gain) loss		(1,408,908)	1,506,721
As at December 31		3,869,374,652	4,033,745,546
Borrowings		3,550,642,420	3,790,611,825
Accrued interest	11	318,732,232	243,133,721
		3,869,374,652	4,033,745,546

The fair value of long-term borrowings approximates its carrying value as at December 31, 2023 and 2022.

### Parent Company

On September 13, 2021, the Parent Company entered into a loan agreement with one of its directors and shareholders for a principal of JPY 55,000,000 or P24,271,500 for use as upfront fee for the purchase of a tugboat. The loan bears an interest rate of 8.50% per annum and is payable quarterly starting December 13, 2021 and was presented as short-term loans in the statements of financial position. The principal amount of the loan was paid on June 13, 2022.

On October 28, 2022, the Parent Company entered into a new loan agreement with the same director and shareholder for a principal of USD405,000 or P23,625,270 for working capital of the Parent Company. The loan bears an interest rate of 8.50% per annum and is payable monthly starting November 27, 2022 and was presented as short-term loans in the statements of financial position. The principal amount of the loan was paid on July 25, 2023.

As at December 31, 2023, the Parent Company's long-term borrowings bear annual interest rate ranging from 6.5% to 9.6% (2022 - 5.25% to 9.23%) are payable in various installments maturing on various dates from 2023 to 2028. These are secured by chattel mortgages to certain Parent Company-owned tugboats (Note 6), transportation equipment, and barges (Note 7).

Both short-term loans and long-term borrowings were obtained specifically for working capital purposes and to finance capital expenditures that are non-qualifying assets. There are no qualifying assets as at December 31, 2023 and 2022, hence, no borrowing cost are capitalized.

Total interest expense from borrowings charged to the statements of total comprehensive income for the year ended December 31, 2023 amounted to P152,063,393 (2022 - P161,068,179; 2021 - P163,616,488).

Due to the impact of the COVID-19 pandemic and community quarantine, the Parent Company has entered into loan restructuring agreement with Rizal Commercial Banking Corporation (RCBC) and Asia United Bank (AUB) in 2020 and with Chinatrust Philippines Commercial Bank Corporation (CTBC) in 2021.

On October 16, 2020, the Parent Company availed of the Credit Assistance and Recovery (CARE) Program of RCBC. The Parent Company entered into a loan conversion agreement whereby its outstanding promissory notes amounting to P1.14 billion and term loan amounting to P146.3 million with maturity dates ranging from October 2019 to November 2020 and from March to July 2019, respectively, was converted into 57 monthly term loan of P1.291 billion with the principal amount payable in 48 monthly installments of P11.125 million starting July 15, 2021 and a balloon payment of P757 million on the 57th month on July 14, 2025. Under the loan conversion agreement, compliance with debt covenants will be effective starting 2021 upon the start of repayment. Gain on debt restructuring was not recognized as it is deemed immaterial.

On July 13, 2020, the Parent Company received the Notice of Approval of Amendments to its outstanding borrowings with AUB amounting to P142.1 million. The amendments to the borrowings include the extension of nine (9) months from original maturity date of September 27, 2022, principal amount to be repaid in 11 quarterly amortizations commencing nine (9) months from December 23, 2020 and a revised fixed interest rate of 7.5% per annum from 6.25%. Loss on debt modification was not recognized as it is deemed immaterial. On June 26, 2023, the Parent Company has fully paid the remaining principal and interest balance amounting to P28.09 million and P0.80 million, respectively.

On October 7, 2021, the Parent Company entered into a loan restructuring agreement with CTBC whereby outstanding promissory notes were consolidated into one (1) promissory note with the principal amount of P477.3 million. The interest rate previously ranging from 4.88% to 7.00% was revised to three (3) month BVAL plus 3.5% per annum or a minimum of 5.25% per annum subject to quarterly repricing. The principal amount of the long-term borrowing amounting to P477.3 million is to be settled in 20 quarterly payment starting January 2022 with a final balloon payment amounting to 45.53% of the principal to be settled in December 2026. A gain on debt restructuring amounting to P3,928,685 was recognized in 2021.

On June 30, 2022, the Parent Company entered into a loan restructuring agreement with Development Bank of the Philippines (DBP) whereby outstanding promissory notes were consolidated into one (1) promissory note with the principal amount of P496.6 million. The interest rate previously ranging from 5.25% to 5.50% was revised to 6.50%. The principal amount of the long-term borrowing amounting to P496.6 million is to be settled on December 29, 2028 in 24 quarterly payments starting March 30, 2023. A loss on debt restructuring amounting to P22,892,226 (Note 20) was recognized and the corresponding loan balance amounting was reclassified from short-term loans to borrowings in 2022. These are considered non-cash transactions in the statements of cash flow.

The restructured loan agreement with DBP requires compliance by the Parent Company to various covenants including, among others, the maintenance of financial ratios as follow:

- maintaining, at all times, during the entire term of the loan a total debt-to-equity ratio of 70:30;
- not permit the ratio of its current assets to current liabilities to be less than 1.0:1.0 at any time; and
- not permit the ratio of its net operating income to total debt service to be less than 1.0:1.0 at any time.

In 2023 and 2022, the Parent Company is compliant with all its debt covenants.

## ADGI

On January 19, 2018, ADGI secured an Omnibus Loan Agreement with Development Bank of the Philippines (DBP) for a principal amount of P1.59 billion available in the form of advance term loan or Import Letter of Credit payable in 12 years, inclusive of a one (1) year and six (6) months-grace period, with the principal payable in 42 quarterly amortizations with 35% balloon payment due at maturity to commence at the end of seventh (7th) quarter from date of initial drawdown until fully paid. The loan is covered by various securities which include among others 100% ownership shares pledged, continuing deed of assignment of receivables from customers, continuing deed of assignment of rights arising from engineering, procurement and construction contracts with the DOE. The purpose of the borrowing is to finance the construction of the 26.88-megawatt solar power plant in General Santos City.

On February 12, 2020, ADGI entered into an Amendment to the Omnibus Loan Agreement with DBP and agreed on a change in repayment terms. ADGI shall repay the loan in 12 years, inclusive of two (2) years grace period, the principal payable in 40 quarterly amortizations with thirty-five percent (35%) balloon payment due at maturity to commence at the end of the ninth (9th) quarter from the date of initial drawdown until fully paid. All principal payment affected shall be re-amortized.

Due to the impact of the COVID-19 pandemic and community quarantine, ADGI has subsequently entered into a loan restructuring agreement with Development Bank of the Philippines in 2021.

On April 16, 2021, ADGI has entered into a loan restructuring agreement with DBP whereby its outstanding term loan with a principal amount of P1,584,900,000 payable in 40 quarterly amortization starting in July 2020 with thirty-five percent (35%) balloon payment due in April 2030, was extended with an additional two (2) year grace period payable in 43 quarterly amortization to commence on October 19, 2022, with a final maturity on April 19, 2033. Interest on the restructured loan is at a fixed rate for five (5) years based on the lender's prevailing rate at effective date renewable at the end of every five (5) years based on the then prevailing rate. In addition, the interest and other charges related to the term loan amounting to P90.20 million as at January 19, 2021 was capitalized and restructured into a five (5) year term loan with a fixed interest rate based on the lender's prevailing rate at effective date, payable quarterly to commence on October 19, 2022, with a final maturity on October 19, 2025. Under the loan restructured agreement, debt covenants exclude compliance with financial ratios. ADGI is compliant with all its debt covenants as at December 31, 2021. In 2021, a loss on debt restructuring amounting to P48,975,828 (Note 19) was recognized from this restructuring. This is considered a non-cash transaction in the statements of cash flows.

Due to the pending approval of RESA applied by ADGI and SOCOTECO II with ERC and effect of COVID pandemic in the prior years, ADGI has entered into second loan restructuring agreement with DBP in December 16, 2022, whereby its outstanding term loan with a principal amount of P1,584,900,000 payable in 43 quarterly amortization starting in October 19, 2022 was extended with an additional one (1) year grace period payable in 39 quarterly amortization to commence on October 19, 2023, with a final maturity on April 19, 2033. The interest and other charges related to the term loan amounting to P90.20 million which was capitalized and restructured, in January 19, 2021, into a five (5) year term loan with a fixed interest rate based on the lender's prevailing rate at effective date, payable quarterly to commence on October 19, 2022, with a final maturity on April 19, 2025 was extended with an additional one (1) year grace period payable in nine (9) quarterly amortization to commence on October 19, 2023 with seventy-three percent (73%) balloon payment due in October 19, 2025. Under the loan restructured agreement, debt covenants exclude compliance with financial ratios. ADGI is compliant with all its debt covenants as at December 31, 2022. In 2022, a loss on debt restructuring amounting to P8,754,342 was recognized from this restructuring. This is considered a non-cash transaction in the statements of cash flows.

Total interest expense from borrowings charged to the statements of total comprehensive income amounted to P104,449,372 (2022 - P117,420,444; 2021 - P100,500,373).

In 2023, due to default of payment on the interest and advances due, the Company incurred interest on advances on loans and corresponding loan charges amounting to P1,508,668 and P14,130,491, respectively (2022 - P573,425; nil). These amounts are presented as interest expense in the statements of total comprehensive income.



## HSSC

On April 23, 2019, HSSC entered into a three (3) year loan agreement with a local bank for a principal amount of P741,071, to finance the purchase of a vehicle. The amount was drawn with a fixed interest rate of 9.22% per annum. The principal and interest amount are payable in thirty-six (36) monthly amortization commencing April 23, 2019 until maturity of the loan. The vehicle was pledged as collateral for the loan. The loan was fully paid in 2022.

Total interest expense from loans payable charged to profit or loss for the years ended December 31, 2022 and 2021 amounted to P1,068; 2021 and P19,663 respectively. No interest expense was incurred for the year ended December 31, 2023.

## Peak Flag

On April 15, 2021, Peak Flag entered into a three (3) year loan agreement with a local financial institution for a principal amount of P48,645,600 or MYR 4,000,000 for working capital purposes. The amount was drawn with a fixed interest rate of 8.25% per annum. The principal and interest amount are payable in thirty-six (36) monthly amortization commencing May 15, 2021 until maturity of the loan. A tugboat was pledged as collateral for the loan.

Total interest expense from borrowings charged to profit or loss for the year ended December 31, 2023 amounted to P4,442,424 (2022 - P3,033,734; 2021 - 2,799,382).

The fair value of long-term borrowings approximates its carrying value as at December 31, 2023 and 2022.

## Net debt reconciliation

Detailed analysis of net debt and the movements in net debt for the years ended December 31 are presented below:

	Notes	2023	2022
Cash and cash equivalents	2	285,190,441	266,463,521
Short-term loans		-	(22,728,600)
Borrowings, current portion		(257,790,997)	(281,282,804)
Borrowings, net of current portion		(3,292,851,423)	(3,509,329,021)
Interest payable	11	(318,732,232)	(243,133,721)
Unrealized foreign currency exchange gain (loss)		1,408,908	(1,506,721)
Lease liability, current portion	22	(9,065,472)	(6,178,428)
Lease liability, net of current portion	22	(41,433,779)	(26,995,624)
Net debt		(3,633,274,554)	(3,824,691,398)

Net unrealized foreign exchange gain for the year ended December 31, 2023 amounted to P1,408,908 (2022 - P1,506,721 loss; 2021 - 264,670 gain). Total borrowings denominated in foreign currency as at December 31, 2023 amounted to P36,326,197 (2022 - P51,118,657).

### 13 Share capital and additional paid-in capital

As at December 31, 2023 and 2022, the Parent Company's authorized share capital amounting to P2 billion is composed of 2 billion shares with par value of P1 per share.

Details of issued and outstanding share capital as at December 31 are as follows:

	Number of common shares issued and outstanding	Amount		
		Share capital	Share premium	Treasury shares
At December 31, 2023 and 2022	894,586,870	907,857,870	121,632,762	(37,614,990)

As discussed in Note 1.1, on October 29, 2012, the Parent Company submitted its Registration Statement to the Philippine SEC. On October 30, 2013, the IPO of the Parent Company's shares were issued with an issue/offer price of P1.88 per share. Total shares registered and subscribed was 181.6 million shares resulting in share capital of P181.6 million and additional paid-in capital of P121.6 million net of transaction costs amounting to P24.6 million. There are no other share offering after the IPO in 2013.

On March 6, 2017, the BOD and shareholders approved to amend the Parent Company's articles of incorporation to increase its authorized capital stock from P1.5 billion to P2 billion shares (Note 1.2).

On September 5, 2017, the SEC issued an order, in favor of the Parent Company, authorizing the issuance of 302,619,290 common shares with a par value of P1 per share, as stock dividends to stockholders of record as of September 19, 2017, which was subsequently issued by the Parent Company on October 31, 2017.

#### *Treasury shares*

On September 24, 2018, the Parent Company's BOD approved the share buyback program which was implemented in various dates in 2018 and 2019. The Parent Company acquired a total of 13,271,000 treasury shares for a total amount of P37,614,990.

No shares were repurchased for the years ended December 31, 2023 and 2022.

### 14 Earnings (Loss) per share

Basic earnings per share is calculated by dividing the net income attributable to shareholders of the Parent Company by the weighted average number of ordinary shares in issue during the period, excluding ordinary shares purchased by the Parent Company and held as treasury stocks, if any.

Earnings (Loss) per share for the years ended December 31 is calculated as follows:

	2023	2022	2021
Net earnings (loss) attributable to Parent Company	29,705,469	2,047,025	(166,628,380)
Weighted average number of common shares - basic and diluted	894,586,870	894,586,870	894,586,870
Basic and diluted earnings (loss) per share	0.033	0.002	(0.186)

The basic and diluted earnings per share are the same each for the year presented as there are no potential dilutive common shares.

## 15 Revenue, net

The components of revenue, net for the years ended December 31 are:

	2023	2022	2021
<i>Over time</i>			
Harbor assistance, net of discounts	1,783,626,172	1,537,021,589	1,109,333,110
Salvage income	8,928,060	470,972,084	260,371,206
Lighterage services	113,085,735	118,825,497	110,736,686
Construction revenue	72,597,897	63,997,041	70,309,281
Towing services	56,603,494	50,579,864	24,306,924
Others	487,890,683	133,801,515	32,641,001
	2,522,732,041	2,375,197,590	1,607,698,208
<i>At a point in time</i>			
Revenue on generation of solar power	140,330,004	324,357,740	301,641,340
	2,663,062,045	2,699,555,330	1,909,339,548

Harbor assistance pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port. The amount of income recognized for the year ended December 31, 2023 is net of discounts amounting to P129.15 million (2022 - P116.38 million; 2021 - P84 million).

The Group has a claim amounting to \$8 million USD for the completed salvage of MV Diamond Highway in June 2019 which has been endorsed for arbitration proceedings. Accordingly, the Group recognized salvage income amounting to P29.4 million which represents the collectible portion as at reporting date based on preliminary discussions with counterparties. On November 19, 2021, the Group entered into a settlement agreement with the vessel owners and was able to collect a total amount of P39.4 million or \$0.8 million on December 6, 2021. This was recognized as part of salvage income. In 2021, the Group recognized an additional salvage income amounting to P10.0 million from this transaction.

On March 7, 2023, the Parent Company entered into a contract to provide oil spill response services to a third party for its MT Princess Empress which sank off Oriental Mindoro on February 28, 2023. The service has been completed in August 2023. Accordingly, the Parent Company recognized revenue amounting to P379.6 million which represents the amount collected as of December 31, 2023. The remaining amount to be recognized as revenue is still under negotiation between the two parties, thus the Parent Company assessed that the collectability of such is still uncertain as at report date.

Others consist of income generated from diving and other underwater services, among others. The Group revenue are divided into two business segments - harbor assistance and renewable energy (Note 27.23).

## 16 Cost of services

The components of cost of services for the years ended December 31 are:

	Notes	2023	2022	2021
Depreciation	6,7	538,641,975	416,861,876	384,614,475
Fuel and lubricants		430,825,522	467,909,365	256,782,772
Personnel costs	18	308,457,825	270,039,265	249,311,527
Supplies and construction supplies		157,183,325	123,572,242	82,545,490
Outside services		100,754,305	110,518,320	130,285,406
Insurance		73,596,756	107,435,041	50,655,691
Repairs and maintenance		44,340,154	25,144,880	17,525,629
Charter hire		31,882,939	43,900,444	29,769,774
Port expense		26,261,938	20,297,518	21,764,867
Transportation and travel		24,223,333	13,156,413	5,912,350
Rent	22	17,353,239	5,382,028	75,825,953
Professional fees		16,852,780	3,224,593	8,862,291
Communications, light and water		5,739,016	3,353,009	2,358,348
Taxes and licenses		4,425,811	2,910,031	1,693,258
Amortization right-of-use asset	22	2,837,766	4,377,945	4,891,336
Others		22,954,276	27,844,671	43,390,497
		1,806,330,960	1,645,927,641	1,366,189,664

Others mainly consisted of expenses such as survey and valuation fees, commission and utilities expenses.

## 17 General and administrative expenses

The components of general and administrative expenses for the years ended December 31 are:

	Notes	2023	2022	2021
Personnel costs	18	159,032,211	138,703,306	121,601,320
Representation and entertainment		52,252,418	32,646,203	29,519,098
Taxes and licenses		49,323,317	42,839,375	39,233,432
Repairs and maintenance		36,061,277	32,950,597	28,277,680
Transportation and travel		35,096,616	26,087,749	19,411,099
Provision for impairment of input VAT	4,10	15,906,103	8,158,784	8,283,382
Depreciation and amortization	7	14,517,100	19,465,430	20,330,020
Outsourced services		14,066,807	16,639,091	8,902,341
Amortization of computer software	8	13,151,618	8,451,037	7,259,577
Supplies and construction materials		12,857,914	6,976,254	3,909,372
Professional fees		11,573,635	10,150,983	9,555,318
Insurance		6,526,040	7,779,761	6,849,231
Communications		5,987,937	4,069,909	4,022,825
Rent	22	5,649,434	2,177,560	1,935,226
Utilities		4,498,400	3,035,858	2,909,360
Amortization of right-of-use assets	22	2,585,813	2,540,215	1,914,660
Amortization of leasehold rights	10	1,891,467	1,621,467	1,621,467
Registration and membership fees		1,799,400	2,517,819	1,878,307
Advertising and promotions		143,009	204,683	786,644
Fuel and lubricants		40,300	46,874	88,835
Direct write-off of receivable	3	25,913	-	-
Provision for assessment		-	-	12,094,358
Others		11,573,244	13,846,503	6,302,314
		454,559,973	380,909,458	336,685,866

Others mainly consisted of expenses such as directors' fee, membership fees, postage, courier, bank service charges and other expenses.

## 18 Personnel costs

The components of personnel costs for the years ended December 31 are:

	Notes	2023	2022	2021
Cost of services				
Salaries and wages		161,788,140	150,845,231	138,078,619
Crew expense		39,787,971	37,033,390	39,575,430
Tug and barge operations		29,980,383	25,684,228	23,519,925
Retirement benefit expense	20	14,544,141	11,044,354	12,516,495
Other employee benefits		62,357,190	45,432,062	35,621,058
	16	308,457,825	270,039,265	249,311,527
General and administrative expenses				
Salaries and wages		134,320,457	116,388,430	100,675,987
Retirement benefit expense	20	5,687,681	3,659,000	3,821,270
Other employee benefits		19,024,073	18,655,876	17,104,063
	17	159,032,211	138,703,306	121,601,320
		467,490,036	408,742,571	370,912,847

Other employee benefits mainly pertain to the employer's share on statutory contributions and insurance.

## 19 Other income (loss), net

The components of other income (loss), net for the years ended December 31 consist of:

	Notes	2023	2022	2021
Insurance claims		40,640,732	22,600,425	-
Gain on reversal of other payables		13,015,811	-	-
Foreign exchange gain (loss), net	24	(8,959,994)	5,925,064	1,418,060
Interest income	2	1,304,427	678,233	108,971
Loss on debt restructuring, net	12	-	(31,646,568)	(45,047,143)
Loss on sale of property and equipment, net	6,7	-	(42,618,496)	(5,104,687)
Others		(2,817,788)	4,395,560	44,820,869
		43,183,188	(40,665,782)	(3,803,930)

Insurance claims pertain to reimbursements from insurance companies for the damages on tugboats incurred by the Group in previous years.

In 2023, the Group reversed various outstanding payables from the prior years resulting in a gain of P13,015,811.

Others pertain to cost recharges including depreciation expense, wreck stage, care taking services and non-routine special projects provided by the Group to their customers which do not fall under regular service income.

## 20 Retirement benefits

The Group has an unfunded, non-contributory, and actuarially computed retirement benefit plan which provides a retirement benefit in accordance with the local conditions and practices in the Philippines. Under the Plan, the normal retirement age is 60 with a minimum of five years of service.

The retirement benefit obligation is determined using the "Projected Unit Credit" (PUC) method. Under the PUC method, the annual normal cost for the portion of the retirement benefit is determined as the amount necessary to provide for the portion of the retirement benefit accruing during the year. The latest actuarial valuation reports of the Group prepared by the independent actuary is for the year ended December 31, 2023.

The amounts recognized in the consolidated statements of financial position as present value of defined benefit obligation amounted to P164,520,519 and P142,225,772 as at December 31, 2023 and 2022, respectively.

The Group does not have any plan assets. The movements in the retirement benefit obligation recognized in the consolidated statements of financial position as at December 31 are as follows:

	2023	2022
As at January 1	142,225,772	105,989,538
Current service cost	12,148,416	10,106,013
Interest cost	8,083,406	4,597,341
Benefits paid	(1,424,085)	(231,200)
Remeasurement (gain) loss due to:		
Change in demographic assumptions	(13,288,514)	-
Experience adjustments	8,505,253	40,133,109
Changes in financial assumptions	8,270,271	(18,369,029)
As at December 31	164,520,519	142,225,772

The amounts recognized in as retirement benefit expense in the consolidated statements of total comprehensive income for the years ended December 31 are as follows:

	2023	2022	2021
Current service cost	12,148,416	10,106,013	12,288,792
Net interest cost	8,083,406	4,597,341	4,048,973
	20,231,822	14,703,354	16,337,765

Retirement benefit expense is included as part of personnel cost under cost of services and general and administrative expenses (Notes 16 and 17).

The amounts of remeasurement loss (gain) on defined benefit obligation recognized in other comprehensive income for the years ended December 31 are as follows:

	Note	2023	2022	2021
Due to change in financial assumptions		8,270,271	(18,369,029)	(11,458,126)
Due to change in demographic assumption		(13,288,514)	-	-
Due to experience		8,505,253	40,133,109	(22,836,774)
Remeasurement loss (gain)		3,487,010	21,764,080	(34,294,900)
Deferred income tax expense	23	(871,753)	(5,441,020)	8,573,724
Deferred income tax effect of CREATE	23	-	-	(86,278)
Remeasurement loss (gain), net of tax		2,615,257	16,323,060	(25,807,454)

Movements in cumulative other comprehensive income related to retirement benefit obligation for the years ended December 31 presented as part of retained earnings in the consolidated statements of financial position follows:

	Note	2023	2022
As at January 1		41,153,927	24,830,867
Remeasurement gain for the year		3,487,010	21,764,080
Deferred income tax effect	23	(871,753)	(5,441,020)
As at December 31		43,769,184	41,153,927

Shown below is the maturity analysis of the undiscounted benefit payments as at December 31:

	2023	2022
Less than one year	69,071,143	59,777,655
More than one year to five years	62,651,499	56,467,905
More than five years to 10 years	41,265,653	38,331,693
More than 10 years to 15 years	77,413,515	81,328,663
More than 15 years to 20 years	81,028,155	100,295,745
More than 20 years	156,104,305	215,309,030
Total expected payments	487,534,270	551,510,691

The average duration of the defined benefit obligation at the end of the reporting period is 8.46 years (2022 - 9.27 years).

There are no unusual or significant risks to which the Plan exposes the Group.

#### Demographic assumptions

Demographic assumptions, such as mortality rates, are set having regard to the latest trends in life expectancy (including expectations for future improvements), plan experience and other relevant data. The assumptions are reviewed and updated as necessary as part of the periodic actuarial valuation of the pension plan. The assumptions used in 2023 are consistent with those applied in 2021.

Assumptions regarding future mortality experience are set based on advice from published statistics and experience within the industry.

#### Critical accounting estimate

The present value of the retirement benefit obligation depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost for pension include the discount rate and future salary increase. Any changes in these assumptions will impact the carrying amount of retirement benefit obligation.

The Group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the retirement benefit obligation. In determining the appropriate discount rate, the Group considers the interest rates of government bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related retirement benefit obligation.

The significant actuarial assumptions used by the Group for the years ended December 31 are as follows:

	2023	2022
Discount rate	6.10%	7.24%
Salary growth rate	5.00%	5.00%

The sensitivity of the defined benefit obligation at December 31 to changes in the significant weighted principal assumptions is:

	2023			2022		
	Change in assumption	Increase in assumption	Decrease in assumption	Change in assumption	Increase in assumption	Decrease in assumption
Discount rates	1%	(7,321,689)	8,388,023	1%	(6,846,640)	8,697,994
Salary growth rate	1%	9,255,551	(8,253,243)	1%	7,853,020	(7,729,458)

The sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the retirement benefit obligation recognized within the consolidated statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

HSEC, HSSC and ADGI provide for the estimated retirement benefits based on the retirement due under Republic Act (RA) No. 7641, the Retirement Pay Law. Under the Retirement Pay Law, the retirement benefit obligation is computed as one-half of monthly salary for every year of service, a fraction of six months being considered as one whole year. The term one-half of monthly salary shall mean 15 days plus the one-twelfth of the 13<sup>th</sup> month, and the cash equivalent of not more than five days service incentive leaves.

## 21 Related party transactions and balances

The table below summarizes the Group's transactions with their related parties for the years ended December 31:

	Terms and conditions	2023	2022	2021
<i>Purchase of services</i>				
Associate	Services rendered to the Parent Company are billed based on agreed prices. These are unsecured, non-interest bearing and are payable in cash within 30 days after invoice date.	63,070,507	30,526,960	31,365,575

The table below summarizes the outstanding balances with related parties as at December 31:

	Terms and conditions	Notes	2023	2022
<i>Advances to related party, net of provision:</i>				
Officers	These are unsecured, non-interest bearing and are subject to liquidation.	3	68,506,112	37,693,037
<i>Advances from related parties:</i>				
Officers	These are unsecured, non-interest bearing, due on demand and are to be paid in cash.	11	(42,250,380)	(44,265,235)
Associate	These are unsecured, non-interest bearing, due on demand and are to be paid in cash.		17,316,820	8,515,256



*Key management compensation and benefits*

Key management compensation and benefits for the years ended December 31 consist of:

	Terms and conditions	2023	2022	2021
Salaries and short term employee benefits	Key management compensation covering salaries and wages and other short-term benefits are determined based on contract of employment and payable in accordance with the Group's payroll period. These were fully paid at reporting date.	72,988,847	65,654,240	64,027,848
Retirement benefits	Retirement benefits are determined and payable in accordance with policies disclosed in Note 27.19. These will be settled upon retirement of key management.	7,414,088	3,402,465	4,751,979
Professional fees	Professional fees are paid to a director holding key position in the Parent Company.	520,000	665,000	585,000
		80,922,935	69,721,705	69,364,827

As at December 31, 2023, and 2022, amounts due from and to key management personnel are reflected as part of advances to officers (Notes 3 and 11) and retirement benefit obligation.

The Group has not provided share-based payments, termination benefits or other long-term benefits other than retirement benefits to its key management personnel for the years ended December 31, 2023, 2022 and 2021.

For the years ended December 31, 2023 and 2022, receivables from related parties have been determined to be collectible, hence, there were no net provision for impairment of receivable from related parties that was charged to net impairment losses on financial assets in consolidated statements of total comprehensive income, as a result of management's assessment of collectability.

Movement in the provision for impairment of due from related parties for the year ended December 31, 2021 are as follows:

	Note	Amount
Beginning of year		1,736,698
Provision for impairment of receivable from related parties	17	288,363
Write-off		(2,025,061)
End of year		-

The following related party transactions and balances were eliminated for the purpose of preparing the consolidated financial statements for the years ended December 31:

	2023	2022	2021
Advances to related parties	1,538,271,906	1,512,181,645	1,410,621,631
Advances from related parties	1,538,271,906	1,512,181,645	1,410,621,631
Investment in subsidiaries	(147,143,984)	(143,051,304)	(284,174,514)
Cost of services	-	-	(13,669,004)
Other income, net	-	-	13,669,004

Advances to and from related parties are made to finance respective working capital requirements. These are non-interest bearing and payable in cash and on demand.

There are no unrealized gains and losses eliminated in the consolidation.

The Group has a Manual on Corporate Governance that has established a Related Party Transactions Committee which is tasked to review all material related party transactions. Current related party policy also includes appropriate review and approval of material related party transactions that guarantee fairness and transparency of transactions.

## **22 Leases**

The Group has entered into long term and short term lease agreements in 2023 and 2022.

### *(a) Long-term lease agreements*

#### *(i) Office space and warehouse lease*

The Parent Company entered into two (2) operating lease agreements for its Cebu and Davao branch office space. The Cebu Branch office is located at Unit No. 1 Benley Building, J. de Veyra Street, North Reclamation Area, Cebu City. The lease term of the Cebu Branch office covers a period of two (2) years from February 15, 2019 to February 14, 2021, and was renewed for another two (2) years until February 14, 2023. The most recent renewal of the contract for office space in is until February 14, 2025.

The Davao Branch office is located at DR 2 Ground Floor Building 1, Insular Village One Commercial Area, Lanang, Davao City. The lease term of the Davao branch office initially covers a period of one (1) year from April 1, 2019 to March 31, 2020, and is renewed annually until March 31, 2023. The most recent renewal of the lease agreement is for another two (2) years until March 31, 2025. As at December 31, 2023 and 2022, the required security deposit amounted to P50,400. These are presented as refundable deposits under “Other non-current assets” (Note 10) in the consolidated statements of financial position in 2023 and 2022.

The Parent Company entered into an operating lease agreement for a 200 square meter warehouse space in SOS Mabini Storage Facility, Mabini, Batangas. The lease term initially covers a period of one (1) year from January 9, 2019 to January 4, 2020 which was subsequently renewed for three (3) consecutive years to end on January 4, 2024. The lease agreement is renewable for another year upon agreement by both parties.

On November 18, 2021, HSSC entered into sublease agreement for its Subic office space with a third party. The agreement provides HSSC with the exclusive rights over Unit 9 and 10, Alava Quay, Global Commercial Building located at Central Business District Area, Waterfront Road, Subic Bay Freeport consisting of 48.68 square meters for a period of three (3) years to expire on September 30, 2024. The sublease agreement may be renewed upon the mutual consent of the parties and written consent of SBMA.

#### *(ii) Barge Queen Jade*

The Group entered into a lease agreement covering Barge Queen Jade with the Development Bank of the Philippines (DBP) on February 27, 2014. The lease term covers a period of ten (10) years with an annual interest rate of 6%. The first monthly lease payment commenced on September 15, 2014 until September 15, 2024. The lease agreement required the Parent Company to pay a lease guarantee deposit amounting to P4,301,032 at the inception of the contract which will be applied as final payment at the end of the lease term.

#### *(iii) Construction equipment*

On February 1, 2021, the Parent Company entered into a lease agreement with a third party for the lease of a construction equipment. The lease term covers a period of two (2) years starting February 1, 2021 until January 31, 2023. The Parent Company can purchase the construction equipment at the end of the lease term upon settlement of the final lease payment at the end of the lease term. On February 1, 2023, upon expiration of the lease, the ownership of the construction equipment was transferred to the Parent Company and was capitalized under, “Property and equipment:” in the consolidated statements of financial position (Note 7).

(iv) Land

On April 12, 2016, ADGI entered into a forest land use agreement with the Department of Environment and Natural Resources (DENR). The agreement provides ADGI with the exclusive right to occupy, manage and develop approximately one hundred fifty-six (156) hectares of forestland in Sitio Chanco, Barangay Bawing, General Santos City, South Cotabato, for the solar power plant project for a period of twenty-five (25) years to expire on April 12, 2041. The agreement is renewable for another twenty-five (25) years subject to mutual agreement by both parties. ADGI shall pay an annual lease of P468,000 upon the signing of the agreement in April 2016 to be increased cumulatively by 10% every year.

On October 21, 2023, the Parent Company entered into a memorandum of agreement for the transfer of rights, title, and interest over a 5.3450-hectare parcel of land in Bauayan Island, Poblacion San Vicente, Palawan. Under the agreement, the Parent Company will have the right to possess, occupy and use the property during the pendency of the agreement and until execution of the deed of assignment and transfer of rights upon fully payment by the end of the lease term. Considering these provisions in the contract, the Parent Company assessed that this agreement qualifies as a finance lease under PFRS 16, Leases.

On December 12, 2018, the Parent Company made its first downpayment amounting to P3.0 million, and was initially recognized as leasehold rights. The second downpayment amounting to P1.0 million was made on October 3, 2023, followed by the first monthly installment of P500,000 which will start on December 23, 2023. The Parent Company shall make 51 monthly payments afterwards.

As a result of such, the Parent Company recognized a right-of-use asset relating to parcel of land amounting to P26,953,066 upon commencement of the first monthly payment in December 2023, P3.0 million of which was reclassified from leasehold rights (Note 10).

(b) Short-term lease agreements

(i) Office space

The Parent Company and subsidiaries have various operating lease agreements covering office spaces for provincial branches for periods ranging from six (6) months to one (1) year which can be extended or renewed upon mutual agreement by both parties.

(ii) Other short-term lease agreements

The Parent Company also entered into various operating lease agreements with third parties for rental of generator set, equipment, boats, truck, car, housing and other items as the need arises during the normal course of its business operations. The lease term covers a period ranging for one (1) day to less than one (1) year.

Rent expense from the foregoing lease agreements recognized in profit or loss for the years ended December 31 are as follows:

	Notes	2023	2022	2021
Cost of services	16	17,353,239	5,382,028	75,825,953
General and administrative expenses	17	5,649,434	2,177,560	1,935,226
		23,002,673	7,559,588	77,761,179

These short-term lease agreements require the Parent Company to pay the refundable deposits which are presented within prepayments and other current assets (Note 4) in the consolidated statements of financial position. As at December 31, 2023, refundable deposits amounted to P14.11 million (2022 - P6.50 million) (Note 4).

These lease agreements were considered as short-term and low value lease under PFRS 16, "Leases" because the lease term is less than 12 months.

Lease terms are negotiated either on a collective or individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

(c) Amounts recognized in the consolidated statements of financial position

Leased assets and lease liabilities are presented as separate line items in the consolidated statements of financial position. As at December 31, the carrying amounts of right-of-use assets, net related to the lease agreements above are as follows:

	Office space and warehouse	Construction equipment	Barge	Land	Total
<b>Cost</b>					
January 1, 2022	4,398,292	4,107,143	72,975,686	20,956,053	102,437,174
Additions	1,600,919	-	-	-	1,600,919
December 31, 2022	5,999,211	4,107,143	72,975,686	20,956,053	104,038,093
<b>Accumulated amortization</b>					
January 1, 2022	2,783,287	2,224,702	15,471,453	5,029,452	25,508,894
Amortization	1,701,973	1,711,310	2,666,635	838,242	6,918,160
December 31, 2022	4,485,260	3,936,012	18,138,088	5,867,694	32,427,054
<b>Net carrying amount</b>					
December 31, 2022	1,513,951	171,131	54,837,598	15,088,359	71,611,039
<b>Cost</b>					
January 1, 2023	5,999,211	4,107,143	72,975,686	20,956,053	104,038,093
Additions	1,226,306	-	-	26,953,066	28,179,372
Modification	-	(4,107,143)	-	-	(4,107,143)
December 31, 2023	7,225,517	-	72,975,686	47,909,119	128,110,322
<b>Accumulated amortization</b>					
January 1, 2023	4,485,260	3,936,012	18,138,088	5,867,694	32,427,054
Amortization	1,747,571	171,131	2,666,635	838,242	5,423,579
Modification	-	(4,107,143)	-	-	(4,107,143)
December 31, 2023	6,232,831	-	20,804,723	6,705,936	33,743,490
<b>Net carrying amount</b>					
December 31, 2023	992,686	-	52,170,963	41,203,183	94,366,832

Movements in lease liabilities for the years ended December 31 are as follows:

	2023	2022
<b>Lease liabilities</b>		
As at January 1	33,174,052	38,603,347
Additions	25,179,372	1,600,919
Principal payments	(9,074,930)	(8,231,512)
Interest payments	(444,113)	(854,444)
Interest expense	1,664,870	2,055,742
As at December 31	50,499,251	33,174,052
<b>Lease liabilities</b>		
Current	9,065,472	6,178,428
Non-current	41,433,779	26,995,624
	50,499,251	33,174,052

(d) Amounts recognized in the consolidated statements of total comprehensive income

Amounts recognized in the consolidated statements of total comprehensive income for the years ended December 31 related to the lease agreements above are as follows:

	Notes	2023	2022
Amortization expense of right-of-use asset	16,17	5,423,579	6,918,160
Expense relating to short-term lease	16,17	23,002,673	7,559,588
Interest expense on lease liabilities		1,664,870	2,055,742
		30,091,122	16,533,490

The total cash outflows for leases for the year ended December 31, 2023 amounted to P32.52 million (2022 - P16.65 million). The Group recognized a net gain on lease modifications amounting to P8.7 million in 2021 as presented in the other income, net (Note 19). No gain or loss on lease modification was recognized in 2023.

*(e) Discount rate*

The lease payments for office space and warehouse lease and barge are discounted at 1.87% to 5.84% in 2023 and 2022, which is Group's incremental range of borrowing rate, being the rate that the Group would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

*(f) Extension and termination options*

Extension and termination options are included in the lease agreements of the Group. These are used to maximize the operational flexibility in terms of managing the assets used in the Group's operations. The extension and termination options held are exercisable upon mutual agreement by both parties unless specifically stated that extension and termination is at the option of the lessee.

Critical accounting estimates and judgment

*(a) Incremental borrowing rate of lease liabilities*

Payments for leases of properties and office equipment are discounted using the lessee's incremental borrowing rate, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received. Where third party financing cannot be obtained, the Group uses the government bond yield, adjusted for the (1) credit spread specific to each entity under the Group and (2) security using the right-of-use asset.

*(b) Determining lease terms*

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated). The Group considers the factors below as the most relevant in assessing the options:

- If there are significant penalties to terminate (or not extend), the Group is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the Group is typically reasonably certain to extend (or not terminate).
- Otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

Extension and termination options are included in a number of properties, plant and equipment leases of the Group. These are used to maximize operational flexibility in terms of managing the assets used in the Group's operations. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor.

Extension options are considered in the bareboat charter lease agreement of the Group based on the letter of intent.

## 23 Income tax expense

All the companies in the Group are subject to normal corporate income tax rate at 25% in 2023 and 2022 except for HSSC and ADGI. HSSC is registered under Republic Act No. 7227, otherwise known as Bases Conversion and Development Act of 1992, that enables it to be under Gross Income Taxation (GIT) of 5%. ADGI is registered under the Renewable Act 9531, an Act Promoting The Development, Utilization, and Commercialization of Renewable Energy Resources and For Other Purposes, that provides for fiscal incentives including income tax holiday.

### Corporate Recovery and Tax Incentives for Enterprises Act (CREATE)

On March 26, 2021, Republic Act (RA) No. 11534, otherwise known as CREATE, was signed into law. Among the salient provisions of CREATE include changes to the Corporate Income Tax (CIT) as follows:

- RCIT rate of 20% (from 30%) shall be applicable to domestic corporations with net taxable income not exceeding P5 million and with total assets not exceeding P100 million (excluding land on which the business entity's office, plant and equipment are situated) from July 1, 2020;
- RCIT rate of 25% (from 30%) shall be applicable to all other domestic and foreign corporations from July 1, 2020; and
- For the period beginning July 1, 2020 until June 30, 2023, the MCIT rate shall be 1%, instead of 2%.

PAS 12, Income Taxes, requires current and deferred taxes to be measured with reference to the tax rates and laws, as enacted or substantively enacted by the end of the reporting period.

Income tax expense (benefit) for the years ended December 31 is as follows:

	2023	2022	2021
Current	76,556,277	18,031,152	5,615,023
Deferred	(26,823,210)	(38,490,142)	5,594,483
	49,733,067	(20,458,990)	11,209,506

Deferred income tax (DIT) assets and liabilities are determined using the income tax rate in the period the temporary differences are expected to be recovered or settled. Details of the Group's DIT assets (liabilities) and their expected recovery and settlement as at December 31 are as follows:

	2023	2022
<b>DIT assets:</b>		
To be recovered within 12 months		
Allowance for impairment of receivables	25,365,447	14,484,328
Unrealized foreign exchange loss, net	285,854	-
Provision for loss on construction advances	-	6,130,272
	25,651,301	20,614,600
To be recovered more than 12 months		
Retirement benefit obligation	40,893,988	35,384,520
Impairment loss on tugboats	26,085,589	17,818,718
Premium on loans payable	3,937,344	5,124,386
	70,916,921	58,327,624
	96,568,222	78,942,224
<b>DIT liabilities</b>		
To be settled within 12 months		
Lease liabilities	(1,208,442)	(689,479)
Unrealized foreign exchange gain, net	-	(129,604)
	(1,208,442)	(819,083)
To be settled more than 12 months		
Revaluation increment on property and equipment	6 (338,259,350)	(247,726,530)
Discount on loans	(482,650)	(755,335)
	(338,742,000)	(248,481,865)
	(339,950,442)	(249,300,948)
<b>DIT liabilities, net</b>	<b>(243,382,220)</b>	<b>(170,358,724)</b>

The movements in the Group's net DIT assets (liabilities) for the years ended December 31 are as follows:

	Notes	2023	2022
As at January 1		(170,358,724)	(49,454,041)
DIT credited to profit or loss		26,823,210	38,490,142
DIT charged to other comprehensive income	6,20	(99,846,706)	(159,394,825)
As at December 31		(243,382,220)	(170,358,724)

#### Critical accounting estimate

DIT are determined using income tax rates in the period the temporary differences are expected to be recovered or settled. Realization of the future tax benefits related to DIT assets is dependent on many factors, including the Company's ability to generate taxable income in the future. Management has considered these factors in reaching its conclusion not to recognize certain deferred income tax assets. The Group's unrecognized deferred income tax assets arise from the following:

	2023	2022
Allowance for impairment of trade and other receivables	69,440,730	31,178,145
Minimum corporate income tax (MCIT)	3,688,060	15,794,034
Net operating loss carry-over (NOLCO)	2,445,322	15,858,156
Unrealized foreign exchange loss, net	991,940	991,827
Lease liability	512,505	512,505
Retirement benefit obligation	108,769	19,560
	77,187,326	64,354,227

NOLCO can be carried over as deductible expense from taxable income for three (3) to five (5) consecutive years following the year of incurrence while MCIT can be carried forward on an annual basis and credited against normal income tax payable within three (3) immediately succeeding years from the period when the MCIT was paid.

The reconciliation between income tax expense (benefit) computed at the statutory income tax rate and the actual income tax expense as shown in the consolidated statements of total comprehensive income for the years ended December 31 is summarized as follows:

	2023	2022	2021
Income tax (benefit) computed	17,470,315	42,034,367	(18,896,272)
Adjustments to income tax resulting from:			
Non-deductible expenses	29,137,985	7,168,708	10,517,057
Unrecognized NOLCO	14,666,260	610,124	9,828,600
Non-taxable (income) loss due to final income tax	4,024,523	(4,162,290)	(5,465,990)
Non-deductible expenses under GIT	2,090,598	3,137,039	2,546,915
Final income tax expense	1,134,972	1,282,616	1,860,775
Limitation on interest expense	14,785	5,679	5,069
Unrecognized MCIT	-	7,207,793	3,688,060
Effect of change in tax rates	-	-	9,147,584
Non-taxable income due to income tax holiday	-	(2,848,677)	(5,426,598)
Interest income subjected to final tax	(76,974)	(33,310)	(26,652)
Unrecognized movement in deferred tax	(468,310)	10,032,158	14,123,535
Share in net income of associates	(1,426,684)	(2,311,754)	(5,069,514)
Difference in tax rates	(2,937,839)	(19,291,986)	(5,623,064)
Applied NOLCO	(13,896,564)	(63,289,457)	-
Income tax expense (benefit)	49,733,067	(20,458,990)	11,209,505

## 24 Foreign currency denominated monetary assets and liabilities

The Group's foreign currency monetary financial assets and liabilities are as follows:

	2023			2022		
	In USD	In JPY	In MYR	In USD	In JPY	In MYR
<b>Assets</b>						
Cash	607,984	1,134,892	3,759,110	472,807	1,003,490	-
Trade and other receivables	858,765	-	3,949,341	306,754	-	-
Advances to related parties	-	-	5,938,638	-	-	16,906,457
	1,466,749	1,134,892	13,647,089	779,561	1,003,490	16,906,457
<b>Liabilities</b>						
Trade and other liabilities	(2,738,656)	(14,349,826)	(1,951,164)	(2,294,880)	(10,955,955)	-
Advances from related parties	-	-	(24,246,410)	-	-	-
Borrowings	-	-	(3,010,450)	(405,000)	-	-
	(2,738,656)	(14,349,826)	(29,208,024)	(2,699,880)	(10,955,955)	-
Net foreign currency assets (liabilities)	(1,271,907)	(13,214,934)	(15,560,935)	(1,920,319)	(9,952,465)	16,906,457
Year-end exchange rates	55.37	0.39	12.07	56.12	0.402	12.70
Peso equivalent	(70,425,491)	(5,153,824)	(187,820,485)	(107,768,302)	(4,154,159)	214,657,903

Foreign exchange loss, net presented under other income (loss) in the consolidated statements of total comprehensive income for the years ended December 31 consists of:

	Note	2023	2022	2021
Realized foreign exchange gain		1,185,282	3,163,141	1,435,008
Unrealized foreign exchange gain (loss)		(10,145,276)	2,761,923	(16,948)
	19	(8,959,994)	5,925,064	1,418,060

Net unrealized foreign exchange loss on borrowings presented under other income (loss), net in the consolidated statements of total comprehensive income for the year ended December 31, 2023 amounted to P1,408,908 (2022 - P1,506,721 gain; 2021 - 264,670 gain), which is presented as finance cost in the statements of total comprehensive income.



## 25 Critical accounting estimates, assumptions and judgments

In preparing the Group's consolidated financial statements, management has made its best estimates and judgments of certain amounts, giving due consideration to materiality. The estimates and assumptions used in the accompanying consolidated financial statements are based upon management's evaluation of the relevant facts and circumstances as at the date of the consolidated financial statements.

The resulting accounting estimates will, by definition, seldom equal the related actual results. These estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The estimates, assumptions and judgments that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed hereafter.

### (a) Critical accounting estimates and assumptions

- Impairment of goodwill (Note 1.2)
- Recoverability of trade and other receivables (Note 3)
- Useful lives of property, plant and equipment (Notes 6 and 7)
- Revaluation of tugboats (Note 6)
- Incremental borrowing rate (Note 22)
- Retirement benefit obligation (Note 20)
- Recoverability of input VAT (Note 10)
- Current and deferred income tax (Note 23)

### (b) Critical judgments in applying the Group's accounting policies

- Determining control over investments with ownership of less than half of the entity's total equity (Note 1.3)
- Impairment of investment in associates (Note 5)
- Impairment of property, plant and equipment (Note 7)
- Decommissioning cost (Note 7)
- Impairment of investment properties (Note 9)
- Determining lease terms (Note 22)

## 26 Financial risk and capital management

### 26.1 Financial risk management

The Parent Company's BOD has the overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and manage the Group's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Group's activities.

The main risks arising from the use of financial instruments are market risk, credit risk and risk. The Parent Company's BOD reviews and approves the policies for managing each of these risks.

## 26.2 Components of financial assets and liabilities

### (a) Financial assets

The Group's financial assets as at December 31 are as follows:

	Notes	2023	2022
Cash	2	285,190,441	266,463,521
Trade and other receivables, gross*	3	1,575,181,547	1,476,122,406
Refundable deposits	4,10	14,216,605	6,549,638
Financial assets at fair value through other comprehensive income (FVOCI)	10	810,000	810,000
		1,875,398,593	1,749,945,565

\*excluding advances to employees and other receivables subject to liquidation

Trade and other receivables are presented gross of allowance for impairment amounting to P417,742,128 as at December 31, 2023 (2022 - P371,546,215) (Note 3).

### (b) Financial liabilities

The Group's financial liabilities as at December 31 are as follows:

	Notes	2023	2022
Trade and other payables*	11	957,271,267	853,562,224
Short-term loans	12	-	22,728,600
Borrowings	12	3,550,642,420	3,790,611,825
Lease liabilities	22	50,499,251	33,174,052
		4,558,412,938	4,700,076,701

As at December 31, trade and other payable above exclude the following, which are considered as non-financial liabilities

	Note	2023	2022
Accrued construction cost	11	36,986,835	31,124,462
Unearned income	11	9,373,484	11,772,473
Payable to government agencies	11	9,961,049	7,478,415
		56,321,368	50,375,350

## 26.3 Market risk

### (a) Foreign exchange risk

Foreign exchange risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Most transactions are carried out in Philippine Peso, which is the Parent Company's functional currency. Exposures to currency exchange rates arise from the Group's overseas transactions, which are primarily denominated in United States Dollar (USD), Japanese Yen (JPY) and Malaysian Ringgit (MYR).

The Parent Company also maintains US Dollar-denominated bank accounts. Further, the Group has JPY payables from foreign suppliers, which have been used for the purchase of certain tugboats (Note 6) and maintains MYR bank accounts and receivables. To mitigate the Group's exposure to foreign currency risk, non-Philippine Peso cash flows are monitored on a regular basis.

The following table demonstrates the sensitivity to a reasonably possible change in the Philippine Peso exchange rate, with all other variables held constant, of the Parent Company's income before tax. There is no impact on the Parent Company's equity other than those already affecting the net income.

Currency	2023		2022			
	Change in exchange rate	Effect on income before tax		Change in exchange rate		
		Increase	Decrease		Increase	Decrease
USD	+/-1.34%	(941,182)	941,182	+/-10.53%	(11,346,936)	11,346,936
JPY	+/-6.56%	(338,320)	338,320	+/-5.42%	(224,982)	224,982
MYR	+/-4.94%	9,272,091	(9,272,091)	+/-2.45%	9,450,215	(9,450,215)

The reasonable possible changes in foreign exchange rates used in the sensitivity analysis are the rates of change in foreign currencies between the Philippine Peso equivalent at year end and thirty (30) days from reporting date, by which management is expected to receive or settle the Parent Company's most significant financial assets or liabilities, respectively.

*(b) Price risk*

The Group is exposed to equity securities price risk because of the Group's proprietary shares in golf and country club classified as financial assets at fair value through other comprehensive income in the consolidated statements of financial position.

As at December 31, 2023 and 2022, the Group's exposure to price risk is not considered significant.

*(c) Cash flow and fair value interest rate risk*

Cash flow interest rate risk is the risk that the future cash flows of a financial assets and liabilities will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial assets and liabilities will fluctuate because of changes in market interest rates.

The Parent Company is exposed to interest rate risk from its loan from CTBC (Note 13). The Branch paid floating interest using the published Bloomberg Valuation Service (BVAL) plus a basis point spread of 3.5% or a minimum of 5.25%. In 2023, the Parent Company paid 9.20% interest rate (2022 - 6.69%).

At December 31, 2023, if the reference rates has increased/decreased by a total of 377 basis points (2022 - 274 basis points), pre-tax profit or loss would have been P14.64 million (2022 - P8.28 million) lower/higher and equity account will be P10.98 million (2022 - P16.21 million) lower/higher. The annual volatility are considered to be reasonable based on observation of current market rates.

The Parent Company's borrowings from other banks are subject to fixed rates and are measured at amortized cost, hence not subject to repricing and independent of changes in market interest rates.

**26.4 Credit risk**

Credit risk arises from cash deposited in banks and financial institutions, as well as credit exposures on amounts receivable from customers, related parties and other parties. The Group provides services only to recognized, creditworthy third parties. Individual risk limits are set based on internal ratings in accordance with limits set by the Parent Company's BOD. The utilization of credit limits is regularly monitored. In addition, the Group's receivables are monitored on an ongoing basis and stringent collection policy enforced resulting in an insignificant exposure to bad debt.

The Group's financial assets are categorized based on the Group's collection experience with the counterparties as follows:

- a. High performing - settlements are obtained from counterparty following the terms of the contracts without much collection effort.
- b. Underperforming - more than 60 days past due but expected to be collected after some reminders/ follow ups.
- c. Credit impaired - more than 360 days past due and unlikely to be collected despite reminders/follow ups.

The aging analysis of the Group's financial assets that are exposed to credit risks are as follows:

	Notes	Gross amount	High performing	Under-performing	Credit impaired
<i>December 31, 2023</i>					
Cash and cash equivalents	2	282,796,265	282,796,265	-	-
Trade and other receivables	3	1,575,181,547	156,310,855	994,455,852	424,414,840
Refundable deposits	4,10	14,216,605	14,216,605	-	-
Financial assets at FVOCI	10	810,000	810,000	-	-
		1,873,004,417	454,133,725	994,455,852	424,414,840
<i>December 31, 2022</i>					
Cash and cash equivalents	2	264,349,065	264,349,065	-	-
Trade and other receivables	3	1,476,122,406	611,659,861	468,568,898	395,893,647
Refundable deposits	4,10	6,549,638	6,549,638	-	-
Financial assets at FVOCI	10	810,000	810,000	-	-
		1,747,831,109	883,368,564	468,568,898	395,893,647

The maximum exposure to credit risk at the reporting date is equal to the carrying value of the financial assets summarized above.

None of the financial assets that are fully performing has been renegotiated in 2023 and 2022.

#### Credit quality of fully performing financial assets

##### (a) High performing

##### (i) Cash in banks

To minimize credit risk exposure, the Group deposits its cash in the following banks:

	2023	2022
Universal banks	156,648,633	132,592,509
Commercial banks	126,147,632	131,756,556
	282,796,265	264,349,065

The remaining item in cash presented in the consolidated statements of financial position pertains to cash on hand amounting to P2,394,176 as at December 31, 2023 (2022 - P2,114,456) (Note 2).

##### (ii) Trade receivables; Unbilled revenue

There is no concentration of credit risk with respect to trade and other receivables as the Group has a large number of customers other than its energy business which only has one (1) customer. Presently, ongoing discussion are being made to address long outstanding balances with the Group's customer in its energy business. Accordingly, the Group provided for allowance for bad debts amounting to P417,742,128 in 2023 (2022 - P371,546,215). To minimize credit risk, the Group transacts only with new counterparties whose credit standing is assessed to be good. As at December 31, 2023, trade receivables and unbilled revenue amounting to P111,430,580 (2022 - P195,502,216) are fully performing thus, collectible.

On that basis, the loss allowance from trade receivables as at December 31 was determined as follows:

	High performing	Under-performing	Credit impaired	Total
<i>2023</i>				
Expected loss rate	Within 0% to 4%	Within 0% to 4%	99%	
Trade receivables	61,463,456	994,455,852	400,789,003	1,456,708,311
Loss allowance	2,223,540	20,137,245	395,381,343	417,742,128
<i>2022</i>				
Expected loss rate	Within 0% to 4%	Within 0% to 4%	48%	
Trade receivables	181,420,749	468,568,898	774,358,255	1,424,347,902
Loss allowance	808,847	1,361,607	369,375,761	371,546,215

(iii) Advances to officers, employees and others; Due from related parties

Advances to employees are collected through liquidation and salary deduction, thus, not a financial asset subject to credit risk.

Advances to officers and others and due from a related parties which mainly pertain to cash advances to the Group's officers and its related parties are subject to normal credit terms. Credit risk is minimized since the related party is paying on normal credit terms. Those identified to be uncollectible based on the management's assessment of collectability were fully provided and the expected credit loss on the remaining balance is expected to be immaterial.

(iv) Refundable deposits

Refundable deposits amounting to P14,216,605 as at December 31, 2023 (2022 - P6,549,638) pertain to deposits made to lessors for the lease of the Group's office space and warehouse, which are refundable at the end of the respective lease term.

(b) *Underperforming*

Underperforming trade and other receivables as at December 31, 2023 amounting to P994,455,852 (2022 - P468,568,898) are related to a number of independent customers with delay in payments but no history of default. Management has assessed based on credit worthiness and existing relationship with customers as well as historical experience that these accounts are fully collectible.

(c) *Credit impaired*

As at December 31, 2023, trade and other receivables amounting to P441,367,965 (2022 - P398,064,101) are impaired and have been fully provided for with allowance for impairment. The individually impaired receivable from customers relate to customers that are in unexpectedly difficult economic situations. These trade receivables were assessed by management as non-recoverable.

## 26.5 Liquidity risk

The Group manages liquidity risk by maintaining a balance between continuity of funding and flexibility. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows.

The table below analyzes the Group's financial liabilities into relevant maturity groupings based on the remaining period at reporting date to the contractual maturity date. Amounts disclosed in the table are the contractual undiscounted cash flows.

	Notes	Gross amount	Less than 3 months	3 to 12 months	More than one year
<i>December 31, 2023</i>					
Trade and other payables	11	957,271,267	765,236,868	29,649,872	162,384,527
Borrowings	12	3,491,829,320	62,204,826	168,299,568	3,261,324,926
Future interest payable borrowings		1,472,589,142	346,467,169	184,668,743	941,453,230
Lease liabilities	22	67,620,337	2,743,121	7,430,502	57,446,714
Future interest payable on lease liabilities		20,168,018	387,540	2,174,097	17,606,381
		6,009,478,084	1,177,039,524	392,222,782	4,440,215,778
<i>December 31, 2022</i>					
Trade and other payables	11	168,674,199	154,883,149	13,791,050	-
Short-term loans	12	22,728,600	-	22,728,600	-
Borrowings	12	1,593,420,832	1,283,268,616	38,590,088	271,562,128
Future interest payable on short-term loans and borrowings		23,708,368	5,376,055	15,317,313	3,015,000
Lease liabilities	22	20,817,196	2,166,082	5,862,702	12,788,412
Future interest payable on lease liabilities		19,603,997	248,239	638,351	18,717,407
		1,848,953,192	1,445,942,141	96,928,104	306,082,947

The Group expects to settle above financial liabilities in accordance with their contractual maturity.

Historically, maturing obligations are funded by cash flows from operating activities and through short term bank borrowings, as needed, hence, there is no perceived liquidity risks. Long term loans may be obtained only when there is a material capital expenditure.

As at December 31, 2023 and 2022, the Group has undrawn credit lines with local banks.

## 26.6 Capital management

The primary objective of the Group's capital management is to safeguard the Group's ability to continue its operations on a going concern basis in order to provide adequate return to its shareholders and maintain optimal capital structure to reduce cost of capital and lessen the need to obtain long-term borrowings and maximize shareholder value.

The Group manages its capital structure and makes the adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes as at December 31, 2023 and 2022.

The Group monitors capital on the basis of the carrying amount of equity as presented in the consolidated statements of financial position.

As at December 31, the Group's debt-to-equity ratio is calculated as follows:

	2023	2022
Total debt	4,614,734,306	4,750,452,051
Total equity	2,077,158,023	1,749,882,234
Debt-to-equity ratio	2.22	2.71

As at December 31, 2020, the Parent Company has not complied with certain financial ratios including debt to equity and debt service cover ratio that resulted in the reclass of a portion of loans to current.

The Group computes its total debt as at December 31 as follows:

	Notes	2023	2022
Trade and other payables	11	1,013,592,635	903,937,574
Short-term loans	12	-	22,728,600
Borrowings	12	3,550,642,420	3,790,611,825
Lease liabilities	22	50,499,251	33,174,052
		4,614,734,306	4,750,452,051

The Group computes its total equity as at December 31 as follows:

	Notes	2023	2022
Share capital	13	907,857,870	907,857,870
Additional paid-in capital	13	121,632,762	121,632,762
Revaluation surplus, net of tax	6	1,033,172,477	765,856,087
Financial asset at fair value through other comprehensive income		(160,000)	(160,000)
Treasury shares	13	(37,614,990)	(37,614,990)
Retained earnings (deficit) attributable to the owners of Parent Company		52,269,904	(7,689,495)
		2,077,158,023	1,749,882,234

As part of the reforms of the PSE to expand capital market and improve transparency among listed firms, PSE has required listed entities to maintain a minimum of twenty percent (20%) of their listed issued and outstanding shares to be held by public. The Group is compliant with respect to this requirement as at December 31, 2023 and 2022.

## 27 Summary of material accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 27.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). The term PFRS, in general, includes all applicable PFRS, Philippine Accounting Standards (PAS), and interpretations of the Philippine Interpretations Committee (PIC), Standing Interpretations Committee (SIC) and International Financial Reporting Interpretations Committee (IFRIC) which have been approved by the Financial and Sustainability Reporting Standards Council (FSRSC) and adopted by the SEC.

These consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of property and equipment - tugboats and fair value measurement of financial assets at fair value through other comprehensive income.

The preparation of consolidated financial statements in conformity with PFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are summarized in Note 26.

## Changes in accounting policy and disclosures

### (a) *New and amendment to existing standards and interpretations adopted by the Group*

The Group has applied the following amendments for the first time for their annual reporting period commencing January 1, 2023:

- Disclosure of accounting policies - Amendments to PAS 1 and PFRS Practice Statement 2

PAS 1, *“Presentation of Financial Statements”* was amended to require entities to disclose their material rather than their significant accounting policies. The amendments define what is ‘material accounting policy information’ (being information that, when considered together with other information included in an entity’s financial statements, can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements) and explain how to identify when accounting policy information is material. They further clarify that immaterial accounting policy information does not need to be disclosed. If it is disclosed, it should not obscure material accounting information. To support this amendment, the IFRS Practice Statement 2 Making Materiality Judgements was also amended to provide guidance on how to apply the concept of materiality to accounting policy disclosures.

The effects of adoption of amendments to PAS 1 and PFRS Practice Statement 2 as at January 1, 2023 are considered in the summary of material accounting policies disclosed in the consolidated financial statements.

- Definition of accounting estimates - Amendments to PAS 8

The amendment to PAS 8, *“Accounting Policies, Changes in Accounting Estimates and Errors”* clarifies how companies should distinguish changes in accounting policies from changes in accounting estimates. The distinction is important, because changes in accounting estimates are applied prospectively to future transactions and other future events, whereas changes in accounting policies are generally applied retrospectively to past transactions and other past events as well as the current period.

The adoption did not have a significant impact on the Group’s consolidated financial statements as at December 31, 2023.

- Deferred tax related to assets and liabilities arising from a single transaction - Amendments to PAS 12

The amendments to PAS 12, *“Income Taxes”* require companies to recognise deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences, and will require the recognition of additional deferred tax assets and liabilities. The amendment should be applied to transactions that occur on or after the beginning of the earliest comparative period presented. In addition, entities should recognise deferred tax assets (to the extent that it is probable that they can be utilised) and deferred tax liabilities at the beginning of the earliest comparative period for all deductible and taxable temporary differences associated with:

- right-of-use assets and lease liabilities, and
- decommissioning, restoration and similar liabilities, and the corresponding amounts recognised as part of the cost of the related assets.

The cumulative effect of recognising these adjustments is recognised in the opening balance of retained earnings, or another component of equity, as appropriate. PAS 12 did not previously address how to account for the tax effects of on-balance sheet leases and similar transactions and various approaches were considered acceptable. Some entities may have already accounted for such transactions consistent with the new requirements. These entities will not be affected by the amendments.

The adoption did not have any impact on the amounts recognized in prior periods and is not expected to significantly affect the current or future periods.



*(b) New standards, amendments and interpretations not yet adopted by the Group*

Certain new accounting standards, amendments to accounting standards and interpretations have been published that are not mandatory for December 31, 2023 reporting periods and have not been early adopted by the Group. These standards, amendments or interpretations are not expected to have a material impact on the Group in the current or future reporting periods and on foreseeable future transactions.

## **27.2 Consolidation**

*(a) Business combination*

The Group applies the purchase or acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group measures non-controlling interest based on the non-controlling interest's proportionate share of the acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognized and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly in profit or loss.

*(b) Subsidiaries*

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date the control ceases.

When the Group ceases to have control, any retained interest in the subsidiary is re-measured to its fair value at the date when control is lost, with the change in carrying amount generally recognized in profit or loss. The fair value is the initial carrying amount for purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

*(c) Associate*

Investment in associate is initially recognized at cost and subsequently accounted for using the equity method.

If the Group's share in net losses of associates equals or exceeds its interest in the associates, the Group will discontinue recognizing its share of further losses. The interest in an associate is the carrying amount of the investment in the associate under the equity method together with any long-term interests that, in substance, form part of the Group's net investment in the associate.

After the Group's interest is reduced to zero, additional losses are provided for, and a liability is recognized, only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate. If the associate subsequently reports profits, the Group resumes recognizing its share of those net earnings only after its share of the earnings equals the share of losses not recognized.

The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes the amount adjacent to 'share of profit (loss) of an associate' in profit or loss.

Investment in associate is derecognized when the risk and rewards of ownership have been transferred or extinguished. When the investment in associate is derecognized, its cost and related impairment, if any, are eliminated from the accounts.

### **27.3 Goodwill**

Goodwill is initially measured as the excess of the aggregate of the consideration transferred (including the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquire) over the fair value of the identifiable net assets acquired.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognized immediately as an expense and is not subsequently reversed.

As at December 31, 2022 and 2023, the Group has assessed that the goodwill arising from the business combination was fully impaired and thus, full written-off in the consolidated financial statements.

### **27.4 Investments and other financial instruments**

The Group recognizes a financial instrument in the consolidated statements of financial position, when and only when, the Group becomes a party to the contractual provisions of the instrument.

#### Financial assets

##### *(a) Classification*

The Group classifies its financial assets in the following categories:

- those to be measured subsequently at fair value through other comprehensive income; and
- those to be measured at amortized cost

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows. The Group has (a) financial assets classified as financial assets at amortized cost as at December 31, 2023 and 2022 which comprise cash and cash equivalents, trade and other receivables, advances to related parties and refundable deposits; (b) financial assets at fair value through other comprehensive income in the consolidated statements of financial position.

##### *(b) Impairment*

The Group assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortized cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

Impairment loss is recognized in profit or loss and the carrying amount of the asset is reduced through the use of an allowance. The Group applies the ECL model to measure the impairment for all financial assets at amortized costs.

The Group calculates the allowance for credit losses by considering on a discounted basis the cash shortfalls it would incur in various default scenarios for prescribed future periods and multiplying the shortfalls by the probability of each scenario occurring. ECL are measured through an allowance at an amount equal to:

- the 12-month ECL (that result from those default events on the financial instrument that are possible within 12 months after the reporting date); or
- full lifetime ECL (that result from all possible default events over the life of the financial instrument).

The carrying amount of the receivable is reduced through the use of an allowance account, and the amount of loss is recognized as net impairment losses on financial assets in the statements of total comprehensive income. When a receivable remains uncollectible after the Group has exerted all legal remedies, it is written off against the allowance account for receivables. If in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the reversal of the previously recognized impairment loss is recognized in profit or loss.

Reversal of previously recorded impairment provision are based on the result of management's update assessment, considering the available facts and changes in circumstances, including but not limited to results of recent discussions and arrangements entered into with customers as to the recoverability of receivables at the end of the reporting period. When a receivable remains uncollectible after the Group has exerted all legal remedies, it is written-off against the allowance account for receivables. Subsequent recoveries of the amounts previously written off are credited to general and administrative expenses in profit or loss.

#### Financial liabilities

As at December 31, 2023 and 2022, the Group's financial liabilities are limited to other financial liabilities at amortized cost.

The Group's trade and other payables (excluding payable to government agencies, unliquidated expenses and unearned income), advances from related parties, short-term loans and borrowings, lease liabilities are classified under other financial liabilities at amortized cost.

#### **27.5 Offsetting of financial instruments**

Financial assets and liabilities are offset and the net amount reported in the consolidated statements of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Group or the counterparty.

The Parent Company has the right to offset intercompany payables and receivables as at December 31, 2023 and 2022. Total intercompany receivables offset against payables amounts to P173,256,928 in 2023 (2022 – P183,529,968).

#### **27.6 Fair value measurement**

The Group's financial asset at FVOCI with quoted market price is valued using Level 1 of the fair value hierarchy as the quoted market price used is the current bid price. Financial assets at FVOCI is measured using inputs based on unadjusted quoted prices in active markets for identical assets or liabilities. Other relevant policies on financial assets are disclosed in Note 27.4.

The Group has no other significant financial assets and liabilities carried at fair value.

For non-financial assets, the Group uses valuation techniques that are appropriate in the circumstances and applies the technique consistently.

The Group's tugboats are valued using Level 2 of the fair value hierarchy as these are measured using inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. The fair value of tugboats was determined using (1) market approach where valuation made was based on market prices of identical and comparable tugboats; and (2) cost approach where valuation performed are based on cost of reproduction of new vessel, accumulated depreciation, character and utility of the vessel (Note 6).

The Group determines the fair value of its investment properties, which is carried at cost (Note 9), using Level 2 of the fair value hierarchy by direct comparison approach with reference to open market of similar properties with consideration of the location, property size, physical features and economic factors.

The Group has no other significant non-financial assets and liabilities carried at fair value.

### **27.7 Prepayments and other assets**

Input VAT are recognized as assets in the period such input VAT become available as tax credits to the Group and carried over to the extent that it is probable that the benefit will flow to the Group.

A provision for unrecoverable input VAT is established when there is objective evidence that the Group will not be able to recover the claims. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in profit or loss within general and administrative expenses.

Leasehold rights include rights and interests acquired for specific land assets. Leasehold rights are recognized at cost which approximates purchase price or total consideration. Leasehold rights with definite life are amortized over the period of the contract while leasehold rights that have indefinite life, are carried at cost less impairment, if any.

### **27.8 Property, plant and equipment**

All property, plant and equipment are carried at cost less accumulated depreciation and any impairment except for tugboats which are carried at revalued amounts.

Tugboats are initially recognized at cost. Subsequently, tugboats are carried at revalued amounts, which is the fair value at date of revaluation less any subsequent accumulated depreciation and accumulated impairment losses. The Parent Company engages external, independent and qualified valuers to determine the fair value of the Parent Company's tugboats once every 3-5 years. Increases in the carrying amounts arising on revaluation of tugboats are recognized, net of tax, in other comprehensive income and revaluation surplus, net of tax, in shareholders' equity. To the extent that the increase reverses a decrease previously recognized in profit or loss, the increase is first recognized in profit or loss. Decreases that reverse previous increases of the same asset are first recognized in other comprehensive income to the extent of the remaining surplus attributable to the asset; all other decreases are charged to profit or loss.

Each year, the Group transfers from revaluation surplus reserve to retained earnings the difference between the depreciation charges calculated based on the revalued amount and the depreciation charge based on the assets' historical cost.

The profit or loss on disposal of a revalued asset is determined as the difference between the net disposal proceeds and the carrying amount of the asset. On disposal of the revalued asset, the relevant revaluation surplus included in equity is transferred directly to retained earnings.

All other property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to profit or loss during the financial period in which these are incurred.

Dry docking cost represents major inspection and overhaul costs and is depreciated to reflect consumption benefits which is to be replaced or restored by the subsequent dry docking generally every two (2) years. The Group has included these dry-docking expenses as part of tugboat component.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their costs or revalued amounts to their residual values over their estimated useful lives (in years), as follows:

Tugboats	8 to 26
Barges	10 to 37
Plant, building and improvements	10 to 25
Transportation equipment	5
Construction equipment	5
Diving and oil spill equipment	3 to 5
Furniture, fixtures and leasehold improvements	3 to 4

Construction in-progress is stated at cost. This includes cost of construction and other direct costs. Construction in-progress is not depreciated until such time as the relevant assets are completed and are available for use. Tugboats under construction is classified as "Property, plant and equipment at cost" and subsequently transferred to "Property and equipment at revalued amounts" upon completion.

Leasehold improvements are amortized over the estimated useful life of the improvements, which is shorter than the lease term, considering the renewal option.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 27.13).

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal at which time the cost, appraisal increase and their related accumulated depreciation are removed from the consolidated statements of financial position. Any gains and losses on disposals of an asset as cost are determined by comparing proceeds with carrying amount and are recognized in profit or loss.

## **27.9 Investment property**

Investment properties consist of land in various locations. Land is initially recognized at cost and subsequently carried at cost less any impairment losses. Land is not depreciated.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation and commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sell.

Investment property is derecognized when it has either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Gains or loss on derecognition of an investment property is calculated as the difference between any disposal proceeds and the carrying amount of the related asset and is recognized in profit or loss in the year of derecognition

## **27.10 Impairment of non-financial assets**

Non-financial assets that have an indefinite useful life, such as land, are not subject to amortization and are tested annually for impairment. Other non-financial assets, mainly property, plant and equipment, computer software, investment properties, input VAT, investment in associate and leasehold rights, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Impairment losses, if any, are recognized in profit or loss as part of general and administrative expenses.

When impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but the increased carrying amount should not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or cash-generating unit in prior years. Reversals of an impairment loss are credited to the provision account in profit or loss.

## **27.11 Borrowings and borrowing cost**

### *(a) Borrowings*

Borrowings are measured initially at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortized cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognized in profit or loss over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognized as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a pre-payment for liquidity services and amortized over the period of the facility to which it relates.

A substantial modification of the terms of an existing financial liability or a part of it shall be accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. Where the terms of a financial liability are modified, a gain or loss is recognized in profit or loss, which is measured as the difference between the carrying amount of the financial liability and the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate. If the modification of the terms of borrowings is accounted for as an extinguishment, any costs or fees incurred are recognized as part of the gain or loss on extinguishment. If the modification of the terms of borrowings is not accounted for as an extinguishment, any cost or fees incurred adjust the carrying amount of the liability and are amortized over the remaining term of the modified liability.

### *(b) Borrowing costs*

Borrowing costs incurred for the construction of any qualifying asset, if any, are capitalized during the period of time that is required to complete and prepare the asset for its intended use.

All other borrowing costs are recognized in profit or loss in the period in which these are incurred.

## **27.12 Current and deferred income tax**

The tax expense for the year comprises current and deferred tax. Tax is recognized in profit or loss, except to the extent that that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the reporting date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax (DIT) is recognized on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, DIT is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Specifically, DIT is provided on the temporary difference between the carrying amount of the revalued property, plant and equipment and its tax base. Any taxable temporary difference reflects the tax consequences that would follow from the recovery of the carrying amount of the asset through sale (non-depreciable assets) and through use (depreciable assets), using the tax rate applicable to the taxable amount derived from the sale of a non-depreciable capital or ordinary asset or the tax rate applicable during the years the asset is utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

The Group re-assesses at each reporting date the need to recognize a previously unrecognized DIT asset, if any.

### **27.13 Employee benefits**

The Group provides short-term, retirement and terminal benefits to its employees. The Group did not grant any stock options or share based payments to its officers and employees.

#### *(a) Other short-term employee benefits*

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

#### *(b) Retirement benefit obligations*

The liability recognized in respect of defined benefit retirement plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets, if any. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related retirement obligation.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in unrestricted earnings in the period in which these arise.

#### *(c) Termination benefits*

The Group recognizes termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognizes costs for a restructuring that is within the scope of PAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

### **27.14 Share capital**

Common shares, recognized at par value, are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds, net of tax.

When the shares are issued at a premium, the difference between the proceeds and the par value is credited to the "Additional paid-in capital" account.

Where any member of the Group purchases the Group's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the Group's equity holders until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Group's equity holders.

#### **27.15 Other comprehensive income**

Other comprehensive income comprises items of income and expense (including items previously presented under the consolidated statements of changes in equity that are not recognized in profit or loss for the year in accordance with PFRS).

#### **27.16 Dividend distribution**

Dividend distribution to the Parent Company's shareholders is recognized as a liability in the consolidated financial statements in the period in which the dividends are approved by the Parent Company's BOD.

#### **27.17 Foreign currency transactions and translation**

##### *(a) Functional and presentation currency*

Items included in the consolidated financial statements of the Group are measured using the currency of the primary economic environment in which the entity operates (the 'functional currency'). The consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional and presentation currency.

##### *(b) Transactions and balances*

Foreign currency transactions are translated into Philippine Peso using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss.

All foreign exchange gains and losses except for foreign exchange loss on borrowings are presented in profit or loss within other income (expense), net. Foreign exchange gains and losses from borrowings are presented as part of finance cost in profit or loss.

##### *(c) Subsidiary*

The results and financial position of the subsidiary, (which has no currency of a hyperinflationary economy), that has a functional currency different from the presentation currency are translated into the presentation currency as follows:

- i) Assets and liabilities for each statement of financial position presented are translated at the closing rate at the reporting date;
- ii) Income and expenses for each statement of income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- iii) All resulting exchange differences are recognized as differences as a separate line item under equity.



## 27.18 Revenue recognition

Revenue is measured based on the consideration specified in a contract with customer. The Group recognizes revenue when it transfers control over service to a customer.

### *(a) Sale of services*

The Group provides (i) harbor assistance, (ii) lighterage services (iii) towing services (iv) salvage income and (v) oil spill response services. These services are provided on a time-basis or as a fixed-price contract, net of any subsequent discounts. Discounts are considered as part of the transaction price when granting such is highly probable. Contract terms of services are generally range from less than a year. Revenue from providing services is recognized in the accounting period in which the services are rendered. For fixed-price contracts, revenue is recognized based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided because the customer receives and uses the benefits simultaneously.

### *(b) Revenue on generation and sale of solar energy*

The Group is engaged in the generation and sale of solar energy. Revenue is recognized monthly based on the transmission of solar energy to its sole customer. Revenue is recognized when the solar energy is delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due. Revenue is also recognized based on the price agreed with the customer and is only recognized to the extent that it is probably that a significant reversal will not occur. No element of financing is deemed present as the sale are made with a credit of ten (10) to fifteen (15) days.

### *(c) Revenue/Income on construction contracts*

A construction contract is a contract specifically negotiated for the construction of an asset or combination of assets that are closely interrelated or interdependent in terms of their design and function or their ultimate purpose or use.

When the outcome of a construction contract can be estimated reliably and it is probable that the contract will be profitable, contract revenue is recognized over the period of the contract by reference to the stage of completion. Contract costs are recognized as expenses by reference to the stage of completion of the contract activity at the end of the accounting period.

When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognized only to the extent of contract costs incurred that are likely to be recoverable.

Variations in contract work, claims and incentive payments are included in contract revenue to the extent that may have been agreed with the customer and are capable of being reliably measured.

The Group uses the 'percentage of completion method' to determine the appropriate amount to recognize in a given period. The stage of completion is measured by reference to the contract costs incurred up to the end of the reporting period as a percentage of total estimated costs for each contract. Costs incurred in the year in connection with future activity on a contract are excluded from contract costs in determining the stage of completion. These are presented as inventories, prepayments or other assets, depending on their nature.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognized immediately in profit or loss as part of cost of construction contracts, with a corresponding credit to allowance. The amount of such loss is determined irrespective of whether or not work has commenced on the contract, the stage of completion of contract activity, or the amount of profits expected to arise on other contracts, which are not treated as a single construction contract.

Changes in contract performance, contract conditions and estimated profitability, including those arising from contract penalty provisions and final contract settlements which may result in revisions to estimated costs and gross margins will be recognized in the year in which the changes are determined.

Progress payments received under the construction contracts are deducted from contract assets as the contract is completed. Progress payments received before corresponding work has been performed (or in excess of percentage of completion) are presented as advances from customers under trade and other payable in the consolidated statements of financial position.

The Group recognizes on a net and gross basis when it satisfies its promise to facilitate the service over a period of time when it is not a principal in a contract and acting as the principal in a contract, respectively. The Group is not the principal for construction contracts, wherein the Group does not control the service before it is transferred to a customer and the Group is not solely responsible for the service and discretion in establishing contract prices.

*(d) Financing components*

The Group does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Group does not adjust any of the transaction prices for the time value of money.

*(e) Contract assets and liabilities*

Lighterage services are normally billed to the customer one month in advance. The customer pays the fixed amount based on the billing. If the performance obligations fulfilled by the Group exceed the total payments received to date, a contract asset is recognized. If the total payments received to date exceed the performance obligation fulfilled, a contract liability is recognized and is presented as unearned revenue. The contract assets are transferred to receivables when the Group's rights to the contract consideration become unconditional. A right to consideration is unconditional if only the passage of time is required before payment of that consideration is due.

Other income

*(a) Interest income*

Interest income is recognized in profit or loss on a time-proportion basis using the effective interest method. Interest income from cash in banks and short-term placements is presented net of final taxes paid and withheld.

*(b) Dividend income*

Dividend income is recognized in profit or loss when the right to receive payment is established.

**27.19 Costs and expenses**

Costs and expenses are recognized:

- (a) on the basis of a direct association between the costs incurred and the earning of specific items of income;
- (b) on the basis of systematic and rational allocation procedures (i.e. when economic benefits are expected to arise over several accounting periods and the association with income can only be broadly or indirectly determined); or
- (c) immediately and as incurred (i.e. when an expenditure produces no future economic benefits or when, and to the extent that future economic benefits do not qualify, or cease to qualify, for recognition in the consolidated statements of financial position).

Costs and expenses are presented in the profit or loss according to their function.

## 27.20 Leases where Group is a lessee

Assets and liabilities arising from a lease are initially measured on a present value basis.

### (a) Measurement of lease liabilities

Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate
- amounts expected to be payable by the lessee under residual value guarantees
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the lessee's incremental borrowing rate, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received,
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held for entities which do not have recent third-party financing, and
- makes adjustments specific to the lease (i.e. term, currency and security).

### (b) Measurement of right-of-use assets

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability,
- any lease payments made at or before the commencement date less any lease incentives received,
- any initial direct costs, and
- restoration costs.

Right-of-use assets are generally amortized over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use assets are amortized over the underlying asset's useful life.

### (c) Short-term leases and leases of low-value assets

Payments associated with short-term leases and leases of low-value assets are recognized on a straight-line basis as an expense in the profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise IT-equipment and small items of office furniture.

## 27.21 Earnings (Loss) per share

### (a) Basic

Basic earnings (loss) per share is calculated by dividing the profit attributable to shareholders of the Parent Company by the weighted average number of common shares in issue during the year, excluding common shares purchased by the Parent Company and held as treasury shares. In a capitalization or bonus issue or a share split, common shares are issued to existing shareholders for no additional consideration. Therefore, the number of common shares outstanding is increased without an increase in resources. The number of common shares outstanding before the event is adjusted for the proportionate change in the number of common shares outstanding as if the event had occurred at the beginning of the earliest period presented.

(b) *Diluted*

Diluted earnings (loss) per share is calculated by adjusting the weighted average number of common shares outstanding to assume conversion of all dilutive potential common shares. The Parent Company has two possible categories of dilutive potential common shares: convertible debt and share options. The Parent Company has no convertible debt nor share options as at December 31, 2023, 2022 and 2021.

## 27.22 Reclassification

Certain amount in the 2022 consolidated statement of total comprehensive income has been reclassified to conform to the current year presentation particularly the reclassification of impairment loss on property and equipment, net amounting to P81.29 million from other income (expense), net to a separate financial statement line item. Such reclassification did not impact previously reported consolidated financial position, consolidated net income, retained earnings and net increase in cash in banks.

## 27.23 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Executive Management Committee that makes strategic decisions, under the policies adopted by the BOD.

As at December 31, 2023 and 2022, the Group has two (2) operating business segments which pertains to revenue and related economic activities arising from harbor assistance including those of Jetty construction services and renewable energy. In 2017, the Group started to venture into renewable energy by establishing HSEC and acquiring ADGI, then ADF1 and ADF2 in 2018.

Below are the segments of the Group:

*As at and for the year ended December 31, 2023*

	Harbor assistance	Renewable energy	Elimination	Total
Revenue	2,522,732,041	140,330,004	-	2,663,062,045
Segment result	399,364,134	(47,423,878)	(9,895,945)	342,044,311
Share in net profit of associate	5,706,738	-	-	5,706,738
Finance costs	(156,178,770)	(122,573,477)	-	(278,752,247)
Income tax expense	(49,733,067)	-	-	(49,733,067)
Profit (Loss) for the year	199,159,035	(169,997,355)	(9,895,945)	19,265,735
Segment assets	5,892,872,369	2,926,069,763	(1,685,539,934)	7,133,402,198
Segment liabilities	(3,208,895,060)	(3,375,335,272)	1,538,271,909	(5,045,958,423)
Capital expenditures	308,058,807	47,269,165	-	355,327,972
Depreciation and amortization	471,375,002	89,099,119	-	560,474,121
Non-cash expenses other than depreciation and amortization	-	-	-	-

As at and for the year ended December 31, 2022

	Harbor assistance	Renewable energy	Elimination	Total
Revenue	2,375,197,590	324,357,740	-	2,699,555,330
Segment result	400,408,749	(106,694,873)	(8,537,452)	285,176,424
Share in net profit of associate	(4,546,498)	-	-	(4,546,498)
Finance costs	(168,085,128)	(122,505,060)	-	(290,590,188)
Income tax benefit	20,458,990	-	-	20,458,990
Profit (Loss) for the year	248,236,113	(229,199,933)	(8,537,452)	10,498,728
Segment assets	5,562,332,723	2,944,070,362	(1,655,232,848)	6,851,170,237
Segment liabilities	(3,368,646,885)	(3,223,338,516)	1,512,181,645	(5,079,803,756)
Capital expenditures	360,710,399	53,304	-	360,763,703
Depreciation and amortization	354,638,066	90,228,867	-	444,866,933
Non-cash expenses other than depreciation and amortization	-	-	-	-

## **SECOND SECTION**

## **Second Section**

<u>Schedules</u>	<u>Supplementary Schedules</u>	<u>Remarks</u>
A	Financial Assets	Schedule A
B	Amounts Receivable and Payable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related parties)	Schedule B
C	Amounts Receivable and Payable from Related Parties which are eliminated during the consolidation of financial statements	Schedule C
D	Long-term Debt	Schedule D
E	Indebtedness to Related Parties	Schedule E
F	Guarantees of Securities of Other Issuers	Schedule F
G	Share Capital	Schedule G
Annex 68-C	Reconciliation of Parent Company's Retained Earnings Available for Dividend Declaration	Annex 68-C
Annex 68-H	A Map Showing the Relationship between and among the Parent Company and its Ultimate Parent Company, Middle Parent, Subsidiaries or Co-subsidiaries and Associate  Schedule of Financial Soundness Indicator	Annex 68-H

SCHEDULE A

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Financial Assets  
December 31, 2023

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds and notes	Amount shown in the statement of financial position	Value based on market quotations at end of reporting period	Income received and accrued
<b>Financial assets at amortized cost</b>				
Cash on hand and in banks	-	285,190,441	-	700,505
Trade and other receivables	-	1,456,708,311	-	603,922
Unbilled revenue	-	49,967,124	-	-
Refundable deposits	-	14,216,605	-	-
		1,806,082,481		1,304,427
<b>Financial asset at fair value through other comprehensive income</b>				
Investment in golf shares- Rancho Palos Verdes Golf and Country Club	-	810,000	-	-
<b>Total</b>	-	1,806,892,481	-	1,304,427



**SCHEDULE B**

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders  
(Other than Related Parties)  
December 31, 2023  
(All amounts in Philippine Pesos)

Name of designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written-off	Current	Balance at end of the period
Bella, Geronimo						
Dela Paz (President)	24,489,221	32,469,733	(200,000)	-	56,758,954	56,758,954
Bella, Ricardo						
Rodrigo Dela Paz (Vice President)	8,892,523	20,633,223	(20,139,964)	-	9,385,782	9,385,782
Bella, Virginia May Dela Paz (Corporate secretary)	(215,844)	19,701,614	(19,390,009)	-	95,761	95,761
Caranzo, Lorenzo Cabanlit (Director)	2,326,478	914,961	(994,994)	-	2,246,445	2,246,445
Refli, Elionarda Liu (Director)	19,170	-	-	-	19,170	19,170
Rodriguez, Ignatius Alafritz (Corporate Secretary)	2,181,489	-	(2,181,489)	-	-	-
	37,693,037	73,719,531	(42,906,456)	-	68,506,112	68,506,112

**SCHEDULE C**

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Amounts Receivable from Related Parties which are Eliminated  
during Consolidation of Financial Statements  
December 31, 2023  
(All amounts in Philippine Pesos)

Name of designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written-off	Current	Balance at end of the period
<b>Advances to related parties</b>						
Peak Flag SDN BHD	214,687,444	66,325,036	(60,098,087)	-	220,914,393	220,914,393
Astronergy Development Gensan Inc.	396,931,321	79,807,966	(57,396,073)	-	419,343,214	419,343,214
Astronergy Development F1, Inc.	425,696	83,474	-	-	509,170	509,170
Astronergy Development F2, Inc.	430,275	83,474	-	-	513,749	513,749
Harbor Star Subic Corp.	620,765,686	10,260,051	(15,225,025)	-	615,800,712	615,800,712
Harbor Star Energy Corporation	275,436,800	2,383,394	(681,654)	-	277,138,540	277,138,540
Harbor Star Construction Corporation	1,237,862	63,070,507	(62,528,171)	-	1,780,198	1,780,198
Harbor Star East Asia (Myanmar) Ltd.	2,266,561	5,369	-	-	2,271,930	2,271,930
	1,512,181,645	222,019,271	(195,929,010)	-	1,538,271,906	1,538,271,906

**SCHEDULE D**

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Long-term Debt  
December 31, 2023

Title of issue and type of obligation	Amount authorized by indenture	Amount shown under caption "current portion of long-term debt" in related statement of financial position	Amount shown under caption "long-term debt" in related statement of financial position"	Notes
Bank borrowings	1,675,102,784	19,946,764	1,700,150,658	DBP restructured cash loan and its capitalized accrued interest, interest at 6.50% per annum, interest, and principal amortization payable quarterly starting October 2023, matures on April 19, 2033.
Bank borrowings	481,600,000	24,622,213	472,727,160	DBP restructured cash loan at 6.50% per annum, interest, and principal amortization payable quarterly starting March 30, 2023, matures on December 29, 2028.
Bank borrowings	-	-	-	PNB cash loans, interest at 8% per annum, various maturities in 2023
Bank borrowings	477,335,005	66,717,867	353,686,538	AUB cash loan, interest at 7.50% per annum, interest and principal amortization payable quarterly, matures on June 26, 2023
Bank borrowings	6,080,700	866,914	2,335,162	CTBC restructured cash loans, interest at 5.25% per annum subject to quarterly repricing, interest and principal amortization payable quarterly starting January 2023, matures on December 30, 2026.
Borrowing from financial institution	48,645,600	5,945,233	-	Ambank cash loan, MYR500,000 (or PHP6,080,700) term loan with interest at 6.70% interest and principal amortization payable monthly from initial drawdown, matures in September 2027
Bank borrowings	28,960,080	2,703,942	24,474,946	Orix cash loan, MYR5,000,000 (or PHP48,645,600) term loan with interest at 8.25%, interest and principal amortization payable monthly from initial drawdown, matures in April 15, 2024
Bank borrowings	1,291,000,000	133,500,000	737,750,000	RHB Bank Cash Loan, MYR1,000,000 (or PHP 12,314,200) term loan with interest at 5.50% interest and principal amortization payable monthly from initial drawdown, matures in April 2030
Bank borrowings	5,215,023	3,488,064	1,726,959	RCBC cash loan, interest at 7.50% per annum, interest and principal amortization payable quarterly, matures on July 14, 2025
Bank borrowings	-	-	-	RCBC car loan, interest rates ranging from 8.12% to 8.97% per annum, interest and principal amortization payable monthly, various maturities from 2024 to 2025
				SBC car loan, interest at 8.60% per annum, interest and principal amortization payable monthly, matures on December 10, 2023
	4,013,939,192	257,790,997	3,292,851,423	

**SCHEDULE E**

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Indebtedness to Related Parties  
(Long-term Loans from Related Companies)  
December 31, 2023

Name of related party	Balance at beginning of period	Balance at end of period
	NONE	

**SCHEDULE F**

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Guarantees of Securities of Other Issuers  
December 31, 2023

Name of issuing entity of securities guaranteed by the Group for which this statement is filed	Title of issue of each class of securities guaranteed	Amount owned by person for which statement is filed	Nature of guarantee
		NONE	

**SCHEDULE G**

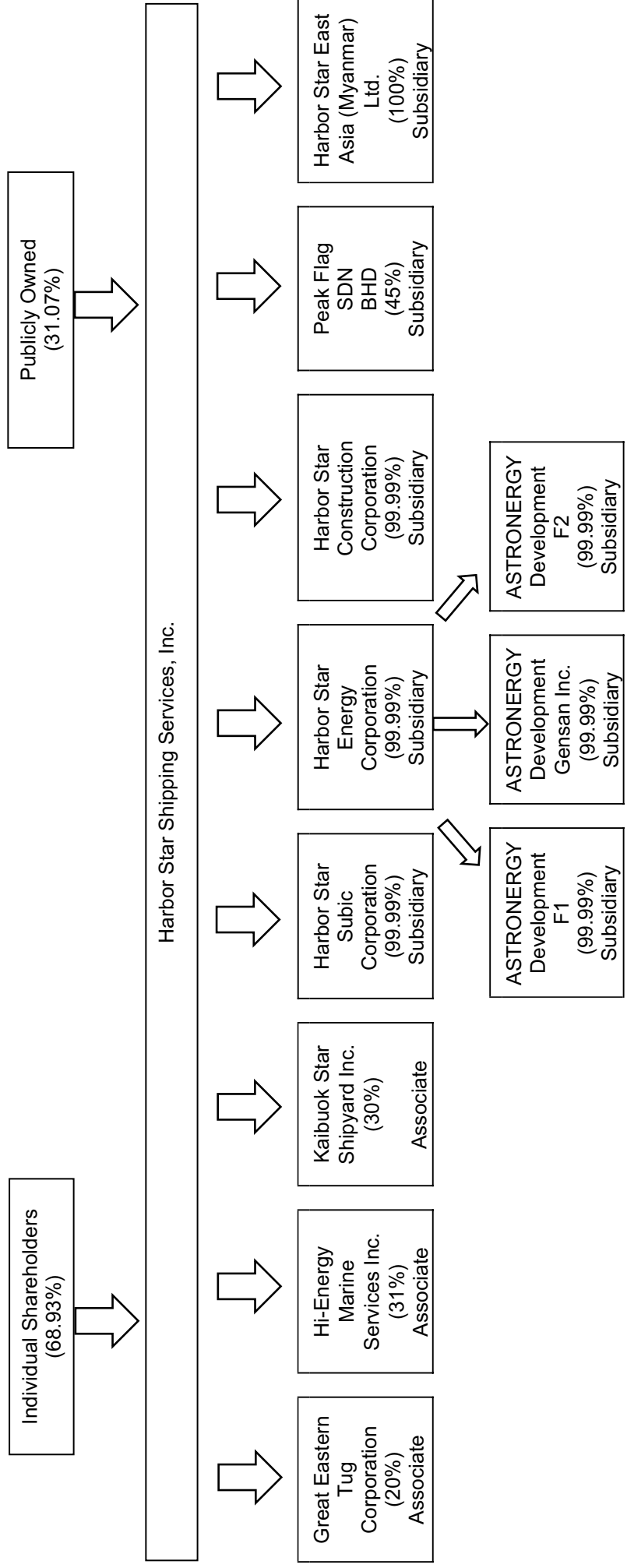
**Harbor Star Shipping Services, Inc. and Subsidiaries**

Capital Stock  
December 31, 2023

Title of issue	Number of shares authorized	Number of shares issued and outstanding as shown under statement of financial position caption	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by		
				Related parties	Directors, officers and employees	Others
Common stock - P1 par value	2,000,000,000	894,586,870	-	-	616,638,729	277,948,141

**Harbor Star Shipping Services, Inc. and Subsidiaries**  
 2224 A. Bonifacio St., and Pres. Sergio Osmeña  
 Bangkal, Makati City

A Map Showing the Relationships between and among the Parent Company and its Subsidiaries and Associates  
 December 31, 2023



## Harbor Star Shipping Services, Inc. and Subsidiaries

### Schedule of Financial Soundness Indicator December 31, 2023 and 2022

Ratio	Formula	2023	2022
Current ratio	$\frac{\text{Current assets}}{\text{Current liabilities}}$	1.53:1	1.53:1
Acid test ratio	$\frac{\text{Cash and cash equivalents+Trade and other receivables, net+Advances to a related party}}{\text{Current liabilities}}$	1.24:1	1.24:1
Solvency ratio	$\frac{\text{Net operating profit after tax + depreciationand amortization}}{\text{Total liabilities}}$	0.11:1	0.09:1
Debt to equity ratio	$\frac{\text{Total debt}}{\text{Total equity}}$	2.22:1	2.71:1
Asset-to-equity ratio	$\frac{\text{Total assets}}{\text{Total equity}}$	3.43:1	3.87:1
Interest coverage ratio	$\frac{\text{Operating income (loss)}}{\text{Interest expense}}$	1.22:1	0.99:1
Return on average equity (%)*	$\frac{\text{Profit (Loss)}}{\text{Average issued and outstanding shares}}$	2.12%	1.16%
Return on average assets (%)*	$\frac{\text{Profit (Loss)}}{\text{Average total assets}}$	0.28%	0.16%
Net income(loss) attributable to majority shareholders (% to Sales)	$\frac{\text{Net income (loss) attributable tomajority shareholders}}{\text{Net sales}}$	1.18%	0.09%
Earnings per share	$\frac{\text{Net income attributable to Parent Company}}{\text{Weighted average number of commonshares}}$	0.033	0.002
Book value per share	$\frac{\text{Total equity attributable to Parent Company}}{\text{Total shares outstanding}}$	2.31	1.95
Net profit margin	$\frac{\text{Income (Loss) for the year}}{\text{Total revenue}}$	3.92%	0.39%

\*Attributable to majority shareholders



**Harbor Star Shipping Services, Inc. and Subsidiaries**  
2224 A. Bonifacio Street corner Pres. Sergio Osmeña Highway  
Bangkal, Makati City

Reconciliation of Parent Company's Retained Earnings Available for Dividend Declaration  
For the year ended December 31, 2023  
(All amounts in Philippine Peso)

Unappropriated Retained Earnings, beginning of the year		210,661,179
Add: Category A: Items that are directly credited to Unappropriated retained earnings		
Reversal of Retained earnings appropriation/s	-	
Effect of restatements or prior-period adjustments	-	
Others	(10,692,299)	(10,692,299)
Less: Category B: Items that are directly debited to Unappropriated retained earnings		
Dividend declaration during the reporting period	-	
Retained earnings appropriated during the reporting period	-	
Effect of restatements or prior-period adjustments	-	
Others	-	
Unappropriated Retained Earnings, as adjusted		199,968,880
Add/Less: Net Income for the current year	111,105,538	
Less: Category C.1: Unrealized income recognized in the profit or loss during the year/period (net of tax)		
Equity in net income of associate/joint venture, net of dividends declared	-	
Unrealized foreign exchange gain, except those attributable to cash and cash equivalents	-	
Unrealized fair value adjustment (mark-to-market gains) of financial instruments at fair value through profit or loss (FVTPL)	-	
Unrealized fair value gain of investment property	-	
Other unrealized gains or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS	-	-
Add: Category C.2: Unrealized income recognized in the profit or loss in prior reporting periods but realized in the current reporting period (net of tax)		
Realized foreign exchange gain, except those attributable to Cash and cash equivalents	-	
Realized fair value adjustment (mark-to-market gains) of financial instruments at fair value through profit or loss (FVTPL)	-	
Realized fair value gain of Investment property	-	
Other realized gains or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS	-	-
Add: Category C.3: Unrealized income recognized in profit or loss in prior periods but reversed in the current reporting period (net of tax)		
Reversal of previously recorded foreign exchange gain, except those attributable to cash and cash equivalents	-	
Reversal of previously recorded fair value adjustment (mark-to- market gains) of financial instruments at fair value through profit or loss (FVTPL)	-	
Reversal of previously recorded fair value gain of investment property	-	
Reversal of other unrealized gains or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS, previously recorded (describe nature)	-	-
Adjusted net income/loss		111,105,538
Add: Category D: Non-actual losses recognized in profit or loss during the reporting period (net of tax)		
Depreciation on revaluation increment (after tax)		31,796,381
Add/Less: Category E: Adjustments related to relief granted by the SEC and BSP		
Amortization of the effect of reporting relief	-	
Total amount of reporting relief granted during the year	-	
Others	-	
Add/Less: Category F: Other items that should be excluded from the determination of the amount of available for dividends distribution		
Net movement of treasury shares (except for reacquisition of redeemable shares)	-	
Net movement of deferred tax asset not considered in the reconciling items under the previous categories	(27,342,175)	
Net movement in deferred tax asset and deferred tax liabilities related to same transaction, e.g., set up of right of use of asset and lease liability, set-up of asset and asset retirement obligation, and set-up of service concession asset and concession payable	518,965	
Adjustment due to deviation from PFRS/GAAP - gain (loss)		
Others	-	(26,823,210)
<b>Total Retained Earnings, end of the year available for dividend declaration</b>		<b>316,047,589</b>

# Harbor Star Shipping Services, Inc.

## Sustainability Report

This report has been prepared in accordance with the GRI Standards: Core Option. It covers the period of January to December 2023. (102-48, 102-49, 102-54)

## Company Details

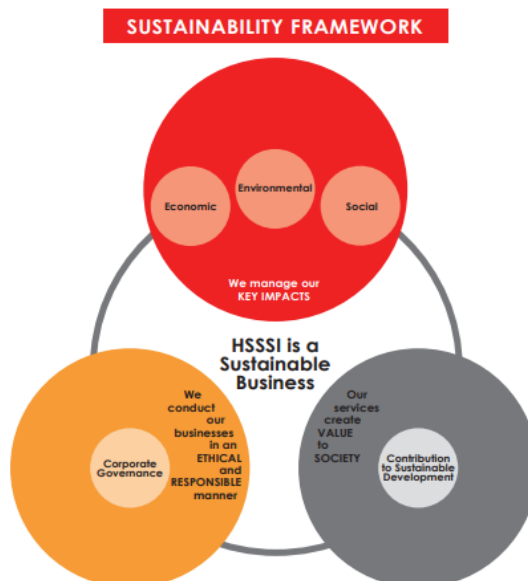
Name of the Organization	Harbor Star Shipping Services, Inc.
Activities, Brands, Products, and Services	Harbor Star offers a wide range of indispensable maritime services such as harbor assistance, towing, lighterage, ship salvage, marine construction, repair and maintenance works, wreck removal, firefighting, oil spill abatement and recovery, handling hazardous chemical, ship and crew management, diving and underwater marine works.
Location of Headquarters	2224 A. Bonifacio St., Corner Pres. Sergio Osmeña Highway, Brgy. Bangkal, Makati City 1233 !

## Mission, Vision, and Values



## Sustainability Framework

This sustainability framework is crafted for PLCs operating in the Philippines. It is a systematic approach that serves as our guidelines to manage our issues and improve our business practices in achieving the company's sustainability.



## Material Topics and Boundaries (102-46, 102-47)

In identifying the materiality of the topics to be included in the report, department heads were involved by being provided with a risk assessment form to identify the stakeholders and the significant issues that reasonably have adverse and beneficial impacts on the organization's economic, environmental, and social aspects or those that can influence the decisions of the stakeholders. After collating the contextual issues, top management conducted several dialogues to finalize which topics were considered significant. (102-46)

	Business Economic Performance	Value for Customers	Employee Engagement	Employee Well-being	Environment Protection	Workplace Safety and Health	Compliance to International Standard	Fleet Management
Metric	<ul style="list-style-type: none"> <li>! Direct economic value generated</li> <li>! Direct economic value distributed</li> </ul>	<ul style="list-style-type: none"> <li>! Market Share</li> </ul>	<ul style="list-style-type: none"> <li>! Attrition Rate</li> </ul>	<ul style="list-style-type: none"> <li>! Attrition Rate</li> </ul>	<ul style="list-style-type: none"> <li>! Compliance monitoring</li> <li>! GHG footprint</li> </ul>	<ul style="list-style-type: none"> <li>! Accident Frequency Rate</li> <li>! Lost Time Injury Rate</li> </ul>	<ul style="list-style-type: none"> <li>! IMS certification</li> </ul>	<ul style="list-style-type: none"> <li>! Fleet Efficiency</li> </ul>
Management Approach	<ul style="list-style-type: none"> <li>! Increase Revenue by means of business diversification, joint venture, market penetration, product development</li> <li>! Rationalize expenses</li> </ul>	<ul style="list-style-type: none"> <li>! Establish transparent and good relationship with the customers.</li> <li>! Continuous improvement of services based on the customer's feedback.</li> <li>! ISO 9001:2015 Certification</li> </ul>	<ul style="list-style-type: none"> <li>! Employee Code of Conduct</li> <li>! Established HR Policies</li> <li>! Established salary structure per position</li> <li>! Performance Evaluation</li> <li>! Training Plan and Matrix</li> <li>! Compliance with General Labor Law</li> <li>! Compliance</li> </ul>	<ul style="list-style-type: none"> <li>! Mental Health Policy and Programs</li> <li>! Family Welfare Programs</li> </ul>	<ul style="list-style-type: none"> <li>! Compliance to environmental laws and regulations</li> <li>! ISO 14001: 2015 Certification</li> <li>! Establish an Energy Conservation (ENERCON) Committee to identify, monitor and, implement environmental programs related to energy consumption.</li> <li>! CSR: Mangrove Planting</li> <li>! Implement Preventive Maintenance System (PMS)</li> </ul>	<ul style="list-style-type: none"> <li>! Compliance with Occupational Health and Safety (OSH) Standard</li> <li>! Developing interdependent culture of safety</li> <li>! ISO 45001 Certification</li> <li>! Established and ensure compliance of employees to COVID-19 Pandemic Policy</li> </ul>	<ul style="list-style-type: none"> <li>! Maintain the IMS Certification (ISO 9001, ISO 14001, and ISO 45001)</li> </ul>	<ul style="list-style-type: none"> <li>! Preventive Maintenance System</li> </ul>

# Stakeholder Engagement

(102-40, 102-42, 102-43, 102-44)

STAKEHOLDER ENGAGEMENT					
Item	Stakeholder Groups (102-40)	Name of the Stakeholders	Relevance to the Organization (102-42)	Topics / Concerns Raised (102-44)	Approach to Stakeholder Engagement (102-43)
1	Employees	All employees	Workforce/manpower that helps the company meets vision, mission, and strategic objectives.	<ol style="list-style-type: none"> <li>1. Benefits and compensation</li> <li>2. Occupational Safety &amp; Health</li> <li>3. Training &amp; Development</li> <li>4. Employee Welfare</li> <li>5. Performance Evaluation</li> <li>6. Corporate Social Responsibility (CSR)</li> <li>7. General Labor Law Compliance Obligation</li> <li>8. Marine Environment Protection</li> </ol>	<p>100% compliance to Occupational Safety &amp; Health Standard; General Labor Standard; Environmental Laws</p> <p>Provision of internal and external training based on the Training Needs Analysis (TNA)</p> <p>Involvement of all employees in CSR activities.</p> <p>COVID-19 Pandemic Policy</p>
2	Clients or Customers	Vessel owners / Port Operators	Patrons of HSSSI operations	1. Value for Customers	<ol style="list-style-type: none"> <li>1. Client call</li> <li>2. Customer feedback form</li> </ol> <p>2. Continuous improvement of services</p>
3	Investors	Stockholders	Contribute capital to the business	<ol style="list-style-type: none"> <li>1. Business economic performance</li> <li>2. Business strategic plans</li> <li>3. Sustainable value for stakeholders</li> </ol>	1. Annual Stockholder's Meeting
4	Business partners	Suppliers / Service providers / Contractors	Provide resources and services essentials to the operation	1. Value for suppliers	<ol style="list-style-type: none"> <li>1. Supplier Accreditation and audit</li> <li>2. Second Party Audit (Supplier's Audit)</li> </ol>
		Manning agencies	Provide manpower for an international voyage		1. Contract with the manning agency
		Insurance company	Insured assets	1. Incident/ Accident Reporting	1. Insurance claim process
		ISO Certifying Body	Continuous improvement of the management system performance; Fulfillment of legal requirements and other requirements; Achievement of objectives.	Maintenance of ISO certification	1. Renewal of certification
5	Community	Local community partner in CSR	Helps the company and other stakeholders to be socially accountable	Corporate Social Responsibility (CSR)	1. Quarterly visitation of the partner community
6	Government	Local government regulatory bodies; NGOs	Issuance of permit to operate	Sustainable operation	<ol style="list-style-type: none"> <li>1. ISO Certification to ensure compliance with legal requirements</li> <li>2. Attend Conferences</li> </ol>
7	Trade Organization	International and Local Trade Unions	Compliance to international standards To get more clients	Compliance with the requirements	<ol style="list-style-type: none"> <li>1. Renewal of membership</li> <li>2. Ensure compliance with the requirements</li> </ol>

# BUSINESS ECONOMIC PERFORMANCE

## Economic Performance

<b>Direct Economic Value Generated and Distributed (201-1)</b>		
Disclosure	Amount	Units
Direct economic value generated (revenue)	2,663,062,045	PhP
Direct economic value distributed:		
a. Operating costs	768,451,265	PhP
b. Employee wages and benefits	467,490,036	PhP
c. Payments to suppliers, other operating costs	275,800,114	PhP
d. Dividends given to stockholders and interest payments to loan providers	280,161,155	PhP
e. Taxes given to government	4,425,811	PhP
f. Investments to community (e.g. donations, CSR)	710,852	PhP

Net Sales 2,663,062,045.00

Total Capitalization Broken Down in Terms of Debt and Equity

Long Term Borrowings 3,292,581,423

Equity 2,087,443,775

Total 5,380,295,198

### NET SALES THAT MAKE UP 5% OR MORE OF THE TOTAL REVENUE

	HSSSI	Peak Flag	HSSC	HSEC	ADGI	Consolidated
	82%	4%	9%		5%	100%
Service Income, net	2,173,991,044.00	111,294,607.00	237,446,390.00			2,522,732,041.00
Revenue on generation of solar power					140,330,004.00	140,330,004.00
	2,173,991,044.00	111,294,607.00	237,446,390.00	-	140,330,004.00	2,663,062,045.00

### COSTS THAT MAKE UP 5% OR MORE OF THE TOTAL COST

	HSSSI	Peak Flag	HSSC	HSEC	ADGI	Consolidated
	83%	6%	7%		5%	100%
Cost of services	1,494,611,935.00	102,067,237.00	119,688,599.00		899,631,89	1,806,330,960.00

## VALUE FOR CUSTOMER

At Harbor Star, the Company's commitment to delivering quality service that aligns with customers' needs remains unwavering. The organization prioritizes customer satisfaction by upholding stringent standards and continuously enhancing operations. By maintaining ISO certifications, Harbor Star not only ensures compliance with legal requirements but also strives for continuous improvement, driving toward operational excellence.

As of December 31, 2023, Harbor Star services encompass approximately one hundred sixty-eight (170) ports within the Philippines, including twelve (12) base or hub ports. These base ports comprise Bataan, Batangas, Cagayan de Oro, Cabu, Davao, Iligan, Iloilo, Leyte, Manila, Quezon (Mauban), Subic, and Zamboanga.

In some of the base ports mentioned above, there are a number of sub-ports or privately owned and operated ports that the Company also provides maritime services. There are fifteen (15) sub-ports in Bataan, thirty-three (33) in Batangas, twenty-four (24) in CDO, thirty-eight (38) in Davao, and forty-four (44) in Cebu.

## EMPLOYEE ENGAGEMENT AND WELL-BEING

In 2023, Harbor Star actively engaged its employees through a series of strategic initiatives. Following the procurement of a state-of-the-art simulator and subsequent trainer training in late 2022, the company introduced simulator training for Tug Masters and vessel officers. This culminated in all Luzon-based officers completing face-to-face simulator sessions by the end of 2023, with plans to extend this to Visayas and Mindanao in 2024.

Harbor Star convened managers to revisit and refine the company's vision, mission, and values in the first quarter of 2023. Through a collaborative Vision, Mission, and Values (VMV) workshop led by HRDM, leaders were actively involved in shaping the new organizational ethos. The company then launched the updated VMV through a teambuilding event for onshore employees, catalyzing unity and alignment with the new company principles. Plans include extending this workshop to vessel officers and crew during scheduled tug visits in 2024.

Alongside these efforts, HRDM introduced grievance policy procedures to foster transparent communication channels. Harbor Star prioritized employee growth through leadership, governance, and sustainability training programs. Celebratory events such as Women's National Month and Mother's Day reinforced the company's commitment to diversity and inclusivity. Health and wellness initiatives, including nutrition-focused webinars, the Biggest Loser Contest, sports activities, and group exercises, promoted overall employee well-being.

Moreover, the company organized events like Valentine's Day, Araw ng Wika, Mother and Father's Day, and kid-friendly Halloween festivities to encourage work-life balance and honor Filipino traditions. Special activities geared towards seafarers on vessels included regular FB Live sessions, the Day of the Seafarer focusing on health and marine conservation, and Seafarers' Week featuring contests promoting environmental care at sea. Harbor Star demonstrated a steadfast commitment to fostering a supportive and inclusive workplace environment through a coherent blend of engagement initiatives.

### Employee Management

<b>Employee Data (401-1)</b>		
<b>Disclosure</b>	<b>Quantity</b>	<b>Units</b>
Total number of employees		
a. Number of female employees	55	#
b. Number of male employees	557	#
Attrition rate		%

<b>Employee Benefits (401-2)</b>			
<b>Disclosure</b>	<b>Y/N</b>	<b>% of female employees who availed for the year</b>	<b>% of male employees who availed for the year</b>
SSS	Y	15%	17%
PhilHealth	Y	18%	4%
Pag-ibig	Y	13%	21%
Parental leaves	Y	7%	1%
Vacation leaves	Y	82%	71%
Sick leaves	Y	71%	9%
Medical benefits (aside from PhilHealth)	Y	690 (Times Availed)	
Housing assistance (aside from Pag- ibig)	Y		0.48%
Retirement fund (aside from SSS)	Y		
Further education support	Y	2%	0.2%
Company stock options	Y	75%	11.11%
Telecommuting	Y	50%	10%
Flexible-working Hours	Y	100%	20%



<b>Employee Training and Development (404-1)</b>		
<b>Disclosure</b>	<b>Quantity</b>	<b>Units</b>
Total training hours provided to employees		
a. Female employees	604	hours
b. Male employees	1877	hours
Average training hours provided to employees		
a. Female employees	25	hours/employee
b. Male employees	15	hours/employee

<b>Diversity and Equal Opportunity (405-1)</b>		
<b>Disclosure</b>	<b>Quantity</b>	<b>Units</b>
% of female workers in the workforce	9%	%
% of male workers in the workforce	91%	%
Number of employees from indigenous communities and/or vulnerable sector*	37 - Single Parents but no solo parent IDs; 1 HIV	#

<b>Relationship with Community</b>					
<b>Significant Impacts on Local Communities (413-1)</b>					
<b>Operations with significant (positive or negative) impacts on local communities (exclude CSR projects; this has to be business operations)</b>	<b>Location</b>	<b>Vulnerable groups (if applicable)</b>	<b>Does the particular operation have impacts on indigenous people (Y/N)?</b>	<b>Collective or individual rights that have been identified that or particular concern for the community</b>	<b>Mitigating measures (if negative) or enhancement measures (if positive)</b>
Mangrove Planting	Brgy. Banoyo, San Luis Batangas	Elderly	N	None	Conserves marine resources and protects people living in coastal areas against natural hazards



# ENVIRONMENTAL PROTECTION AND SUSTAINABLE OPERATIONS

At Harbor Star, the commitment to environmental stewardship is wholeheartedly embraced. The unwavering dedication to safeguarding the planet and mitigating climate change drives actions and shapes initiatives. Here's how Harbor Star is making a difference:

## Energy Optimization: Illuminating a Greener Path




The facilities serve as beacons of sustainable practices. To optimize energy usage, Harbor Star has embarked on a significant initiative: replacing traditional office lighting fixtures with energy-efficient alternatives, particularly LED lighting. This transition not only brightens spaces but also significantly reduces energy consumption. By embracing modern technology, Harbor Star aligns its commitment to sustainability with tangible results.

## Monitoring CO2 Emissions: A Rigorous Approach

The Energy Conservation Committee (ENERCON) diligently monitors and evaluates carbon dioxide (CO2) emissions. Ambitious reduction targets have been set, aiming for a 3% decrease in CO2 emissions per tugboat movement. While this year's emissions per move remain consistent with last year, Harbor Star remains steadfast in the pursuit of progress. The commitment extends beyond mere numbers; it's about fostering a greener future.

## Innovative Programs: Connecting the Dots

As part of the comprehensive strategy, several programs are being implemented to reduce CO2 emissions:

-  Shoreline Connection: By enabling vessels to connect to shore power while docked, emissions during idle periods are minimized.
-  Tug-to-Tug Connection: An innovative approach allows tugboats to share power, reducing fuel consumption and emissions.
-  Solar Panels: Solar panels have been installed on three fleets. These panels harness the sun's energy, powering operations sustainably.

These programs contributed to a remarkable 3,032.07 metric tons of CO2 emission reduction.

The commitment to sustainability isn't just about reducing environmental impact; it's also about enhancing operational efficiency and cost-effectiveness. By embracing green practices, Harbor Star creates a win-win scenario: a healthier planet and a stronger bottom line.

## Resource Management

<b>Energy consumption within the organization (302-1)</b>		
<b>Disclosure</b>	<b>Quantity</b>	<b>Units</b>
Energy consumption (diesel)	350,613	GJ
Energy consumption (electricity)	268,920	kWh

<b>Water consumption within the organization (303-3, 303-5)</b>		
<b>Disclosure</b>	<b>Quantity</b>	<b>Units</b>
Water withdrawal	0	cum
Water consumption	42,977	cum
Water recycled and reused	0	cum

<b>Hazardous Waste (306-4)</b>		
<b>Disclosure</b>	<b>Quantity</b>	<b>Units</b>
Total weight of hazardous waste generated	10,000	kg
Total weight of hazardous waste transported	10,000	kg

<b>Air Emissions : GHG (305-1, 305-2,305-6)</b>		
<b>Disclosure</b>	<b>Quantity</b>	<b>Units</b>
Direct (Scope 1) GHG Emissions	24,749	Tonnes
Energy indirect (Scope 2) GHG Emissions	173	Tonnes
Indirect (Scope 3) GHG Emissions	35	Tonnes

# HARBOR STAR'S COMPASSIONATE RESPONSE TO OIL SPILL DEVASTATION

At Harbor Star, the commitment to environmental protection extends far beyond mere words—it is ingrained in the very fabric of its ethos and drives the organization to action even in the face of adversity. While the primary aim is to prevent environmental harm, Harbor Star recognizes that unforeseen incidents, such as oil spills, demand swift and decisive responses to mitigate their impact and aid in the recovery of affected ecosystems.

In the unfortunate event of an oil spill, Harbor Star stands ready to spring into action, leveraging its expertise and resources to facilitate a rapid and effective response. The dedication to environmental stewardship was exemplified in recent endeavors to address oil spill incidents in various regions, including Mindoro, Semirara, Liwagao, Isla Verde, and Palawan.



*MT Princess Empress Affected Areas*

*MV Viet Hai Star Affected Areas*

Following the grounding and subsequent oil spill from the MV Princess Empress, which tragically released 800,000 liters of fuel oil into sensitive coastal waters, Harbor Star assumed a pivotal role as the shoreline contractor entrusted with the critical task of shoreline clean-up. Through concerted efforts, Harbor Star successfully recovered a total of 574 tonnes of solid contaminated waste, endeavoring to restore the affected shorelines to their natural state and mitigate further ecological damage.

Similarly, in Balabac, Palawan, Harbor Star swiftly mobilized its resources to respond to another oil spill incident stemming from the half-sunken Viet Hai Star vessel. Despite the daunting challenges posed by this environmental catastrophe, including the release of 20 tonnes of fuel oil and 10 tonnes of diesel oil into pristine marine ecosystems, Harbor Star remained resolute in its commitment to environmental recovery. Through meticulous coordination and rigorous clean-up efforts, Harbor Star was able to collect 16.02 tonnes of solid contaminated waste and 1.15 tonnes of liquid contaminated waste, minimizing the spread of pollutants and safeguarding vulnerable habitats.



As environmental advocates, Harbor Star recognizes that its responsibilities extend beyond the mere fulfillment of contractual obligations; they encompass a moral imperative to aid in the restoration of ecosystems and communities ravaged by environmental disasters. Indeed, Harbor Star's role transcends mere business interests—it is a solemn duty to help heal the wounds inflicted upon our planet and its inhabitants by the socio-economic impacts of oil spills.

In essence, Harbor Star remains unwavering in its commitment to environmental protection and sustainable practices, standing as a beacon of hope and resilience in the face of environmental adversity. Through its proactive stance and unwavering dedication, Harbor Star endeavors to play a meaningful role in fostering environmental resilience and catalyzing the restoration of ecosystems for the prosperity of current and future generations.

# WORKPLACE SAFETY AND HEALTH

## EMPLOYEE’S SAFETY AND HEALTH

At Harbor Star, the well-being and safety of its employees stand as paramount priorities. With a steadfast commitment to fostering a culture of safety and health, dedicated teams have been established, tasked with meticulously monitoring and implementing robust health and safety policies and procedures across operations.

Central to the approach is the cultivation of an interdependent safety culture, wherein every employee is not just responsible for their own well-being but actively engages in the collective effort of "observing each other's welfare. This ethos underscores the belief that ensuring a safe workplace is a shared responsibility that transcends individual actions.

Recognizing employees as the most invaluable asset, Harbor Star actively engages them in various aspects of occupational health and safety. From participation in incident investigations to the identification and assessment of risks through Hazard Identification, Risk Assessment, and Control (HIRAC), the workforce plays a pivotal role in shaping and enhancing safety protocols.

Furthermore, Harbor Star places a premium on ensuring that all operational personnel are not only competent but also well-versed in safety procedures, and equipped with the knowledge and skills necessary to navigate potential hazards effectively. To this end, ongoing training and development initiatives are prioritized and aimed at enhancing individual competence and skill sets. !



Through a combination of supported training programs, continuous learning opportunities, and hands-on skill development, Harbor Star empowers its workforce to navigate complex operational environments with confidence and proficiency. By investing in the personal and professional growth of its employees, Harbor Star not only bolsters workplace safety but also fosters a culture of excellence and accountability.

At Harbor Star, the unwavering commitment to workplace safety and health extends beyond mere compliance—it's a reflection of the core values and a testament to the dedication to safeguarding the well-being of every individual within the organization. As Harbor Star continues on this journey, it remains steadfast in the pursuit of excellence, continuously striving to raise the bar for occupational health and safety standards across all facets of operations.

<b>Workplace Conditions, Labor Standards, and Human Rights</b>		
<b>Occupational Health and Safety (403-9)</b>		
<b>Disclosure</b>	<b>Quantity</b>	<b>Units</b>
Safe Man-Hours	14,383,312	Man-hours
No. of work-related injuries	2	#
No. of work-related fatalities	0	#
No. of work related ill-health	0	#
No. of safety drills	2531	#

# COMPLIANCE TO INTERNATIONAL STANDARDS

At Harbor Star, the unwavering commitment to excellence, quality service, and safety propels the organization to maintain its standing as a frontrunner in the industry. Immense pride is taken in operations that consistently meet and exceed global industry standards, earning recognition both locally and internationally.

The dedication to upholding the highest standards is exemplified through the retention of key international certifications. Harbor Star proudly maintains ISO 9001:2015 for Quality Management, ISO 14001:2015 for Environmental Management, and ISO 45001:2018 for Occupational Health & Safety Management. These certifications signify continuous evaluation of major processes and implementation of improvements to ensure alignment with international benchmarks. Additionally, the achievement of the Integrated Management System (IMS) Certification from DNV underscores the commitment to holistic excellence across all facets of operations.

The proactive approach to safety and environmental stewardship is underscored by the achievement of a certificate of no violation of Occupational Health and Safety standards, coupled with the absence of pending cases related to environmental requirements. These accolades validate the unwavering commitment to responsible and sustainable practices.

Looking ahead, as the industry continues its trajectory towards even higher standards of safety, maintenance, and employee development, Harbor Star remains steadfast in its commitment to investing in the workforce. Through continuous training and development initiatives, it ensures that employees remain at the forefront of global industry standards, driving innovation and excellence in all aspects of operations.

At Harbor Star, the pledge to excellence knows no bounds. The organization stands resolute in its mission to uphold the highest standards of quality, safety, and environmental responsibility, serving as a beacon of industry leadership and innovation.







## United Nation Sustainable Development Goals



Solar Power Farm



Adopt-A-Mangrove Program

### Harbor Star: Leading Environmental Stewardship

Harbor Star Shipping Services Inc., renowned for its steadfast commitment to Corporate Social Responsibility (CSR) initiatives, stands out as a beacon of environmental stewardship and community support. Through a series of laudable activities, the company has demonstrated an unwavering dedication to fostering sustainable practices and fostering positive impacts on society.

#### Dedication to Mangrove Conservation

The Adopt-a-Mangrove Program, initiated on February 25, 2011, presents a valuable opportunity to promote responsible marine resource conservation. Located in Barangay Banoyo, San Luis Batangas, this CSR initiative represents a collaborative effort between Harbor Star employees, Barangay Banoyo, the Municipality of San Luis, Batangas, the Provincial Government Environment and Natural Resource Office (PGENRO), and the Coastal Conservation and Education Foundation, Inc. (CCEF). The program kicked off with the planting of the first 5,000 mangrove propagules, symbolizing a commitment to nurturing and safeguarding these vital coastal ecosystems.

As part of our ongoing commitment, Harbor Star remains dedicated to overseeing the growth and sustainability of these mangroves. Regular monitoring and replanting activities are scheduled to ensure the long-term success of the initiative. Despite facing challenges such as typhoons and inclement weather, approximately 15,000 out of the 30,000 mangrove propagules planted have thrived, marking a significant milestone in the project's progress. Moving forward, our collective efforts aim to further expand the mangrove population, enhancing the ecological balance and resilience of the area while maintaining a strong focus on sustainability and community engagement.

#### Empowerment during Environmental Crises

Amidst an oil spill project where Harbor Star was enlisted to assist, the company took a unique approach by prioritizing the recruitment of local volunteers from the affected area. Rather than hiring external workers for the paid project, Harbor Star recognized the importance of engaging the community directly impacted by the crisis.

By involving local residents, many of whom rely on fishing and tourism for their livelihoods, in the cleanup efforts, Harbor Star not only contributed to the environmental restoration but also supported the affected families during this challenging time. These volunteers were instrumental in assisting with the day-to-day tasks while their primary sources of income were being restored.

Through this initiative, Harbor Star provided allowances to the local volunteers, ensuring that their families were supported financially during the crisis. By empowering the community to actively participate in the cleanup project and compensating them for their efforts, the company not only facilitated the restoration of the environment but also demonstrated a strong commitment to the well-being and resilience of the local residents.

#### Education and Community Engagement

Harbor Star is dedicated to educating the residents of Brgy. Banoyo and volunteers about the significance of environmental conservation. In December 2023, the Human Resource and Development Management (HRDM) team, along with employee volunteers, organized informative seminars and engaging activities focused on the preservation of mangroves and environmental stewardship.

Following these educational sessions, as a gesture of appreciation and support, the company distributed Christmas packages to the dedicated volunteers who have been actively involved in mangrove planting and cleanup efforts. This act of kindness not only reinforced

the importance of community engagement but also served as a token of gratitude for their ongoing commitment to safeguarding the environment.

By combining educational initiatives with meaningful gestures of appreciation, Harbor Star has exemplified its deep-rooted values of environmental responsibility and community partnership, further solidifying its image as a socially conscious and caring corporate entity.

In conclusion, Harbor Star's multifaceted CSR initiatives underscore its position as an industry leader and highlight its unwavering dedication to environmental responsibility and community welfare. By integrating sustainable practices with community engagement, the company sets a shining example for corporate entities looking to make a meaningful impact on society and the environment.

### **Nurturing Nature for a Sustainable Future**

As part of its unwavering commitment to environmental stewardship, Harbor Star actively participates in initiatives aimed at conserving and protecting natural resources. Beyond its core operations, the organization recognizes the importance of contributing to broader environmental conservation efforts.

One notable endeavor in this regard is participation in nationwide Coastal Clean-Up initiatives. Acknowledging the critical importance of coastal ecosystems, Harbor Star mobilizes team members to join coastal clean-up events, where they collaborate with local communities to remove debris and waste from shorelines. By actively engaging in these efforts, Harbor Star not only contributes to the preservation of coastal habitats but also raises awareness about marine conservation among team members and the communities served.



*International Coastal Clean at Mall of Asia Seaside*



*Mangrove Planting and Coastal Activity with PCG MEPU Region 6*

Moreover, Harbor Star maintains a deep commitment to reforestation efforts aimed at mitigating the impacts of deforestation and climate change. Through active participation in tree planting activities, the organization contributes to the restoration of degraded landscapes and the enhancement of biodiversity. By planting trees in strategic locations, Harbor Star not only offsets carbon emissions but also creates valuable habitats for wildlife, promotes soil conservation, and enhances the resilience of ecosystems against environmental threats.



*CDO personnel participated in the Tree Planting Activity by PIEMO*

The engagement in these environmental initiatives underscores the belief in the collective responsibility shared in safeguarding the planet for future generations. Through active participation in coastal clean-ups and tree-planting activities, Harbor Star exemplifies dedication to sustainable practices and environmental conservation beyond the confines of its operational footprint.

Moving forward, Harbor Star maintains a commitment to expanding environmental stewardship efforts, exploring new avenues for collaboration and innovation to address pressing environmental challenges. Through continued partnership with local communities, government agencies, and environmental organizations, Harbor Star strives to make a meaningful and lasting impact on the preservation and protection of the planet's precious natural resources.

### **Harbor Star Energy Corp. (HSEC) (Solar Power Farm)**

Harbor Star recognized the importance of sustainable energy solutions. The solar power plant generates clean electricity through photovoltaic panels. All of its energy output—23,050,690 kilowatt-hours (KWh) as of December 31, 2023—is supplied to SOCOTECO-II. By harnessing solar energy, HSEC significantly reduces carbon emissions. The solar panels convert sunlight into electricity without greenhouse gas emissions, making it an environmentally friendly choice. SOCOTECO-II benefits from the solar power plant's additional capacity, enhancing its contracted supplies. As the area's power demand continues to grow, this renewable energy source plays a crucial role in meeting future energy requirements.

Harbor Star's investment in ADGI reflects its commitment to sustainability. By participating in solar power generation, the company not only contributes to a greener future but also positions itself in an industry poised for growth. As General Santos City develops over the next decade, Harbor Star's solar initiative will continue to make a positive impact on both the environment and shareholder value.

Harbor Star Energy's solar power farm exemplifies responsible energy production, economic viability, and environmental stewardship.

## GRI Content Index

For the Materiality Disclosures Service, GRI Services reviewed that the GRI content index is presented and the references for Disclosures 102-40 to 10249 align with appropriate sections in the body of the report.

GRI Standard	Disclosure	Page Number(s), direct answers and/or URLs	Reason for Omission	
GRI 101: Foundation 2016				
General Disclosures				
GRI 102: General Disclosures 2016	<b>Organizational Profile</b>			
	102-1	Name of the organization	Page 2	
	102-2	Activities, brands, products, and services	Page 2	
	102-3	Location of headquarters	Page 2	
	102-4	Location of operations	Refer to 17-A Page 3: Business Development and Updates	
	102-5	Ownership and legal form	Refer to 17-A Page 19: Holder	
	102-6	Markets served	Page 5, Refer to 17-A Pages 9-10 Market, Pages 11-13: Government Regulations and Licenses	
	102-7	Scale of the organization	Pages 5-6, Refer to 17-A Page 15-16 Properties, Page 19 Holder	
	102-8	Information on employees and other workers	Refer to 17-A Pages 13-14 Employee per Category	
	102-9	Supply chain	The company's key focus of the operation is providing maritime services. The company has a supplier/service provider accreditation process to ensure compliance with ISO standards and for sustainable development.	
	102-10	Significant changes to the organization and its supply chain		None to report
	102-11	Precautionary Principle or approach	Since the company is an IMS certified, we are using the ISO standards when planning our processes and projects balancing the three pillars of sustainability.	
	102-12	External initiative	See UN SDGs, Page 12	
	102-13	Membership of associations	<ol style="list-style-type: none"> <li>1. ! International Salvage Union (ISU)</li> <li>2. ! Employer Confederation of the Philippines (ECOP)</li> <li>3. ! Philippine Chamber of Commerce and Industry (PCCI)</li> <li>4. ! People Management Association of the Philippines (PMAP)</li> <li>5. ! Harbor Tugs Association of the Philippines (HTAP)</li> <li>6. ! Philippine Inter-island Shipping Association (PISA)</li> </ol>	
	<b>Strategy</b>			
102-14	Statement from senior decision-maker	Refer to Annual Report		



<b>Ethics and Integrity</b>			
102-16	Values, principles, standards, and norms of behavior	Page 2 Mission, Vision and Values	
<b>Governance</b>			
102-18	Governance structure	Refer to 17-A Pages 34-40 Item 9: Directors and Executive Officers of the Issuer	
<b>Stakeholder Engagement</b>			
102-40	List of stakeholder groups	Page 4	
102-41	Collective bargaining agreements		None to report
102-42	Identifying and selecting stakeholders	Page 4	
102-43	Approach to stakeholder engagement	Page 4	
102-44	Key topics and concerns raised	Page 4	
<b>Reporting Practice</b>			
102-45	Entities included in the consolidated financial statements	Parent and Subsidiaries	
102-46	Defining report content and topic Boundaries	Page 3	
102-47	List of material topics	Page 3	
102-48	Restatements of information		None to report
102-49	Changes in reporting		None to report
102-50	Reporting period	Page 1	
102-51	Date of most recent report	2022	
102-52	Reporting cycle	Annual	
102-53	Contact point for questions regarding the report	Jay-R L. Castillo , QHSE Manager	
102-54	Claims of reporting in accordance with the GRI Standards	Page 1	
102-55	GRI Content Index		
102-56	External assurance		Not applicable
<b>MATERIAL TOPICS</b>			
<b>Economic Performance</b>			
<b>GRI 103: Management Approach 2016</b>	103-1	Explanation of the material topic and its Boundary	Page 3
	103-2	The management approach and its components	Pages 3-5, 11, Refer to 17-A Pages 14-15 Discussion on Risk; Page 10 Competition
	103-3	Evaluation of the management approach	Page 5, Refer to 17-A Pages 9-10 Market
<b>GRI 201: Economic Performance 2016</b>	201-1	Direct Economic Value Generated and Distributed	Page 5
<b>Environmental Performance</b>			
<b>Energy</b>			
<b>GRI 103: Management Approach 2016</b>	103-1	Explanation of the material topic and its Boundary	Page 3
	103-2	The management approach and its components	Pages 3, 4
	103-3	Evaluation of the management approach	Pages 8
<b>GRI 302: Energy 2016</b>	302-1	Energy consumption within the organization	Page 8
<b>Water</b>			
<b>GRI 103: Management Approach 2016</b>	103-1	Explanation of the material topic and its Boundary	Page 3
	103-2	The management approach and its components	Pages 3, 4
	103-3	Evaluation of the management approach	Page 8
<b>GRI 303: Water 2016</b>	303-3	Water withdrawal	Page 8
<b>Emission</b>			
<b>GRI 103: Management Approach 2016</b>	103-1	Explanation of the material topic and its Boundary	Page 3
	103-2	The management approach and its components	Pages 3, 4
	103-3	Evaluation of the management approach	Page 9
<b>GRI 305: Air Emissions 2016</b>	305-1	Direct (Scope 1) GHG Emissions	Page 8
	305-2	Energy indirect (Scope 2) GHG Emissions	Page 8
	305-3	Other indirect (Scope 3) GHG Emissions	Page 8
<b>Hazardous Wastes</b>			
<b>GRI 103: Management Approach 2016</b>	103-1	Explanation of the material topic and its Boundary	Page 3
	103-2	The management approach and its components	Pages 3, 4
	103-3	Evaluation of the management approach	Page 8,9
<b>GRI 302: Waste 2016</b>	306-4	Hazardous Waste	Page 8

<b>Social Performance</b>				
<b>Employment</b>				
<b>GRI 103: Management Approach 2016</b>	103-1	Explanation of the material topic and its Boundary	Page 3	
	103-2	The management approach and its components	Pages 3, 4	
	103-3	Evaluation of the management approach	Page 6	
<b>GRI 401: Employment 2016</b>	401-1	Employee Data	Page 6	
	401-2	Employee Benefits	Page 6	
<b>Occupational Safety and Health</b>				
<b>GRI 103: Management Approach 2016</b>	103-1	Explanation of the material topic and its Boundary	Page 3	
	103-2	The management approach and its components	Pages 3, 4	
	103-3	Evaluation of the management approach	Pages 10-11	
<b>GRI 403: Occupational Health and Safety</b>	403-9	Occupational Health and Safety	Page 10	
<b>Training and Education</b>				
<b>GRI 103: Management Approach 2016</b>	103-1	Explanation of the material topic and its Boundary	Page 3	
	103-2	The management approach and its components	Pages 3, 4	
	103-3	Evaluation of the management approach	Pages 6, 10	
<b>GRI 404 : Training and Education</b>	404-1	Employee Training and Development	Page 7	
<b>Diversity and Equal Opportunity</b>				
<b>GRI 103: Management Approach 2016</b>	103-1	Explanation of the material topic and its Boundary	Page 3	
	103-2	The management approach and its components	Pages 3, 4	
	103-3	Evaluation of the management approach	Page 6	
<b>GRI 405: Diversity and Equal Opportunity</b>	405-1	Diversity and Equal Opportunity	Page 7	
<b>Local Communities</b>				
<b>GRI 103: Management Approach 2016</b>	103-1	Explanation of the material topic and its Boundary	Page 3	
	103-2	The management approach and its components	Pages 3, 4, 9, 12-14	
	103-3	Evaluation of the management approach	Pages 7, 9, 12-14	
<b>GRI 413 : Local Communities 2016</b>	413-1	Significant Impacts on Local Communities	Pages 7, 9, 12-14	

Re: HARBOR STAR SHIPPING SERVICES, INC.\_17-Q 1Q24\_20 May 2024

ICTD Submission <ictdsubmission+canned.response@sec.gov.ph>

Mon 2024-05-20 16:04

To:HSSSI SEC <HSsubd-sec@harborstar.com.ph>

Thank you for reaching out to ictdsubmission@sec.gov.ph!

Your submission is subject for Verification and Review of the Quality of the Attached Document only for Secondary Reports. The Official Copy of the submitted document/report with Barcode Page (Confirmation Receipt) will be made available after 7 working days via order through the SEC Express at <https://secexpress.ph/>. For further clarifications, please call (02) 8737-8888.

----- NOTICE TO  
COMPANIES -----

Please be informed of the reports that shall be filed only through ictdsubmission@sec.gov.ph.

Pursuant to SEC MC Circular No. 3 s 2021, scanned copies of the printed reports with wet signature and proper notarization shall be filed in PORTABLE DOCUMENT FORMAT (pdf) through email at ictdsubmission@sec.gov.ph such as the following SECONDARY REPORTS:

1. 17-A 6. ICA-QR 11. IHAR 16. 39-AR 21. Monthly Reports
2. 17-C 7. 23-A 12. AMLA-CF 17. 36-AR 22. Quarterly Reports
3. 17-L 8. 23-B 13. NPM 18. PNFS 23. Letters
4. 17-Q 9. GIS-G 14. NPAM 19. MCG 24. OPC (Alternate Nominee)
5. ICASR 10. 52-AR 15.BP-FCLC 20.S10/SEC-NTCE-EXEMPT

Further, effective 01 July 2023, the following reports shall be submitted through <https://efast.sec.gov.ph/user/login>.

1. FORM MC 18 7. Completion Report
2. FORM 1 - MC 19 8. Certificate-SEC Form MCG- 2009
3. FORM 2- MC 19 9. Certificate-SEC Form MCG- 2002, 2020 ETC.
4. ACGR 10. Certification of Attendance in Corporate Governance
5. I-ACGR 11. Secretary's Certificate Meeting of Board Directors (Appointment)
6. MRPT

Please be informed that the submission of the abovementioned eleven (11) reports through the ictdsubmission@sec.gov.ph shall no longer be accepted. For further information, please access this link Notice for guidance on the filing of reports:

Likewise, the following reports shall be filed through the Electronic Filing and Submission Tool (eFAST) at <https://efast.sec.gov.ph/user/login> :

1. AFS 7. IHFS 13. SSF
2. GIS 8. LCFS 14. AFS with Affidavit of No Operation
3. BDFS 9. LCIF 15. AFS with NSPO Form 1,2, and 3
4. FCFS 10. OPC\_AO 16. AFS with NSPO Form 1,2,3 and 4,5,6
5. FCIF 11. PHFS 17. FS - Parent
6. GFFS 12. SFFS 18. FS – Consolidated

For the submission and processing of compliance in the filing of Memorandum Circular No. 28 Series of 2020, please visit this link – <https://apps010.sec.gov.ph/>

For your information and guidance.

Thank you.

# OVER SHEET

SEC Registration Number

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Company Name

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Principal Office (No./Street/Barangay/City/Town/Province)

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Form Type

1	7	-	Q
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Department requiring the report

C	R	M	D
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Secondary License Type, if applicable

	N	A	
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## COMPANY INFORMATION

Company's Email Address

www.harborstar.com.ph
-----------------------

Company's Telephone Number/s

(+632) 8886-3703 to 09
------------------------

Mobile Number

N/A
-----

No. of Stockholders

114
-----

Annual Meeting  
Month/Day

every last Wed. of May
------------------------

Fiscal Year  
Month/Day

12/31
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## CONTACT PERSON INFORMATION

The designated contact person **MUST** be an Officer of the Corporation

Name of Contact Person

Dany Cleo B. Uson
-------------------

Email Address

dbuson@harborstar.com.ph
--------------------------

Telephone Number/s

(+632) 8886-3703
---------------------

Mobile Number

N/A
-----

Contact Person's Address

2224 A. Bonifacio St., corner Pres. Sergio Osmeña Highway, Bangkal, Makati City, 1233, Philippines
--

**Note:** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designate

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended March 31, 2024
2. Commission identification number 152897
3. BIR Tax Identification No. 201-128-653-000
4. Exact name of issuer as specified in its charter HARBOR STAR SHIPPING  
SERVICES INC.
5. Province, country or other jurisdiction of incorporation or organization Philippines
6. Industry Classification Code: \_\_\_\_\_ | (SEC Use Only)
7. Address of issuer's principal office \_\_\_\_\_ Postal Code  
2224 A. Bonifacio St., cor. Pres. Sergio Osmeña Highway, Bangkal, Makati City, 1233
8. Issuer's telephone number, including area code (+632)-8886-37-03
9. Former name, former address and former fiscal year, if changed since last report  
\_\_\_\_\_
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each Class	Number of shares of common stock outstanding and amount of debt outstanding
<u>Common</u>	<b>894,586,870</b>
<u>Treasury</u>	<b>13,271,000</b>

11. Are any or all of the securities listed on a Stock Exchange?  
Yes [] No []

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

Philippine Stock Exchange                      Common stock

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11 (a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [] No []

(b) has been subject to such filing requirements in the past 90 days

Yes [] No []

## PART I – FINANCIAL INFORMATION

### Item 1. Financial Statements

The summary financial data as at and for the period ended March 31, 2024, are based on the interim unaudited financial statements as at and for the three months ended March 31, 2023, of Harbor Star Shipping Services, Inc. and its subsidiaries (the “Group”). The financial statements for the annual and interim period are prepared in accordance with Philippine Financial Reporting Standards (“PFRS”).

### Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

#### Results of Operations

	For the Three Months Ended		
	March 31, 2024	2023	% Change
	(Unaudited)	(Unaudited)	
Service income, net	548,738,698	631,452,280	(13.10%)
Cost of Services	410,686,818	402,214,881	2.11%
General and Admin. Expenses	92,527,146	102,161,640	(9.43%)
Other Charges, net	87,504,145	75,104,519	16.51%
Net Income (Loss) Before Income Tax	(21,880,621)	51,971,239	(142.10%)

#### **Service Income, Net**

The Group has posted total service income, net of P548.74 million for the three-month period ended March 31, 2024, or 13.10% lower than P631.45 million posted in 2023 of the same period (Note 16).

#### **Cost of Services**

The Group’s total cost of services for the three-month period ended March 31, 2024 has increased by 2.11% (P8.4 million) from P402.21 million posted in March 2023 to P410.68 million posted in March 2024 mainly due to fuel and lubricants, depreciation, personnel cost, insurance, supplies, transportation, port expense and others (Note 17).

#### **General and Administrative Expenses**

The Group’s general and administrative expenses posted as of first quarter of 2024 have decrease by 9.43% (P9.6 million) from P102.10 million on March 31, 2023, to P92.5 million on March 31, 2024 mainly due to depreciation, professional fees, supplies, personnel cost, transportation, taxes and license and others (Note 18).

#### **Other Charges, Net**

The net increase change in other charges, net of 16.51% (P12.3 million) from P75.10 million on March 31, 2023 to P87.5 million on March 31, 2024 is mainly due to the interest expense on borrowings and loans.

#### **Net Income (Loss) Before Tax**

The pre-tax net income of the Group has decreased by 142.10% amounting to P73.85 million from net income of P51.97 million on March 31, 2023 to net loss of P21.88 million on March 31, 2024 mainly because there was no salvage activity during the 1<sup>st</sup> quarter 2024, lower revenues from construction and generation of solar power posted in 1<sup>st</sup> quarter of 2024.

## **Financial Condition**

	<b>As of March 31, 2024</b>	<b>As of December 31, 2023</b>
	(Unaudited)	(Audited)
Total Assets	7,094,555,819	7,133,402,198
Total Liabilities	5,024,206,775	5,045,958,423
Total Equity	2,070,349,043	2,087,443,775

### **Cash and Cash Equivalent**

The account has decreased by 10.97% or (P31.6 million) from P288.19 million on December 31, 2023 to P256.58 million on March 31, 2024 mainly due to collections from recurring activities and short-term borrowings for working capital requirements. (Note 4).

### **Trade and Other Receivables, Net**

The account has increased by 1.84% (P24.5 million) from P1.33 billion on December 31, 2023 to P1.35 billion on March 31, 2024 mainly due to trade receivable on operations. (Note 5).

### **Prepayments and Other Current Assets**

The account has increased by 29.84% (P112.18 million) from P375.99 million on December 31, 2023 to P488.17 million on March 31, 2024 mainly due increase in refundable deposits, input tax and other prepayments (Note 6).

### **Property and Equipment at Cost, Net**

The account has decreased by 1.56% (P32.5 million) from P2.08 billion on December 31, 2023 to P2.05 billion on March 31, 2024 mainly due to depreciation of the assets (Note 9).

### **Trade and Other Payables**

The account has increased by 5.91% (P59.9 million) from P1.01 billion on December 31, 2023 to P1.07 billion on March 31, 2024 mainly due to trade payables related to operations, advances from employees and payable to government agencies and others (Note 13).

### **Borrowings, Current Portion**

The account has decreased by 18.18% (P46.87 million) from P257.8 million on December 31, 2023 to P210.92 million on March 31, 2024 due to payment of borrowings (Note 14).

### **Lease Liabilities, Current Portion**

The account has decreased by 13.73% (P1.2 million) from P9.066 million on December 31, 2023 to P7.82 million to March 31, 2024 mainly due to repayment of lease amortization. (Note 14).

### **Trade payables, net of current portion**

The account has increased by 100% (P.70 million) from P0.0 million on December 31, 2023 to P0.7 million on March 31, 2024 due to unsettled obligations related to operations due more than one year from the end of reporting period.

### **Borrowings, net of current portion**

The account has not significantly changed from December 31, 2023 to March 31, 2024. (Note 14).



### **Retained earnings (deficit)**

The account has a surplus of P4.2 million, from a positive retained of P52.2 million in December 2023 to P4.2 million in March 2024.

### **Discussion and Analysis of Material Events and Uncertainties**

As at and for the periods ended March 31, 2024 and December 31, 2023:

- There are no other material changes in the Group's financial position (changes of 5.00% or more) and condition that will warrant a more detailed discussion.
- The Group is not aware of any known trends, or any known demands, commitments, events, or uncertainties that will result in or that are reasonably likely to result in the Group's liquidity increasing or decreasing in any material way.
- The Group is not aware of any event that would trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation.
- All material off-balance sheet transactions, arrangements, obligations, and other relationships of the Group with unconsolidated entities or other persons created during the period were considered.
- There are no known trends, events, or uncertainties that have had or that are reasonably expected to have materially favorable or unfavorable impact on net revenues or income from continuing operations.
- The Group is not aware of any significant elements of income and loss that did not arise from the Group's continuing operations.
- The Group is not aware of any seasonal aspects that had a material effect on the financial condition or results of operations.

### **Comparative Key Performance Indicators**

The Group uses the following financial metrics to assess its performance from period to period.

<b>Financial Soundness Indicator</b>	<b>March 31 2024</b> (Unaudited)	<b>March 31 2023</b> (Unaudited)	<b>December 31 2023</b> (Audited)	<b>December 31 2022</b> (Audited)
Current Ratio	1.57:1	1.55:1	1.53:1	1.53:1
Quick Ratio	1.26:1	1.20:1	1.24:1	1.24:1
Debt-to-Equity Ratio	2.47:1	2.64:1	2.22:1	2.71:1
Asset-to-Equity Ratio	3.49:1	3.82:1	3.43:1	3.87:1
Interest Coverage Ratio	0:70	1.77	1.22:1	0.98
Net Profit Margin Ratio	3.99%	7.93%	3.92%	0.39%
Gross Profit Margin Ratio	25.16%	36.30%	(18.7%)	39.03%

### **Financial Risk Management Objectives and Policies**

Please refer to Note 22 of the notes to the consolidated financial statements.

## PART II – OTHER INFORMATION

There are no disclosures not reported under SEC Form 17-C.

### SIGNATURES

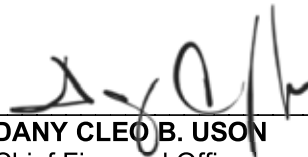
Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer: **HARBOR STAR SHIPPING SERVICES, INC.**



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**GERONIMO P. BELLA JR.**  
Chairman and President  
Date signed: 20 May 2024



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**DANY CLEO B. USÓN**  
Chief Financial Officer  
Date signed: 20 May 2024

**HARBOR STAR SHIPPING SERVICES, INC. AND ITS SUBSIDIARIES**  
**17Q Unaudited Financial Statements with**  
**Supplemental Schedules for the**  
**Securities and Exchange Commission**  
**March 31, 2024**

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## Harbor Star Shipping Services, Inc. and Subsidiaries

### Consolidated Statements of Financial Position (All amounts in Philippine Peso)

		March 31, 2024 Unaudited	December 31, 2023 Audited
	Notes	Consolidated	Consolidated
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	4	256,587,131	288,190,441
Trade and other receivables, net	5	1,353,786,427	1,329,272,272
Advances to related parties		(92,670,237)	-
Prepayments and other current assets	6	488,174,747	375,986,874
Total current assets		2,005,878,068	1,990,449,587
<b>Non-current assets</b>			
Property and equipment at revalued amounts, net	8	2,394,936,725	2,420,279,318
Property and equipment at cost, net	9	2,052,525,205	2,085,046,463
Right-of-use asset, net		94,157,273	94,366,832
Computer software, net	10	6,412,078	6,520,820
Investment properties	11	69,983,207	69,983,207
Investment in subsidiaries and associate	7	210,693,594	206,628,414
Other non-current assets, net	12	259,969,669	260,127,557
Total non-current assets		5,088,677,751	5,142,952,611
<b>Total assets</b>		<b>7,094,555,819</b>	<b>7,133,402,198</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Current liabilities</b>			
Trade and other payables	13	1,073,468,160	1,013,592,635
Short-term loans	14	-	-
Borrowings, current portion	14	210,916,644	257,790,997
Lease liability, current	14	7,820,439	9,065,472
Advances from related parties	20	(18,672,799)	17,316,820
Income tax payable		7,786,390	6,004,558
Total current liabilities		1,281,318,835	1,303,770,482
<b>Non-current liabilities</b>			
Non-current portion of trade payable	13	700,000	-
Borrowings, net of current portion	14	3,292,851,423	3,292,851,423
Lease liability, non-current	14	41,33,779	41,433,779
Deferred income tax liabilities, net		243,382,220	243,382,220
Retirement benefit obligation		164,520,519	164,520,519
Total non-current liabilities		3,742,187,941	3,742,187,941
Total liabilities		<b>5,024,206,775</b>	<b>5,045,958,423</b>
<b>Equity</b>			
Share capital	15	907,830,370	907,857,870
Additional paid-in-capital		121,660,262	121,632,762
Revaluation surplus, net of tax	8	1,034,833,336	1,033,174,77
Cumulative translation difference		(3,404,695)	(7,829,025)
Fair value reserve on available-for-sale financial assets		(160,000)	(160,000)
Treasury stock	15	(37,614,990)	(37,614,990)
Retained earnings		4,272,650	52,269,904
Total equity		2,027,416,933	2,069,328,998
Non-controlling interest		42,932,111	18,114,777
Total equity		2,070,349,043	2,087,443,775
<b>Total liabilities and equity</b>		<b>7,094,555,818</b>	<b>7,133,402,198</b>

*See accompanying Notes to Financial Statements*

## Harbor Star Shipping Services, Inc. and Subsidiaries

Consolidated Statements of Total Comprehensive Income - Unaudited  
(All amounts in Philippine Peso)

	Notes	Three Months Ended March 31,	
		2024	2023
Service income, net	16	548,738,698	631,452,280
Cost of services	17	(410,686,818)	(402,214,881)
<b>Gross profit/(loss)</b>		138,051,880	229,237,398
General and administrative expenses		(92,527,146)	(102,161,640)
Other income, net		1,164,170	402,093
<b>Operating profit/(loss)</b>		46,688,904	127,477,851
<b>Finance cost</b>			
Interest expense		(66,859,392)	(67,560,893)
Foreign exchange gains (losses), net		71,699	(7,945,719)
		(66,787,693)	(75,506,612)
<b>Profit before income tax</b>		(20,098,790)	51,971,239
Income tax expense	21	(1,781,832)	(1,920,081)
<b>Profit for the year</b>		(21,880,621)	50,051,158
Profit (loss) attributable to:			
Owners of the parent		(21,880,621)	49,237,680
Non-controlling interest			813,479
		(21,880,621)	50,051,158
<b>Earnings per share</b>			
Basic and diluted	15	(0.02)	0.06

*See accompanying Notes to Financial Statements*

**Harbor Star Shipping Services, Inc. and its Subsidiaries**  
Consolidated Statements of Changes in Equity - Unaudited  
For the Three Months Ended March 31, 2024 and 2023  
(All amounts in Philippine Peso)

	Share capital	Treasury Stock	Additional paid in capital	Revaluation surplus	Cumulative translation differences	Fair value reserve on available-for-sale financial assets	Retained earnings	Total	Non-controlling interest	Total equity
Balances at January 1, 2024	907,857,870	(37,614,990)	121,660,272	1,034,833,336	(3,404,695)	(160,000)	(7,689,496)	1,742,384,778	28,981,703	1,771,366,481
Net income for the period	-	-	-	-	-	-	(21,880,621)	49,237,680	813,479	50,051,158
Depreciation transfer of revaluation surplus	-	-	-	-	-	-	-	-	-	-
Translation adjustment	-	-	-	-	-	-	-	-	-	-
Non-controlling interest	-	-	-	-	-	-	38,942,489	69,152,989	(523,484)	68,629,505
<b>Balances at March 31, 2024</b>	<b>907,857,870</b>	<b>(37,614,990)</b>	<b>121,660,272</b>	<b>1,034,833,336</b>	<b>(3,404,695)</b>	<b>(160,000)</b>	<b>110,701,172</b>	<b>1,860,347,142</b>	<b>29,271,698</b>	<b>1,889,618,840</b>
Balances at January 1, 2023	907,857,870	(37,614,990)	121,632,762	765,856,087	(7,497,456)	(160,000)	(7,689,496)	1,742,384,778	28,981,703	1,771,366,481
Net income for the period	-	-	-	-	-	-	49,237,680	49,237,680	813,479	50,051,158
Depreciation transfer of revaluation surplus	-	-	-	-	-	-	-	-	-	-
Translation adjustment	-	-	-	-	(428,305)	-	-	(428,305)	-	(428,305)
Non-controlling interest	-	-	-	-	-	-	69,152,989	69,152,989	(523,484)	(428,305)
<b>Balances at March 31, 2022</b>	<b>907,857,870</b>	<b>(37,614,990)</b>	<b>121,632,762</b>	<b>765,856,087</b>	<b>(7,925,761)</b>	<b>(160,000)</b>	<b>110,701,172</b>	<b>1,860,347,142</b>	<b>29,271,698</b>	<b>1,889,618,840</b>

See accompanying Notes to Financial Statements

**Harbor Star Shipping Services, Inc., and its Subsidiaries**

Consolidated Statements of Cash Flows - Unaudited  
For the Three Months Ended March 31, 2024 and 2023  
(All amounts in Philippine Peso)

	Notes	Three Months Ended March 31	
		2024	2023
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Income (loss) before income tax		51,971,239	51,971,239
Adjustments for:		-	-
Depreciation and amortization	17,18	122,858,520	122,858,520
Interest expense		67,560,893	67,560,893
Retirement benefit expense		-	-
Unrealized foreign exchange loss(gain) - net	18	215,331	215,331
Interest income		(313,059)	(313,059)
Operating income before working capital changes		242,292,923	242,292,923
Decrease (increase) in:			
Trade and other receivables	5	(117,013,871)	(117,013,871)
Prepayments and other current assets	6	(74,673,016)	(74,673,016)
Increase (decrease) in trade and other payables	13	222,034,823	222,034,823
Net cash generated from operations		272,640,859	272,640,859
Retirement obligation paid		-	-
Interest paid		(67,560,893)	(67,560,893)
Income taxes paid		(222,419)	(222,419)
Interest received		313,059	313,059
Net cash flows from (used in) operating activities		205,170,607	205,170,607
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Acquisitions of:			
Property and equipment	8,9	(61,894,131)	(61,894,131)
Intangible asset		(227,652)	(227,652)
Advances to related parties	20	(976,005)	(976,005)
Other noncurrent assets	12	911,040	911,040
Net cash flows from (used in) investing activities		(62,186,747)	(62,186,747)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Payment of:			
Interest-bearing loans and borrowings	14	(46,122,389)	(46,122,389)
Lease liabilities	14	(863,946)	(863,946)
Increase (decrease) in advances from related parties	20	(44,547,033)	(44,547,033)
Net cash flows from (used in) financing activities		(91,533,367)	(91,533,367)
<b>EFFECTS OF EXCHANGE RATE CHANGES IN CASH</b>			
		(441,308)	(441,308)
<b>NET INCREASE (DECREASE) IN CASH</b>	4	51,009,184	51,009,184
<b>CASH AT BEGINNING OF THE PERIOD</b>	4	263,219,080	263,219,080
<b>CASH AT END OF THE PERIOD</b>	4	314,228,265	314,228,265

See accompanying Notes to Financial Statements

# **HARBOR STAR SHIPPING SERVICES, INC. AND ITS SUBSIDIARIES**

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## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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### **1. Business Information**

#### **1.1 General Information**

Harbor Star Shipping Services, Inc. (the "Parent Company") was incorporated in the Philippines and registered with the Securities and Exchange Commission ("SEC") on July 5, 1988, primarily to engage in harbor assistance (docking and undocking), ship salvage, towage/lighterage and specialized cargo handling operations and other marine services.

In July 2012, the Parent Company commenced activities for an initial public offering ("IPO") of its common shares in the Philippines. On October 29, 2012, the Parent Company submitted its Registration Statement to the Philippine SEC. On October 30, 2013, the Parent Company completed its listing in the Philippine Stock Exchange ("PSE") and became a public company. The Parent Company did not have any follow-on offering subsequent to its initial public offering.

As a public Company, the Parent Company is covered by Part I Section 2A(i) of the Securities Regulation Code (SRC) Rule 68, as amended on October 20, 2011 and also covered by additional requirements under SRC Rule 68, as amended, Part II.

As at March 31, 2023, the Parent Company has 114 shareholders, 113 of which holds at least 100 common shares (2020 - 110). The Parent Company's major shareholders are its own directors holding 68.93% of its total issued shares and the remaining 31.07% of total issued shares as at March 31, 2023 and 2022 and are held by the public.

The Group's registered office, which is also its principal place of business, is located at 2224 A. Bonifacio Street corner Pres. Sergio Osmeña Highway, Bangkal, Makati City, 1233, Philippines.

#### **1.2 Significant Developments**

Acquisition of Astronergy Development Gensan Inc. (ADGI);  
Astronergy Development F1 Inc. (ADF1) and Astronergy Development F2 Inc. (ADF2)

On October 6, 2017, the Parent Company's BOD resolved to acquire 60% shareholdings of ADGI, an entity engaged in power generation through renewable energy through HSEC, a new subsidiary. On the same date, which became the acquisition date, a total of 599,997 shares were acquired, representing 60% of the issued and outstanding shares of ADGI. As a result, ADGI became a subsidiary of HSEC effective October 6, 2017.

ADGI was registered with the Department of Energy (DOE), with Registration No. SESC 2014-12-096 on December 29, 2014, as a Renewable Energy (RE) Developer of Solar Energy Resources. Pursuant to Section 15 Chapter VI of Republic Act (RA) No. 9513, An Act Promoting The Development, Utilization and Commercialization of Renewable Energy Resources and For Other Purposes, ADGI, as RE Developer, is entitled to certain incentives, including income tax holiday (ITH) for the first seven (7) years of its commercial operations.

ADGI has permits, licenses and entitlements to operate 25MW, expandable to 75MW, solar power plant in General Santos. ADGI has been issued a Certificate of Commerciality by the DOE and has an existing ERC-approved Power Purchase Agreement (PPA) with South Cotobato II Electric Cooperative, Inc. ("SOCOTECO II"). Under the PPA, SOCOTECO-II will purchase all the energy output from the project. On March 15, 2018, the Parent Company's BOD resolved to acquire the following shares of stocks through HSEC, its subsidiary:



- 40% additional shareholdings of ADGI
- 100% shareholdings of Astronergy Development F1 Inc. (ADF1)
- 100% shareholdings of Astronergy Development F2 Inc. (ADF2)

On April 12 and October 18, 2018, HSEC acquired the remaining 25% and 15% shareholdings of ADGI which represents 250,000 and 150,000 shares of stock, respectively for a total of P75,108,479. The acquisition resulted in the reversal of NCI and a charge to retained earnings amounting to P18,695,948 and P83,342,728, respectively. The acquisition of the remaining shares of stocks made ADGI a wholly owned subsidiary of HSEC.

The total consideration given with respect to the acquisition of ADGI's 60% shares and 100% shares of ADF1 and ADF2 is P147,453,712. Provisional goodwill amounting to P48,603,347 recognized in 2017 was then subsequently adjusted in 2018 to P154,207,159 which considered likewise subsequent acquisition that pertains to the same PPA. The goodwill is attributable to the continuing operations of the acquired businesses. It will not be deductible for tax purposes.

ADF1 and ADF2 have their own ancillary permits and contracts to support the expansion of the 25 MW ADGI solar power plant to 75MW.

On July 27, 2019, ADGI started the commercial operation of its solar power plant in Sitio Changco, Brgy. Bawing, General Santos City, South Cotabato with a capacity of 25MW.

#### *Cash paid for the acquisitions*

Cash paid for the acquisition of 60% of ADGI amounting to P20,559,425 is presented net of cash from acquired subsidiary of P50,000 for a net cash paid of P20,509,425 in the consolidated statement of cash flows for the year ended December 31, 2017. In 2018, the cash paid was subsequently adjusted by P20,161,428 due to adjustments in purchase price.

Cash paid for the acquisition of 100% of ADF1 and ADF2 amounting to P147,053,712 is presented net of cash from acquired subsidiaries in the consolidated statement of cash flows for the year ended December 31, 2018.

On May 29, 2019, ADGI has received the Certificate of Approval of Increase in Capital Stock from the SEC. The authorized capital stock was increased from P2,000,000 divided into 2,000,000 shares with a par value of P1 each to P600,000,000 divided into 600,000,000 shares with a par value of P1. Subsequently, HSEC, the parent company of ADGI subscribed to an additional 300,000,000 shares with a par value of P1 for a total of P300,000,000. HSEC has settled P92,000,000 from the subscribed amount through application of its advances of deposit for future subscription.

On December 3, 2019, Energy Regulatory Commission (ERC) granted the Certificate of Compliance (COC No. 19-12-M-00188M) to ADGI after having found to comply with all the requirements in the 2014 Revised COC Rules, the Philippine Grid Code, the Philippine Distribution Code, the Wholesale Electricity Spot Market (WESM) Rules and related laws, orders and regulations. The COC shall be valid for a period of five (5) years, from December 31, 2019 to December 2, 2024, and its application for renewal shall be filed at least six (6) months before its expiration date.

In 2020, ADGI commenced commercial operations for the entire year. On January 26, 2021, SOCOTECO II and ADGI filed an Application on ERC Case No. 2013-2017 RC seeking the Commission's approval of their Renewable Energy Supply Agreement (RESA) for issuance of final authority and collection for the supply of power based on the RESA as at December 31, 2020. In 2020, ADGI has submitted to the ERC all documents to support their claims. As at reporting date, ADGI is awaiting for final ruling from the ERC.

#### Other significant investment in 2018

On April 20, 2018, the Parent Company subscribed to 97% or equivalent to 48,500 shares of the 50,000 authorized shares of Harbor Star East Asia (Myanmar) Limited (HSEA) and paid 50% of the subscription amounting to P1,354,522 which gave the Parent Company 100% controlling interest over HSEA.

HSEA was incorporated on February 6, 2018 in The Republic of the Union of Myanmar in accordance with Myanmar Companies Act under Registration and Permit no. 1054FC/2017-2018 (YGN) as a Private Company. HSEA is engaged in providing consultancy and support services, underwater, marine and maritime- related business in Myanmar. The period of the validity of permit is from February 6, 2018 to February 5, 2023.

On August 16, 2018, the Parent Company subscribed to 31% (218,464 shares) of the 705,924 authorized shares of Hi-Energy Marine Services, Inc. (HEMSI) and paid 100% of the subscription amounting to P85,368,973. As a result, HEMSI became an associate.

HEMSI was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on February 13, 2012 primarily to engage in towage, mooring, maritime commerce and navigation.

#### Other significant investments in 2019

On September 20, 2019, the Parent Company subscribed to 29% or equivalent to 5,799 shares of the 100,000 authorized shares of Harbor Star East Asia (Thailand) Co. (HSEAT). The total subscribed amount of P49,651 is has yet to be paid as at December 31, 2020. The subscribed shares of 29% and a seat in the BOD gave the Parent Company controlling interest over HSEAT.

HSEAT was incorporated and registered with The Partnership and Company Registration Office of Bangkok Metropolis in Thailand on September 20, 2019. HSEAT is primarily engaged in providing transportation and warehousing in Thailand.

Its registered address is 589/2 Central City Tower 1, 17<sup>th</sup> floor, Debaratana Road, Bangnaneua Subdistrict, Bagna District, Bangkok.

#### Other business updates

On January 29, 2020, the Maritime Industry Authority (MARINA) issued its first endorsement that it has no objection to the amendment of the Second Article of the Articles of Incorporation of TUGS authorizing it to engage in operation of maritime schools/educational/training facilities. This is in line with the process of applying for applying for an amendment on AOI with SEC based on the BOD resolution issued last March 6, 2017. On July 7, 2020, the SEC approved the amendment of the AOI..

On September 8, 2020, the Parent Company has been accredited by the Philippine Contractors Accreditation Board (PCAB) for General Building and Engineering. The Parent Company is licensed to perform both private and public construction work which includes building, rehabilitating and repairing roads, piers, terminations and other infrastructure.

On February 2, 2021, the BOD has been informed that HSEAT would be closed due to continuing expenses with no operations. On April 23, 2021, the BOD has been informed that HSEAM would be suspending its operations while the Company is complying with the requirements to permanently wind-up. On November 11, 2021, HSEAT has completed the registration of its liquidation.

On March 17, 2021, the Parent Company has subscribed to 29,999,999 shares of Harbor Star Construction Corporation (HSCC) for a total amount of P29,999,997, which gave the Group 100% controlling interest over HSCC.

On April 23, 2021, the SEC has approved the Certificate of Incorporation of Harbor Star Construction Corporation (HSCC). HSCC's primary purpose is to engage in the business of general building construction and other allied business including the constructing, developing, repairing, altering, enlarging, removing, restoring, designing, or otherwise engaging in any construction jobs of all description or works.

### 1.3 Consolidation

As at March 31, 2023 and December 31, 2022, the consolidated financial statements include the Parent Company and its Subsidiaries, namely, Harbor Star Subic Corp., Peak Flag SDN BHD, Harbor Star Energy Corporation, Harbor Star East Asia (Myanmar) Limited, Harbor Star Construction Corp., Astronergy Development Gensan Inc., Astronergy Development F1, Inc., and Astronergy Development F2, Inc. In both reporting period, they are collectively referred to as the “Group”.

The principal activities of the subsidiaries and associate are set out below.

	Relationship	% of interest held		Registered place of business/ Country of incorporation	Main activity
		2024	2023		
Harbor Star Subic Corp. (HSSC)	Subsidiary	100%	100%	Philippines	HSSC was incorporated on September 17, 2015 and registered in the Philippines primarily to engage in marine-related ancillary services such as harbor assistance, towage, lighterage, oil spill response and underwater marine services.  Its registered address, which is also its principal place of business, is located at Units 9 and 10, Alava Quay, Waterfront Road, Subic Bay Freeport Zone, Subic, Zambales.
Harbor Star Energy Corporation (HSEC)	Subsidiary	100%	100%	Philippines	HSEC was incorporated on May 11, 2017 and registered in the Philippines primarily to engage in the production and sale of renewable energy.  Its registered address is at 2224 A. Bonifacio cor Pres. Osmeña Bangkal Makati, Metro Manila.
Peak Flag SDN BHD (Peak Flag)	Subsidiary	45%	45%	Malaysia	Peak Flag was incorporated and registered in Malaysia, primarily to carry on the business of providing tugboat harbor assist/ marine support services.  Its registered address, which is also its principal place of business, is at Suite N-6-04, The Gamuda Biz Suites, No.12, Persiaran Anggerik Vanilla 31/99 Seksyen 31, Kota Kemuning 40460 Shah Alam, Selangor.

	Relationship	% of interest held		Registered place of business/ Country of incorporation	Main activity
		2023	2022		
Astronergy Development Gensan, Inc. (ADGI)	Subsidiary (indirect)	100%	100%	Philippines	In 2018, HSEC completed full subscription to total share of ADGI, an entity engaged in power generation through renewable energy. ADGI has not started commercial operations as at June 30, 2019.  Its registered address, which is also its principal place of business, is at Unit 202 Midway Court Building, EDSA Mandaluyong, Metro Manila.
Astronergy Development F1 Inc. (ADF1)	Subsidiary (indirect)	100%	100%	Philippines	During 2018, HSEC acquired 100% ownership of Astronergy Development F1 Inc., an entity engaged in power generation through renewable energy. ADF1 has not started commercial operations as at June 30, 2019.  Its registered address, which is also its principal place of business, is at 2224 A. Bonifacio Street corner President Sergio Osmeña Highway, Bangkal, Makati City, Philippines.
Astronergy Development F2 Inc. (ADF2)	Subsidiary (indirect)	100%	100%	Philippines	During 2018, HSEC acquired 100% ownership of Astronergy Development F2 Inc., an entity engaged in power generation through renewable energy. ADF2 has not started commercial operations as at June 30, 2019.  Its registered address, which is also its principal place of business, is at 2224 A. Bonifacio Street corner President Sergio Osmeña Highway, Bangkal, Makati City, Philippines.
Harbor Star East Asia (Myanmar) Limited (HSEAM)	Subsidiary	100%	100%	Myanmar	During 2018, HSSSI acquired 97% ownership of Harbor Star East Asia (Myanmar) Limited, an entity providing consultancy and support services including underwater, marine and maritime related business.  Its registered address, which is also its principal place of business, is at No. Level 8 A, Union Financial Center, Corner of Mahabandoola and Thein Phyu Road, Botahtaung Township, Yangon.

	Relationship	% of interest held		Registered place of business/ Country of incorporation	Main activity
		2023	2022		
Harbor Star Construction Corporation (HSCC)	Subsidiary	100%	-	Philippines	<p>HSCC was incorporated on April 23, 2021 and registered in the Philippines primarily to engage in the business of general building construction and other allied business including the constructing, developing, repairing, altering, enlarging, removing, restoring, designing, or otherwise engaging in any construction jobs of all description or works.</p> <p>Its registered address, which is also its principal place of business is located at 2224 A. Bonifacio cor Pres. Osmena Bangkal Makati, Metro Manila.</p>
Hi-Energy Marine Services, Inc. (HEMSI)	Associate	31%	31%	Philippines	<p>During 2018, HSSSI acquired 31% ownership of HEMSI, an entity engaged in towage, mooring, maritime commerce and navigation.</p> <p>Its registered address, which is also its principal place of business, is at Rm. 306, Velco Center cor. Senior Oca and Delgado Sts., South Port Area, Manila.</p>
Great Eastern Tug Corporation (GETC)	Associate	20%	20%	Philippines	<p>GETC was incorporated and registered with the Philippine SEC on September 9, 2002, primarily to own, charter in/out, operate and manage tugboats or domestic services.</p> <p>Its registered address, which is also its principal place of business, is located at 11F Marc 2000 Tower, 1973 Taft Avenue, Malate, Manila.</p>
Kaibuok Star Shipyard Inc. (KSSI)	Associate	30%	30%	Philippines	<p>KSSI was incorporated and registered with the Philippine SEC on July 24, 2023, primarily to build, construct, fabricate, repair, own, manage, operate, maintain, buy, sell, or otherwise deal in and with ships, vessels, boats, and marine structures of every kind and nature, graving docks, drydocks, floating docks, various land, and other structures and other conveniences for building, repairing, or docking of ships and other vessels for building and repairing marine and other land structures.</p> <p>Its registered address, which is also its principal place of business, is located at Polloc Freeport and Economic Zone Polloc, Parang, Maguindanao, Autonomous Region in Muslim Mindanao.</p>

## Critical accounting judgments

### (a) Determining control over investments with ownership of less than half of the entity's total equity

The Parent Company follows the guidance of Philippine Financial Reporting Standards (PFRS) 10 "Consolidated Financial Statements" in determining if control exists for investments with ownership of less than half of its total equity. In making this judgment, the Parent Company considers the power over more than half of the voting rights by virtue of an agreement with other investors, power to govern the financial and operating policies of the entity under a statute or an agreement, power to appoint or remove the majority of the members of the Board of Directors (BOD), or power to cast the majority of votes at meetings of the BOD.

Having a significant influence based on the percentage ownership, the Parent Company initially considered Peak Flag as associate. However, effective January 1, 2014, the Parent Company has gained control over the key economic decisions and policies affecting Peak Flag under the duly signed amended shareholders' agreement including majority board representation. Consequently, based on management's judgment and continuous assessment of the Parent Company, Peak Flag is considered a subsidiary as at March 31, 2024 and December 31, 2023.

Assessment of control over subscribed shares of HSEAT is disclosed in Note 1.2

### (b) Non-controlling interest

Set out below are the summarized financial information of Peak Flag, a subsidiary, that has non-controlling interest to the Group. The amounts disclosed are before intercompany eliminations.

	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Total current assets	165,755,310	165,755,310
Total non-current assets	217,506,794	217,506,794
Total current liabilities	352,444,464	352,444,464
Total non-current liabilities	-	-
Equity	30,817,640	30,817,640
Total revenue	-	101,553,234
Total expense	-	(119,399,597)
Total income (loss) for the year	-	18,981,335
Total comprehensive income for the year	-	18,981,335
Net cash provided by operating activities	-	35,442,160
Net cash provided by financing activities	-	34,704,057

## 2. Basis of Preparation, Statement of Compliance and Summary of Significant Accounting Policies

### Basis of Preparation

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). The term PFRS, in general, includes all applicable PFRS, Philippine Accounting Standards (PAS), interpretations of the Philippine Interpretations Committee (PIC), Standing Interpretations Committee (SIC) and International Financial Reporting Interpretations Committee (IFRIC) which have been approved by the Financial Reporting Standards Council (FRSC) and adopted by the SEC.

These consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of property and equipment - tugboats and fair value measurement of financial assets at fair value through other comprehensive income.

The preparation of consolidated financial statements in conformity with PFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies.

#### Changes in accounting policies and disclosures

##### a. New and amended standards and interpretations adopted by the Group

There are a number of new accounting standards, amendments and interpretations that have been published that are mandatory for March 31, 2024 reporting period.

#### Interest Rate Benchmark Reform Phase 2 - Amendments to PFRS 9 PAS 39, PFRS 7, PFRS 4 and PFRS 16 (effective January 1, 2021)

In August 2020, the IASB made amendments to PFRS 9, PAS 39, PFRS 7, PFRS 4 and PFRS 16 to address the issues that arise during the reform of an interest rate benchmark rate, including the replacement of one benchmark with an alternative one.

The Phase 2 amendments provide the following reliefs:

- When changing the basis for determining contractual cash flows for financial assets and liabilities (including lease liabilities), the reliefs have the effect that the changes, that are necessary as a direct consequence of IBOR reform and which are considered economically equivalent, will not result in an immediate gain or loss in the income statement.
- The hedge accounting reliefs will allow most PAS 39 or PFRS 9 hedge relationships that are directly affected by IBOR reform to continue. However, additional ineffectiveness might need to be recorded.

Affected entities need to disclose information about the nature and extent of risks arising from IBOR reform to which the entity is exposed, how the entity manages those risks, and the entity's progress in completing the transition to alternative benchmark rates and how it is managing that transition. Given the pervasive nature of IBOR-based contracts, the reliefs could affect companies in all industries.

#### Covid-19-Related Rent Concessions - Amendments to PFRS 16 (Effective June 1, 2020)

As a result of the COVID-19 pandemic, rent concessions have been granted to lessees. Such concessions might take a variety of forms, including payment holidays and deferral of lease payments. In May 2020, the IASB made an amendment to PFRS 16 Leases which provides lessees with an option to treat qualifying rent concessions in the same way as they would if they were not lease modifications. In many cases, this will result in accounting for the concessions as variable lease payments in the period in which they are granted. The Group has no lease concessions as at December 31, 2022.

None of these standards, amendments and interpretations have a significant impact on the Group's financial statements.

##### b. New standards, amendments and interpretations not yet adopted by the Group

There are new PFRS, interpretation, amendments and annual improvements to existing standards effective for annual periods subsequent to 2020. Management will adopt the following relevant pronouncements in accordance with their transitional provisions. None of those standards are expected to have a significant impact on the consolidated financial statements of the Group, but the more relevant ones are set out:

#### Classification of Liabilities as Current or Non-current - Amendments to PAS 1 (Effective January 1, 2023)

The narrow-scope amendments to PAS 1 Presentation of Financial Statements clarify that liabilities are classified as either current or non-current, depending on the rights that exist at the end of the reporting

period. Classification is unaffected by the expectations of the entity or events after the reporting date (e.g. the receipt of a waiver or a breach of covenant). The amendments also clarify what PAS 1 means when it refers to the 'settlement' of a liability.

The amendments could affect the classification of liabilities, particularly for entities that previously considered management's intentions to determine classification and for some liabilities that can be converted into equity.

They must be applied retrospectively in accordance with the normal requirements in PAS 8 Accounting Policies, Changes in Accounting Estimates and Errors.

#### Property, Plant and Equipment: Proceeds before intended use - Amendments to PAS 16 (Effective January 1, 2022)

The amendment to PAS 16 Property, Plant and Equipment (PP&E) prohibits an entity from deducting from the cost of an item of PP&E any proceeds received from selling items produced while the entity is preparing the asset for its intended use. It also clarifies that an entity is 'testing whether the asset is functioning properly' when it assesses the technical and physical performance of the asset. The financial performance of the asset is not relevant to this assessment.

Entities must disclose separately the amounts of proceeds and costs relating to items produced that are not an output of the entity's ordinary activities.

#### Reference to the Conceptual Framework - Amendments to PFRS 3 (effective January 1, 2022)

Minor amendments were made to PFRS 3 Business Combinations to update the references to the Conceptual Framework for Financial Reporting and add an exception for the recognition of liabilities and contingent liabilities within the scope of PAS 37 Provisions, Contingent Liabilities and Contingent Assets and Interpretation 21 Levies. The amendments also confirm that contingent assets should not be recognized at the acquisition date.

#### Annual Improvements to PFRS Standards 2018 - 2020 (effective January 1, 2022)

The following improvements were finalized in May 2020:

- PFRS 9 Financial Instruments - clarifies which fees should be included in the 10% test for derecognition of financial liabilities.
- PFRS 16 Leases - amendment of illustrative example 13 to remove the illustration of payments from the lessor relating to leasehold improvements, to remove any confusion about the treatment of lease incentives.
- PFRS 1 First-time Adoption of International Financial Reporting Standards - allows entities that have measured their assets and liabilities at carrying amounts recorded in their parent's books to also measure any cumulative translation differences using the amounts reported by the parent. This amendment will also apply to associates and joint ventures that have taken the same PFRS 1 exemption.

#### Disclosure of Accounting Policies - Amendments to PAS 1 and PFRS Practice Statement 2 (effective January 1, 2023)

The IASB amended PAS 1 to require entities to disclose their material rather than their significant accounting policies. The amendments define what is 'material accounting policy information' and explain how to identify when accounting policy information is material. They further clarify that immaterial accounting policy information does not need to be disclosed. If it is disclosed, it should not obscure material accounting information.



To support this amendment, the IASB also amended PFRS Practice Statement 2 Making Materiality Judgements to provide guidance on how to apply the concept of materiality to accounting policy disclosures.

#### Definition of Accounting Estimates - Amendments to PAS 8 (effective January 1, 2023)

The amendment to PAS 8 Accounting Policies, Changes in Accounting Estimates and Errors clarifies how companies should distinguish changes in accounting policies from changes in accounting estimates. The distinction is important, because changes in accounting estimates are applied prospectively to future transactions and other future events, but changes in accounting policies are generally applied retrospectively to past transactions and other past events as well as the current period.

#### Deferred Tax related to Assets and Liabilities arising from a Single Transaction - Amendments to PAS 12 (effective January 1, 2023)

The amendments to PAS 12 Income Taxes require companies to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. They will typically apply to transactions such as leases of lessees and decommissioning obligations and will require the recognition of additional deferred tax assets and liabilities.

The amendment should be applied to transactions that occur on or after the beginning of the earliest comparative period presented. In addition, entities should recognize deferred tax assets (to the extent that it is probable that they can be utilized) and deferred tax liabilities at the beginning of the earliest comparative period for all deductible and taxable temporary differences associated with:

- right-of-use assets and lease liabilities, and
- decommissioning, restoration and similar liabilities, and the corresponding amounts recognized as part of the cost of the related assets.

The cumulative effect of recognizing these adjustments is recognized in retained earnings, or another component of equity, as appropriate. PAS 12 did not previously address how to account for the tax effects of on-balance sheet leases and similar transactions and various approaches were considered acceptable. Some entities may have already accounted for such transactions consistent with the new requirements. These entities will not be affected by the amendments.

None of these standards are expected to have a significant impact on the financial statements of the Group.

#### Consolidation

##### a. Business combination

The Group applies the purchase or acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the recognized amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with PFRS 9 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is not accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognized and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly in profit or loss.

#### b. Subsidiaries

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has a right to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The subsidiary is fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date the control ceases.

Intercompany transactions, balances and unrealized gain on transactions between Parent Company and its subsidiaries are eliminated.

When the Group ceases to have control, any retained interest in the subsidiary is re-measured to its fair value at the date when control is lost, with the change in carrying amount generally recognized in profit or loss. The fair value is the initial carrying amount for purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

If the Group surrenders control to a related party within the Group it ultimately belongs, the difference between the consideration received and the fair value of the subsidiary at divestment date, is recognized within equity.

#### c. Associate

An associate is an entity over which the Group can exert significant influence, but which is neither a subsidiary nor a joint venture. Investment in associate is initially recognized at cost and subsequently accounted for using the equity method.

Under the equity method, the carrying amount of the investment in associate is increased or decreased to recognize the Group's share of the net earnings (losses) and other comprehensive income of the associates after the date of acquisition. The Group's share in the net earnings (losses) and other comprehensive income of the associates is recognized in the Group's profit or loss. Items that have been directly recognized in the associates' equity are recognized in equity of the Group. Distributions received from the associates reduce the carrying amount of the investment.

If the Group's share in net losses of associates equals or exceeds its interest in the associates, the Group will discontinue recognizing its share of further losses. The interest in an associate is the carrying amount of the investment in the associate under the equity method together with any long-term interests that, in substance, form part of the Group's net investment in the associate.

After the Group's interest is reduced to zero, additional losses are provided for, and a liability is recognized, only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate. If the associate subsequently reports profits, the Group resumes recognizing its share of those net earnings only after its share of the earnings equals the share of losses not recognized.

The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes the amount adjacent to 'share of profit (loss) of an associate' in profit or loss.

Investment in associate is derecognized when the risk and rewards of ownership have been transferred or extinguished. When the investment in associate is derecognized, its cost and related impairment, if any, are eliminated from the accounts.

### Goodwill

Goodwill is initially measured as the excess of the aggregate of the consideration transferred (including the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree) over the fair value of the Group's share of the identifiable net assets acquired. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, in the case of a bargain purchase, the difference is recognized directly in profit or loss.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units (CGUs), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the Group at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognized immediately as an expense and is not subsequently reversed.

### Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, deposits held at call with banks and other short-term, highly liquid investments with original maturities of three months or less from date of acquisition. Deposits held at call with banks earn interest at the prevailing bank interest rate. These are carried at amortized cost.

### Investments and other financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity of another entity. The Group recognizes a financial instrument in the consolidated statements of financial position, when and only when, the Group becomes a party to the contractual provisions of the instrument.

#### Financial assets

##### a. Classification

The Group classifies its financial assets in the following categories:

- those to be measured subsequently at fair value (either through other comprehensive income (OCI) or through profit or loss), and
- those to be measured at amortized cost

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows. The Group only holds financial assets classified as financial assets at amortized cost as at March 31, 2023 and December 31, 2022 which comprise cash and cash equivalents, trade and other receivables, deposit bond, advances to related parties, refundable deposits

and financial assets at fair value through other comprehensive income in the consolidated statements of financial position.

b. Recognition and derecognition

Regular way purchases and sales of financial assets are recognized on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

c. Measurement

At initial recognition, the Group measures a financial asset at its fair value.

Subsequent to initial recognition, measurement depends on the Group's business model for managing the asset and cash flow characteristic of the asset. For financial assets at amortized cost, interest income, if any, from these financial assets is included within other income in the statement of total comprehensive income using the effective interest rate method. Impairment losses are presented as separate line item in profit or loss.

Where the Group's management has elected to present fair value gains and losses on investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognized in profit or loss when the Group's right to receive payments is established.

d. Impairment

The Group assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortized cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

Impairment loss is recognized in profit or loss and the carrying amount of the asset is reduced through the use of an allowance. The Group applies the ECL model to measure the impairment for all financial assets at FVOCI and at amortized costs.

The Group calculates the allowance for credit losses by considering on a discounted basis the cash shortfalls it would incur in various default scenarios for prescribed future periods and multiplying the shortfalls by the probability of each scenario occurring. ECL are measured through an allowance at an amount equal to:

- the 12-month ECL (that result from those default events on the financial instrument that are possible within 12 months after the reporting date); or
- full lifetime ECL (that result from all possible default events over the life of the financial instrument).

Financial liabilities

a. Classification

The Group classifies its financial liabilities in the following categories: financial liabilities at fair value through profit or loss (including financial liabilities held for trading and those that designated at fair value); and other financial liabilities. As at March 31, 2023 and December 31, 2022, the Group's financial liabilities are limited to other financial liabilities at amortized cost.

The Group's trade and other payables (excluding payable to government agencies, unliquidated expenses and unearned income), advances from related parties, short-term loans and borrowings, finance lease liabilities and lease liabilities are classified under other financial liabilities at amortized cost.

Issued financial instruments or their components, which are not designated at fair value through profit or loss, are classified as other financial liabilities, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder. Other financial liabilities include accrued expenses. These are included in current liabilities except for maturities greater than 12 months after the reporting period which are classified as non-current liabilities.

b. Initial recognition and derecognition

Financial liabilities are initially recognized at fair value of the consideration received plus directly attributable transaction costs. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

c. Subsequent measurement

Other financial liabilities are subsequently measured at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate.

Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Group or the counterparty.

The Parent Company has right to offset intercompany payables and receivables as at March 31, 2024. Total intercompany receivables offset against payables amounts to P9,891,578.

Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Group classifies its fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2); and
- inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in Level 1.

The fair value of assets and liabilities that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where

it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the asset or liability is included in Level 2.

If one or more of the significant inputs is not based on observable market data, the asset or liability is included in Level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

The Group's financial asset at FVOCI with quoted market price is valued using Level 1 of the fair value hierarchy.

The Group has no other significant financial assets and liabilities carried at fair value.

The carrying amount of significant financial assets and liabilities, except borrowings approximates their fair value as the impact of discounting is not considered significant considering that the remaining significant financial assets and liabilities generally have short term maturity.

For non-financial assets, the Group uses valuation techniques that are appropriate in the circumstances and applies the technique consistently. Commonly used valuation techniques are as follows:

- Market approach – A valuation technique that uses prices and other relevant information generated by market transactions involving identical or comparable (i.e., similar) assets, liabilities or a group of assets and liabilities, such as a business.
- Income approach – Valuation techniques that convert future amounts (e.g., cash flows or income and expenses) to a single current (i.e., discounted) amount. The fair value measurement is determined on the basis of the value indicated by current market expectations about those future amounts.
- Cost approach – A valuation technique that reflects the amount that would be required currently to replace the service capacity of an asset (often referred to as current replacement cost).

The Group's tugboats are valued using Level 2 of the fair value hierarchy. The fair value of tugboats was determined using the cost approach where valuation performed are based on cost of reproduction of new vessel, accumulated depreciation, character and utility of the vessel (Note 8).

The Group determines the fair value of its investment properties, which is carried at cost (Note 11), using Level 2 of the fair value hierarchy by direct comparison approach with reference to open market of similar properties with consideration of the location, property size, physical features and economic factors.

The Group has no other significant non-financial assets and liabilities carried at fair value.

#### Trade and other receivables

Trade receivables are amounts due from customers for services performed in the ordinary course of business. If collection is expected in one year or less, these are classified as current assets. If not, these are presented as non-current assets.

Trade and other receivables are recognized initially at fair value and subsequently measured at amortized cost using effective interest method, less provision for impairment.

The carrying amount of the receivable is reduced through the use of an allowance account, and the amount of loss is recognized within general and administrative expenses in profit or loss. When a receivable remains uncollectible after the Group has exerted all legal remedies, it is written off against the allowance account for receivables. If in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was

recognized (such as an improvement in the debtor's credit rating), the reversal of the previously recognized impairment loss is recognized in profit or loss. Reversal of previously recorded impairment provision are based on the result of management's update assessment, considering the available facts and changes in circumstances, including but not limited to results of recent discussions and arrangements entered into with customers as to the recoverability of receivables at the end of the reporting period. Subsequent recoveries of the amounts previously written off are credited to general and administrative expenses in profit or loss.

#### Prepayment and other assets

Prepayments are recognized in the consolidated statement of financial position in the event that payment has been made in advance of obtaining right of access to goods or receipt of services and measured at nominal amounts.

Other assets consist substantially of input value-added taxes (VAT) and leasehold rights.

Input VAT are recognized as assets in the period such input VAT become available as tax credits to the Group and carried over to the extent that it is probable that the benefit will flow to the Group.

A provision for unrecoverable input VAT is established when there is objective evidence that the Group will not be able to recover the claims. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in profit or loss within general and administrative expenses.

Leasehold rights are recognized at cost which approximates purchase price or total consideration. Leasehold rights with definite life is amortized over the period of the contract while leasehold rights that have indefinite life, are carried at cost less impairment, if any.

Prepayments and other assets are included in current assets, except when the related goods or services are expected to be received or rendered more than twelve months after the reporting period which are classified as non-current assets.

Prepayments are derecognized in the consolidated statement of financial position upon receipt of goods or services, through amortization over a certain period of time, and use or consumption.

Input VAT are derecognized when applied against output or when written off.

#### Property, plant and equipment

All property, plant and equipment are carried at cost less accumulated depreciation and any impairment except for tugboats which are carried at revalued amounts.

Tugboats are initially recognized at cost. Subsequently, tugboats are carried at revalued amounts, which is the fair value at date of revaluation less any subsequent accumulated depreciation and accumulated impairment losses. The Group engages external, independent and qualified valuers to determine the fair value of the Group's tugboats once every 3-5 years. The increase of the carrying amount of an asset as a result of a revaluation is credited directly to equity (under the heading 'revaluation surplus'), unless it reverses a revaluation decrease previously recognized as an expense, in which case it is credited in profit or loss. A revaluation decrease is charged directly against any related revaluation surplus, with any excess being recognized as an expense in profit or loss.

Each year, the Group transfers from revaluation surplus reserve to retained earnings the difference between the depreciation charges calculated based on the revalued amount and the depreciation charge based on the assets' historical cost.

The profit or loss on disposal of a revalued asset is determined as the difference between the net disposal proceeds and the carrying amount of the asset. On disposal of the revalued asset, the relevant revaluation surplus included in equity is transferred directly to retained earnings.

All other property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to profit or loss during the financial period in which these are incurred.

Dry docking cost represents major inspection and overhaul costs and is depreciated to reflect consumption benefits which is to be replaced or restored by the subsequent dry docking generally every two (2) years. The Group has included these dry-docking expenses as part of tugboat component. Land is not depreciated.

Depreciation on other assets is calculated using the straight-line method to allocate their costs or revalued amounts to their residual values over their estimated useful lives (in years), as follows:

Tugboats	8 to 26
Barges	10 to 37
Building and building improvements	10
Transportation equipment	5
Construction equipment	5
Diving and oil spill equipment	3 to 5
Furniture, fixtures and leasehold improvements	3 to 4

Construction in-progress is stated at cost. This includes cost of construction and other direct costs. Construction in-progress is not depreciated until such time as the relevant assets are completed and are available for use. Tugboats under construction is classified as "Property, plant and equipment at cost" and subsequently transferred to "Property and equipment at revalued amounts" upon completion. Leasehold improvements are amortized over the estimated useful life of the improvements, which is shorter than the lease term, considering the renewal option.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal at which time the cost, appraisal increase and their related accumulated depreciation are removed from the consolidated statement of financial position. Any gains and losses on disposals of an asset as cost are determined by comparing proceeds with carrying amount and are recognized in profit or loss.

#### Computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs will be amortized over its estimated useful lives of five (5) years from the start of its use. Costs associated with maintaining computer software programs are recognized as an expense as incurred.

Computer software is derecognized upon disposal or when no future economic benefits are expected from its use or disposal at which time the cost and the related accumulated amortization are removed from the consolidated statement of financial position. Any gains and losses on disposals are determined by comparing the proceeds with the carrying amount of the assets and are recognized in profit or loss.



### Investment property

Investment property is recognized as an asset, when it is probable that the future economic benefits that are associated with the investment property will flow to the Group and the cost of the asset can be measured reliably.

Investment properties consist of land in various locations. Land is initially recognized at cost and subsequently carried at cost less any impairment losses. Land is not depreciated.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation and commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the deemed cost of property for subsequent accounting is its carrying amount at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

Investment property is derecognized when it has either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Gains or loss on derecognition of an investment property is calculated as the difference between any disposal proceeds and the carrying amount of the related asset and is recognized in profit or loss in the year of derecognition.

### Impairment of non-financial assets

Non-financial assets that have an indefinite useful life, such as land, are not subject to amortization and are tested annually for impairment. Other non-financial assets, mainly property, plant and equipment, computer software, investment properties, input VAT, investment in associate and leasehold rights, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Impairment losses, if any, are recognized in profit or loss as part of general and administrative expenses.

When impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but the increased carrying amount should not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or cash-generating unit in prior years. Reversals of an impairment loss are credited to the provision account in profit or loss.

### Trade and other payables

Trade and other payables are recognized in the period in which the related money, goods or services are received or when a legally enforceable claim against the Group is established or when the corresponding assets or expenses are recognized. These are classified as current liabilities if payment is due within one year or less. If not, these are presented as non-current liabilities.

Trade and other payables are recognized initially at fair value and subsequently measured at amortized cost using effective interest method.

These are derecognized when extinguished or when the obligation is discharged, cancelled, or has expired.

## Borrowings and borrowing cost

### a. Borrowings

Borrowings are measured initially at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortized cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognized in profit or loss over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognized as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a pre-payment for liquidity services and amortized over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Group has the unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

Borrowings are derecognized when the obligation is settled, paid or discharged.

A substantial modification of the terms of an existing financial liability or a part of it shall be accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. Where the terms of a financial liability are modified, a gain or loss is recognized in profit or loss, which is measured as the difference between the carrying amount of the financial liability and the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate. If the modification of the terms of borrowings is accounted for as an extinguishment, any costs or fees incurred are recognized as part of the gain or loss on extinguishment. If the modification of the terms of borrowings is not accounted for as an extinguishment, any cost or fees incurred adjust the carrying amount of the liability and are amortized over the remaining term of the modified liability.

Where the terms of the borrowings are renegotiated, a gain or loss is recognized in the profit or loss, which is measured as the difference between the carrying amount of the financial liability and the

### b. Borrowing costs

Borrowing costs incurred for the construction of any qualifying asset, if any, are capitalized during the period of time that is required to complete and prepare the asset for its intended use.

All other borrowing costs are recognized in profit or loss in the period in which these are incurred.

## Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognized for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources embodying economic benefits will be

required to settle the obligation, the provision is reversed and derecognized from the consolidated statement of financial position..

#### Current and deferred income tax

The tax expense for the year comprises deferred tax. Tax is recognized in profit or loss, except to the extent that that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the reporting date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax (DIT) is recognized on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, DIT is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. DIT is determined using tax rates (and laws) that have been enacted or substantively enacted by the reporting date and are expected to apply when the related DIT asset is realized or the DIT liability is settled.

DIT assets are recognized for all deductible temporary differences to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

DIT liabilities are recognized in full for all taxable temporary differences, except to the extent that the DIT liability arises from the initial recognition of goodwill. DIT liabilities are provided on taxable temporary differences arising from investments in subsidiaries and associates, except for DIT liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally, the Group is unable to control the reversal of the temporary difference for associates. Only where there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference not recognized.

DIT assets are recognized on deductible temporary differences arising from investments in subsidiaries and associates only to the extent that it is probable that the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilized.

Specifically, DIT is provided on the temporary difference between the carrying amount of the revalued property, plant and equipment and its tax base. Any taxable temporary difference reflects the tax consequences that would follow from the recovery of the carrying amount of the asset through sale (non-depreciable assets) and through use (depreciable assets), using the tax rate applicable to the taxable amount derived from the sale of a non-depreciable capital or ordinary asset or the tax rate applicable during the years the asset is utilized.

DIT assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the DIT assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

The Group re-assesses at each reporting date the need to recognize a previously unrecognized DIT asset, if any.

DIT assets and liabilities are derecognized when the related temporary difference are realized or settled.

## Employee benefits

The Group provides short-term, retirement and terminal benefits to its employees. The Group did not grant any stock options or share based payments to its officers and employees.

### a. Other short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

### b. Retirement benefit obligations

Defined benefit plans are defined as the amount of retirement benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognized in respect of defined benefit retirement plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets, if any. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related retirement obligation.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in unrestricted earnings in the period in which these arise.

Past service costs are recognized immediately in profit or loss.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in personnel cost (Note 18) in profit or loss.

### c. Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognizes costs for a restructuring that is within the scope of PAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

## Share capital

Common shares, recognized at par value, are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds, net of tax.

When the shares are issued at a premium, the difference between the proceeds and the par value is credited to the "Additional paid-in capital" account. When the shares are issued for a consideration other than cash, the proceeds are measured by the fair value of the consideration received. In case the shares are issued to extinguish or settle the liability of the Group, the shares shall be measured either at fair value of the share issued or fair value of the liability settled, whichever is more reliably determinable.

Where any member of the Group purchases the Group's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the Group's equity holders until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Group's equity holders.

#### Retained earnings

Retained earnings represent the accumulated profit or loss arising from the operations of the Group and reserves for remeasurement on retirement benefit obligation less any dividends declared by the Parent Company.

Appropriation of retained earnings is recognized based on the provisions of the Corporation Code of the Philippines and by approval of the Parent Company's BOD. The Parent Company's BOD releases retained earnings from the appropriation when the purpose of such appropriation has been completed.

#### Dividend distribution

Dividend distribution to the Parent Company's shareholders is recognized as a liability in the consolidated financial statements in the period in which the dividends are approved by the Parent Company's BOD.

#### Foreign currency transactions and translation

##### a. Functional and presentation currency

Items included in the consolidated financial statements of the Group are measured using the currency of the primary economic environment in which the entity operates (the 'functional currency'). The consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional and presentation currency.

##### b. Transactions and balances

Foreign currency transactions are translated into Philippine Peso using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss. All foreign exchange gains and losses except for foreign exchange loss on borrowings are presented in profit or loss within other income (expense), net. Foreign exchange gains and losses from borrowings are presented as part of finance cost in profit or loss.

##### c. Subsidiary

The results and financial position of the subsidiary, (which has no currency of a hyperinflationary economy), that has a functional currency different from the presentation currency are translated into the presentation currency as follows:

- i. Assets and liabilities for each statement of financial position presented are translated at the closing rate at the reporting date;
- ii. Income and expenses for each statement of income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- iii. All resulting exchange differences are recognized as cumulative translation differences as a separate line item under equity.

As at March 31, 2024, cumulative loss on translation differences recognized in equity amounted to P7,925,761.

## Revenue recognition

Revenue is measured based on the consideration specified in a contract with customer. The Group recognizes revenue when it transfers control over service to a customer.

### a. Sale of services

The Group provides (i) harbor assistance, (ii) lighterage services (iii) towing services and (iv) salvage income. These services are provided on a time-basis or as a fixed-price contract, net of any subsequent discounts. Discounts are considered as part of the transaction price when granting such is highly probable. Contract terms of services are generally range from less than a year. Revenue from providing services is recognized in the accounting period in which the services are rendered. For fixed-price contracts, revenue is recognized based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided because the customer receives and uses the benefits simultaneously.

### b. Revenue on generation and sale of solar energy

The Group is engaged in the generation and sale of solar energy. Revenue is recognized monthly based on the transmission of solar energy to its sole customer. Revenue is recognized when the solar energy is delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due. Revenue is also recognized based on the price agreed with the customer and is only recognized to the extent that it is probably that a significant reversal will not occur. No element of financing is deemed present as the sale are made with a credit of ten (10) to 15 days.

### c. Revenue/Income on construction contracts

combination of assets that are closely interrelated or interdependent in terms of their design and function or their ultimate purpose or use.

When the outcome of a construction contract can be estimated reliably and it is probable that the contract will be profitable, contract revenue is recognized over the period of the contract by reference to the stage of completion. Contract costs are recognized as expenses by reference to the stage of completion of the contract activity at the end of the accounting period.

When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognized only to the extent of contract costs incurred that are likely to be recoverable. Variations in contract work, claims and incentive payments are included in contract revenue to the extent that may have been agreed with the customer and are capable of being reliably measured.

The Group uses the 'percentage of completion method' to determine the appropriate amount to recognize in a given period. The stage of completion is measured by reference to the contract costs incurred up to the end of the reporting period as a percentage of total estimated costs for each contract. Costs incurred in the year in connection with future activity on a contract are excluded from contract costs in determining the stage of completion. These are presented as inventories, prepayments or other assets, depending on their nature.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognized immediately in profit or loss as part of cost of construction contracts, with a corresponding credit to allowance. The amount of such loss is determined irrespective of whether or not work has commenced on the contract, the stage of completion of contract activity, or the amount of profits expected to arise on other contracts, which are not treated as a single construction contract.

Changes in contract performance, contract conditions and estimated profitability, including those arising from contract penalty provisions and final contract settlements which may result in revisions to estimated costs and gross margins will be recognized in the year in which the changes are determined.

Progress payments received under the construction contracts are deducted from contract assets as the contract is completed. Progress payments received before corresponding work has been performed (or in excess of percentage of completion) are presented as advances from customers under trade and other payable in the consolidated statement of financial position.

The Group recognizes on a net and gross basis when it satisfies its promise to facilitate the service over a period of time when it is not a principal in a contract and acting as the principal in a contract, respectively. The Group is not the principal for construction contracts, wherein the Group does not control the service before it is transferred to a customer and the Group is also not solely responsible for the service and discretion in establishing contract prices.

d. Financing components

The Group does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Group does not adjust any of the transaction prices for the time value of money.

e. Contract assets and liabilities

Services are normally billed to the customer one month in advance. The customer pays the fixed amount based on the billing. If the performance obligations fulfilled by the Group exceed the total payments received to date, a contract asset is recognized. If the total payments received to date exceed the performance obligation fulfilled, a contract liability is recognized and is presented as unearned revenue. The contract assets are transferred to receivables when the Group's rights to the contract consideration become unconditional. A right to consideration is unconditional if only the passage of time is required before payment of that consideration is due.

Other income

a. Interest income

Interest income is recognized in profit or loss on a time-proportion basis using the effective interest method. Interest income from cash in banks and short-term placements is presented net of final taxes paid and withheld.

b. Dividend income

Dividend income is recognized in profit or loss when the right to receive payment is established.

Costs and expenses

Costs and expenses are recognized:

- i on the basis of a direct association between the costs incurred and the earning of specific items of income;
- ii on the basis of systematic and rational allocation procedures (i.e. when economic benefits are expected to arise over several accounting periods and the association with income can only be broadly or indirectly determined); or
- iii immediately and as incurred (i.e. when an expenditure produces no future economic benefits or when, and to the extent that future economic benefits do not qualify, or cease to qualify, for recognition in the consolidated statement of financial position).

Costs and expenses are presented in the profit or loss according to their function.

Leases where Group is a lessee

Assets and liabilities arising from a lease are initially measured on a present value basis. The interest expense is recognized in the profit or loss over the lease period so as to produce a constant periodic

rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

a. Measurement of lease liabilities

Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate
- amounts expected to be payable by the lessee under residual value guarantees
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for the Group's leases, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received,
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held for entities which do not have recent third-party financing, and
- makes adjustments specific to the lease (i.e., term, currency and security).

Lease payments are allocated between principal and interest expense. The interest expense is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

b. Measurement of right-of-use assets

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability,
- any lease payments made at or before the commencement date less any lease incentives received,
- any initial direct costs, and
- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use assets are depreciated over the underlying asset's useful life.

c. Extension and termination options

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated). The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is revised only if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.



d. Short-term leases and leases of low-value assets

Payments associated with short-term leases and leases of low-value assets are recognized on a straight-line basis as an expense in the profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise IT equipment and small items of office furniture.

Earnings per share

a. Basic

Basic earnings per share is calculated by dividing the profit attributable to shareholders of the Parent Company by the weighted average number of common shares in issue during the year, excluding common shares purchased by the Parent Company and held as treasury shares. In a capitalization or bonus issue or a share split, common shares are issued to existing shareholders for no additional consideration. Therefore, the number of common shares outstanding is increased without an increase in resources. The number of common shares outstanding before the event is adjusted for the proportionate change in the number of common shares outstanding as if the event had occurred at the beginning of the earliest period presented.

b. Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of common shares outstanding to assume conversion of all dilutive potential common shares. The Parent Company has two possible categories of dilutive potential common shares: convertible debt and share options. The Parent Company has no convertible debt nor share options as at March 31, 2024 and December 31, 2023.

Related party relationships and transactions

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, the other party or exercise significant influence over the other party in making financial and operating decisions. Such relationship also exists between and/or among entities which are under common control with the reporting enterprise, or between and/or among the reporting enterprise and its key management personnel, directors, or its shareholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

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**3. Significant Accounting Judgments, Estimates and Assumptions**

In preparing the Group's consolidated financial statements, management has made its best estimates and judgments of certain amounts, giving due consideration to materiality. The estimates and assumptions used in the accompanying consolidated financial statements are based upon management's evaluation of the relevant facts and circumstances as at the date of the consolidated financial statements. The resulting accounting estimates will, by definition, seldom equal the related actual results.

These estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

As at March 31, 2024, there were no judgments, seasonal or cyclical aspects that materially affect the operations of the Group.

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**4. Cash and Cash Equivalents**

Cash and cash equivalents consist of:

	March 31, 2024	December 31, 2023
Cash on hand	2,344,276	2,394,176
Cash in banks	187,447,319	216,000,729
Cash equivalents	66,795,536	66,795,536
	<u>256,587,131</u>	<u>285,190,441</u>

Interest income earned from cash in banks and cash equivalents as at March 31, 2024 and December 31, 2023 amounted to P37,655 and P1,300,427, respectively.

The carrying values of cash and cash equivalents represent maximum exposure to credit risk other than cash on hand. While cash and cash equivalents are also subject to the impairment of PFRS 9, the identified impairment loss was immaterial.

## 5. Trade and Other Receivables, Net

Trade and other receivables, net consist of:

	March 31, 2024	December 31, 2023
Trade receivables	1,525,521,781	1,456,708,311
Allowance for impairment of trade receivables	(417,742,128)	(417,742,128)
	1,107,779,653	1,038,966,183
Advances to officers and employees	216,294,062	261,403,423
Allowance for impairment of advances to employees and others	(23,625,837)	(23,625,837)
	192,668,225	237,777,586
Unbilled Revenue	49,967,124	49,967,124
Others	3,371,425	2,561,379
	<u>1,353,786,427</u>	<u>1,329,272,272</u>

Trade receivables are amounts due from customers for rendering harbor assistance and other marine services and solar energy fee in the ordinary course of the business with an average credit term of 30 to 60 days.

Advances to employees represent outstanding balances with existing employees and regular collections are made through liquidation and salary deduction.

The carrying value of trade and other receivables as at March 31, 2024 and December 31, 2023 approximates its fair value as at reporting date.

### Allowance for impairment

The Group applies PFRS 9 simplified approach in measuring expected credit losses (ECL) which uses a lifetime expected loss allowance for all trade receivables.

To measure the ECL, trade receivables have been grouped based on shared credit risk characteristics and the days past due.

The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the inflation rate in the Philippines to be the most relevant factor, and accordingly adjusts the historical loss rates based on expected changes in such rates.

Movements in the provision for impairment are as follows:

	March 31, 2024	December 31, 2023
Beginning balances	441,367,965	398,064,101
Provision for impairment of trade and other receivables	-	47,103,248
Recovery	-	-
Write-off	-	(2,892,049)
Cumulative translation adjustment	-	(907,335)
Ending balances	441,367,965	441,367,965

## 6. Prepayments and Other Current Assets

Prepayments and other current assets consist of:

	March 31, 2024	December 31, 2023
Construction advances	122,256,858	121,728,437
Allowance for construction advances	-	-
	122,256,858	121,728,437
Advances to suppliers	40,863,926	57,636,147
Prepayments	206,802,702	80,586,492
Input value-added tax (VAT), net	103,957,177	101,869,593
Refundable deposits	14,294,086	14,166,205
Others	-	-
	488,174,747	375,986,874

Construction advances pertain to advances to suppliers, contractors and employees related to construction projects subject to liquidation.

Allowance for construction receivables pertain to uncollectible portion of uncompleted projects.

Prepayments consist mainly of hull and machinery insurance, motor car insurance, life and health insurance, fuel and charter hire of tugboats which is expected to be utilized for a period of less than a year.

Advances to supplier consist of advance payments on services to be performed within 12 months.

## 7. Investment in Associates

Investment in associates consist of:

	Note	March 31, 2024	December 31, 2023
GETC	1.3	19,695,850	19,695,850
HEMSI	1.3	170,308,539	170,308,539
KSSI	1.3	16,624,025	16,624,025
		206,628,414	206,628,414

The movements of investment in associate as at March 31, 2024 and December 31, 2023 are as follows:

	March 31, 2024	December 31, 2023
Beginning of period	206,628,414	194,193,596
Additions	-	16,624,025
Share in net profit (loss)	--	5,706,738
Dividends	-	(9,895,945)
Ending of period	206,628,414	206,628,414

**GETC**

The movement of investment in GETC are as follows:

	March 31, 2024	December 31, 2023
Beginning of period	19,695,850	16,976,429
Share in net profit	–	2,719,421
Ending of period	19,695,850	19,695,850

Set out below is the summarized financial information of GETC:

	March 31, 2024	December 31, 2023
Total current assets	25,689,359	25,689,359
Total non-current assets	78,161,011	78,161,011
Total current liabilities	5,367,119	5,367,119
Total non-current liabilities	–	–
Net assets or equity	98,479,251	98,479,251
Total m	–	17,040,625
Total profit for the year	–	13,590,273
Total comprehensive income	–	13,590,273

	March 31, 2024	December 31, 2023
Net assets	98,479,251	84,882,146
Profit for the year	–	13,590,273
Adjustment to equity	–	6,832
Net assets	98,479,251	98,479,251
Group's share in %	20%	20%
Group share in net assets	16,976,429	19,695,850

**HEMSI**

The movement of investment in HEMSI are as follows:

	March 31, 2024	December 31, 2023
Beginning of period	170,308,539	177,217,167
Share in net profit	–	2,987,317
Dividends received	–	(9,895,945)
Ending of period	170,308,539	170,308,539

Set out below is the summarized financial information of HEMSI:

	March 31, 2024	December 31, 2023
Total current assets	277,945,229	277,945,229
Total non-current assets	189,918,980	189,918,980
Total current liabilities	77,739,259	77,739,259
Total non-current liabilities	–	–
Net assets or equity	390,124,949	390,124,949
Total revenue	–	374,438,532
Total profit for the year	–	36,011,923
Total comprehensive income	–	36,011,923

	March 31, 2024	December 31, 2023
Net assets	390,124,949	412,410,850
Profit for the year	–	36,011,923
Dividends declared	–	(31,922,403)
Adjustment to equity	–	(26,375,421)
Net assets	412,410,850	390,124,949
Group's share in %	31%	31%
Group's share in net assets	120,938,734	120,938,734
Goodwill	49,369,805	49,369,805
Carrying amount	170,308,539	170,308,539

### **KSSI**

On June 6, 2023, HSSSI subscribed to 30% of the issued and outstanding capital stock of Kaibuok Star Shipyards Inc. (KSSI). Balance of investment amounted to P16,624,025, P16,499,998 of which is equivalent to the cost of investment. Remaining balance pertains to its transaction costs which amounted to P124,027. As at report date, KSSI remains in the pre-operating phase.

The shares of GETC, HEMSI, and KSSI are unquoted.

## **8. Property and Equipment at Revalued Amounts, Net**

Details of property and equipment carried at revalued amounts are as follows:

	March 31, 2024	December 31, 2023
Beginning		
	21,303,492,436	
Revalued amount		16,304,204,394
Accumulated depreciation	(18,883,213,118)	(14,119,652,735)
Net carrying amount	2,420,249,318	2,184,552,658
Opening net carrying amount	2,420,249,318	2,184,552,659
Additions	47,527,189	177,316,267
Depreciation		(310,834,837)
Revaluation increments		
Cost		4,819,840,608
Accumulated depreciation		(4,418,348,520)
Disposal		
Cost		
Accumulated depreciation		
Reclassification		-
Depreciation	(72,869,782)	
Impairment loss	-	(63,424,920)
Reversal of impairment loss		31,178,062
Closing net carrying amount	2,394,936,725	2,420,279,318

The movement of revaluation increment are as follows:

	March 31, 2024	December 31, 2023
Beginning of period, net of tax	1,033,174,477	765,856,087
Revaluation increment of tugboats, net of tax	-	300,773,629
Amortization of revaluation increment, net of tax	-	(33,457,239)
End of period, net of tax	1,033,174,477	1,033,172,477

*Useful lives of property and equipment at revalued amounts*

The Group's management determines the estimated useful lives for its property and equipment at revalued amounts based on the period over which the assets are expected to be available for use. The Parent Company annually reviews the estimated useful lives of property and equipment based on factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of assets tempered by related industry benchmark information. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in factors mentioned.

An increase/decrease in the estimated useful life would impact the recorded net carrying amounts of property and equipment at revalued amounts with a corresponding increase/decrease in the profit for the year as a result of lower/higher depreciation expense charged through profit or loss.

*Revaluation of tugboats*

The Group carries its tugboats at appraised value, with changes in fair value being recognized directly in equity under revaluation surplus. The Group reviews the fair value of its tugboats periodically every 3 to 5 years.

The Group considers that it is impracticable to disclose with sufficient reliability the possible effects of sensitivities surrounding the estimates on recent market transactions on arm's length terms at the end of each reporting period. However, it is reasonably possible, based on existing knowledge, that changes in estimates would impact the recorded cost of services and property and equipment at revalued amount.

The Group engaged an independent valuation specialist in determining the fair value of some of its tugboats as at December 31, 2023. Management deems that the revalued amounts of tugboats not subjected to the independent appraisal in 2023 still approximate the fair value as at reporting dates with a significant number of tugboats only recently acquired at substantially comparable prices. The Group is considering revaluing the remaining of its tugboats in 2023.

## 9. Property, Plant and Equipment at Cost, Net

Details of property, plant and equipment are as follows:

	Land	Barges	Plant, building and improvements	Transportation equipment	Diving and oil spill, and other equipment	Furniture, fixtures and leasehold improvements	Construction equipment	Construction-in-progress	Total
At January 31, 2022									
Cost	39,556,011	667,988,051	2,015,978,195	68,886,961	358,381,256	6,873,537	12,853,842	18,144,120	3,188,661,973
Accumulated depreciation	-	(382,956,317)	(276,163,302)	(60,343,554)	(223,290,812)	(6,314,499)	(12,534,092)	-	(961,602,576)
Cumulative translation adjustments	-	-	-	-	(2,879,787)	283,778	-	-	(2,596,009)
Net carrying amount	39,556,011	285,031,734	1,739,814,893	8,543,407	132,210,657	842,816	319,750	18,144,120	2,224,463,388
Opening net carrying amount	39,556,011	285,031,734	1,739,814,893	8,543,407	132,210,657	842,816	319,750	18,144,120	2,224,463,388
Additions	-	63,045,066	5,422,589	12,294,642	114,348,455	4,177,37	9,250,928	4,863,483	209,642,900
Disposal	-	-	-	-	-	-	-	-	-
Cost	-	(116,370,065)	-	(5,652,959)	(29,861)	-	-	-	(122,052,885)
Accumulated depreciation	-	63,257,169	-	5,652,959	24,652	-	-	-	68,934,780
Reclassification	-	-	(1,034,643)	1,034,643	-	-	-	-	-
Depreciation	-	(82,905,551)	(96,527,566)	(7,890,729)	(27,982,792)	(549,478)	(935,486)	-	(216,791,602)
Translation adjustments	-	-	-	-	6,278,911	4,557	-	-	6,283,468
Closing net carrying amount	39,556,011	212,058,353	1,647,675,273	13,981,963	224,850,022	715,632	8,635,192	23,007,603	2,170,480,049
At December 31, 2022									
Cost	39,556,011	614,663,052	2,021,400,784	75,528,644	472,699,850	7,291,274	22,104,770	23,007,603	3,276,251,988
Accumulated depreciation	-	(402,604,699)	(372,690,868)	(62,581,324)	(251,248,942)	(6,863,977)	(13,469,578)	-	(1,109,459,388)
Cumulative translation adjustments	-	-	-	-	3,399,114	288,335	-	-	3,687,449
Net carrying amount	39,556,011	212,058,353	1,648,709,916	12,947,320	224,850,022	715,632	8,635,192	23,007,603	2,170,480,049
Year ended December 31, 2022									
Opening net carrying amount	39,556,011	212,058,353	1,648,709,916	12,947,320	224,850,022	715,632	8,635,192	23,007,603	2,170,480,049
Additions	-	45,601,596	47,121,481	3,998,026	80,408,779	519,280	112,496	250,047	178,011,705
Disposal	-	-	-	-	-	-	-	-	-
Cost	-	-	(30,102,560)	-	-	-	-	-	(30,102,560)
Accumulated depreciation	-	-	6,142,677	-	-	-	-	-	6,142,677
Reclassification	-	-	-	-	-	-	-	-	-
Cost	-	-	-	-	-	-	4,107,143	-	4,107,143
Accumulated depreciation	-	-	-	-	-	-	(4,107,143)	-	(4,107,143)
Depreciation	-	(107,801,168)	(94,622,550)	(3,774,992)	(33,996,717)	(600,633)	(1,568,178)	-	(242,324,238)
Translation adjustments	-	-	-	-	2,774,138	64,692	-	-	2,838,830
Closing net carrying amount	39,556,011	149,858,781	1,577,248,964	13,170,354	274,066,222	698,971	7,189,510	23,257,650	2,085,046,463
At December 31, 2023									
Cost	39,556,011	660,264,648	2,038,419,705	79,256,670	553,108,629	7,810,554	26,324,409	23,257,650	3,428,268,276
Accumulated depreciation	-	(510,405,867)	(461,170,741)	(66,356,316)	(285,215,669)	(7,464,610)	(19,134,899)	-	(1,349,748,102)
Cumulative translation adjustments	-	-	-	-	6,173,262	353,027	-	-	6,526,289
Net carrying amount	39,556,011	149,858,781	1,577,248,964	13,170,354	274,066,022	698,971	7,189,510	23,257,650	2,085,046,463

(Forward)

(Carryforward)

	Land	Barges	Building and building improvements	Transportation equipment	Diving and oil spill equipment	Furniture, fixtures and leasehold improvements	Construction equipment	Construction-in-progress	Total
Period ended March 31, 2024									
Opening net carrying amount	39,556,011	149,858,781	1,577,248,964	13,170,354	274,066,022	698,971	7,189,510	23,257,650	2,085,46,463
Additions	-	6,282,605	700,000	2,480,357	(3,297,415)	139,052	-	250,047	6,554,645
Disposal	-	-	-	-	-	-	-	-	-
Cost	-	-	-	-	-	-	-	-	-
Accumulated depreciation	-	-	-	-	-	-	-	-	-
Depreciation	-	3,004,875	(23,848,860)	(716,377)	(768,075)	(115,588)	(21,901)	-	(22,465,927)
Translation adjustments	-	-	-	-	1,872,524	3,455	-	-	-
Closing net carrying amount	39,556,011	221,345,832	1,624,526,413	15,745,943	220,784,532	739,105	8,613,291	23,257,650	2,154,568,777
As at March 31, 2024									
Cost	39,556,011	622,647,641	2,021,066,141	79,043,644	469,402,435	7,430,326	22,104,770	23,257,650	3,284,508,617
Accumulated depreciation	-	(401,301,809)	(396,539,728)	(63,297,701)	(252,017,017)	(6,979,566)	(13,491,479)	-	(1,133,627,300)
Cumulative translation adjustments	-	-	-	-	3,399,114	288,345	-	-	3,687,459
Net carrying amount	39,556,011	221,345,832	1,624,526,413	15,745,943	220,784,532	739,105	8,613,291	23,257,650	2,154,568,777

In 2019, the Group's pre-development cost from the ADGI acquisition amounting to P1.83 billion was reclassified to property, plant and equipment, upon start of ADGI's operations. Pre-development cost represents total expenditures incurred to date net of revenue from saleable material recognized during the pre-commercial production period, if any. Deduction is only appropriate if it can clearly be shown that the production of the saleable material is directly attributable to bringing the asset to the condition necessary for it to be capable of operating in the manner intended by management.

In 2019, it was assessed based on internal evaluations that they will be able to utilize the solar power plant for up to 20 years. In 2020 during its first full year of operations, ADGI management has reassessed the useful life of solar power plant. Based on internal evaluations, they will be able to utilize the solar power plant between 10 and 30 years which is also aligned with industry practice. As such, the management has approved the change in estimated useful life of solar power plant from 20 years to between 10 and 30 years.



The change in estimated useful life is considered to be a change in accounting estimate accounted for prospectively by recognizing the effect of the change in the period change and future periods until the end of the useful life. The net effect of the change in useful life is a decrease in depreciation expense amounting to P3.1 million annually starting 2020.

In July 2019, ADGI started its commercial operations and recognized depreciation expense of P43.85 million in relation to the solar power plant capitalized.

In 2020, the ADGI reversed furniture and fixtures acquired in 2019 and its corresponding accounts payable amounting to P6,165 upon return of the furniture to the supplier.

Construction-in-progress as at March 31, 2023 and December 31, 2022 mainly comprise of additional office space being prepared for its intended use.

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## 10. Computer Software, Net

The details of computer software, net are as follows:

	March 31, 2024	December 31, 2023
Revalued amounts:		
Beginning balance	45,404,201	37,975,713
Additions	419,644	7,428,488
Ending balance	45,823,847	45,404,201
Accumulated amortization:		
Beginning balance	38,883,381	25,731,763
Amortization	528,386	13,151,618
Ending balance	39,411,768	38,883,381
Net carrying amount	6,412,078	6,520,820

Management assessed that there are no indicators that computer software is impaired as at March 31, 2024 and December 31, 2023.

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## 11. Investment Properties

As at March 31, 2024, and December 31, 2023, the Group's investment properties consist of parcels of land in various locations, which are held for capital appreciation.

The movement in investment properties are as follows:

	March 31, 2024	December 31, 2023
Beginning of period	69,983,207	54,004,619
Additions	–	2,500,000
Reclassification	–	13,478,588
End of period	69,983,207	69,983,207

In 2023, the San Vicente, Palawan land previously recognized as leasehold rights is reclassified as Investment property. The management assessed that the asset qualifies as an investment property as the land is held for long-term capital appreciation (Note 22). Additions during the year pertains to the land acquired by the Parent Company in Oriental Mindoro.

The estimated fair value of the investment properties in Lemery, Batangas as at December 31, 2023 and 2022 amounted to P526.88 million and P456.52 million, respectively, based on identified market prices. As at December 31, 2023, the Palawan and Oriental Mindoro land have an estimated fair value of P286.40 million and P296.03 million

## 12. Other Non-Current Assets, Net

Other non-current assets consist of:

	March 31, 2024	December 31, 2023
Input VAT, net of output VAT	332,777,710	332,777,710
Allowance for impairment of input VAT	(91,370,425)	(91,370,425)
Input VAT, net	241,407,285	241,407,285
Leasehold rights, net	16,817,893	17,030,780
Performance bond	829,092	829,092
Financial asset at fair value through other comprehensive income (FVOCI)	810,000	810,000
Lease guarantee deposit	55,000	-
Refundable deposits	50,400	50,400
	259,969,669	260,127,557

Performance bond is a security required by the contracting party to ensure completion of performance of obligation in the event that the performing party cannot fulfill its obligations, as set forth in the circular no DOE DC 2009-07-0011 Sec 16 Obligations of a Developer.

Allowance for impairment of input VAT is maintained at a level considered adequate to provide for potentially unrecoverable tax claims from excess input VAT. An evaluation of the recoverability of the excess input VAT, designed to identify potential charges to the provision, is performed on a continuous basis throughout the period. Management uses judgment based on the best available facts and circumstances, including but not limited to the evaluation of its future utilization based on long-term forecasts, in determining provision for impairment of input VAT. A change in the provision would impact on the Group's recorded carrying value of input VAT and provision for impairment.

The movement in allowance for impairment of input VAT follows:

	March 31, 2024	December 31, 2023
Beginning of period	91,370,425	75,799,089
Provision for impairment	-	15,571,336
End of period	91,370,425	91,370,425

## 13. Trade and Other Payables

Trade and other payables consist of:

	March 31, 2024	December 31, 2023
Current		
Trade payables	498,582,603	444,721,791
Accrued expenses	517,952,975	498,339,288
Unearned income	9,208,025	9,373,484
Advance from officers and employees	31,269,952	44,152,673
Payable to government agencies	16,455,05	9,961,049
Provisions	(1,000)	-
Others	-	7,044,350
	1,073,468,160	1,013,592,635
Non-current		
Trade payables	-	-

Trade payables are generally noninterest-bearing and are settled in thirty (30) to ninety (90) days' term.

In 2019, the Group entered into a purchase agreement with a foreign supplier for the purchase of tugboat to be settled in twenty-four (24) monthly installment payments bearing an interest rate of 2.87%. In 2020, the terms of purchase agreement were modified by extending the monthly installments to thirty-six (36) months bearing an interest rate of 5.30%.

In 2021, the Group entered into another purchase agreement with a foreign supplier for the purchase of tugboat with an upfront payment of 50% and the remaining balance to be settled in 36 monthly installment payment bearing an interest rate of 5.25% per annum.

Accrued expenses are obligations on the basis of normal credit terms and do not bear interest. These pertain to accruals made for regular monthly fees and other various accruals. Accruals are made based on prior month's billings and/or contracts and are normally settled within twelve (12) months from the end of the reporting period. Other accrued expenses are mainly composed of outstanding payable to insurance companies and unliquidated business expenses which are expected to be settled in the subsequent year.

Accrued construction costs pertain to unliquidated expenses of employees in relation to the construction projects of the Group.

Unearned income represents advance collections from customers, which will be recognized as revenue upon the performance of the contractually agreed tasks.

Payable to government agencies consist mainly of amounts due to Social Security System, Philippine Health Insurance Corporation and Home Development Mutual Fund, withholding taxes payable to BIR that are noninterest-bearing and are settled in ten (10) to fifteen (15) days' term.

Others pertain to output VAT.

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#### 14. Short-Term Loans and Borrowings

The outstanding short-term loans, current, and noncurrent portion long-term borrowings, and finance lease liabilities are as follows:

	March 31, 2024	December 31, 2023
Short-term loan		
Development Bank of the Philippines	-	-
Current portion of long-term borrowings		
Rizal Commercial Banking Corporation	104,747,214	157,438,243
CTBC (Philippines) Corporation	50,435,952	46,369,581
Ambank	172,798	865,399
Orix Leasing	4,374,581	17,842,649
RHB Bank	11,239,336	-
Asia United Bank (AUB)	-	-
Philippine National Bank	-	-
Development Bank of the Philippines	39,946,764	22,944,555
Security Bank	-	328,363
	<u>210,916,644</u>	<u>257,790,997</u>

	March 31, 2024	December 31, 2023
Noncurrent portion of long-term borrowings		
Development Bank of the Philippines	1,983,219,822	1,983,219,822
CTBC (Philippines) Corporation	423,441,628	423,441,628
Rizal Commercial Banking Corporation	876,507,963	876,507,963
Ambank	3,400,929	3,400,929
Orix Leasing	6,281,080	6,281,080
RHB Bank	-	-
	3,292,851,423	3,292,851,423

#### Parent Company

On September 13, 2021, the Parent Company entered into a loan agreement with one of its director and shareholder, for a principal of JPY 55,000,000 or P24,271,500 for use as downpayment for the purchase of a tugboat. The loan bears an interest rate of 8.50% per annum and is payable quarterly starting December 13, 2021. The principal amount of the loan is payable on June 13, 2022.

On October 4, 2021, the Parent Company availed of a short-term borrowing from a local financing company amounting to P70,000,000 with 12% interest per annum. The amount borrowed was paid and settled in December 2021.

As at December 31, 2021, the Parent Company's unsecured short-term loans from local banks and from shareholder which bear interest rates ranging from 5.25% to 8.50% (2020 - 4.80% to 6.70%) and have maturity of one (1) to six (6) months from reporting date.

As at December 31, 2021, the Parent Company's long term borrowings bear annual interest rate ranging from 4.87% to 9.23% (2020 - 4.50% to 13.65%) are payable in various installments maturing on various dates from 2023 to 2030. These are secured by chattel mortgages to certain Parent Company-owned tugboats, transportation equipment and barges.

In 2020, the long-term borrowings agreements require compliance by the Parent Company to various covenants including, among others, the maintenance of financial ratios. As at December 31, 2020, the Parent Company was in the process of securing waivers for non-compliance with debt covenants. Hence, certain long-term borrowings amounting to P112,500,000 were presented as current liabilities in 2020. In 2021, the Parent Company is compliant with all its debt covenants in 2021. Consequently, borrowings were reclassified as non-current in 2021.

Both short-term loans and long-term borrowings were obtained specifically for working capital purposes and to finance capital expenditures that are non-qualifying assets.

Due to the impact of the COVID-19 pandemic and community quarantine, the Parent Company has entered into loan restructuring agreement with Rizal Commercial Banking Corporation (RCBC) and Asia United Bank (AUB) in 2020 and with Chinatrust Philippines Commercial Bank Corporation (CTBC) in 2021.

On October 16, 2020, the Parent Company availed of the Credit Assistance and Recovery (CARE) Program of RCBC. The Parent Company entered into a loan conversion agreement whereby its outstanding promissory notes amounting to P1.14 billion and term loan amounted to P146.3 million with a maturity date ranging from October 2019 to November 2020 and from March to July 2019, respectively, was converted into 57 monthly term loan of P1.291 billion with the principal amount payable in 48 monthly installments of P11.125 million starting July 15, 2021 and a balloon payment of P757 million on the 57th month on July 14, 2025. Under the loan conversion agreement, compliance with debt covenants will be effective starting 2021 upon the start of repayment. Gain on loan restructuring was not recognized as it is deemed immaterial.

On July 13, 2020, the Parent Company received the Notice of Approval of Amendments to its outstanding borrowings with AUB amounting to P142.1 million. The amendments to the borrowings include the extension of nine (9) months from original maturity date of September 27, 2022, principal amount to be repaid in 11 quarterly amortizations commencing nine (9) months from December 23, 2020 and a revised fixed interest rate of 7.5% per annum from 6.25%.

On October 7, 2021, the Parent Company entered into a loan restructuring agreement with CTBC whereby outstanding promissory notes were consolidated into one (1) promissory note with the principal amount of P477.3 million. The interest rate previously ranging from 4.88% to 7.00% was revised to three (3) month BVAL plus 3.5% per annum or a minimum of 5.25% per annum subject to quarterly repricing. The principal amount of the long-term borrowing amounting to P477.3 million is to be settled in 20 quarterly payment starting January 2022 with a final balloon payment amounting to 45.53% of the principal to be settled in December 2026. A gain on debt restructuring amounting to P3,928,685 was recognized in 2021. This is considered a non-cash transaction in the statement of cash flow.

### ADGI

On January 19, 2018, ADGI secured an Omnibus Loan Agreement with Development Bank of the Philippines (DBP) for a principal amount of P1.59 billion available in the form of advance term loan or Import Letter of Credit payable in 12 years, inclusive of a one (1) year and six (6) months-grace period, with the principal payable in 42 quarterly amortizations with 35% balloon payment due at maturity to commence at the end of seventh (7th) quarter from date of initial drawdown until fully paid. The loan is covered by various securities which include among others 100% ownership shares pledged, continuing deed of assignment of receivables from customers, continuing deed of assignment of rights arising from engineering, procurement and construction contracts with the DOE. The purpose of the borrowing is to finance the construction of the 26.88-megawatt solar power plant in General Santos City.

On February 12, 2020, ADGI entered into an Amendment to the Omnibus Loan Agreement with DBP and agreed on a change in repayment terms. ADGI shall repay the loan in 12 years, inclusive of two (2) years grace period, the principal payable in 40 quarterly amortizations with thirty-five percent (35%) balloon payment due at maturity to commence at the end of the ninth (9th) quarter from the date of initial drawdown until fully paid. All principal payment affected shall be re-amortized.

Due to the impact of the COVID-19 pandemic and community quarantine, ADGI has subsequently entered into a loan restructuring agreement with Development Bank of the Philippines in 2021.

In 2019, ADGI has paid a principal amount of the loan amounting to P8,794,736. In 2020, DBP has reversed the payment of principal and applied it as payment of outstanding interest. This is considered a non-cash activity.

The long-term borrowing agreement requires compliance by the Parent Company to certain various covenants including, among others, the maintenance of financial ratios after a year of commercial operations. The Parent Company shall maintain at all times a debt-to-equity ratio (DER) of not exceeding 2:1 and current ratio and debt service coverage ratio of less than one (1) as defined in the Term Loan Facility Agreement. As at December 31, 2019, the debt covenants are not yet applicable as commercial operations only started in July 2019. As at December 31, 2020, the Parent Company has substantially complied with most of the covenants except for financial ratios hence the entire balance of loan is reclassified as current in 2020.

On April 16, 2021, ADGI has entered into a loan restructuring agreement with DBP whereby its outstanding term loan with a principal amount of P1,584,900,000 payable in 40 quarterly amortization starting in July 2020 with thirty-five percent (35%) balloon payment due in April 2030, was extended with an additional two (2) year grace period payable in 43 quarterly amortization to commence on October 19, 2022, with a final maturity on April 19, 2033. Interest on the restructured loan is at a fixed rate for five (5) years based on the lender's prevailing rate at effective date renewable at the end of every five (5) years based on the then prevailing rate. In addition, the interest and other charges related to the term loan amounting to P90.20 million as at January 19, 2021 was capitalized and restructured into a five (5) year term loan with a fixed interest rate based on the lender's prevailing rate at effective date, payable quarterly to commence on October 19, 2022, with a final maturity on October 19, 2025. Under the loan restructured agreement, debt covenants exclude compliance with financial ratios. ADGI is compliant with all its debt covenants as at December 31, 2021. In 2021, a loss on debt restructuring amounting to P48,975,828 was recognized in 2021. This is considered a non-cash transaction in the statement of cash flows.

### HSSC

On April 23, 2019, HSSC entered into a three (3) year loan agreement with a local bank for a principal amount of P741,071, to finance the purchase of a vehicle. The amount was drawn with a fixed interest rate of 9.22% per annum. The principal and interest amount are payable in thirty-six (36) monthly amortization commencing April 23, 2019 until maturity of the loan. The vehicle was pledged as collateral for the loan.

### Peak Flag

On April 15, 2021, Peak Flag entered into a three (3) year loan agreement with a local financial institution for a principal amount of P48,645,600 or MYR 4,000,000 for working capital purposes. The amount was drawn with a fixed interest rate of 8.25% per annum. The principal and interest amount are payable in thirty-six (36) monthly amortization commencing May 15, 2021 until maturity of the loan. A tugboat was pledged as collateral for the loan.

On March 28, 2023, Peak Flag borrowed funds from RHB Bank amounting to MYR1,000,000 (PHP12,314,200) term loan with interest at 5.50%, interest and principal amortization payable monthly from initial drawdown, matures in April 2030

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## 15. Equity

As at March 31, 2024 and December 31, 2024, the Parent Company's authorized share capital amounting to P2 billion is composed of 2 billion shares with par value of P1 per share.

Movements and details of share capital are as follows:

	Number of common shares issued and outstanding	Amount		
		Share capital	Share premium	Treasury shares
At March 31, 2024 and December 31, 2023	894,586,870	907,857,870	121,632,762	(37,614,990)

On October 29, 2012, the Parent Company submitted its Registration Statement to the Philippine SEC. On October 30, 2013, the IPO of the Parent Company's shares were issued with an issue/offer price of P1.88 per share. Total shares registered and subscribed was 181.6 million shares resulting in share capital of P181.6 million and additional paid-in capital of P121.6 million net of transaction costs amounting to P24.6 million. There are no other share offering after the IPO in 2013.

On March 6, 2017, the BOD and shareholders approved to amend the Parent Company's articles of incorporation to increase its authorized capital stock from P1.5 billion to P2 billion.

### *Treasury shares*

On September 24, 2018, the Parent Company's BOD approved the share buyback program which was implemented in various dates in 2018 and 2019. The Parent Company acquired a total of 13,271,000 treasury shares for a total amount of P37,614,990.

No shares were repurchased for the periods ended March 31, 2024 and December 31, 2023.

### *Earnings (Loss) per share*

Basic earnings per share is calculated by dividing the net income attributable to shareholders of the Parent Company by the weighted average number of ordinary shares in issue during the period, excluding ordinary shares purchased by the Parent Company and held as treasury stocks, if any.

Total issued ordinary shares for the period has been adjusted for impact of stock split and stock dividends, if any.

Earnings (loss) per share is calculated as follows:

	Three Months Ended March 31,	
	2023	2022
Net income (loss) attributable to the Parent Company	(21,880,621)	29,705,469
Weighted average number of common shares	894,586,870	894,586,870
Basic and diluted earnings per common share	(0.02)	0.033

The basic and diluted earnings per share are the same each for the year presented as there are no potential dilutive common shares

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## **16. Service Income, Net**

The components of service income, net are:

	Three Months Ended March 31,	
	2024	2023
Harbor assistance, net of discounts and rebates	392,846,648	407,665,450
Salvage income	-	-
Revenue on generation of solar power	42,270,450	57,887,328
Towing services	10,084,195	17,573,716
Construction revenue	46,031,376	9,455,590
Lighterage service	9,328,492	34,640,354
Oil spill response	19,993,913	83,069,559
Underwater services	724,122	5,849,411
Other marine services	18,524,579	13,358,792
Others	8,943,923	1,952,078
	<u>548,738,698</u>	<u>631,452,280</u>

Harbor assistance pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port.

Others consist of income generated from diving and other underwater services, among others. The Group revenue are divided into two business segments - harbor assistance and renewable energy.

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**17. Cost of Services**

The components of cost of services are:

	Three Months Ended March 31,	
	2024	2023
Fuel and lubricants	68,981,106	116,458,473
Depreciation and amortization	93,344,604	116,338,011
Personnel costs	76,145,032	65,653,402
Outside services	15,346,796	11,661,680
Insurance	1,360,061	22,133,725
Supplies	33,842,925	26,376,140
Charter hire/rental	33,388,447	9,347,447
Representation and entertainment	6,240,178	1,270,474
Port expense	24,227,847	6,360,504
Repairs and maintenance	5,404,696	3,571,037
Transportation and travel	319,858	5,516,122
Taxes and licenses	4,438,777	587,415
Freshwater	5,203,400	463,184
Communication, light and water	907,704	2,353,211
Professional fees	28,394	2,924,212
Membership and registration	2,043,886	-
Direct materials and supplies	18,472,182	2,400,379
Direct labor	19,037,603	4,267,332
Others	1,953,321	4,532,132
	<u>410,686,818</u>	<u>402,214,881</u>

Others mainly pertain to commission, marketing expenses, donation and contribution, post, courier and handling and charges.

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**18. General and Administrative Expenses**

The components of general and administrative expenses are:

	Three Months Ended March 31,	
	2024	2023
Personnel costs	36,589,514	37,508,573
Provision of impairment loss	250,500	5,409,034
Taxes and licenses	6,312,015	16,630,338
Representation and entertainment	5,452,017	4,171,036
Repairs and maintenance	6,923,692	10,277,223
Depreciation and amortization	7,866,324	6,916,149
Outside services	2,428,678	2,483,089
Transportation and travel	6,890,405	7,693,938
Insurance	1,418,166	1,524,670
Communication, light and water	2,198,273	2,008,091
Rent	1,254,321	903,455
Supplies	3,442,415	2,112,190
Professional and management fees	4,483,278	2,817,020
Commission	-	-
Membership and dues	1,580,183	994,125
Advertising and promotions	439,949	-
Others	4,997,417	712,709
	<u>92,527,146</u>	<u>102,161,640</u>

Others mainly pertain to post, courier and handling expenses and charges.



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## 19. Retirement Costs

The Parent Company has an unfunded, non-contributory, and actuarially computed retirement benefit plan which provides a retirement benefit in accordance with the local conditions and practices in the Philippines. Under the Plan, the normal retirement age is 60 with a minimum of five years of service.

The retirement benefit obligation is determined using the "Projected Unit Credit" (PUC) method. Under the PUC method, the annual normal cost for the portion of the retirement benefit is determined as the amount necessary to provide for the portion of the retirement benefit accruing during the year. The latest actuarial valuation report of the Company prepared by the independent actuary is for the year ended December 31, 2023.

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## 20. Related Party Transactions and Balances

Transactions with related parties consist of noninterest-bearing advances that have no fixed repayment terms and are due and demandable. The Group's related party transactions are as follows:

	Terms and conditions	March 31, 2024	December 31, 2023
<i>Purchase of services</i>			
Associate	Services rendered to the Parent Company are billed based on agreed prices. These are unsecured, non-interest bearing and are payable in cash within 30 days after invoice date.	-	63,070,507

The table below summarizes the outstanding balances with related parties:

	Terms and conditions	March 31, 2024	December 31, 2023
<i>Advances to a related party, net of provision:</i>			
Entity under common control	These are unsecured, non-interest bearing, due on demand and are to be collected in cash.	-	-
Officers	These are unsecured, non-interest bearing and are subject to liquidation.	68,506,112	68,506,112
<i>Advances from related parties:</i>			
Entity under common control	These are unsecured, non-interest bearing, due on demand and are to be paid in cash.	17,316,820	17,316,820
Officers	These are unsecured, non-interest bearing, due on demand and are to be paid in cash.	(42,250,380)	(42,250,380)

The Group has not provided share-based payments, termination benefits or other long-term benefits other than retirement benefits to its key management personnel for the periods ended March 31, 2024 and December 31, 2023.

## 21. Income Tax Expense

All the companies in the Group are subject to normal corporate income tax rate at 25% in 2022 except for HSSC and ADGI. HSSC is registered under Republic Act No. 7227, otherwise known as Bases Conversion and Development Act of 1992, that enables it to be under Gross Income Taxation (GIT) of 5%. ADGI is registered under the Renewable Act 9531, an Act Promoting The Development, Utilization, and Commercialization of Renewable Energy Resources and For Other Purposes, that provides for fiscal incentives including income tax holiday.

### Corporate Recovery and Tax Incentives for Enterprises Act (CREATE)

On March 26, 2021, Republic Act (RA) No. 11534, otherwise known as CREATE, was signed into law. Among the salient provisions of CREATE include changes to the Corporate Income Tax (CIT) as follows:

- RCIT rate of 20% (from 30%) shall be applicable to domestic corporations with net taxable income not exceeding P5 million and with total assets not exceeding P100 million (excluding land on which the business entity's office, plant and equipment are situated) from July 1, 2020;
- RCIT rate of 25% (from 30%) shall be applicable to all other domestic and foreign corporations from July 1, 2020; and
- For the period beginning July 1, 2020 until June 30, 2023, the MCIT rate shall be 1%, instead of 2%.

PAS 12, Income Taxes, requires current and deferred taxes to be measured with reference to the tax rates and laws, as enacted or substantively enacted by the end of the reporting period.

As at December 31, 2020, the CREATE bill was still pending ratification by both the Philippine Congress and Senate, and consequently pending approval of the President of the Republic of the Philippines. As such, the Company has assessed that the proposed tax law is not enacted or substantively enacted as at December 31, 2020. For financial reporting purposes, the enactment of CREATE after December 31, 2020 is deemed a non-adjusting subsequent event.

PAS 10, Events After Reporting Period, indicated the change in tax rates as one of the non-adjusting subsequent events and therefore any impact of the new tax rates if enacted on or prior to financial statement release will only be disclosed in the 2020 financial statements as a subsequent event item.

The movements in the Group's net DIT assets (liabilities) for the periods are as follows:

	March 31, 2024	December 31, 2023
Beginning of the year	(243,382,220)	(170,358,724)
DIT credited to profit or loss	–	26,823,210
DIT credited (charged) to comprehensive income	–	(99,846,706)
End of period	(243,382,220)	(243,382,220)

Income tax expense as at March 31, 2024 and December 31, 2023 are as follows:

	March 31, 2023	December 31, 2023
Current	1,781,832	76,556,277
Deferred	–	(26,823,210)
	1,781,832	(20,458,990)

## 22. Financial instruments, Financial Risk Managements, Objectives and Policies

### Fair Values of Financial Instruments

The following methods and assumptions were used to estimate the amount of fair value of each class of financial instrument for which it is practicable to estimate such value:

The Group has determined that the carrying amounts of financial assets such as cash, trade receivable, gross of allowance for impairment losses, construction receivables, gross of allowance for loss, deposit bond, advances to related parties, refundable deposits and financial assets at fair value through other comprehensive income and financial liabilities such as trade and other payables (excluding payable to government agencies, unliquidated expenses and unearned income), short-term loans and borrowings, finance lease liabilities and lease liabilities based on their notional amounts, reasonably approximate their fair values because these are mostly short-term in nature.

### Financial Risk Management Objectives and Policies

The Parent Company's BOD has the overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and manage the Group's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Group's activities.

The main risks arising from the use of financial instruments are market risk, credit risk and liquidity risk. The Parent Company's BOD reviews and approves the policies for managing each of these risks.

### Components of financial assets and liabilities

#### *Financial assets*

Group's financial assets are as follows:

	March 31, 2024	December 31, 2023
Cash	306,073,320	285,190,441
Trade and other receivables, gross*	1,565,056,242	1,575,181,547
Refundable deposit	14,413,086	14,216,605
Financial assets at fair value through other comprehensive income (FVOCI)	810,000	810,000
	<u>1,886,352,648</u>	<u>1,875,398,593</u>

\*excluding advances to officers, employees and others subject to liquidation

#### *Financial liabilities*

Group's financial liabilities are as follows:

	March 31, 2024	December 31, 2023
Trade and other payables	531,021,072	957,271,267
Short-term loans	-	-
Lease liabilities	49,589,386	50,499,251
Borrowings	3,492,458,468	3,550,642,420
	<u>4,073,068,926</u>	<u>4,700,075,701</u>

### Market Risk

Market risk is the risk of loss to future earnings, to fair values or to future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in foreign currency exchange rates and interest rates.

### *Foreign Currency Risk*

Foreign exchange risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Most transactions are carried out in Philippine Peso, which is the Parent Company's functional currency. Exposures to currency exchange rates arise from the Group's overseas transactions, which are primarily denominated in United States Dollar (USD), Japanese Yen (JPY) and Malaysian Ringgit (MYR).

The Parent Company also maintains US Dollar-denominated bank accounts. Further, the Group has JPY payables from foreign suppliers, which have been used for the purchase of certain tugboats and maintains MYR bank accounts and receivables. To mitigate the Group's exposure to foreign currency risk, non-Philippine Peso cash flows are monitored on a regular basis

The fluctuation of exchange rates may result to foreign exchange gains or losses.

### *Price Risk*

The Group is exposed to equity securities price risk because of the Group's proprietary shares in golf and country club classified as financial assets at fair value through other comprehensive income in the consolidated statement of financial position.

As at March 31, 2024 and December 31, 2023, the Group's exposure to price risk is not considered significant.

### *Cash flow and fair value interest rate risk*

Cash flow interest rate risk is the risk that the future cash flows of a financial assets and liabilities will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial assets and liabilities will fluctuate because of changes in market interest rates.

The Group's financial liabilities are subject to fixed rates and are measured at amortized cost, hence not subject to repricing and independent of changes in market interest rates.

### Credit Risk

Credit risk arises from cash deposited in banks and financial institutions, as well as credit exposures on amounts receivable from customers, related parties and other parties. The Group provides services only to recognized, creditworthy third parties. Individual risk limits are set based on internal ratings in accordance with limits set by the Parent Company's BOD. The utilization of credit limits is regularly monitored. In addition, the Group's receivables are monitored on an ongoing basis and stringent collection policy enforced resulting in an insignificant exposure to bad debt.

### *Credit Quality of Financial Instruments*

The credit quality of the financial statements is classified into three: high grade, which includes instruments with insignificant risk of default based on historical experience; standard grade, which includes quoted and unquoted equity investments that can be readily sold to a third party; and substandard grade, which includes accounts with pending payment negotiations.

### Liquidity Risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's objective in managing liquidity risk is to ensure, as far as possible, that it will always have sufficient funds to meet its liabilities as they fall due, under both normal and stressed conditions, without incurring unacceptable losses or risking adverse effect to the Group's credit standing.

The Group manages liquidity risk by maintaining a balance between continuity of funding and flexibility. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows.

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## 23. Capital Management

The primary objective of the Group's capital management is to safeguard the Group's ability to continue its operations on a going concern basis in order to provide adequate return to its shareholders and maintain optimal capital structure to reduce cost of capital and lessen the need to obtain long-term borrowings and maximize shareholder value.

The Group manages its capital structure and makes the adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes as at March 31, 2024 and December 31, 2023.

The Group monitors capital on the basis of the carrying amount of equity as presented in the face of the consolidated statements of financial position. The Group's goal is to manage a debt-to-equity ratio not exceeding 2:1.

As at March 31, 2024 and December 31, 2023, the Group's debt-to-equity is calculated as follows:

	March 31, 2024	December 31, 2023
Total debt	4,595,454,455	4,614,734,306
Total equity	2,077,158,023	2,077,158,023
Debt-to-equity ratio	2.29:1	2.22:1

As at December 31, 2020, the Parent Company has not complied with certain financial ratios including debt to equity and debt service cover ratio that resulted in the reclass of a portion of loans to current.

The Group computes its total debt as follows:

	March 31, 2024	December 31, 2023
Trade and other payables	1,053,406,01	1,013,592,635
Short-term loans	-	-
Borrowings	3,492,458,468	3,550,642,420
Lease liabilities	49,589,386	50,499,251
	4,595,454,455	4,614,734,306

The Group computes its total equity as follows:

	March 31, 2024	December 31, 2023
Share capital	907,857,870	907,857,870
Additional paid-in capital	121,632,762	121,632,762
Retained earnings (deficit) attributable to the owners of Parent Company	(20,568,821)	52,269,904
Financial asset at fair value through other comprehensive income	(160,000)	(160,000)
Treasury shares	(37,614,990)	(37,614,990)
Revaluation surplus, net of tax	1,036,474,160	1,033,172,477
	2,007,621,182	2,077,158,023

As part of the reforms of the PSE to expand capital market and improve transparency among listed firms, PSE has required listed entities to maintain a minimum of fifteen percent (15%) of their listed issued and outstanding shares to be held by public. The Group is compliant with respect to this requirement as at March 31, 2024 and December 31, 2023.

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## 24. Contingencies

The Group is currently involved in various pending claims and lawsuits which could be decided in favor or against the Group. The information pertaining to such matters is not disclosed on the grounds that it can be expected to seriously prejudice the outcome of the litigation. The Group currently does not believe that these proceedings will have a material effect on its financial position.

**SCHEDULE A**

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Financial Assets  
March 31, 2024

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds and notes	Amount shown in the statement of financial position	Value based on market quotations at end of reporting period	Income received and accrued
<b>Financial assets at amortized cost</b>				
Cash on hand and in banks	-	306,073,320	-	52,720
Trade receivables	-	1,565,056,242	-	-
Refundable deposits	-	14,413,086	-	-
	-	1,885,542,648	-	52,720
<b>Financial asset at fair value through other comprehensive income</b>				
Investment in Short Term Fund - BDO	-	-	-	-
Investment in golf shares- Rancho Palos Verdes Golf and Country Club	-	810,000	-	-
<b>Total</b>	-	<b>1,886,352,648</b>	-	<b>52,720</b>

**SCHEDULE B**

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders  
(Other than Related Parties)  
March 31, 2024  
(All amounts in Philippine Pesos)

Name of designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written-off	Current	Balance at end of the period
Bella, Geronimo Dela Paz (President)	56,758,954	3,607	-	-	56,762,562	56,762,561
Bella, Ricardo Rodrigo Dela Paz (Vice President)	9,385,782	-	(276,050)	-	9,109,732	9,109,732
Bella, Virginia May Dela Paz (Corporate Secretary)	95,751	5,314,121	(5,314,121)	-	95,751	95,751
Caranzo, Lorenzo Cabanlit (Director)	2,246,445	-	-	-	2,246,445	2,246,445
Refil, Elionarda Liu (Director)	19,170	20,000	-	-	39,170	39,170
Rodriguez, Ignatius Alafriz (Corporate Secretary)	-	-	-	-	-	-
	68,506,105	5,337,728	(5,590,171)	-	68,253,660	68,256,660

**SCHEDULE C**

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Amounts Receivable from Related Parties which are eliminated  
during consolidation of financial statements  
March 31, 2024  
(All amounts in Philippine Pesos)

Name of designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written-off	Current	Balance at end of the period
Peak Flag SDN BHD	220,914,393			-	220,914,393	220,914,393
Astronergy Development Gensan Inc.	419,343,214			-	419,343,214	419,343,214
Astronergy Development F1, Inc.	509,170			-	509,170	509,170
Astronergy Development F2, Inc.	513,749			-	513,749	513,749
Harbor Star Subic Corp	615,800,712			-	615,800,712	615,800,712
Harbor Star Energy Corporation	277,138,540			-	277,138,540	277,138,540
Harbor Star Construction Corporation	1,780,198			-	1,780,198	1,780,198
Harbor Star East Asia (Myanmar) Ltd.	2,271,930			-	2,271,930	2,271,930
	<u>1,538,271,906</u>	-	-	-	<u>1,538,271,906</u>	<u>1,538,271,906</u>



**SCHEDULE D**

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Long-term Debt  
March 31, 2024

Title of issue and type of obligation	Amount authorized by indenture	Amount shown under caption "current portion of long-term debt" in related statement of financial position	Amount shown under caption "long-term debt" in related statement of financial position"	Notes
Bank borrowings	1,726,041,977	19,946,7646	1,700,150,658	DBP restructured cash loan and its capitalized accrued interest, interest at 6.50% per annum, interest and principal amortization payable quarterly starting October 2023, matures on April 19, 2033.
Bank borrowings	517,097,544	20,000,000	461,600,000	DBP restructured cash loan and its capitalized accrued interest, interest at 6.50% per annum, interest and principal amortization payable quarterly starting March 2023, matures on December 29, 2028.
Bank borrowings	150,000,000	-	-	PNB cash loans, interest at 8% per annum, various maturities in 2023.
Bank borrowings	320,000,000	-	-	AUB cash loan, interest at 7.50% per annum, interest and principal amortization payable quarterly, matures on June 26, 2023.
Bank borrowings	750,000,000	50,435,952	364,813,697	CTBC restructured cash loans, interest at 5.25% per annum subject to quarterly repricing, interest and principal amortization payable quarterly starting January 2022, matures on December, 2026.
Bank borrowings	6,348,400	172,798	3,242,114	Ambank cash loan, MYR500,000 (or PHP6,080,700) term loan with interest at 6.70% interest and principal amortization payable monthly from initial drawdown, matures in September 2027.

Bank borrowing and financial institution	63,484,000	4,374,581	5,987,770	Orix Leasing cash loan, MYR5,000,000 (PHP48,645,600) term loan with interest at 8.25%, interest and principal amortization payable monthly from initial drawdown, matures in April 15, 2024
Bank borrowings	12,314,200	11,239,336	-	RHB Bank cash loan, MYR1,000,000 (PHP12,314,200) term loan with interest at 5.50%, interest and principal amortization payable monthly from initial drawdown, matures in April 2030.
Bank borrowings	1,750,000,000	100,125,000	737,750,000	RCBC cash loan, interest at 7.50% per annum, interest and principal amortization payable quarterly, matures on July 14, 2025.
Bank borrowings	11,717,900	4,662,214	1,726,959	RCBC car loan, interest rates ranging from 8.12% to 8.97% per annum, interest and principal amortization payable monthly, various maturities from 2024 to 2025.
Bank borrowings	906,400	-	-	SBC car loan, interest at 8.60% per annum, interest and principal amortization payable monthly, matures on December 10, 2023.
Lease liabilities	38,709,295	7,820,439	41,433,779	DBP Leasing, interest at 6% per annum, for 10 years, matures on September 15, 2024
	5,346,619,716	218,737,084	3,316,704,977	

**SCHEDULE E**

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Indebtedness to Related Parties  
(Long-term Loans from Related Companies)  
March 31, 2024

Name of related party	Balance at beginning of period	Balance at end of period
NONE		

**SCHEDULE F**

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Guarantees of Securities of Other Issuers  
March 31, 2024

Name of issuing entity of securities guaranteed by the Group for which this statement is filed	Title of issue of each class of securities guaranteed	Amount owned by person for which statement is filed	Nature of guarantee
NONE			

**SCHEDULE G**

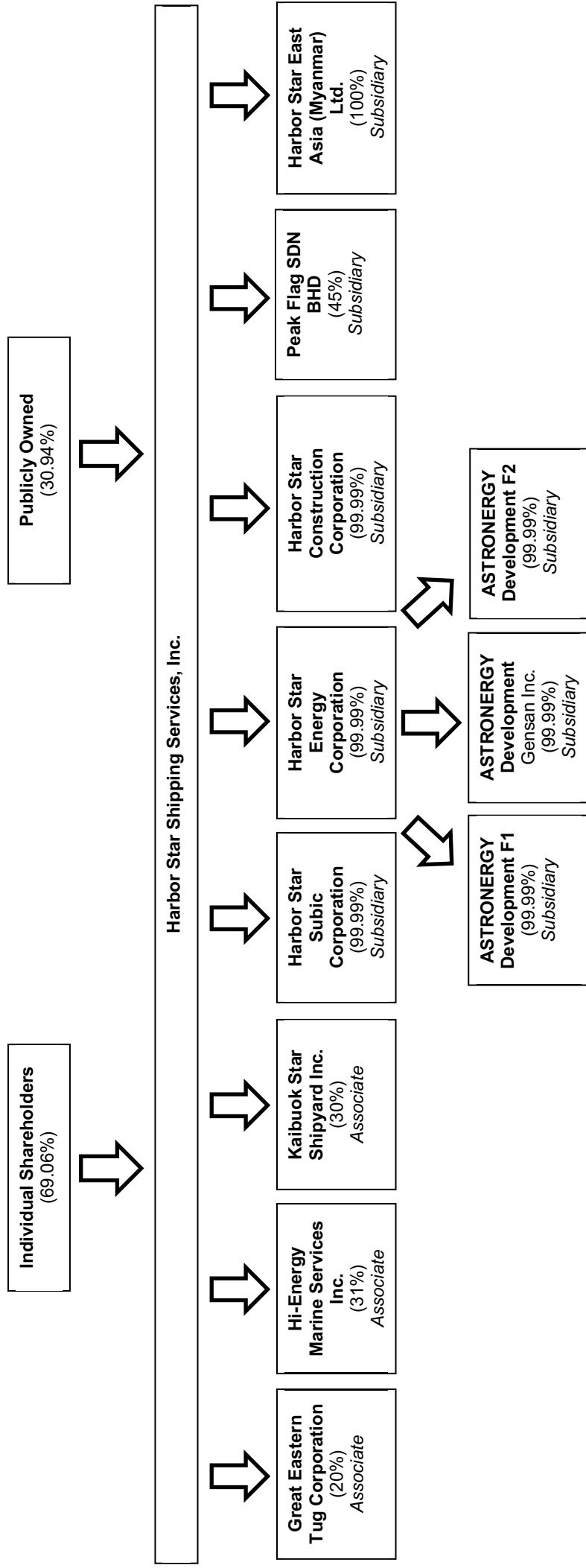
**Harbor Star Shipping Services, Inc. and Subsidiaries**

Share Capital  
March 31, 2024

Title of issue	Number of shares authorized	Number of shares issued and outstanding as shown under statement of financial position caption	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by		
				Related parties	Directors, officers and employees	Others
Common stock - P1 par value	2,000,000,000	894,586,870	-	-	616,665,227	277,921,643

**Harbor Star Shipping Services, Inc. and Subsidiaries**  
 2224 A. Bonifacio St., and Pres. Sergio Osmeña  
 Bangkal, Makati City

A Map Showing the Relationships between and among the Parent Company and its Subsidiaries and Associate  
 March 31, 2023



Reconciliation of Parent Company's Retained Earnings Available for Dividend Declaration  
For the period ended March 31, 2024  
(All amounts in Philippine Peso)

<b>Unappropriated retained earnings, January 1, 2024</b>	316,047,589
<b>Net income based on the face of the unaudited financial statements</b>	(21,880,621)
<b>Less: Non-actual/unrealized income net of tax</b>	
Equity in net income of associate/joint venture	-
Unrealized foreign exchange gain - net (except those attributable to cash)	-
Unrealized actuarial gain	-
Fair value adjustment (M2M gains)	-
Fair value adjustment of Investment Property resulting to gain	-
Adjustment due to deviation from PFRS/GAAP-gain	-
Other unrealized gains (losses) or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS	-
<b>Add: Non-actual losses</b>	
Depreciation on revaluation increment (after tax)	-
Adjustment due to deviation from PFRS/GAAP – loss	-
Loss on fair value adjustment of available-for sale financial assets (after tax)	-
<b>Profit actually earned/realized during the year</b>	294,166,968
<b>Add: Release of retained earnings appropriation</b>	-
<b>Less: Treasury shares</b>	-
Stock dividends declared during the year	-
Cash dividends declared during the year	-
<b>Unappropriated retained earnings, March 31, 2024</b>	294,166,968

**Harbor Star Shipping Services, Inc. and Subsidiaries**

Aging of Trade and Other Receivables, net  
March 31, 2024

	Neither Past Due nor Impaired	Past Due but not Impaired				Impaired	Total
		1-30 days	31-60 days	61-90 days	Over 90 days		
Trade	183,501,943	163,201,618	75,858,301	24,621,544	1,078,338,374	(417,742,128)	1,107,779,653
Officers & Employees	72,076,492	9,664,987	5,613,443	14,511,501	114,427,639	(23,625,837)	192,668,225
Unbilled Revenue	-	-	-	-	49,967,124	-	49,967,124
Others	-	-	-	-	3,371,425	-	3,371,425
	255,578,435	172,866,606	81,471,744	39,133,045	1,246,104,562	(441,367,965)	1,353,786,427